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| **MINNESOTA ANNUAL PESTICIDE AND FERTILIZER SURVEY** |

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|  | | | OMB No. 0535-0218  Approval Expires: 6/26/*[Prev Year]*  Project Code: 778 QID: 163695  SMetaKey: 3695 | |
| **Draft for Surveys beginning spring of 2019, 2020, 2021** Clean Copy with all updates for 2020, 2021 incorporated (11/14/2019) | | |
| **SURVEY_LOGO_1:USDA_logo_bw.gif** | **United States**  **Department of**  **Agriculture** |
|  |  | **(MASTER)****(Conducted by phone only)** |  | **NATIONAL**  **AGRICULTURAL**  **STATISTICS**  **SERVICE** |

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|  |  | These questions will be asked for each of the following crops: 1) Corn, 2) Soybeans, 3) All wheat, and 4) All hay Crops that are a target for ARMS Phase II in a given year will not be asked. | | | |  |  | | **MINNESOTA DEPARTMENT OF AGRICULTURE** |
|  |  |  | |  |  |  | **USDA/NASS -** **MN**  210 Walnut St., #833Des Moines, IA 50309  Phone: 1-800-772-0825  FAX: 1-855-271-9802  e-mail: NASSRFOUMR@nass.usda.gov | | |
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| Please make corrections to name, address and ZIP Code, if necessary. | | | | | | |  | | |
| The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws. For more information on how we protect your information please visit: https://www.nass.usda.gov/confidentiality. Response is **voluntary**.  According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB number is 0535-0218. The time required to complete this information collection is estimated to average 35 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.  The Minnesota Department of Agriculture, in cooperation with the National Agricultural Statistics Service (NASS), will conduct periodic surveys of major crop producers that collect information on pesticide and fertilizer use and pesticide use rates. Survey respondents are randomly selected, and the reported results are based on advanced standardized statistical analyses conducted by NASS nationwide. Your response is necessary to help provide the best statistics possible. If there are any questions, contact the Minnesota State Statistician at (615) 728-3113. | | | | | | | | | |

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| 1. Did this operation plant any *[<Crop 1>]* or *[<Crop 2>]* in *[Year]*? | |
| 1 Yes - Continue | 3 No – Go to Conclusion |

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| **Section 2 – 2019 *<Crop 1>* Crop Acres** | **Acres** |
| 2. How many acres of *<Crop 1>* were planted for the 2019 crop year?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | xxx |
| [If *<Crop 1>* acres greater than zero, then continue, otherwise go to **Section** **3**.] | **Acres** |
| 3. How many acres of *<Crop 1>* were treated with herbicides?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | xxx |
| 4. How many acres of *<Crop 1>* were treated with insecticides? (Exclude seed treatments). . . . . . . . . . . . . | xxx |
| 5. How many acres of *<Crop 1>* were treated with fungicides? (Exclude seed treatments). . . . . . . . . . . . . . | xxxx |

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| **Section 3 – 2019 *[<Crop 2>]* Crop Acres** | **Acres** |
| 6. How many acres of *[<Crop 2>]* were harvested for the 2019 crop year?. . . . . . . . . . . . . . . . . . . . . . . . | xxx |
| [If *[<Crop 2>]* acres are greater than zero then continue, otherwise go to **Section** **4**.] | **Acres** |
| 7. How many acres of *[<Crop 2>]* were treated with herbicides?. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | xxx |
| 8. How many acres of *[<Crop 2>]* were treated with insecticides? (Exclude seed treatments). . . . . .. . . . . . | xxx |
| 9. How many acres of *[<Crop 2>]* were treated with fungicides? (Exclude seed treatments). . . . . . . . . . . . | xxxx |

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| **Section 4** | | | | | |
| **INSTRUCTION:** The next questions will ask about USAGE OF INDIVIDUAL HERBICIDES, INSECTICIDES AND FUNGICIDES ON 2019 CROPS. **Include** applications in the fall of 2018 on crops for the 2019 harvest. Report the acres treated with each individual chemical during 2019 by crop or land use. If pesticides were applied in combination, report each separately. (**Exclude** seed treatments and inoculants.)  If **Section 2** *[Crop 1]* crop acres, items 2, 3, or 4 are greater than zero, complete. Otherwise go to **Section 5**. | | | | | |
| 1. In the following table, please report all herbicides, insecticides and fungicides used on the 2019 *<Crop 1>* crop. | | | | | |
| What Herbicide, Insecticide or Fungicide was applied to the  2019 *<Crop 1>* Crop?  Name | Product Code  Code | How many acres of *<Crop 1>* were treated with Product?  Acres | How many applications of Product were made for the 2019 *<Crop 1>* crop? (If product was applied multiple times in a season, record each application and its rate on separate lines).  Number | At what rate was product applied  Rate | Was that rate:  1 – Pounds  12 – Gallons  13 – Quarts  14 – Pints  15 – Ounces  30 – Grams  Code |
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| **Section 5** | | | | | |
| **INSTRUCTIONS**: If **Section** 3 (*[<Crop 2>]* crop acres), items 2, 3 or 4 are greater than zero, complete.  Otherwise go to **Section** **6**. | | | | | |
| 1. In the following table, please report all herbicides, insecticides and fungicides used on the 2019 *[<Crop 2>]* crop. | | | | | |
| What Herbicide, Insecticide or Fungicide was applied to the  2019 *[<Crop 2>]* Crop?  Name | Product Code  Code | How many acres of *[<Crop 2>]* were treated with Product?  Acres | How many applications of Product were made for the 2019 *[<Crop 2>]* crop? (If product was applied multiple times in a season, record each application and its rate on separate lines).  Number | At what rate was product applied  Rate | Was that rate:  1 – Pounds  13 – Quarts  14 – Pints  15 – Ounces  Code |
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[If Herbicide, Insecticide or Fungicide type or quantity is unknown] Would a chemical dealer, co-op or applicator know what Herbicide, Insecticide or Fungicide were applied? Yes\_\_ No\_\_

If Yes, may we call them to get the missing information about chemicals applied?

What is the name of the company? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Who should we contact for this follow up information? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Who should we contact at that company? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

If Section 2, Q8> 0, then Continue, ElseIf Section 2, Q6>0 skip to Question 10, Else goto Section 6.

1. If insecticide was applied to the 2019 soybean crop, how it was applied (choose all that apply)?
   1. Farmer- ground application
   2. Farmer- aerial application
   3. Dealer- ground application
   4. Dealer- aerial application
   5. Other
2. For what insect, insecticide application was made (choose all that apply)?
   1. Soybean aphid,
   2. Spider mites,
   3. Others
   4. Do not know

*If 2a=soybean aphid then ask questions 3,4,5,6, otherwise move to question 7*

1. Who scouted the fields for soybean aphid (choose all that apply)?
   1. Farmer
   2. Dealer
   3. Crop consultant
   4. Other than the above
   5. Did not scout
   6. Do not know
2. What threshold (aphids per plant) did you use for applying the insecticide for soybean aphid (select one)?
   1. Did not use thresholds
   2. 1-30,
   3. 31-50,
   4. 51-100,
   5. 101-150,
   6. 151-200,
   7. 201-250
   8. Over 250
   9. Do not know
3. Were records kept for soybean aphid thresholds?
   1. Yes, for all fields
   2. Yes, for some fields
   3. No
   4. Do not know
4. What factors other than thresholds did you consider to make insecticide application for soybean aphid (choose all that apply)?
   1. Did not consider anything other than thresholds
   2. Followed an IPM plan
   3. Followed a calendar schedule
   4. Followed advice from dealer
   5. Followed advice from crop consultant
   6. Followed other farmers
5. What factors other than cost and effectiveness were considered important when choosing an insecticide product (choose all that apply)?
   1. Safety to the applicator
   2. Safety to insect predators
   3. Setbacks from water
   4. Label language regarding bees
   5. None
6. Were there any bee hives within 3 miles of any soybean field when insecticide was applied?
   1. Yes
   2. No
   3. Do not know
7. What setbacks from water, if any, were used?
   1. None
   2. Setbacks listed on the label
   3. Label did not require setbacks from water
   4. No water around the field
   5. Do not know
8. What percentage of your soybean seeds were treated with insecticide (for all soybean acres)? (This question is placed at the end to avoid confusion with other insecticide application questions)
   1. None
   2. 1-25
   3. 26-50
   4. 51-75
   5. 76-99
   6. 100
   7. Do not know

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| **Section 6 – *<Crop 1>* Fertilizer Management**  I will now ask you about your fertilizer inputs on *<Crop 1>* acres.  Did all your <Crop 1> fields receive manure for the [2019] crop year?   1. Yes, all my <Crop 1> fields received manure. Go to Section 7. 2. No, I have at least 1 <Crop 1> field with no manure applied. - Continue   First on a *<Crop 1>* field with no manure or compost applied in the fall of *[2018]* and no manure or compost applied anytime during the *2019* crop year.  **A1.** Do you have a *<Crop 1>* field without manure applied in the fall of *2018* or anytime in *[2019]* before or during the crop year? Yes\_\_\_\_ [continue] No\_\_\_\_ [Skip to Section 7]  Think about your largest *<Crop 1>* field that you planted in *2019* without any manure.  I will now ask you questions about that specific field. All following questions will be in relation to that specific field.  **A5.** How many acres are in this field in *2019*? \_\_\_\_\_\_\_\_\_\_\_\_\_\_  **A2.** Was this field irrigated? Yes No  **A3.** What was the crop grown on this field in *2018* before the *2019 <Crop 1>* crop? (Not including cover crop)  1 Soybeans  2 corn  3 alfalfa (any alfalfa mix)  4 small grains (oat, wheat, rye, barley)  99 other  **A4. If corn** [**A3** (2)] What was the crop harvested from this field in the 2017 season, before the last two crops?  1 Soybeans  2 corn  3 alfalfa (any alfalfa mix)  4 small grains (oat, wheat rye, barley)  99 other  What was the yield goal when planting this field in 2019? \_\_\_\_\_\_\_\_\_\_ bushels per acre.  **A6.** What was the average yield of this field over the past three *<Crop 1>* crops? (or estimate if unknown) \_\_\_\_\_  **A7.** Was any commercial fertilizer applied to this *<Crop 1>* field for the *2019* *<Crop 1>* crop? Yes No  IF no go to Section 7.  **A8.** Was any commercial fertilizer applied with a variable rate or more than one rate such as by management zone or grid on this <Crop 1> field? Yes No  If yes, please use a field average for all the fertilizer rate questions.  **A9.** What was the total units (actual pounds) per acre of nitrogen applied to this field from all sources and all applications on this field? \_\_\_\_\_  **A9.** What type of fertilizer was used to supply the majority of the nitrogen applied to this field?  10 Anhydrous Ammonia  11 Urea (urea and coated urea such as ESN or Super U)  12 Liquid N (such as 28% or 32%)  13 Other  99 Unknown  **A10.** Did you use a nitrogen inhibitor or stabilizer on this field? Yes No DK  I will now ask you for all your commercial fertilizer applications made on this field for the *2019* crop year, again including any *2018* fall applications of commercial fertilizer. Each individual application will be recorded separately, preferably as units per acre.  This will include all fall applications in *2018* and all *2019* applications including pre-plant applications, starter/planter applications and post plant applications.  ***<Crop 1>* Field**    [If Fertilizer or Nutrient type or quantity is unknown] Were any of the fertilizers applied by someone else (i.e. custom applied)? Or would a fertilizer dealer or co-op know what fertilizers were applied? Yes\_\_ No\_\_  If Yes, may we call them to get the missing information about the fertilizers and nutrients applied to this field?  What is the name of the company? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Who should we contact for this follow up information? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Who should we contact at that company? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  **Section 7: <Crop 1> Manure Management**  **<Crop 1> Field with manure applied.**  M1 Now I will ask about a <Crop 1> field that was applied with manure for the 2019 growing season.  (1) Press Enter to continue  M2 Do you have a <Crop 1> field that was applied with manure for the 2019 crop, including manure applied in the fall of the 2018?  (1) YES  (3) NO Skip to Section 8  Think about your largest <Crop 1> field you planted in 2019 with manure applied for the 2019 growing season, including the fall of 2018]. I will ask you questions about that specific field. All questions should be in relation to that specific field.  (1) Continue : Press Enter to continue  M5 How many acres are in the field? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  M3 What was the crop planted on this field in 2018?  (1) Soybeans  (2) Corn  (3) Alfalfa (any alfalfa mix)  (4) Small Grains (oats, wheat, rye, barley)  (99) Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  M4 Was alfalfa the previous crop grown in 2018 before the 2019 <Crop 1> crop you previously mentioned?  (1) YES  (3) NO  What was the yield goal when planting this field in 2019? \_\_\_\_\_\_\_\_\_\_ bushels per acre.  M6 What was the average yield of this field over that last 3 <Crop 1> crops? (or estimate if unknown) \_\_\_\_\_\_\_\_\_\_\_\_  M7 Did the whole <Crop 1> field receive manure?  (1) YES  (3) NO  M8 What is the **main** source of manure used on the field?  (1) Dairy  (2) Beef  (3) Hog  (4) Poultry  (5) Other (goat, sheep, equine, etc)  (99) Don't Know  M9 Was the manure applied solid or liquid?  (1) Solid  (2) Liquid  If Solid, what was the rate applied in tons per acre? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  If Liquid, what was the rate applied in gallons per acre? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  What wat the date manure application began? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  M14 What is the total amount of 1st year available Nitrogen applied from the manure as units? (Actual pounds of nitrogen per acre). \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  M20 Was this manure from your own farm operation?  (1) YES  (3) NO  M21 When was the last time the manure was tested for nutrient content?  (1) This year (include 2018 applications for the 2019 crop year)  (2) Last 3 years  (3) Over 3 years ago  (4) Don't Test  M18 Did you also apply commercial fertilizers to this field for the 2019 crop year?  (1) YES  (3) NO  M19 What were the total units of Nitrogen applied per acre to this field from commercial fertilizers for 2019 crop year, including all sources? Don’t’ forget the starter may include Nitrogen as well as phosphorus or sulfur sources. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  **Section 8 – *[<Crop 2>]* Fertilizer Management**  I will now ask you about your fertilizer inputs on *<Crop 2>* acres.  Did all your <Crop 2> fields receive manure for the 2019 crop year?   1. Yes, all my <Crop 2> fields received manure. Go to Section 9. 2. No, I have at least 1 <Crop 2> field with no manure applied.   First on a *<Crop 2>* field with no manure or compost applied in the fall of *2018* and no manure or compost applied anytime during the *2019* crop year.  **A1.** Do you have a *<Crop 2>* field without manure applied in the fall of *2018* or anytime in *2019* before or during the crop year? Yes\_\_\_\_ [continue] No\_\_\_\_ [Skip to Section 9]  Think about your largest *<Crop 2>* field that you planted in *2019* without any manure.  I will now ask you questions about that specific field. All following questions will be in relation to that specific field.  **A5.** How many acres were in this field in *2019*? \_\_\_\_\_  **A2.** Was this field irrigated? Yes No  **A3.** What was the crop grown on this field in *2018* before the 2019 *<Crop 2>* crop? (Not including cover crop)  1 Soybeans  2 corn  3 alfalfa (any alfalfa mix)  4 small grains (oat, wheat, rye, barley)  99 other  **A4. If corn** [**A3** (2)] What was the crop harvested from this field in the 2017 season, before the last two crops?  1 Soybeans  2 corn  3 alfalfa (any alfalfa mix)  4 small grains (oat, wheat, rye, barley)  99 other  What was the yield goal when planting this field in 2019? \_\_\_\_\_\_\_\_\_\_ bushels per acre.  **A6.** What was the average *<Crop 2>* yield of this field over the past three *<Crop 2>* crops? (or estimate if unknown) \_\_\_\_\_  **A7.** Was any commercial fertilizer applied to this *<Crop 2>* field for the *2019* *<Crop 2>* crop? Yes No  IF no go to **Section 9**.  **A8.** Was any commercial fertilizer applied with a variable rate or more than one rate such as by management zone or grid on this <Crop 2> field? Yes No  If yes, please use a field average for all the fertilizer rate questions.  **A9.** What was the total units (actual pounds) per acre of nitrogen applied to this field from all sources and all applications on this field? \_\_\_\_\_  **A9.** What type of fertilizer was used to supply the majority of the nitrogen applied to this field?  10 Anhydrous Ammonia  11 Urea (urea and coated urea such as ESN or Super U)  12 Liquid N (such as 28% or 32%)  13 Other  99 Unknown  **A10.** Did you use a nitrogen inhibitor or stabilizer on this field? Yes No DK  I will now ask you for all your commercial fertilizer applications made this this field for the *2019* crop year, again including any 2018 fall applications of commercial fertilizer. Each individual application will be recorded separately, preferably as units per acre.  This will include all fall applications in *2018* and all *2019* applications including pre-plant applications, starter/planter applications and post plant applications.  ***<Crop 2>* Field**    [If Fertilizer or Nutrient type or quantity is unknown] Were any of the fertilizers applied by someone else (i.e. custom applied)? Or would a fertilizer dealer or co-op know what fertilizers were applied? Yes\_\_ No\_\_  If Yes, may we call them to get the missing information about the fertilizers and nutrients applied to this field?  What is the name of the company? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Who should we contact for this follow up information? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Who should we contact at that company? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  **Section 9: <Crop 2> Manure Management**  **<Crop 2> Field with manure applied.**  M1 Now I will ask about a <Crop 2> field that was applied with manure for the 2019 growing season.  (1) Press Enter to continue  M2 Do you have a <Crop 2> field that was applied with manure for the 2019 crop, including manure applied in the fall of the 2018?  (1) YES  (3) NO Skip to Section 10  Think about your largest <Crop 2> field you planted in 2019 with manure applied for the 2019 growing season, including the fall of 2018. I will ask you questions about that specific field. All questions should be in relation to that specific field.  (1) Continue : Press Enter to continue  M5 How many acres are in the field? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  M3 What was the crop planted on this field in 2018?  (1) Soybeans  (2) Corn  (3) Alfalfa (any alfalfa mix)  (4) Small Grains (oats, wheat, rye, barley)  (99) Other \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  M4 Was alfalfa the previous crop grown in 2018 before the 2019 Soybean crop you previously mentioned?  (1) YES  (3) NO  What was the yield goal when planting this field in 2019? \_\_\_\_\_\_\_\_\_\_ bushels per acre.  M6 What was the average yield of this field over that last 3 <Crop 2> crops? (estimate if unknown)\_\_\_\_\_\_\_\_\_\_\_\_\_\_  M7 Did the whole <Crop 2> field receive manure?  (1) YES  (3) NO  M8 What is the **main** source of manure used on the field?  (1) Dairy  (2) Beef  (3) Hog  (4) Poultry  (5) Other (goat, sheep, equine, etc.)  (99) Don't Know  M9 Was the manure applied solid or liquid?  (1) Solid  (2) Liquid  If Solid, what was the rate applied in tons per acre? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  If Liquid, what was the rate applied in gallons per acre? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  What wat the date manure application began? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  M14 What is the total amount of 1st year available Nitrogen applied from the manure as units? (actual pounds of nitrogen per acre). \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  M20 Was this manure from your own farm operation?  (1) YES  (3) NO  M21 When was the last time you manure was tested for nutrient content?  (1) This year (include 2018 applications for the 2019 crop year)  (2) Last 3 years  (3) Over 3 years ago  (4) Don't Test  M18 Did you also apply commercial fertilizers to this field for the 2019 crop year?  (1) YES  (3) NO  M19 What were the total units of Nitrogen applied per acre to this field from commercial fertilizers for 2019 crop year, including all sources? Don’t’ forget the starter may include Nitrogen as well as phosphorus or sulfur sources. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  **Section 10: Soil Sampling and Cover Crops**  What type of soil sampling did you do in the last 5 years on your farm?   1. Traditional 2. Grid 3. Zone 4. In-season Nitrate test 5. No soil sampling done   Did you tissue test on corn or soybeans?  Yes  No  How many of your corn or soybean acres were planted with a cover crop? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_   |  |  |  | | --- | --- | --- | | **Survey Results:** To receive the complete results of this survey when it is released, go to <http://www.mda.state.mn.us/chemicals/pesticides/pesticideuse.aspx> and <http://www.mda.state.mn.us/en/protecting/cleanwaterfund/gwdwprotection/nutrientmgmtsurvey.aspx> | | | |  | | | |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | **Respondent Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** | | | | | | 9911 | | | | 9910 MM DD YY | | | | | | **Phone: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** | | | | **Date: \_\_ \_\_ \_\_ \_\_ \_\_ \_\_** | | | | | | **This completes the survey. Thank you for your help.** | | | | | | | | | | | | | | | | **Response** | | **Respondent** | | **Mode** | | **Enum.** | | **Eval.** | **Change** | **Office Use for POID** | | | | | | 1-Comp  2-R  3-Inac  4-Office Hold  5-R – Est  6-Inac – Est  7-Off Hold – Est | 9901 | 1-Op/Mgr  2-Sp  3-Acct/Bkpr  4-Partner  9-Oth | 9902 | 1-Mail  2-Tel  3-Face-to-Face  4-CATI  5-Web  6-e-mail  7-Fax  8-CAPI  19-Other | 9903 | 9998 | | 9900 | 9985 | 9989  \_\_ \_\_ \_\_ - \_\_ \_\_ \_\_ - \_\_ \_\_ \_\_ | | | | | | **Optional Use** | | | | | | 9907 | 9908 | | 9906 | 9916 | | S/E Name | | | | | |  |  | | |  | |  | | | |
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