

**SABIT Alumni Success Story Report****Participant Information:**

Name:			
Program Participation, Year:			
Organization and Title:			
Work Address, including Postal Code:			
Work Telephone:			
Mobile Phone:			
E-mail:			
Can report be used publicly?	Yes	No	Maybe

If alum has given a presentation, please give the following information:

- Location:
- Subject:
- Number of Attendees:
- Other Information:

**Type of Success Story (Check all that apply):**

- |   |   |
|---|---|
| <input type="checkbox"/> U.S. Exports, Contracts w/ U.S Companies         | <input type="checkbox"/>  |
| <input type="checkbox"/> Distribution or Representation                   | <input type="checkbox"/> Improvements in Business Environment             |
| <input type="checkbox"/> Joint Venture or Licensing                       | <input type="checkbox"/> Election/Appointment to Political Office         |
| <input type="checkbox"/> Business Growth (increased revenues or staffing) | <input type="checkbox"/> Promotion/New Position of Greater Responsibility |
| <input type="checkbox"/> Opening a New Company/Organization               | <input type="checkbox"/> Association Activity or Expansion                |
| <input type="checkbox"/> Implementation of New Concepts                   | <input type="checkbox"/> Conferences or Publications                      |
| <input type="checkbox"/> Product Registration                             | <input type="checkbox"/> Scientific Agreements and Joint Work             |
| <input type="checkbox"/> Standards and Certification                      | <input type="checkbox"/> Business Relationships Between Alumni            |
| <input type="checkbox"/> Participation in the Legislative Process         | <input type="checkbox"/> Other  |

**Success Story Narrative (complete below):**


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## **Guidelines for Success Story Reports:**

### **Required Information for Each Report:**

Participant Information must be filled out COMPLETELY, no exceptions.

### **Required Information for Success Story Types:**

U.S. Exports and Contracts with U.S. Companies:

- What was purchased and the dollar amount;
- U.S. Company name and location;
- When were the goods/services were purchased?

Distribution and Representative Offices:

- U.S. and alumni Companies involved;
- Location of office(s);
- Products and services represented and/or distributed;
- Dollar amount of products and services represented and/or distributed;
- When was the agreement was concluded?

Joint Ventures and Licensing Agreements:

- Names of U.S. and alumni companies involved;
- Products and/or services involved;
- Status of agreement (has production started? Offices opened?);
- Dates and timeframes.

Business Growth:

- Increase in staff hired (expressed numerically) AND/OR
- Increase in revenues (expressed numerically or by percentage);
- Timeframe for increased staffing/revenues (year on year? Since Internship?);
- New markets and contracts, domestically and/or foreign, leading to growth.

Opening a New Company:

- Alumni involved, name of company and what it does. Where is it located?
- When was company opened?
- Size of company?

Implementation of New Concepts:

- Should usually be checked in conjunction with another theme – and should usually be a contributing factor in the other part of the success.
- Must be named. No more vague “concepts”. Could be business plans or strategic plans seen, manufacturing techniques or equipment, but **MUST** be specific.

Product Registration:

- What product, when it was registered;
- With whom was it registered? Name the registering body.
- What was the result of the registration? Have there been sales as a result?

Standards and Certification:

- Did alumnus develop a new standard, or revise an old standard?
- What is the standard, and which industries and products does it cover?
- Did the standard improve (make easier) the certification process?
- When did it go into effect?
- Have there been U.S. companies that have used the improved standard/certification process to bring their products on to the market?

Participation in the Legislative Process:

- Context – working group, advisory committee, or other;
- What was the law;
- Is the law under consideration, or has it been passed;
- What is the name of the bill or the law? What industries does it affect?

Election/Appointment to Political Office:

- Date of election/appointment
- Full title of position, and full description of executive and/or ministerial body.
- Duties of position

Promotion or New Position with Greater Responsibility:

- Title, Organization
- YOU MUST PROVIDE complete, updated contact information if alumnus has moved to new company.
- Simply moving jobs is not a success story. Alumnus must have attained position of greater responsibility in new company/organization.

Association Activity or Expansion:

- Name of association, what association does.
- Has alumnus taken a leadership position within the association? Must be named, along with date of appointment or election.
- Has alumnus helped organize meetings, conferences, initiatives in association? Full details must be given – names and dates of above, and their results.

Conferences and Publications:

- Publications should include date, name of article, description of article, and the magazine, journal, or newspaper it appeared in. When possible, e-copies of articles should be forwarded to Washington. Hard copies can also be sent to Washington.
- Conference participation, conference presentations, and conference organizers are all acceptable. Full details: When, name of the conference, who attended,

and brief description of conference activities and goals are required. If there is a conference website, it should also be forwarded to Washington.

Scientific Agreements and Joint Work:

- Names and organizations of the U.S. and Eurasian parties to the agreement;
- Date of agreement, and what the agreement covers.

Business Relationships Between Alumni:

- Full names, program participation, and nature of relationship;
- Trade volumes, if applicable.