

APPLICATION FOR LOAN AND GUARANTEE
(Business and Industry)

RD Case Number

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All responses to this collection of information are voluntary. However, in order to obtain or retain a benefit, the information in this form is required by 7 CFR 1980 E, Business and Industrial Loan Programs. Rural Development has no plans to publish information collected under the provisions of this program. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to: Information Collection Clearance Officer, Rural Development Innovation Center, Regulations Management Division at ICRMTRRequests@usda.gov

General Information: The "Application for Loan and Guarantee" is to provide information needed for the analysis and loan determination process. Tear at perforations for case in use. Specific references are made in this application to sections of the Business and Industrial Loan Instruction. For complete guidance, see RD Instruction 1980-A and 1980-E and related RD forms.

Part A - is to be completed by the proposed borrower. The original and two copies with attachments will be submitted to the proposed lender.

Part B - is to be completed by the lender. Upon completion, the original and one copy and attachments of Part A and B will be filed with the RD State Office.

PART A

Instructions to Proposed Borrower: Complete items one through 20. Submit original and two copies of this application and all supporting documents to the lender. If additional space is required, provide for by an attachment. Additional information may be obtained from any RD Office.

1. NAME : *(Show official name without abbreviations unless the abbreviation is apart of the official name. For proprietor or partnership, show name(s) followed by d/b/a and trade name used, if any, and attach a copy of the partnership agreement).*

Street		City	County
State	ZIP Code	Telephone Number	Amount of Loan Requested
Project Location: City		Population <i>(Last Census)</i>	County
		State	

Franchise Yes No If Yes, submit copy

2. TYPE OF BUSINESS:	Applicant's Tax Identification Number	SIC Number
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3. THIS PROJECT IS:	Date Enterprise Established
<input type="checkbox"/> A new business venture <input type="checkbox"/> A new branch of facility <input type="checkbox"/> Refinancing debts <input type="checkbox"/> Other <i>(Explain)</i> <input type="checkbox"/> An expansion of an existing facility <input type="checkbox"/> Transfer of Ownership	

4. VETERAN - For individual or partner indicate if veteran Yes No
If yes, indicate service from _____ to _____ Branch

5. CITIZENSHIP - Do you meet the citizenship requirements in RD Instruction 1980.403? Yes No

6. HISTORY OF BUSINESS - Provide a brief description and history of the business (*attach additional sheets if necessary*).

7. COMMUNITY BENEFITS - Comment on the benefits the community will receive if the loan is made (*i.e., taxes, jobs and any other benefits*).

8. PREVIOUS FEDERAL, STATE, OR LOCAL FINANCING - List assistance received, requested, or any pending applications. (*Include direct, participation, insured, or guarantee loans and grants from any Federal, State, or local sources*).

9. LITIGATIONS - List details of any pending or final disciplinary or legal (*civil or criminal*) action against the proposed borrower, guarantors, partners, principal stockholders and directors.

10. NAMES OF ATTORNEYS, ACCOUNTANTS, AND OTHER PARTIES - List the names of all attorneys, accountants, appraisers packagers, agents, and all other parties (*whether individuals, partnerships, associations*) engaged by or on behalf of the proposed borrower (whether on a salary, retainer or fee basis and regardless of the amount of compensation) for the purpose of rendering professional or other services of any nature whatever to proposed borrower, in connection with the preparation or presentation of this application to a lender. List all fees or other charges or compensations paid or to be paid for any purpose in connection with this application or disbursement of the loan whether in money or other property of any kind whatever, by or for the account of the proposed borrower **together with a description of such services rendered or to be rendered with complete justification for such purposes.** NOTE: **all fees and charges are subject to RD review approval and may, in some cases, be paid out of loan proceeds.** (*See RD Instruction 1980-411 and 1980-414*).

Name and Address (Include Zip Code)	Description of Service Rendered or to be Rendered with Complete Justification	Total Compensation Agreed to be Paid*	Compensation Already Paid
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**Enter specific dollar amounts or hourly rates. "Unknown," "Undetermined," or other imprecise terms are not sufficient.*

11. SUBSIDIARIES AND AFFILIATES - (1) List the name and addresses of all concerns that are subsidiaries, parent organizations, or affiliates of the proposed borrower, including concerns in which the proposed borrower holds a controlling (*but not necessarily a majority*) interest:

- (2) List all other concerns that are in any way affiliated, by stock ownership, management contracts, or otherwise, with the proposed borrower. The proposed borrower should comment briefly regarding the trade relationship between the proposed borrower and such subsidiaries or affiliates and if the proposed borrower has no subsidiary or affiliate, a statement to this effect should be made. Signed and dated balance sheets, operating statements and reconciliation of net worth (*all not more than 60 days old*) must be submitted for all subsidiaries, parent organizations, and affiliates in the same manner as required of the proposed borrower.

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12. PURCHASE AND SALES RELATIONS WITH OTHERS - Does proposed borrower buy from, sell to or use the services of any concern in which an officer, director, major stockholder, or partner, or proprietor of the proposed borrower has a substantial interest?
- Yes No If "Yes," give names of such officer, director, stockholder, and partners, names of such concerns and explain
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- the nature of the transaction(s).

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13. RECEIVERSHIP - BANKRUPTCY - Has the proposed borrower or any officer or, partner or director of the proposed borrower, affiliates or any other concern with which such person has been connected ever been in receivership or adjudicated bankrupt?
- Yes No If "Yes" give names, dates and details.

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14. DISCLOSURE OF SPECIAL INFORMATION REGARDING PRINCIPALS - (a) List below the names of any RD employees who are related by blood, marriage, or adoption, or who have any present or have had any past, direct or indirect financial interest in or association with, the proposed borrower, or any of its partners, officers, directors, principal stockholders including such interest in other enterprise; (b) When the proprietor, or any partner, officer, director, or their spouse, is an employee of the U.S. Government including members of the armed forces, detailed information shall be submitted with the application.
- Check box(s) if (a) or (b) is not applicable. (a) (b)

NAMES AND ADDRESS (<i>Include ZIP Code</i>)	Details of Relationship or Interest
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Close

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Submit

-5

Close

Save

Submit

15. MANAGEMENT - Enter names of (a) all owners, partners, key officers, directors or stockholders and their annual compensation, including salaries, fees, withdrawals, etc., (b) hired manager, and (c) all other stockholders having 20 percent or more interest in the proposed borrower. Elected officials and managers on applications for loans from public bodies are excluded. Personal guarantees from major stockholders or owners having a major interest in a corporation, and all Partners of partnerships usually will be required. If guarantor cannot provide such guarantee due to existing contractual or legal restrictions, explain in an attachment. Final determinations will be made by the RD. Attach, in the case of personal guarantee, current financial statements not over 60 days old at time of filing, and for any corporate guarantee, current financial statements not over 90 days old at time of filing and certified by an officer of the corporation. Additional updated financial statements may be required depending on processing time.

(a) Name	(b) Position or Title	(c) Annual Compensation \$	(d) % Owner- ship	(e) Outside Net Worth \$	(f) Personal Guarantee Offered* (Yes or No)	(g) Insurance Carried for Benefit of Applicant

*If none offered, provide full explanation why guarantee cannot be offered. (See RD Instruction 1980.443 (b)).

16. REGULATORY AGENCIES - List all regulatory agencies (*National, State, or Local*) which affect this business or project and explain if there are any pending matters with such regulatory agencies. Indicate if permits, licenses or clearance are necessary and their status. (See RD Instruction 1980.45 and 1980.451)

17. INSTRUCTION TO PROPOSED BORROWER - Attach to this application the following supporting documents. Reference for 1980-A include section 1980.1 thru 1980.100 and reference for 1980-E include sections 1980.401 thru 1980.500:

- (a) Comments from state and local governments, if not already submitted. (See RD Instruction 1980.451 (f) (8)).
- (b) Form RD 449-4, "Statement of Personal History," if not already submitted. (See RD Instruction 1980.451 (f) (3)).
- (c) Form RD 449-22, "Certification of Non-Relocation and Market and Capacity Information, if applicable. (See RD Instruction 1980.412 (C) AND (D)).
- (d) Financial data for new or existing businesses are required in accordance with RD Instruction 1980.451 (i) (7) and (8).
- (e) Aging of accounts receivable and payable. (Use 30, 60, 90 days with individual account explanation of items over 90 days old). (See RD Instruction 1980.451 (i) (15)).
- (f) For companies listed on major stock exchanges and subject to the Securities and Exchange Commission regulations, a copy of the latest SEC 10K report. (See RD Instruction 1980.451 (i) (16)).
- (g) Provide supporting documentation for your projections, including economic factors, markets, management, etc. For loans in excess of \$1 million see RD Instruction 1980.442.
- (h) If construction is involved, (See RD Instruction 1980.451 (i) (11)). Final plans and specifications must be submitted to the lender for approval prior to the commencement of construction. Architectural or engineering plans, if applicable, need be (See RD Instruction 1980.451 (i) (4) and 1980.454 (d)).
- (i) If construction is involved, provide applicable equal opportunity and nondiscrimination forms. (See RD Instruction 1980.41).
- (j) Form RD 449-10, "Applicant's Environmental Impact Evaluation." (See RD Instruction 1980.40 and 1980.451 (i) (3)).

- (k) Evidence whether the project is located in a flood or mudslide hazard area. (See RD Instruction 1980.42 and 1980.451 (i) (17)).
- (l) Provide a written statement of effect project would have on Historic Places, if any. (See RD Instruction 1980.44 and 1980.451 (i) (15)).
- (m) If application is for health care facility, attach a "Certificate of Need," from appropriate regulatory agency having jurisdiction over the project. (See RD Instruction 1980.451 (k)).
- (n) If loan is in excess of \$100,000, provide certification and notices as required for the Clean Air Act and Water Pollution Control Act. (See RD Instruction 1980.43).
- (o) Document utilities availability with letter of commitment from utilities, energy, water, sewer, fire and police protection.
- (p) For all persons listed under MANAGEMENT, item 15, provide a brief description of education, technical training, employment and business experience (*resumes may be used*).
- (q) Provide a detailed debt schedule correlated to the latest balance sheet reflecting the name of the creditors, loan purpose, original loan amount and loan balance, date of loan, interest rate, maturity date, monthly or annual payments, payment status and collateral that secures such loans. You may use Form RD 449-29 Attachment 1.

18. POLICY AND REGULATIONS CONCERNING REPRESENTATIVES AND THEIR FEES:

- (a) A proposed borrower may obtain the assistance of any attorney, engineer, appraiser, or other representative to aid it in the preparation of its application, however, such representation is not mandatory. In the event a loan is approved, the services of an attorney may be necessary to assist in the preparation of closing documents, title examination, etc.
- (b) There are no "authorized representatives" of RD, other than our regular salaried employees. Payment of any fee or gratuity to RD employees is illegal and will subject the parties to such a transaction to prosecution.
- (c) RD will not approve placement or finder's fees for the use or attempted use of influence in obtaining or trying to obtain a loan.
- (d) Fees which will be approved will be limited to reasonable sums for services actually rendered in connection with the application or the closing, based upon the time and effort required, and the nature and extent of the services rendered by such representative.
- (e) It is the responsibility of the proposed borrower to set forth in Section 10 of this application the names of all persons or firms engaged by or on behalf of the proposed borrower. Proposed borrowers are also required to advise RD in writing of the names and fees of any representatives engaged by the proposed borrower subsequent to the filing of the application. Failure to so notify RD constitutes "misrepresentation" and will cause RD to contest the guarantee if lender had knowledge of this omission.
- (f) Any proposed borrower having any question concerning the payment of fees, or the reasonableness of fees, should communicate with RD before the application is filed for a loan guarantee.

19. AGREEMENT OF NONEMPLOYMENT OF RD PERSONNEL. In consideration of RD guaranteeing any part of the loan applied for in this application, the proposed borrower hereby agrees with RD that proposed borrower will not for a period of two years after date of guarantee of any part of the loan, employ or tender any office or employment to, or retain for professional services, any person who, on the date of such disbursement, or within one year prior to said date, (a) shall have served as an officer, attorney, agent, or employee of RD and (b) as such, shall have occupied a position or engaged in activities which RD shall have determined, or may determine, involved discretion with respect to the granting of assistance under the Consolidated Farm and Rural Development Act and other acts administered by RD from time to time.

20. CERTIFICATION - The proposed borrower hereby certifies that:

- (a) The Proposed borrower has read RD policy and regulations concerning representatives and their fees (*18 above*) and has not paid or incurred any obligation to pay, directly or indirectly, any fee or other compensation for obtaining the loan hereby applied for other than for services and expenses authorized pursuant to paragraph 18 above.
- (b) The proposed borrower has not paid or incurred any obligation to pay any Government employee or special Government employee any fee, gratuity or anything of value for obtaining the assistance hereby applied for. If such fee, gratuity, etc. has been solicited by any such employee, the proposed borrower agrees to report such information to the Office of Inspector General, USDA, Washington, D.C. 20250.
- (c) Information contained above and in exhibits attached hereto are true and complete to the best knowledge and belief of the proposed borrower and are submitted for the purpose of requesting RD to guarantee a loan by a lender to the proposed borrower. Whether or not the loan herein applied for is approved, the proposed borrower agrees to pay or reimburse the lender for the cost of any surveys, title or mortgage examinations, appraisals, etc., performed by nonlender personnel with consent of the proposed borrower.
- (d) The proposed borrower hereby covenants, promises, agrees and gives herein the ASSURANCE that in connection with any loan to the proposed borrower which RD may guarantee as a result of this application, it will COMPLY with the requirements of Executive Order 11245 regarding Equal Credit Opportunity. Proposed borrower further agrees that in the event it fails to comply with said applicable provision, RD may cancel, terminate, accelerate repayment of or suspend in whole or in part the financial assistance provided or to be provided by RD, and that RD or the United States Government may take any other action that may be deemed necessary or appropriate of this ASSURANCE OF COMPLIANCE.

These requirements prohibit discrimination on the grounds of race religion, color, sex, marital status or national origin recipients of Federal financial assistance, including but not limited to employment practices and require the submission of appropriate reports and access to books and records. These requirements are applicable to all transferees and successors in interest.

NOTICE: In accordance with 5 U.S.C. 552a, the Privacy Act of 1974, any individual should be provided a copy of Form RD 410-9, "Statement Required by the Privacy Act," at the time this application is completed.

The proposed borrower hereby agrees to provide the lender and RD timely periodic financial statements including the annual financial statement required by RD Instruction 1980.451 (i) (13). Failure to provide such reports will be considered a default of the loan in accordance with Form RD 449-35, "Lender's Agreement," which is a part of Subpart E of Part 1980, Title 7 CFR.

WARNING: Section 1001 of Title 18, United States Code provides: "Whoever, in any matter within the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up by any trick, scheme, or device a material fact, or makes any false, fictitious or fraudulent statements or representations, or makes or uses any false writing or document knowing the same to contain any false, fictitious or fraudulent statement or entry, shall be fined under this title or imprisoned not more than five years, or both.

Misrepresentation of material facts may also be the basis for denial of credit by the Rural Development.

*Proposed Borrower Name:

CORPORATE SEAL

By _____

Title _____

Attest: _____

Date Signed: _____

(Title)

Proposed Borrower's Contact Person

Name

Address

Telephone

*(Individual, general partner trade name, or corporation name).

PART B

INSTRUCTIONS: Lender completes item 21 through 33 and submits the original and one copy of this application and all supporting documents to RD.

21. REQUEST FOR GUARANTEE:**LENDER TAX IDENTIFICATION**

(For use only by lender)

NO. _____

We propose to make and service a loan to the proposed borrower named on page 1 of this application. We request an RD loan guarantee subject to the provisions of the applicable RD Instructions.

22. TERMS AND CONDITIONS OF LOAN:

Percent of Guarantee Requested _____

(1) Type	Amount	Terms (yrs.)	Interest*	Monthly Payments
Real Estate	_____	_____ yrs.	_____	_____
Machinery and Equipment	_____	_____ yrs.	_____	_____
Working Capital	_____	_____ yrs.	_____	_____
Other _____	_____	_____ yrs.	_____	_____
TOTAL	\$0.00			\$0.00

*If the variable rate, follow by a "v" and identify base rate used and what interest differential is added to base rate. If multirates are used provide overall effective interest rate for the entire loan: _____%. NOTE: Guaranteed borrower must have the right to prepay their loans. Prepayment penalties are permitted if reasonable and approved by RD. Attach amortization schedule for loan.

23. (a) SOURCE AND USE OF FUNDS: Loan funds will be disbursed and used for the following purposes, in the following amounts.

Building and Improvements	_____	Machinery and Equipment	_____
Land and Rights	_____	Contingencies	_____
Fees <i>(List below)</i>	_____	Debt Refinancing*	_____
Legal and Engineering Fees	_____	Working Capital	_____
Interim Interest	_____	Other <i>(Specify)</i>	_____

_____ \$0.00

* Attach complete justification for the request *(Include long and short term debt)*

(b) Describe in detail the source and use of funds from (a) above and any other source of funds for the project and its amount and indicate whether the amounts and sources are proposed or

24. COLLATERAL AND LIEN POSITION: Describe collateral in detail, show whether now owned or to be acquired. *(Use Form RD 449-2 with appropriate appraisal reports and indicate any prior liens that may exist on the collateral).***25. PLANNED DISBURSEMENTS:** Record plans for distributing the loan. *(See RD Instruction 1980.60 and 1980.454)***26. (a) PERSONAL AND/OR CORPORATE GUARANTEES RECOMMENDED:** *(See RD Instruction 1980.443)*

(b) COLLATERAL OFFERED FOR PERSONAL AND/OR CORPORATE GUARANTEES:

27. INSURANCE: List requirements for Life, Hazard, Federal Flood, and Liability.

28. COMMENTS OF LENDER: *(Attach additional sheets, if necessary)*.

(a) Evaluate proposed borrower's management, past record, repayment ability and other financial analysis.

(b) State whether any officer, director, stockholder, or employee of the lender has a financial interest in the proposed borrower or vice versa. If so, give details:

(c) Is proposed borrower indebted to lender? Yes No If yes, provide history of debt repayment and other details:

(d) List all fees and charges for the loan, including those for preparation of application, servicing, etc. Indicate whether the guarantee fee will be passed on to proposed borrower. *(See RD Instruction 1980.411 and 1980.414)*.

(e) Provide loan servicing plans, including field inspections, frequency of obtaining periodic and annual financial statements and their analysis, use of correspondents or other outside consultants, location of office servicing the loan, and complying with servicing responsibilities set forth in the "Lender's Agreement," Form RD 449-35.

29. LOAN AGREEMENT: Attach proposed lender and borrower loan agreement (See RD Instruction 1980.451 (i) (13)).

30. LENDER'S EXPERIENCE WITH RD:

- (a) Have you made any loans guaranteed by RD? Yes No
 If yes, check program area: Farmer Programs Rural Housing Business and Industry.
- (b) If proposed borrower has or had a loan(s) with you, has such loan(s) appeared in regulatory examination report?
 Yes No If yes, explain.

(c) Have you ever been debarred from participation in RD programs? If yes, explain.

31. Verify and comment on proposed borrower's debt schedule:

32. PLANS FOR CONSTITUTING THE LOAN: (See Form RD 449-35, "Lender's Agreement," paragraph III A).

- (a) Will retain entire loan Yes No
- (b) Will utilize secondary market for guaranteed portion (indicated by check).
 Assignment _____ Participation _____ Multi-note _____
- (c) Participation of unguaranteed portion Yes No
 (Lender must retain 5% of the unguaranteed portion of loan in its portfolio).

33. OPINION: In our opinion, the loan has repayment ability, appears feasible and all RD requirements in RD Instruction 1980-A and 1980-E will be met.

WARNING: Section 1001 of Title 18, United States Code provides: "Whoever, in any matter within the jurisdiction of any department or agency of the United States knowingly and willfully falsifies, conceals or covers up by any trick, scheme, or device a material fact, or makes any false, fictitious or fraudulent statements or representations, or makes or uses any false writing or document knowing the same to contain any false, fictitious or fraudulent statement or entry, shall be fined under this title or imprisoned not more than five years, or both."

Misrepresentation of material facts may also be the basis for RD not issuing a Loan Note Guarantee.

LENDER:

Contact Person: _____

Telephone Number: _____

Date: _____

By _____

Authorized Officer

Title