Hello!

Thank you for your willingness to participate in our survey! Throughout this survey we'll be asking you questions to learn more about your thoughts, experiences and opinions related to your experience with digital financial services.

Let's get started!

For Fiscal Service to speak with the public, we are required to have approval from the Office of Management and Budget. You are not required to respond unless a currently valid OMB approval number is provided. The approval number for this project is XXXXX. This study is estimated to average XX minutes of total engagement time. If you have any comments regarding this study, please write to: Bureau of the Fiscal Service, Forms Management Officer, Parkersburg, WV 261061328.

How old are you (in years)?

## TERMINATE if age <22 or age> 85

Do you or any member of your household work in any of the following fields? Check all that apply.

1. Advertising, marketing, sales promotion, market research, and/or marketing consulting
2. Public relations
3. Financial services such as a bank, credit union, or investment firm
4. Healthcare industry, hospital, doctor's office, and/or pharmacy
5. Food services such as restaurants, cafeterias, and/or coffee shop
6. Manufacturing
7. None of the above

Are you or anyone in your household employed by a financial regulatory institution such as the SEC, The Federal Reserve, or the FDIC?

1. Yes [TERMINATE]
2. No

Are you or is anyone in your household a civilian employee of the federal government?

1. Yes [TERMINATE]
2. No

What was your total family income before taxes in 2019.This total should include salaries, wages, pensions, dividends, interest, and all other income for every member of your family living in your household in 2019.

1. Less than $\$ 19,999$ [TERMINATE]
2. $\$ 20,000$ to $\$ 39,999$
3. 
4. $\$ 40,000$ to $\$ 59,999$
5. $\$ 60,000$ to $\$ 79,999$
6. $\$ 80,000$ to $\$ 99,999$
7. $\$ 100,000$ to $\$ 119,999$
8. $\$ 120,000$ to $\$ 139,999$
9. $\$ 140,000$ to $\$ 159,999$
10. $\$ 160,000$ to $\$ 179,999$

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11. $\$ 180,000$ to $\$ 199,999$
12. Above $\$ 200,000$
13. Prefer not to say [TERMINATE]
14. I don't know [TERMINATE]

Which of the following statements best describes your involvement in your household's financial planning?

1. I am the sole decision maker
2. I share decision making with others
3. I give input, but someone else usually makes the final decision
4. I am not usually involved in financial decision making [TERMINATE]

How familiar are you with financial terms like return, risk, interest rate, U.S. Treasury, or brokerage?

1. Unfamiliar: I have no idea what you're talking about [TERMINATE]
2. Novice: I understand what these terms mean
3. Intermediate: I can hold a conversation on how my accounts are doing
4. Master: I can lead a conversation about how the markets affect my account performance
5. None of the above [TERMINATE]

When was the last time you used a mobile app or website to manage your finances? Managing your finances can include: online banking, paying a bill online, checking the balances of your accounts, investing and/or using a budgeting tool.

1. Within the last week
2. Within the last month
3. Within the last 3 months
4. Within the last 6 months
5. Within the last year
6. Over a year ago [LIMIT TO $10 \%$ OF RESPONSES]
7. None of the above [TERMINATE]

How would you assess your overall financial knowledge on a scale of 1 (low) to 5 (high)?

|  | 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Knowledge | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

Our ask of you is simple: Can you do your best to answer our questions honestly and accurately?

1. Yes, I agree to answer honestly and accurately
2. No, I can't agree to that [TERMINATE]

People have a lot of different goals when they save and/or invest.
This next set of questions will ask you about yours.

What goals are you currently saving and/or investing for? Check all that apply.

1. Emergencies (e.g., loss of income, unexpected expenses)

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2. Fun (e.g., vacation, recreational activities)
3. Having a child / childcare expenses
4. My child's education
5. New home
6. New car
7. Wedding
8. Retirement
9. Overall financial security
10. Buying nice things
11. Leaving something behind for my family
12. Comfort in my old age
13. Home improvement
14. Payoff debt
15. Other $\qquad$
16. None of the above

Are you saving or investing to achieve each of your financial goals?
[ONLY SHOW OPTIONS SELECTED IN PREVIOUS QUESTION]

|  | Saving | Investing | Both |
| :---: | :---: | :---: | :---: |
| Emergencies (e.g., loss of income, unexpected expenses) | $\square$ | $\square$ | $\square$ |
| Fun (e.g., vacation, recreational activities) | $\square$ | $\square$ | $\square$ |
| Having a child / childcare expenses | $\square$ | $\square$ | $\square$ |
| My child's education | $\square$ | $\square$ | $\square$ |
| New home | $\square$ | $\square$ | $\square$ |
| New car | $\square$ | $\square$ | $\square$ |
| Wedding | $\square$ | $\square$ | $\square$ |
| Overall financial security | $\square$ | $\square$ | $\square$ |
| Buying nice things | $\square$ | $\square$ | $\square$ |
| Leaving something behind for my family | $\square$ | $\square$ | $\square$ |
| Comfort in my old age | $\square$ | $\square$ | $\square$ |
| Home improvement | $\square$ | $\square$ | $\square$ |
| Payoff debt | $\square$ | $\square$ | $\square$ |

When do you expect to withdraw a significant portion of the money in your savings / investment accounts?

1. Less than 1 year
2. 1-3 years
3. 4-6 years
4. 9 years
5. 10 years or more
6. None of the above - I don't have savings/investment accounts

Lets talk about digital experiences

Now that we've talked about your goals, we are going to ask you a few questions about different features a financial services website or app could have to support you.

But first, how do you like to manage your finances? Please rank as many of the options below from your most preferred (1) to your least preferred. If you do not use any of the methods listed, please select "Do not use"

- Desktop website (laptop/pc)
- Mobile website $\qquad$
- Mobile app (on smartphone or tablet) $\qquad$
- Bank branch $\qquad$
- ATM $\qquad$
- Telephone $\qquad$
- Mail $\qquad$
- In-person meeting
- Remote meeting (video conferencing) $\qquad$
Do not use any of the methods listed

How important is using a website or app to complete any of the following financial service tasks?
[ITEMS WILL BE RANDOMIZED]

|  | $\begin{array}{\|c\|} \hline \text { Not at } \\ \text { all } \\ \text { importa } \\ \text { nt (0) } \end{array}$ | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | Extrem ely importa nt (10) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfer from one of your accounts to another within the same financial platform | $\square$ |  | $\square$ | $\square$ | $\square$ |  | $\square$ | $\square$ |  | $\square$ |  |
| Transfer money to another person | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Pay bills | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Check your account balance | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Transfer money to a different financial platform | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |  | $\square$ | $\square$ | $\square$ |  |
| Update contact information | $\square$ |  | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Talk to someone about a product | $\square$ | ] | $\square$ | $\square$ | $\square$ | $\square$ | ] | $\square$ | , | $\square$ |  |
| Research a product | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Dispute a transaction |  |  |  |  | $\square$ | $\square$ |  | $\square$ | $\square$ | $\square$ |  |
| File a complaint |  |  | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | - | $\square$ | $\square$ |
| Open a new account |  |  |  | $\square$ | ] | ] | $\square$ | $\square$ |  |  |  |
| Interact with a customer service rep |  |  |  | $\square$ | , | ] |  |  |  | ] |  |
| Manage my investment portfolio |  | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |  | $\square$ |  | $\square$ | $\square$ |

Lets talk about digital experiences

| Manage my account / set of <br> accounts | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

When using a website or mobile app to manage your finances, how important are the following features?
[ITEMS WILL BE RANDOMIZED]

|  | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Not at } \\ \text { all } \\ \text { importa } \\ \text { nt }(0) \end{array} \\ \hline \end{array}$ | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | $\begin{array}{\|c\|} \hline \text { Extrem } \\ \text { ely } \\ \text { importa } \\ \text { nt (10) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Easy to integrate with other financial products | $\square$ |  |  |  | $\square$ |  |  |  | $\square$ |  |  |
| Alerts me about new deposits | $\square$ |  |  |  | $\square$ |  | $\square$ | $\square$ |  | $\square$ | $\square$ |
| Ability to easily contact customer service | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |  | $\square$ | $\square$ | $\square$ |  |
| Provide content like news, research, and/or analysis | $\square$ |  | $\square$ | $\square$ | $\square$ |  |  |  | $\square$ |  |  |
| Information about how my data is used, secured and protected | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $7$ | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Keep my financial data/information secure | $\square$ |  | $\square$ | $\square$ |  |  |  | $\square$ | $\square$ | $\square$ |  |
| Easy to search and navigate | $\square$ |  |  |  |  |  | $\square$ | $\square$ |  | $\square$ | $\square$ |
| Warns me about errors |  |  | $\square$ | $\square$ |  | $\pm$ |  | $\square$ |  | $\square$ | $\square$ |
| Warns me about potential fraud |  |  |  | $\square$ | $\square$ | $\square$ |  | $\square$ | $\square$ | $\square$ |  |
| Notifies me about good times to sell, trade or redeem assets | $\square$ | $\square$ | $\pm$ | $\square$ | $\square$ |  | $\square$ | $\square$ | $\square$ | $\square$ |  |
| Automatic reinvestments of interest and/or dividends |  |  | $\square$ | $\square$ | $\square$ |  | $\square$ |  |  | $\square$ |  |
| Automatic transfers to my bank when I trade or sell an asset |  |  |  |  |  |  |  | $\square$ |  | $\square$ |  |
| A "cash pool" within my account to fund purchases | $\pm$ |  | $\square$ | $\square$ |  |  |  | $\square$ | $\square$ | $\square$ |  |
| Alerts me about my account balances | $\square$ |  |  |  |  |  |  |  |  | $\square$ | $\square$ |

When you manage your finances, what level of access would you be like to give someone else?
[ITEMS WILL BE RANDOMIZED]

|  | Full Access to <br> Manage | Read-only <br> Access | No Access | I don't know |
| :---: | :---: | :---: | :---: | :---: |
| My spouse/significant other | $\square$ | $\square$ | $\square$ | $\square$ |
| My parents | $\square$ | $\square$ | $\square$ | $\square$ |
| My children under 18 (minors) | $\square$ | $\square$ | $\square$ | $\square$ |

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| My adult children | $\square$ | $\square$ | $\square$ | $\square$ |
| :---: | :---: | :---: | :---: | :---: |
| Individuals with legal authority (e.g. legal guardian, <br> trustees, power of attorney) | $\square$ | $\square$ | $\square$ | $\square$ |
| My financial advisor | $\square$ | $\square$ | $\square$ | $\square$ |
| A beneficiary | $\square$ | $\square$ | $\square$ | $\square$ |

When managing your finances online (either in an app or on a website), how much do you like the following security features? [ITEMS WILL BE RANDOMIZED]

|  | Dislike <br> (0) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | Like <br> (10) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Access to many sites after <br> initial login (i.e. single sign-on) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Identity confirmation (i.e. <br> multi-factor log-in with SMS | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Help with login issues (i.e. <br> customer support) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Staying logged in between <br> uses/logins | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Automatic logout with no <br> activity (for security purposes) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Going to an external website to <br> verify my identity | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Going to an external website to <br> login | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

The next set of questions will focus on financial products like types of accounts and investments.

How many different financial service providers do you have accounts with?

Do you currently have a financial advisor?

1. Yes
2. No

Which of the following financial products have you heard of? Check all that apply

1. Savings account

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2. Certificates of Deposit (CDs)
3. 529 education savings plans
4. Individual Retirement Accounts (IRAs)
5. $401(\mathrm{k})$
6. Paper Savings Bond
7. Electronic Savings Bond
8. Corporate Bonds
9. Treasury Securities (Treasury Bills, Treasury Notes, TIPs)
10. Money Market Account
11. Mutual Funds
12. Stocks
13. Exchange-Traded Funds (ETFs)
14. None of the Above

Which of the following financial products / accounts do you own? Check all that apply
[ONLY ITEMS SELECTED IN PREVIOUS QUESTION WILL BE SHOWN]

1. Savings account
2. Certificates of Deposit (CDs)
3. 529 education savings plans
4. Individual Retirement Accounts (IRAs)
5. $401(\mathrm{k})$
6. Paper Savings Bond
7. Electronic Savings Bond
8. Corporate Bonds
9. Treasury Securities (Treasury Bills, Treasury Notes, TIPs)
10. Money Market Account
11. Mutual Funds
12. Stocks
13. Exchange-Traded Funds (ETFs)
14. None of the above

How interested are you in the following products on a scale of 0 to 10 , where 0 means "not at all interested" and 10 means "extremely interested"?
[ONLY ITEMS NOT SELECTED IN PREVIOUS QUESTION WILL BE SHOWN]

|  | Not at <br> all <br> interest <br> ed (0) | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | Extrem <br> ely <br> interest <br> ed (10) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings account | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Certificates of Deposit (CDs) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| 529 education savings plans | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Individual Retirement Accounts <br> (IRAs) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| 401(k) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Paper Savings Bond | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Electronic Savings Bond | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

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| Corporate Bonds | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Treasury Securities (Treasury <br> Bills, Treasury Notes, TIPs) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Money Market Account | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Mutual Funds | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Stocks | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Exchange-Traded Funds (ETFs) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

Have you ever used TreasuryDirect?

1. Yes
2. No [SKIP TO NEXT SECTION]
3. I don't know [SKIP TO NEXT SECTION]

How have you used TreasuryDirect? (check all that apply)

1. Research information about treasury products
2. Purchase electronic savings bonds (I and E/EE bonds)
3. Purchase treasury securities (treasury bills, treasury notes, TIPS, floating rate notes, T-bonds)
4. Monitor value of my paper bonds
5. Manage my electronic bonds
6. Manage my electronic securities
7. Redeem my paper bonds
8. Convert my paper bonds to electronic bonds
9. Redeem my electronic bonds
10. Transfer treasury securities to a bank, broker, or dealer
11. Payroll savings plan to automatically purchase savings bonds
12. Other $\qquad$

When was the last time you conducted any of the following actions with TreasuryDirect?
[ONLY ITEMS SELECTED IN PREVIOUS QUESTION WILL BE SHOWN]

|  | In the last <br> week | In the last <br> month | In the last <br> quarter | In the last 6 <br> months | In the last <br> year | Over a year <br> ago |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Research information about treasury products | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Purchase electronic savings bonds (I and E/EE <br> bonds) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Purchase treasury securities (treasury bills, <br> treasury notes, TIPS, floating rate notes, T- <br> bonds) | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Monitor value of my paper bonds | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Manage my electronic bonds | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Manage my electronic securities | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Redeem my paper bonds | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

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| Convert my paper bonds to electronic bonds | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Redeem my electronic bonds | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Transfer treasury securities to a bank, broker, or <br> dealer | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Payroll savings plan to automatically purchase <br> savings bonds | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| \$\{custom10\} | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

Why have you purchased savings bonds (I and EE savings bonds) in TreasuryDirect? Check all that apply
[ONLY SHOWN FOR PEOPLE WHO HAVE PURCHASED]

1. I wanted to get started with investing
2. I wanted to get started with saving
3. Provides a good return on investment
4. I think they are a good financial product
5. I didn't want to pay fees
6. I believe it is a safe investment
7. I am investing for a specific reason/goal (e.g. retirement, college, etc.)
8. I am saving for a specific reason/goal (e.g. retirement, college, etc.)
9. I wanted to buy them as a gift for someone else
10. I believe it helps support America's financial future
11. Other $\qquad$

Why have you purchased marketable securities (Treasury Bills, Treasury Notes, TIPS, Floating Rate Notes, T-bonds) in TreasuryDirect? Check all that apply
[ONLY SHOWN FOR PEOPLE WHO HAVE PURCHASED]

1. I wanted to get started with investing
2. I wanted to get started with saving
3. Provides a good return on investment
4. I think they are a good financial product
5. I didn't want to pay fees
6. I believe it is a safe investment
7. I wanted to diversify my investment portfolio
8. I am investing for a specific reason/goal (e.g. retirement, college, etc.)
9. I am saving for a specific reason/goal (e.g. retirement, college, etc.)
10. I believe it helps support America's financial future
11. Other $\qquad$

Why haven't you purchased electronic savings bonds (I and E/EE bonds) on TreasuryDirect within the past year?
[ONLY SHOWN FOR PEOPLE WHO HAVE PURCHASED OVER A YEAR AGO]

1. Not good enough return
2. Hard to use the site
3. Hard to manage my account
4. I forgot about it
5. I believe other products better meet my needs/goals
6. I redeemed and didn't want to make another investment
7. No longer relevant for my situation

Lets talk about digital experiences
8. I'm waiting for my current holdings to mature
9. I can get what I need from my brokerage account
10. I'm waiting for interest rates to rise
11. Other $\qquad$

Why haven't you purchased Treasury securities (Treasury bills, Treasury notes, TIPS, floating rate notes, T-bonds) on TreasuryDirect within the past year?
[ONLY SHOWN FOR PEOPLE WHO HAVE PURCHASED OVER A YEAR AGO]

1. Not good enough return
2. Hard to use the site
3. Hard to manage my account
4. I forgot about it
5. I believe other products better meet my needs/goals
6. I redeemed and didn't want to make another investment
7. No longer relevant for my situation
8. I'm waiting for my current holdings to mature
9. I can get what I need from my brokerage account
10. I'm waiting for interest rates to rise
11. Other $\qquad$

How likely are you to purchase another product from TreasuryDirect?

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

How would you rate TreasuryDirect’s digital experience on a scale of 0 to 10, where 0 means "poor"; and 10 means "excellent"?

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

Considering your complete experience with TreasuryDirect, how likely would you be to recommend TreasuryDirect to a friend or colleague?

1. 0
2. 1
3. 2

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4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10
[THIS SECTION IS SHOWN ONLY TO POTENTIAL CUSTOMERS]

How interested are you in investing directly with the U.S. Treasury?

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

How interested are you in saving directly with the U.S. Treasury?

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

How safe do you feel sharing financial information with the U.S. Treasury?

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

How safe do you feel managing your finances with the U.S. Treasury?

1. 0

Lets talk about digital experiences
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

How safe do you feel saving money directly with the U.S. Treasury?

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

How safe do you feel investing money directly with the U.S. Treasury?

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

You've been doing a great job answering the questions in this survey.
In the next three questions, you will be shown 3 sets of financial products and asked to choose the one you prefer.

Lets talk about digital experiences
Assuming you have to purchase a savings bond as a financial gift online, which of the following two options for purchasing and giving the gift to the recipient do you prefer?

Step 1 of 3

| How long you have to hold the account (Maturity) | 40 years | You choose maturity between 1 and 5 years |
| :---: | :---: | :---: |
| How long You have to wait to access the money (Liquidity) | Can take out all money early for a penalty of 3 interest payments | Must hold for 5 years before redeeming |
| Minimum buy-in amount (principal): | \$75 | \$50 |
| Interest rate earned | 5\% | $7 \%$ |
| Unique features | Doubles after 20 years | The buy-in a mount you put down (principal) doubles if you hold the account for the full maturity |
| Taxes on earnings | Completely tax-exempt IF used to fund higher education | 15\% tax |
| Customer support options | Call in and online support 24/7 | I do everything myself |
| Automatic investment options | Option to automatically reinvest funds when they mature | Option to automatically reinvest funds when they mature |

Now that we've spent some time talking about products for you, we are going to talk about giving financial products to others.

Have you ever given any of the following financial products as a gift? Check all that apply

1. 529 college savings account contribution
2. Cash
3. Certificate of Deposit (CD)
4. Paper savings bond
5. Electronic savings bond
6. Corporate bond
7. Investment fund
8. Stocks
9. None of the above
10. No, I have never given this type of gift

What motivated you to give a financial gift?
[ONLY SHOWN TO PEOPLE WHO HAVE GIVEN A GIFT]

1. Wanted to support my family
2. Wanted to support a friend/loved one
3. Wanted a to give a unique gift
4. Wanted to give something that would keep giving in the future
5. Wanted to give a gift that would also teach someone the importance of money
6. Wanted to give a gift that would also teach someone how to manage money
7. Other $\qquad$

For the occasions below, for what purpose would you be interested in giving a financial product as a gift? [ONLY SHOWN TO PEOPLE WHO HAVE GIVEN A GIFT]

1. New baby
2. Birthday

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3. High School graduation
4. Religious milestone
5. Milestone birthday
6. College graduation
7. Marriage/union
8. Other $\qquad$
9. None of the above

On a scale of 0 to 10 , what'; s your level of interest in giving a financial gift to a family member to help them learn how to save?

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

On a scale of 0 to 10, what's your level of interest in giving a paper savings bond as a gift?
[ONLY SHOWN TO PEOPLE WHO ARE AWARE OF BONDS]

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

On a scale of 0 to 10 , what's your level of interest in giving an electronic savings bond as a gift?
[ONLY SHOWN TO PEOPLE WHO ARE AWARE OF BONDS]

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

On a scale of 0 to 10 , what's your level of interest in giving a gift certificate for the purchase of a bond or security from the U.S.

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Treasury?

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

On a scale of 0 to 10 , what's your level of interest in giving stocks as a gift?
[ONLY SHOWN TO PEOPLE WHO ARE AWARE OF STOCKS]

1. 0
2. 1
3. 2
4. 3
5. 4
6. 5
7. 6
8. 7
9. 8
10. 9
11. 10

There are a lot of ways to buy and give financial gifts.
[DISPLAY TO INDIVIDUALS WHO HAVE HEARD OF BONDS] The next set of questions will show you two sets you two different options for purchasing/giving a bond as a gift.
[DISPLAY TO INDIVIDUALS WHO HAVE HEARD OF BONDS There are a lot of ways to buy and give financial gifts. The next set of questions will show you two sets you two different options for purchasing/giving a bond as a gift. For some additional background, a bond is a financial product that pays back a fixed rate of return over a set period of time. Bonds can can exist in both paper and electronic form (just like how cash can exist in physical bills or in electronic accounts).
[THE IMAGE BELOW IS AN EXAMPLE. ALL PRODUCTS WILL BE RANDOMLY GENERATED BASED ON A LIST OF VALID COMBINATIONS]

Lets talk about digital experiences
Step 1 of 2

| What are you getting | Paper bond | Electronic bond |
| :--- | :--- | :--- | :--- |
| Gift delivery | Mailed to me so I can give it to the |  |
| recipient | Emailed to me so I can print a certificate <br> and give it to the recipient |  |
| Interest | Begins earning interest immediately | Begins earning interest when the recipient <br> redeems the gift certificate |
| Required payment method | Direct transfer from my bank account | Direct transfer from my bank account |

$\qquad$

We are almost done! Before we finish up, we want to talk about how saving and investing fit into your life.

How much do the following statements describe you?
[ITEMS WILL BE RANDOMIZED]

|  | Not at all like me | 2 | 3 | 4 | 5 | Just like me |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| I don't know a lot about different saving options | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Financial decisions overwhelm me | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I feel qualified to make my own investment decisions | $\square$ |  |  |  | $\square$ | $\downarrow$ |
| I know I need to start saving money, but I don't know where to start | $\square$ | $\square$ |  | $\square$ | $\square$ | $\square$ |
| Life keeps getting in the way of making longterm financial plans | $\square$ | $\square$ |  |  | $\square$ | $\square$ |
| When I see how much I've saved, I get nervous that it's not enough | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I take pride in how good I am at saving | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| If an immediate financial emergency came up, I'm not sure if I'd have enough money to cover it on my own | $\square$ | $\square$ | $\square$ | $\square$ |  | $\square$ |
| I typically have money left over at the end of the month | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I like to have multiple savings accounts to help me budget |  | - | $\square$ |  | $\square$ | $\square$ |
| I do my best to save for the future, but not at the expense of my life today |  | $\square$ | $\square$ |  | $\square$ | $\square$ |
| I'd rather make financial sacrifices now to know that I will live more comfortably in the future | $\square$ | $\square$ |  |  | $\square$ | $\square$ |
| I automatically save/invest money from my paycheck so that I don't have to think about it | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I am very disciplined in savings and spending decisions | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I don't have the time to research my saving and investing options | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

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| My financial advisor is my rock - I don’t know where I'd be without his/her advice | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| I'm open to getting financial advice to help me achieve my goals | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I like to play a role in my financial planning - I can't completely leave it up to someone else | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I don't want anyone else to do my financial planning for me because I know my situation best | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I know how to invest my savings appropriately to achieve my financial goals | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I look at my finances frequently to make sure <br> I'm on track to achieve my goals | $\square$ | $\square$ | $\square$ | $\square$ | $\pm$ |  |
| Before making a decision, I weigh the costs against the benefits. | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | - |
| I like to keep track of what's going on in financial markets | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I'm not afraid to experiment with different saving/investing strategies | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Investing is one of my hobbies | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I like to "set it and forget it" when it comes to my savings/investments | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I'm usually nervous to try new things with my savings/investments | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| It sounds like fun to invest in the stock market | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| Investing feels like a mystery to me | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| The idea of investing the money I've saved makes me nervous | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| I look at the online experience before I sign up for a financial product | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |
| If I really love a product, I'll tolerate a bad online experience | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |  |
| If a financial service provider doesn't have an app, I’ll go with a different provider | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |  |
| I don't really trust financial institutions | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ | $\square$ |

In making financial and investment decisions, I am:

1. Very conservative and try to minimize risk and avoid the possibility of any loss
2. Conservative, but willing to accept a small amount of risk
3. Willing to accept a moderate level of risk and tolerate losing money to achieve potentially higher returns
4. Aggressive and typically take on significant risk and am willing to tolerate large losses for the potential of achieving higher returns

Just a warning - the next few questions have some math. For some of you, that might be fun. For others, it may not be. Please do your best to answer. When in doubt, just go with your gut.

We've outlined the best and worst case scenarios of four hypothetical investments of $\$ 10,000$ over one year.Given the potential gain or loss in any one year, which investment would you be most likely to invest your money in: PlanOne year lossOne year gainA\$0 (0\%)

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\$200 (2\%)B\$200 (-2\%)\$500 (5\%)C\$800 (-8\%)\$1,200 (12\%)D\$2,000 (-20\%)\$2,500 (25\%)

1. A
2. $B$
3. C
4. D

You have just reached the $\$ 10,000$ plateau on a TV game show. Now you must choose between quitting with the $\$ 10,000$ in hand or betting the entire $\$ 10,000$ in one of three alternative scenarios. Which do you choose?

1. The $\$ 10,000$-- you take the money and run
2. A 50 percent chance of winning $\$ 50,000$
3. A 20 percent chance of winning $\$ 75,000$
4. A 5 percent chance of winning $\$ 100,000$

Suppose you had $\$ 100$ in a savings account and the interest rate was $2 \%$ per year. After 5 years, how much do you think you would have in the account if you left the money to grow?

1. More than $\$ 102$
2. Exactly $\$ 102$
3. Less than $\$ 102$
4. Don't know
5. Prefer not to say

Imagine that the interest rate on your savings account was $1 \%$ per year and inflation was $2 \%$ per year. After 1 year, how much would you be able to buy with the money in this account?

1. More than today
2. Exactly the same
3. Less than today
4. Don't know
5. Prefer not to say

In 2019, about what percent of your (and your spouse/partner's) total gross household income (before taxes and deductions) did you set aside as savings?

1. 0 percent
2. 1 to 5 percent
3. 6 to 10 percent
4. 11 to 15 percent
5. 16 to 20 percent
6. Over 20 percent
7. Other
8. Prefer not to answer

In 2019, about what percent of your (and your spouse/partner's) total gross household income (before taxes and deductions) did you set aside as investments?

1. 0 percent
2. 1 to 5 percent
3. 6 to 10 percent
4. 11 to 15 percent
5. 16 to 20 percent
6. Over 20 percent
7. Other
8. Prefer not to answer

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At the end of 2019, approximately how much money did you have across all of your savings and/or investment accounts?

1. Less than $\$ 100$
2. $\$ 100$ to 199
3. $\$ 200$ to 299
4. $\$ 300$ to 399
5. $\$ 400$ to 499
6. $\$ 500$ to $\$ 999$
7. $\$ 1,000$ to $\$ 1,999$
8. $\$ 2,000$ to $\$ 2,999$
9. $\$ 3,000$ to $\$ 3,999$
10. $\$ 4,000$ to $\$ 4,999$
11. $\$ 5,000$ to $\$ 9,999$
12. $\$ 10,000$ to $\$ 14,999$
13. $\$ 15,000$ to $\$ 19,999$
14. $\$ 20,000$ to $\$ 39,999$
15. $\$ 40,000$ to $\$ 59,999$
16. \$60,000 to \$79,999
17. $\$ 80,000$ to $\$ 99,999$
18. $\$ 100,000$ to $\$ 119,999$
19. $\$ 120,000$ to $\$ 139,999$
20. $\$ 140,000$ to $\$ 159,999$
21. \$160,000 to \$179,999
22. $\$ 180,000$ to $\$ 199,999$
23. \$200,000 to \$299,999
24. \$300,000 to \$399,999
25. $\$ 400,000$ to $\$ 499,999$
26. $\$ 500,000$ to $\$ 599,999$
27. \$600,000 to \$699,999
28. \$700,000 to \$799,999
29. $\$ 800,000$ to $\$ 899,999$
30. \$900,000 to \$999,999
31. $\$ 1,000,000$ to $\$ 1,499,999$
32. $\$ 1,500,000$ to $\$ 1,999,999$
33. $\$ 2,000,000$ or more
34. Prefer not to say
35. I don't know

How would you classify your overall financial situation?

1. No savings and significant debt
2. Little savings and a fair amount of debt
3. Some savings and some debt
4. Some savings and little or no debt
5. Significant savings and little or no debt

With regards to your retirement savings, do you think you\&\#39;re ahead of where you should be, behind where you should be, or right on track?

1. Ahead of where I should be
2. Right on track
3. Behind where I should be
4. I don't know

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Marital status?

1. Single
2. Engaged, Cohabitating with Partner, or other non-married Committed Relationship
3. Domestic Partnership
4. Married
5. Widowed
6. Divorced
7. Separated

How many financially-dependent children do you have?
$\square$

How many grandchildren do you have?

What is your highest level of education?

1. Some high school
2. High school graduate or GED
3. Some college credit, no degree
4. Associate degree (e.g., AA, AS)
5. Bachelor's degree (e.g., BA, AB, BS)
6. Master's degree (e.g., MA, MS, MENg, Med, MSW, MBA)
7. Professional degree (e.g., MD, DDS, DVM, LLB, JD)
8. Doctorate degree (e.g., PhD, EdD)
9. Prefer not to answer

What is your gender?

1. Male
2. Female
3. Prefer not to answer

What is your race?

1. American Indian or Alaska Native
2. Asian
3. Black or African American
4. Native Hawaiian or Other Pacific Islander
5. White or Caucasian
6. Multiracial
7. Other
8. Prefer not to say

Lets talk about digital experiences

What is your race/ethnicity?

1. Hispanic or Latina/Latino
2. Not Hispanic or Latina/Latino

What of the following best describes your living situation financially?

1. Own your home outright and do not have any debt on it
2. Have a mortgage on your home
3. Rent
4. Live with someone else and don't pay for housing
5. Don't know

Which of the following best describes your employment status?

1. Full-time employee
2. Part-time employee
3. Unemployed
4. Self-employed
5. Home-maker
6. Student
7. Retired
8. Military
9. Prefer not to answer
