

**NASA Small Business Innovation
Research/Small Business Technology
Transfer (SBIR/STTR) Program Customer
Experience Survey**

Screenshots

November 20, 2020



NASA Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) Program Customer Experience Survey

1. Introduction

The following survey aims to gather customer experience feedback from companies and research institutions that have participated or want to participate in the NASA SBIR/STTR program. This survey will cover all phases of the NASA SBIR/STTR program. The survey only displays questions that are relevant based on your experience with the NASA SBIR/STTR program.

Please read each survey question carefully to understand the specific phase of the NASA SBIR/STTR program of interest in each section. As you complete this survey, please think about your interactions with the NASA SBIR/STTR program that occurred in the last 3 years.

This information collection meets the requirements of 44 U.S.C. 3507, as amended by section 2 of the Paperwork Reduction Act of 1995. The OMB control number for this information collection is 2700-0181 and it expires on November 30, 2023. We estimate this survey will take between 5 and 40 minutes depending on the depth of involvement with the NASA SBIR/STTR program. You may send comments on our time estimates to arc-sbir-pmo@nasa.gov.

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2. General NASA SBIR/STTR

The following questions will assess your general awareness and experience with the NASA SBIR/STTR program.

1. How did you first learn about the NASA SBIR/STTR program? Select all that apply.

- Advertisement
- Event
- Partner
- Web
- Word of Mouth
- N/A

Other (please specify)

2. What interests you in participating in the NASA SBIR/STTR program? (select all that apply)

- Funding
- Ability to support NASA's mission
- Opportunity to develop technology
- Access to the NASA resources (ex. people, technology, flight testing, etc.)
- Networking opportunities
- N/A

Other (please specify)

3. What other NASA SBIR/STTR services would you find helpful?

4. If in the last 3 years you have chosen NOT to submit a **SBIR/STTR Phase I** proposal, please explain why.

5. What support would help you submit a NASA **SBIR/STTR Phase I** proposal?

6. Are you aware that **Phase III** contracts can be awarded following a Phase I being awarded (not even completed)?

- Yes
- No

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3. NASA SBIR Phase I

The following questions will assess your experience and collect suggested improvements to the NASA **SBIR Phase I** process, covering the proposal process through the completion of an award. This section is specific to **SBIR Phase I**, subsequent sections in this survey will address STTR Phase I. *Please provide responses based on your experiences in the last 3 years, unless otherwise noted.*

* 7. Have you ever responded to a NASA SBIR Phase I proposal in the last 3 years?

Yes

No

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4. NASA SBIR Phase I Questions

The following questions will assess your experience and collect suggested improvements to the NASA **SBIR Phase I** process, covering the proposal process through the completion of an award. This section is specific to **SBIR Phase I**, subsequent sections in this survey will address STTR Phase I. Please provide responses based on your experiences in the last 3 years, unless otherwise noted.

8. The following statements will assess your experience with the NASA **SBIR Phase I proposal process**. Please answer the following statements from the perspective of your most recent SBIR Phase I proposal:

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The SBIR Phase I proposal process was clear	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had all the information I needed to submit my SBIR Phase I proposal	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The SBIR Phase I financial award of \$125,000 was worth the effort of submitting a proposal	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had sufficient time to complete my SBIR Phase I submission	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

9. If you have received an SBIR Phase I award, the following statements will assess your experience upon **completing performance** of your NASA SBIR Phase I award. Please answer the following statements from the perspective of your most recently completed SBIR Phase I award within the last 3 years:

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The SBIR Phase I financial award of \$125,000 was sufficient to establish the merit of my concept	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The SBIR Phase I timeline was sufficient to establish the merit of my concept	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had a clear customer/market in mind at the start of my SBIR Phase I award	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The SBIR Phase I process sufficiently prepared me to submit a proposal for SBIR Phase II	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

10. What is the most impactful improvement that the NASA SBIR/STTR program could make to improve the **SBIR Phase I** process?

11. In total, how many **SBIR Phase I** awards has your company received from NASA?

12. Have you participated in the NASA I-Corps program?

- Yes
- No

13. If you participated in the NASA I-Corps program, please rate how beneficial it was? Please use the following rating scale of 1 = Not beneficial at all to 5 = Extremely beneficial.

- 1 (Not beneficial at all)
- 2
- 3
- 4
- 5 (Extremely Beneficial)
- N/A

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5. NASA STTR Phase I

The following questions will assess your experience and collect suggested improvements to the NASA **STTR Phase I** process, covering the proposal process through the completion of an award. This section refers specifically to those who have received **STTR Phase I** awards as part of a partnership between a small business and a research institution. *Please provide responses based on your experiences in the last 3 years, unless otherwise noted.*

* 14. Have you submitted a NASA **STTR Phase I** Proposal in the last 3 years?

Yes

No

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6. NASA STTR Phase I Questions

The following questions will assess your experience and collect suggested improvements to the NASA STTR Phase I process, covering the proposal process through the completion of an award. This section refers specifically to those who have received STTR Phase I awards as part of a partnership between a small business and a research institution. Please provide responses based on your experiences in the last 3 years, unless otherwise noted.

15. The following statements will assess your experience with the NASA STTR Phase I proposal process. Please answer the following statements from the perspective of your most recent STTR Phase I proposal:

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The STTR Phase I proposal process was clear	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had all the information I needed to submit my STTR Phase I proposal	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The STTR Phase I financial award of \$125,000 was worth the effort of submitting a proposal	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had sufficient time to complete my STTR Phase I submission	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The timing of the STTR Phase I solicitation aligned with Research Institutions' (RI) schedules to allow me to complete my submission	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had sufficient time to coordinate with my Small Business/RI partner to complete the STTR Phase I submission	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

16. If you have received an STTR Phase I award, the following statements will assess your experience upon completing performance of your NASA STTR Phase I award. Please answer the following statements from the perspective of your most recently completed STTR Phase I award within the last 3 years:

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree
The STTR Phase I financial award of \$125,000 was sufficient to establish the merit of my concept	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The STTR Phase I timeline was sufficient to establish the merit of my concept	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had a clear customer/market in mind at the start of my STTR Phase I award	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The STTR Phase I process sufficiently prepared me to submit a proposal for STTR Phase II	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Coordinating funding with the Small Business/RI in developing the technology was easy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Coordinating scheduling with the Small Business/RI in developing the technology was easy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

17. What is the most impactful improvement that the NASA SBIR/STTR Program could make to improve the STTR Phase I process?

18. In total, how many STTR Phase I awards has your company or research institution received from NASA?

19. Have you participated in the NASA I-Corps program?

- Yes
- No

20. If you participated in the NASA I-Corps program, please rate how beneficial it was? Please use the following rating scale of 1 = Not beneficial at all to 5 = Extremely beneficial.

- 1 (Not beneficial at all)
- 2
- 3
- 4
- 5 (Extremely Beneficial)
- N/A

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7. NASA SBIR Phase II

The following questions will assess your experience and collect suggested improvements to the NASA **SBIR Phase II** process, starting from submitting your proposal through the completion of the award. This section is specific to **SBIR Phase II**, subsequent sections in this survey will address STTR Phase II. *Please provide responses based on your experiences in the last 3 years, unless otherwise noted.*

* 21. Have you submitted a NASA **SBIR Phase II** Proposal in the last 3 years?

- Yes
- No

22. If you had the option to pursue a NASA **SBIR Phase II** award at any point in the last 3 years but chose NOT to pursue it, please mark all the reasons that apply:

- My SBIR Phase I didn't develop as anticipated
- I didn't understand the customer well enough to pursue my concept further
- I didn't see a viable commercial market worth exploring for my concept
- The SBIR Phase I didn't provide enough time to establish the merit of my concept
- The SBIR Phase I didn't provide enough resources to establish the merit of my concept
- Competing business concerns prevented me from completing the SBIR Phase II application process
- N/A

Other (please specify)

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8. NASA SBIR Phase II Questions

The following questions will assess your experience and collect suggested improvements to the NASA SBIR Phase II process, starting from submitting your SBIR Phase II proposal through the completion of the SBIR Phase II award. This section is specific to SBIR Phase II, subsequent sections in this survey will address STTR Phase II. Please provide responses based on your experiences in the last 3 years, unless otherwise noted.

23. The following statements will assess your experience with the NASA SBIR Phase II proposal process. Please answer the following statements from the perspective of your most recent SBIR Phase II proposal:

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The SBIR Phase II proposal process was clear	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had the information I needed to submit my SBIR Phase II proposal	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The SBIR Phase II financial award of \$750,000 was worth the effort of submitting a proposal	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The SBIR Phase II timeline for submission was appropriate	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had the support I needed from NASA to submit a SBIR Phase II proposal	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

24. If you have received a SBIR Phase II award, the following statements will assess your experience upon completing performance of your NASA SBIR Phase II award. Please answer the following statements from the perspective of your most recently completed SBIR Phase II award within the last 3 years:

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The SBIR Phase II financial award of \$750,000 was sufficient to create a prototype or deliver on my concept	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The SBIR Phase II timeline was sufficient to create a prototype or deliver on my concept	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had a clear customer/market in mind at the start of my SBIR Phase II award	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I understood the SBIR Post Phase II award vehicles available to further advance my technology	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

25. What is the most impactful improvement that the NASA SBIR/STTR Program could make to improve the SBIR Phase II process?

26. In total, how many SBIR Phase II awards has your company received from NASA?

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9. NASA STTR Phase II

The following questions will assess your experience and collect suggested improvements to the NASA **STTR Phase II** process, from submitting your STTR Phase II proposal through the completion of the STTR Phase II award. This section refers specifically to those who have received a **STTR Phase II** award as part of a partnership between a small business and a research institution. *Please provide responses based on your experiences in the last 3 years, unless otherwise noted.*

* 27. Have you submitted a NASA **STTR Phase II** Proposal in the last 3 years?

- Yes
- No

28. If you had the option to pursue a NASA **STTR Phase II** award at any point in the last 3 years but chose NOT to pursue it, please mark all the reasons that apply:

- My STTR Phase I didn't develop as anticipated
- I didn't understand the customer well enough to pursue my concept further
- I didn't see a viable commercial market worth exploring for my concept
- The STTR Phase I didn't provide enough time to establish the merit of my concept
- The STTR Phase I didn't provide enough resources to establish the merit of my concept
- Competing business/institutional concerns prevented me from completing the STTR Phase II application process
- The partnership with the Small Business/Research Institute (RI) ended
- N/A

Other (please specify)

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10. NASA STTR Phase II Questions

The following questions will assess your experience and collect suggested improvements to the NASA **STTR Phase II** process, from submitting your proposal through the completion of the award. This section refers specifically to those who have received a **STTR Phase II** award as part of a partnership between a small business and a research institution. *Please provide responses based on your experiences in the last 3 years, unless otherwise noted.*

29. The following statements will assess your experience with the NASA **STTR Phase II proposal process**. Please answer the following statements from the perspective of your most recent STTR Phase II proposal:

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The STTR Phase II proposal process was clear	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had all the information I needed to submit my STTR Phase II proposal	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The STTR Phase II financial award of \$750,000 was worth the effort of submitting a proposal	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had sufficient time to complete my STTR Phase II submission	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had the support I needed from NASA to move to STTR Phase II	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had sufficient time to coordinate with my Small Business/RI partner to complete the STTR Phase II submission	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

30. If you have received a STTR Phase II award, the following statements will assess your experience upon **completing performance** of your NASA STTR Phase II award within the last year. *Please answer the following statements from the perspective of your most recently completed STTR Phase II award within the last 3 years:*

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The STTR Phase II financial award of \$750,000 was sufficient to create a prototype or deliver on my concept	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The STTR Phase II timeline was sufficient to create a prototype or deliver on my concept	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had a clear customer/market in mind at the start of my STTR Phase II award	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I understood the STTR Post Phase II award vehicles available to further advance my technology	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Coordinating funding with the Small Business/RI in developing the technology was easy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Coordinating scheduling with the Small Business/RI in developing the technology was easy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

31. What is the most impactful improvement that the NASA SBIR/STTR Program could make to improve the **STTR Phase II** process?

32. In total, how many **STTR Phase II** awards has your company or research institution received from NASA?

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11. NASA SBIR/STTR Post Phase II

The following questions will assess your experience and collect suggested improvements to the NASA **SBIR/STTR Post Phase II** process. Post Phase II includes Phase II contract option mechanism(s), such as Phase II-E, Civilian Commercialization Readiness Pilot Program (CCRPP), or Sequential Phase II awards. Phase III questions will be included in a separate section. This section is asking for your feedback to **Post Phase II** mechanisms, regardless if it is associated with a SBIR or STTR award. *Please provide responses based on your experiences in the last 3 years, unless otherwise noted.*

* 33. Have you pursued a NASA **SBIR/STTR Post Phase II** Award in the last 3 years?

- Yes
- No

34. If you had the option to pursue a NASA **SBIR/STTR Phase II-E** award at any point in the last 3 years but chose NOT to pursue it, please mark all the reasons to apply:

- I was not aware of the Post Phase II contract option mechanism(s), such as Phase II-E
- I was unable to identify pertinent investors
- I was unable to attract sufficient investment due to the level of technical development progress in the Phase II contract
- Timing of the contract option application period did not allow me to complete my application
- N/A

Other (please specify)

35. If you had the option to pursue a NASA **SBIR/STTR Civilian Commercialization Readiness Pilot Program (CCRPP)** award at any point in the last 3 years but chose NOT to pursue it, please mark all the reasons that apply:

- I was not aware of CCRPP
- I was unable to identify pertinent investors
- I was unable to attract sufficient investment due to the level of technical development progress prior to the CCRPP application period
- Timing of the CCRPP application period did not allow me to complete my application
- I was unable to apply for the CCRPP mechanism as I was no longer eligible (no longer a small business)
- N/A

Other (please specify)

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12. NASA SBIR/STTR Post Phase II Questions

The following questions will assess your experience and collect suggested improvements to the NASA SBIR/STTR Post Phase II process. Post Phase II includes Phase II contract option mechanisms, such as Phase II-E, Civilian Commercialization Readiness Pilot Program (CCRPP), or Sequential Phase II awards. Phase III questions will be included in a separate section. This section is asking for your feedback to Post Phase II mechanisms, regardless if it is associated with a SBIR or STTR award. Please provide responses based on your experiences in the last 3 years, unless otherwise noted.

36. The following statements will assess your experience with the NASA SBIR Post Phase II proposal process. Please answer the following statements from the perspective of your most recent Post Phase II proposal.

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The Post Phase II proposal process was clear.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I had all the information I needed to submit my Post Phase II proposal.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The Post Phase II financial award was worth the effort of submitting a proposal.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The Post Phase II timeline for submission was appropriate.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The requirements of the investment letter of commitment were manageable to my investor.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The requirements of the investment letter of commitment were manageable to me.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

37. If you have received a SBIR/STTR Phase II Option award, the following statements will assess your experience upon completing performance of your NASA SBIR/STTR Phase II Option award (such as Phase II-E). Please answer the following statements from the perspective of your most recently completed Phase II Option award within the last 3 years:

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The Phase II Option financial award was sufficient to advance my technology enough to attract additional funding for further development.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The additional timeline of the Phase II Option award was sufficient to advance my technology enough to attract additional funding for further development.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The Phase II Option financial award was sufficient to advance my technology to achieve commercialization or infusion by a NASA/government customer.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The additional timeline of the Phase II Option award was sufficient to advance my technology to achieve commercialization or infusion by a NASA/government customer.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The contract negotiation phase, including providing proof of investor funds, was easy.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

38. If you have received a SBIR/STTR CCRPP award, the following statements will assess your experience upon completing performance of your NASA SBIR/STTR CCRPP Post Phase II award. Please answer the following statements from the perspective of your most recently completed CCRPP Post Phase II award within the last 3 years:

	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	N/A
The CCRPP financial award was sufficient to advance my technology to attract additional funding for further development.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The additional timeline of the CCRPP award was sufficient to advance my technology to attract additional funding for further development.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The CCRPP financial award was sufficient to advance my technology for commercialization or infusion by a NASA/government customer.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The additional timeline of the CCRPP award was sufficient to advance my technology for commercialization or infusion by a NASA/government customer.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
The contract negotiation phase, including providing proof of investor funds, was easy.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

39. What is the most impactful improvement that the NASA SBIR/STTR program could make to improve the Post Phase II process?

40. In total, how many SBIR/STTR Post Phase II awards has your company or Research Institution received from NASA? This includes prior Post Phase II contract options (such as Phase II-E), CCRPP, and/or Sequential Phase II awards. This **does not** include Phase III awards.

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13. Phase III

The following questions will assess your experience and knowledge with NASA **SBIR/STTR Phase III** process. This section is asking for your feedback to Phase III, regardless if it is associated with a SBIR or STTR award. *Please provide responses based on your experiences in the last 3 years, unless otherwise noted.*

* 41. Have you ever been awarded a NASA **SBIR/STTR Phase III** contract?

- Yes
- No

42. How many **Phase III** awards has your company received total across all other government agencies?

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14. Phase III Questions

The following questions will assess your experience and knowledge with NASA **SBIR/STTR Phase III** process. This section is asking for your feedback to Phase III, regardless if it is associated with a SBIR or STTR award. Please provide responses based on your experiences in the last 3 years, unless otherwise noted.

43. In total, how many SBIR/STTR Phase III awards has your company received from NASA?

44. Has your company received a **Phase III** award from another government agency based on your NASA SBIR/STTR award?

- Yes
 No
 I don't know

45. Has your company received a **NASA Phase III** award based on a SBIR/STTR award from another government agency?

- Yes
 No
 I don't have an SBIR/STTR award from another government agency
 I don't know

46. How would you rate the contracting process associated with the **NASA Phase III** award?

- The process was very difficult
 The process was difficult
 The process was neither easy nor difficult
 The process was easy
 The process was very easy
 N/A

47. How would you rate the contract management process associated with executing the **NASA Phase III** work?

- The process was very difficult
 The process was difficult
 The process was neither easy nor difficult
 The process was easy
 The process was very easy
 N/A

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15. Demographic Information - Research Institution

The following questions will gather demographic information about the company you represent.

* 48. Do you work at a **Research Institution**?

- Yes
- No

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16. Research Institution Demographic Questions

49. What is your title within the research institution?

50. In what state or U.S. Territory do you work?

51. How many **STTR Phase I** awards has your institution received total across all other government agencies?

52. How many **STTR Phase II** awards has your institution received total across all other government agencies?

53. How many **STTR Post Phase II** awards has your institution received total across all other government agencies?

54. My organizations minority serving institution category is:

- Historically Black College and University (HBCU)
- Tribal Colleges or Universities (TCU)
- Asian American, Native America, Pacific Islander -Serving Institution (AANAPI-SI)
- Alaska Native and Native Hawaiian – Serving Institution (ANNH-SI)
- Hispanic-Serving Institution (HSI)
- Native American Serving Non-Tribal Institution (NASNTI)
- Predominantly Black Institutions (PBI)
- N/A

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17. Demographic Information - Small Business

The following questions will gather demographic information about the company you represent.

* 55. Do you work at a **Small Business**?

- Yes
- No

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18. Small Business Demographic Questions

56. What is your title within the company?

57. Number of employees in your company:

58. Years incorporated

59. In what state or U.S. Territory do you work?

60. How many **SBIR Phase I** awards has your company received total across all other government agencies?

61. How many **SBIR Phase II** awards has your company received total across all other government agencies?

62. How many **SBIR Post Phase II** awards has your company received total across all other government agencies?

63. How many **STTR Phase I** awards has your company received total across all other government agencies?

64. How many **STTR Phase II** awards has your company received total across all other government agencies?

65. How many **STTR Post Phase II** awards has your company received total across all other government agencies?

66. My organization's certified socio-economic category is (select all that apply):

- Women-owned
- Veteran-owned
- HUB Zone-owned
- Service-Disabled Veteran-owned
- Minority-owned
- N/A

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17. Type of Organization

50. What type of organization do you represent?

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18. Thank You

Thank you for your participation in this survey. The NASA SBIR/STTR program values your feedback and appreciates you taking time to share it with us.

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