

**Initial Intake Questionnaire: Non-Financial Institutions**

In advance of discussing a potential partnership with the U.S. International Development Finance Corporation (DFC) and USAID, please complete and return to DFC. Please make your best effort to respond to all questions.

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| **1. Contact Information** | |
| Company name |  |
| Address |  |
| Contact name and title |  |
| Contact phone |  |
| Contact e-mail |  |

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| **2. Institution Background & Structure** | |
| Where is the business registered or incorporated? |  |
| What does the company do and what is the company’s plan for the future? |  |
| How long has the company operated in this country? |  |
| What is the company’s funding and ownership structure? Is the business privately owned or does a sovereign government own part or all of it? Please explain. |  |
| Does the company have audited  financial statements? Who did the audit? |  |
| What is the company’s experience with debt/guarantees? |  |
| What are the company’s environmental and social policies? |  |

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| **3. Transaction Specifics** | |
| What is the type and amount of financing/guarantee is needed? (e.g, direct loan, partial credit guarantee, political risk insurance, equity investment, technical assistance) |  |
| What is the use of proceeds; what will the company do with any new funds? |  |
| Are there any documents that can be shared to help explain the proposal? Cash flow projections, business plans, etc. |  |
| When does the company need the financing? |  |
| If interested in a direct loan from DFC, what type of collateral are you considering to provide to the DFC? |  |

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| **4. Profitability** | |
| Is the company currently profitable? |  |
| *If not, please explain why.* |  |
| *If not, when does the company anticipate*  *being profitable?* |  |
| Has the company been profitable throughout the last three years? |  |
| *If not, please explain why.* |  |

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| **5. Current Debt (applicable only if seeking a direct loan)** | |
| Please provide all current debt, including terms and collateral. |  |

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| **6. Impact** | |
| Which sectors (i.e., agriculture, water, education, women, energy, infrastructure, etc.) does the company currently prioritize? |  |
| In which sectors will the company  expand in the coming years? |  |
| What is the desired/intended impact of the potential DFC transaction? (number of jobs, etc.) |  |