Survey

## Consumer Product Safety Commission (CPSC) Toy Purchasing Decisions Study

### **Annotated Questionnaire**

**Question Type: Single-Punch** 

Question 1

Variable Name: Q1

Variable Label: Q1: Difficulty purchasing

Question Text: How easy or difficult is it for you to purchase toys for your child online?

Value	Value Label		
1	Very difficult		
2	Somewhat difficult		
3	Neither difficult nor easy		
4	Somewhat easy		
5	Very easy		
-99	Refused		

**Question Type:** Single Punch

Question 2

Variable Name: Q2

Variable Label: Q2: Confidence in selection

**Question Text**: Please rate your level of confidence with selecting a toy that your child will like.

Value	Value Label
1	Not at all confident
2	
3	
4	
5	Very Confident
-99	Refused

**Question Type: Single-Punch Grid** 

Question 3

//Randomize response options//

Variable Name: Q3

Variable Label: see below

Question Text: How important are each of the following factors in your selection of toys for

your child?

Variable Name	Text	Variable Label

Q3A	My child will get a lot of use out of this toy.	Q3A: Use	
Q3B	My child meets the recommended age for this toy.	Q3B: Age	
Q3C	The toy is safe for my child.	Q3C: Safe	
Q3D	The toy is a good price.	Q3D: Price	
Q3E	The toy is made of high-quality materials.	Q3E: Material	
Q3F	The toy is made by a brand I trust to be safe.	Q3F: Safe brand	
Q3G	My child is the right age to enjoy this toy.	Q3G: Enjoy	

Value	Value Label	
1	Very unimportant	
2	Somewhat unimportant	
3	Neither unimportant nor important	
4	Somewhat important	
5	Very important	
-99	Refused	

**Question 4** 

Variable Name: Q4

//Randomize response options//

Variable Label: see below

Question Text: How likely are you to search for each of the following types of information when

making **online** toy purchases for your 2- to- 6-year-old child/grandchild?

Variable Name	Text	Variable Label
Q4A	Reviews of toy	Q4A: Reviews
Q4B	Pictures of toy	Q4B: Pictures
Q4C	Written description of toy	Q4C: Description
Q4D	Recommended age	Q4D: Age
Q4E	Warning label	Q4E: Warning label

Q4F	Pictures of the physical package the toy comes in (if	Q4F: Package
	available)	

Value	Value Label
1	Very unlikely
2	Unlikely
3	Neither unlikely nor likely
4	Likely
5	Very likely
-99	Refused

**Question 5** 

Variable Name: Q5

Variable Label: Q5: Confidence in risk

Question Text: Please indicate how confident you are that you can select toys that pose no

health risk to your child.

Value	Value Label
1	Not at all confident
2	Not very confident
3	Neutral
4	Somewhat confident
5	Very confident
-99	Refused

**Question Type: Single-Punch** 

Question 6

Variable Name: Q6

Variable Label: Q6: Confidence in reading warning labels

**Question Text**: How confident are you that you can understand the information in warning labels

for toys provided on Web pages?

Value	Value Label
1	Not at all confident
2	Not very confident
3	Neutral
4	Somewhat confident
5	Very Confident
-99	Refused

#### **Warning Label Testing**

On the next few screens, you will see images of Web pages for toys you might purchase for your child. Please read and review each Web page exactly as you would if you were <u>seriously considering</u> purchasing this toy for your child or grandchild. When you have finished, please answer the questions below.

//PROGRAMMING NOTE: PLEASE WAIT 30 SECONDS BEFORE PARTICIPANTS CAN ADVANCE TO NEXT SCREEN WHEN VIEWING IMAGES//

//PROGRAMMING NOTE: ORDER OF IMAGES SHOULD BE RANDOMIZED BY PARTICIPANT//

## [Image 1]

**Question Type: Single-Punch Grid** 

**Question 7** 

**Question Text:** Now that you have reviewed the ad, we would like to ask some questions about the warning label presented in the ad. Please select a response for how much you agree or disagree with each statement about the warning label in the ad.

Variable Name	Text	Variable Label
Q7A	This warning label is worth remembering.	Q7A: Worth remembering
Q7B	This warning label is powerful.	Q7B: Powerful
Q7C	This warning label is informative.	Q7C: Informative
Q7D	This warning label is meaningful to me.	Q7D: Meaningful
Q7E	This warning label is convincing.	Q7E: Convincing
Q7F	This warning label is terrible.	Q7F: Terrible
Q7G	This warning label is silly.	Q7G: Silly
Q7H	This warning label is annoying.	Q7H: Annoying
Q7I	I trust the information in this warning label.	Q7I: Trust

Value	Value Label
1	Strongly Disagree
2	Disagree

3	Neither agree nor disagree
4	Agree
5	Strongly agree
6	Do not remember seeing a warning label
-99	Refused

Variable Name: Q8

Variable Label: see below

Question Text: Please select a response for how much you agree or disagree with each of the

following statements.

Variable	Text	Variable Label
Name		
Q8A	This toy poses a risk to my child.	Q8A: Risk
Q8B	The warning label for this toy gives me concern.	Q8B: Concern
Q8C	The warning label for this toy was easy to find.	Q8C: Easy to find
Q8D	The warning label for this toy got my attention.	Q8D: Attention
Q8E	The warning label for this toy would keep me from purchasing it.	Q8E: No purchase
Q8F	This toy looks safe for all the children who live in my home.	Q8F: Safe
Q8G	The warning label for this toy eases my concerns.	Q8G: Eases concerns
Q8H	The warning label for this toy gave me enough information.	Q8H: Enough information
Q8I	The warning label for this toy was easy to read.	Q8I: Easy to read
Q8J	I liked the look of this warning label.	Q8J: Liked the look

Value	Value Label
1	Strongly Disagree
2	Disagree
3	Neither agree nor disagree
4	Agree
5	Strongly agree
6	Do not remember seeing a warning label

-99	Refused

Variable Name: Q9

Variable Label: Q9: Image 1 Purchase

Question Text: How likely are you to purchase this item if your child is interested in it?

Value	Value Label
1	Very unlikely
2	Unlikely
3	Neither unlikely nor likely
4	Likely
5	Very likely
-99	Refused

**Question Type: Single-Punch** 

Variable Name: Q10

Variable Label: Q10: Keep gift

Question Text: How likely are you to let your child keep this toy and play with it if it was gifted

to you by someone else?"

Value	Value Label
1	Very unlikely
2	Unlikely
3	Neither unlikely nor likely
4	Likely
5	Very likely
-99	Refused

## [Image 2]

**Question Type: Single-Punch Grid** 

Question 11

**Question Text:** Now that you have reviewed the ad, we would like to ask some questions about the warning label presented in the ad. Please select a response for how much you agree or disagree with each statement about the warning label in the ad.

Variable Name	Text	Variable Label
Q11A	This warning label is worth remembering.	Q11A: Worth remembering
Q11B	This warning label is powerful.	Q11B: Powerful

Q11C	This warning label is informative.	Q11C: Informative
Q11D	This warning label is meaningful to me.	Q11D: Meaningful
Q11E	This warning label is convincing.	Q11E: Convincing
Q11F	This warning label is terrible.	Q11F: Terrible
Q11G	This warning label is silly.	Q11G: Silly
Q11H	This warning label is annoying.	Q11H: Annoying
Q11I	I trust the information in this warning label.	Q11I: Trust

Value	Value Label
1	Strongly Disagree
2	Disagree
3	Neither agree nor disagree
4	Agree
5	Strongly agree
6	Do not remember seeing a warning label
-99	Refused

Variable Name: Q12 Variable Label: see below

Question Text: Please select a response for how much you agree or disagree with each of the

following statements. // RANDOMIZE ORDER OF ITEMS//

Variable	Text	Variable Label
Name		
Q12A	This toy poses a risk to my child.	Q12A: Risk
Q12B	The warning label for this toy gives me concern.	Q12B: Concern
Q12C	The warning label for this toy was easy to find.	Q12C: Easy to find
Q12D	The warning label for this toy got my attention.	Q12D: Attention
Q12E	The warning label for this toy would keep me from purchasing it.	Q12E: No purchase
Q12F	This toy looks safe for all the children who live in my home.	Q12F: Safe

Q12G	The warning label for this toy this toy eases my	Q12G: Eases concerns
	concerns.	
Q12H	The warning label for this toy gave me enough	Q12H: Enough
	information.	information
Q12I	The warning label for this toy was easy to read.	Q12I: Easy to read
Q12J	I liked the look of this warning label.	Q12J: Liked the look

Value	Value Label
1	Strongly Disagree
2	Disagree
3	Neither agree nor disagree
4	Agree
5	Strongly agree
6	Do not remember seeing a warning label
-99	Refused

Variable Name: Q13

Variable Label: Q13: Image 2 Purchase

Question Text: How likely are you to purchase this item if your child is interested in it?

Value	Value Label
1	Very unlikely
2	Unlikely
3	Neither unlikely nor likely
4	Likely
5	Very likely
-99	Refused

**Question Type: Single-Punch** 

Variable Name: Q14

Variable Label: Q14: Keep gift

Question Text: How likely are you to let your child keep this toy and play with it if it was gifted

to you by someone else?"

Value	Value Label	
1	Very unlikely	
2	Unlikely	
3	Neither unlikely nor likely	

4	Likely
5	Very likely
-99	Refused

# [Image 3]

**Question Type: Single-Punch Grid** 

**Question 15** 

**Question Text:** Now that you have reviewed the ad, we would like to ask some questions about the warning label presented in the ad. Please select a response for how much you agree or disagree with each statement about the warning label in the ad.

Variable Name	Text	Variable Label
Q15A	This warning label is worth remembering.	Q15A: Worth remembering
Q15B	This warning label is powerful.	Q15B: Powerful
Q15C	This warning label is informative.	Q15C: Informative
Q15D	This warning label is meaningful to me.	Q15D: Meaningful
Q15E	This warning label is convincing.	Q15E: Convincing
Q15F	This warning label is terrible.	Q15F: Terrible
Q15G	This warning label is silly.	Q15G: Silly
Q15H	This warning label is annoying.	Q15H: Annoying
Q15I	I trust the information in this warning label.	Q15I: Trust

Value	Value Label	
1	Strongly Disagree	
2	Disagree	
3	Neither agree nor disagree	
4	Agree	
5	Strongly agree	

6	Do not remember seeing a warning label
-99	Refused

Variable Name: Q16 Variable Label: see below

Question Text: Please select a response for how much you agree or disagree with each of the

following statements.

// RANDOMIZE ORDER OF ITEMS//

Variable	Text	Variable Label
Name		
Q16A	This toy poses a risk to my child.	Q16A: Risk
Q16B	The warning label for this toy gives me concern.	Q16B: Concern
Q16C	The warning label for this toy was easy to find.	Q16C: Easy to find
Q16D	The warning label for this toy got my attention.	Q16D: Attention
Q16E	The warning label for this toy would keep me from purchasing it.	Q16E: No purchase
Q16F	This toy looks safe for all the children who live in my home.	Q16F: Safe
Q16G	The warning label for this toy this toy eases my concerns.	Q16G: Eases concerns
Q16H	The warning label for this toy gave me enough information.	Q16H: Enough information
Q16I	The warning label for this toy was easy to read.	Q16I: Easy to read
Q16J	I liked the look of this warning label.	Q16J: Liked the look

Value	Value Label
1	Strongly Disagree
2	Disagree
3	Neither agree nor disagree
4	Agree
5	Strongly agree
6	Do not remember seeing a warning label
-99	Refused

**Question Type: Single-Punch** 

Variable Name: Q17

Variable Label: Q17: Image 3 Purchase

Question Text: How likely are you to purchase this item if your child is interested in it?

Value	Value Label
1	Very unlikely
2	Unlikely
3	Neither unlikely nor likely
4	Likely
5	Very likely
-99	Refused

**Question Type: Single-Punch** 

Variable Name: Q18

Variable Label: Q18: Keep gift

Question Text: How likely are you to let your child keep this toy and play with it if it was gifted

to you by someone else?"

Value	Value Label
1	Very unlikely
2	Unlikely
3	Neither unlikely nor likely
4	Likely
5	Very likely
-99	Refused

Finally, we have a few demographic questions.

**Question Type: Single-Punch** 

Question 19

Variable Name: Q19

Variable Label: Q19: Awareness of CPSC

Question Text: Before taking this survey, had you ever heard of the U.S. Consumer Product

Safety Commission (CPSC)?

Value	Value Label
1	Yes
0	No
-99	Refused

If Q19 = 1, GO TO Q20 If Q19 = 0, -99, GO TO Q21 Question Type: Open End

Question 20

Variable Name: Q20

Variable Label: Q20: Open end follow up

Question Text: What do you know about the U.S. Consumer Product Safety Commission

(CPSC)?

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Value	Value Label
-99	Refused
-100	Valid Skip

//PROGRAMMING NOTE: CHARACTER LIMIT 5000 CHARACTERS//

**Question Type: Open-End Numerical** (2 digit number; -99=refused)

Question 21

Variable Name: *Q21*Variable Label: Q21: Age

**Question Text:** What is your age?

Years old

**Question Type: Single-Punch** 

Variable Name: Q22

Variable Label: Q22: Gender

**Question Text:** Which word best describes your gender?

Value	Label
1	Male
2	Female

3	Other
-99	Refused

Variable Name: Q23

Variable Label: Q23: Spanish

**Question Text:** Is Spanish spoken in your household?

Value	Label
1	Yes, as a primary language
2	Yes, as a secondary or tertiary language
3	No, Spanish is not spoken in my household
-99	Refused

**Question Type: Single-Punch** 

Variable Name: Q24

Variable Label: Q24: Hispanic

Question Text: Are you of Hispanic, Latino, or Spanish origin?

Value	Label
1	No, not of Hispanic, Latino, or Spanish origin
2	Yes, Mexican, Mexican American, Chicano
3	Yes, Puerto Rican
4	Yes, Cuban
5	Yes, Other Hispanic, Latino, or Spanish origin
-99	Refused

**Question Type: Multi-Punch** 

Variable Name: *Q25*Variable Label: Q25: Race

**Question Text:** What is your race? (Choose all that apply.)

Value	Label
1	American Indian or Alaska Native
2	Asian
3	Black or African American
4	Native Hawaiian or other Pacific Islander
5	White
99	Refused

**Question Type: Drop-Down Menu** 

Variable Name: Q26

Variable Label: Q26: State

Question Text: What state do you live in?

Value	Label
1	Alabama
2	Alaska
3	Arizona
4–50	including DC
51	Wyoming
-99	Refused

# //Add in state list

**Question Type: Single-Punch** 

Variable Name: Q27

Variable Label: Q27: Marital Status

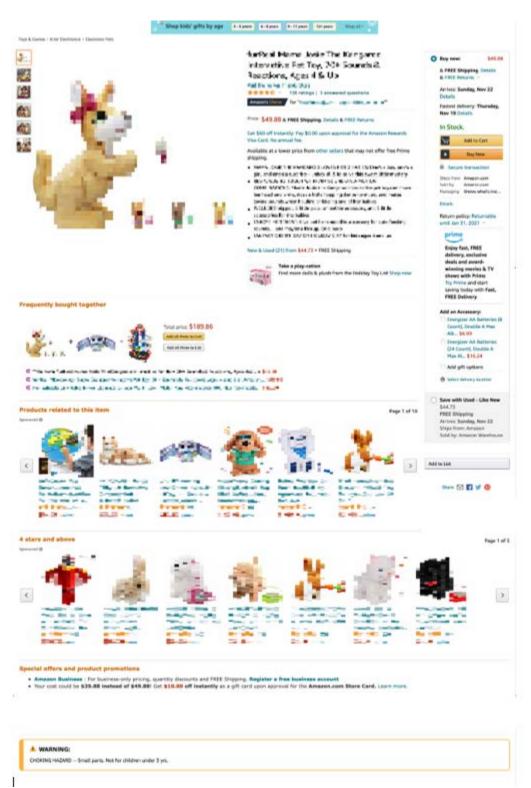
**Question Text:** What is your marital status?

Value	Label
1	Single, never married
2	Single, living with a partner
3	Married
4	Separated
5	Widowed
6	Divorced
-99	Refused

Thank you for taking the time to complete the survey. Your feedback is appreciated.

### Attachment 4. Survey Stimuli

## STIMULI (IMAGES 1-3)





- Amazon Business: For business-only prong, quantity discounts and FREE Stypping. Register a free business account.
  Your cost could be \$39.86 instead of \$49.86 Get \$10.00 off insteadly as a gift card upon approval for the Amazon.com Store Card, Lastr more.



Small parts. Not for children under 3 yrs.