

# AGRICULTURAL LABOR SURVEY - January 2019

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## QUARTERLY VERSION 2



United States  
 Department of  
 Agriculture



NATIONAL  
 AGRICULTURAL  
 STATISTICS  
 SERVICE

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State	POIN	Tract	Subtr

Date	Time	Notes

<b>Attempted Contact</b>
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1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.]  [Check if name label verified]
2. **Since June 1, 2018 have you or will you** (name on label)--
  - a. **grow any crops or cut hay?**  
 [Include grains, row crops, oilseeds, fruits, nuts, vegetables (including strawberries and melon crops), nursery and greenhouse, Christmas trees, and other specialty crops.]  
 1  **Yes** - [Go to page 2.]      3  **No** - [Continue.]
  - b. **own or raise any livestock, poultry, bees or aquaculture?**  
 [Include livestock and poultry owned, and any being raised under contract for someone else.]  
 1  **Yes** - [Go to page 2.]      3  **No** - [Continue.]
  - c. **sell any agricultural products?**  
 1  **Yes** - [Go to page 2.]      3  **No** - [Continue.]
  - d. **receive government agricultural payments?**  
 [Exclude government payments received as a landlord.]  
 1  **Yes** - [Go to page 2.]      3  **No** - [Continue.]
  - e. **have more than 19 acres of idle cropland or more than 99 acres of pastureland?**  
 1  **Yes** - [Go to page 2.]      3  **No** - [Go to page 11.]

OFFICE USE	
R. UNIT	
9921	
SUB.	
9941	
JUNE 1	
9930	

**3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? [Check one]**

- One individual – [Go to page 3.]
- A hired manager – [Go to page 3.]
- Partners – How many partners make the day-to-day decisions?

Number

[Enter number of partners, including operator, and then continue.] . . . . .

**4. Please identify the other person(s) in this partnership, then go to page 3.**  
(Verify partners' names and make necessary corrections if names have already been entered.)

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_  
 Phone: (\_\_\_\_) - \_\_\_\_\_

Did this partner also operate land individually on **June 1, 2018?**  
 Yes       No

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_  
 Phone: (\_\_\_\_) - \_\_\_\_\_

Did this partner also operate land individually on **June 1, 2018?**  
 Yes       No

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_  
 Phone: (\_\_\_\_) - \_\_\_\_\_

Did this partner also operate land individually on **June 1, 2018?**  
 Yes       No

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_  
 Phone: (\_\_\_\_) - \_\_\_\_\_

Did this partner also operate land individually on **June 1, 2018?**  
 Yes       No

For Office Use Only	
Stratum	
9922	
Ind. Op.	
9924	

For Office Use Only	
Stratum	
9923	
Ind. Op.	
9924	

For Office Use Only	
Stratum	
9927	
Ind. Op.	
9924	

For Office Use Only	
Stratum	
9928	
Ind. Op.	
9924	

**Section 1 - PAID WORKERS for JANUARY**

January 2019						
S	M	T	W	Th	F	S
		1	2	3	4	5
<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

1. Did this operation have anyone on the payroll to do agricultural work the week of January 6<sup>th</sup> through January 12<sup>th</sup>?

<p><b>INCLUDE:</b></p> <ul style="list-style-type: none"> <li>Workers directly hired and paid by the farm operation</li> <li>Part-time workers, paid family members, and hired managers</li> <li>All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)</li> <li>Workers on paid leave (sick or vacation)</li> </ul> <p><b>EXCLUDE:</b></p> <ul style="list-style-type: none"> <li>Contract and custom workers</li> <li>Retail workers and "value-added" workers</li> </ul>
---

- 600     Yes [Continue]  
 No [Go to page 6]  
 Don't Know [Go to page 6]

	<b>TOTAL NUMBER</b>
2. How many workers did you have on payroll to do agricultural work the week of January 6 <sup>th</sup> through January 12 <sup>th</sup> ? .....	660

	<b>NUMBER OF WORKERS</b>
3. In 2019, how many of these total paid workers for that week will be paid by this operation for 150 days or more of work? .....	700

	599
Office Use Only	<b>10</b>

**Section 1 - PAID WORKERS for January** (continued)

4. Fill out the table below for the workers paid to do agricultural work the week of January 6<sup>th</sup> through January 12<sup>th</sup>. Report workers who fall under the same worker code on a single line.

- Record each worker only once
- Report only one week of hours and wages for the reference week
- Base wages include the minimum amount paid regardless of method of pay (salaried, hourly, piece rate, etc.) but exclude bonus and overtime pay
- Bonus pay includes performance pay, hazard pay, other regularly paid bonuses, etc. that are paid in addition to the base wages

**INCLUDE:**

- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

**EXCLUDE:**

- Contract and custom workers
- Retail workers and "value-added" workers

Enter the Worker Code from Page 5	Number of Paid Workers that week	Total Hours Worked that week	Total Gross Wages Paid that week (Dollars)	How much of the Total Gross Wages Paid that week were....		
				Total Base Wages (Dollars)	Total Bonus Wages (Dollars)	Total Overtime Wages (Dollars)
12	60	3000	\$42,000	\$36,000	\$6,000	\$0
32	2	100	\$1,500	\$1,400	\$0	\$100
12	4	170	\$2,120	\$1,920	\$200	\$0
611	612	613	614	Xxx	xxx	xxx
611	612	613	614	Xxx	xxx	xxx
611	612	613	614	Xxx	xxx	xxx
611	612	613	614	Xxx	xxx	xxx
611	612	613	614	Xxx	xxx	xxx
611	612	613	614	Xxx	xxx	xxx
611	612	613	614	Xxx	Xxx	Xxx
611	612	613	614	Xxx	Xxx	Xxx

Office Use Only Use – Completion Code - Usability

1 – Incomplete, Has Labor  
2 – Incomplete, Unknown  
3 – No Labor

698

## Worker Code for Section 1

Code	Work Hired to Do
<b>FIELD WORKERS</b>	
11	<b>Agricultural Equipment Operators - Crop, Nursery and Greenhouse:</b> Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.
12	<b>Farmworkers - Crop, Nursery and Greenhouse:</b> Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.
13	<b>Graders And Sorters - Crop, Nursery and Greenhouse Products:</b> Grade, sort, or classify agricultural crops by size, weight, color or condition.
14	<b>Hand Packers And Packagers - Crop, Nursery and Greenhouse Products:</b> Pack or package by hand a wide variety of products and materials.
15	<b>All Other Field Workers:</b> All agricultural workers working with crops, nursery or greenhouse products not included in codes 11-14.
<b>LIVESTOCK WORKERS</b>	
20	<b>Agricultural Equipment Operators – Farm, Ranch, and Aquacultural Animals:</b> Drive and control heavy farm equipment while attending to live farm, ranch, or aquacultural animals and in harvest of unprocessed animal products.
21	<b>Farmworkers - Farm, Ranch, and Aquacultural Animals:</b> Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.
22	<b>Graders And Sorters - Farm, Ranch, and Aquacultural Animal Products:</b> Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.
23	<b>Hand Packers And Packagers - Farm, Ranch and Aquacultural Animal Products:</b> Pack or package by hand a wide variety of products and materials.
24	<b>All Other Livestock Workers:</b> All agricultural workers working with farm, ranch and aquacultural animals or products not included in codes 20 – 23.
<b>SUPERVISORS</b>	
31	<b>Farmers, Ranchers and Other Agricultural Managers:</b> Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, tree farms, or other agricultural establishments.
32	<b>First-Line Supervisors of Farm Workers:</b> Directly supervise and coordinate the activities of agricultural, aquacultural, and related workers.
<b>OTHER WORKERS</b>	
41	<b>Agricultural Inspectors:</b> Inspect agricultural commodities, processing equipment and facilities, and aquacultural operations, to ensure compliance with regulations and laws governing health, quality, and safety.
42	<b>Animal Breeders:</b> Select and breed animals according to their genealogy, characteristics, and offspring.
43	<b>Pesticide Handlers and Sprayers:</b> Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application to all crops including nursery and greenhouse products and facilities, and livestock, and livestock facilities. Usually requires specific training and state or federal certification. Excludes pilots who dust or spray crops from aircraft.
44	<b>Any Other Worker Not Listed Above:</b> Including, but not limited to, mechanics, shop workers, truck drivers, accountants, bookkeepers, office workers. Excluding contract & custom workers, retail workers, and "value-added" workers.

**Section 2 - PAID WORKERS IN 2018**

1. During 2018, what was the largest number of hired workers on the payroll on any one day?

**INCLUDE:**

- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate etc.)
- Workers on paid leave (sick or vacation)

**EXCLUDE:**

- Contract and custom workers
- Retail workers and "value-added" workers

	None	<b>Largest Number of Workers in 2018</b>
.....278.....3	<input type="checkbox"/>	277

2. During 2018, did this operation have any H-2A temporary agricultural workers on the payroll?

*The H-2A program allows agricultural employers who anticipate a shortage of domestic workers to bring nonimmigrant foreign workers to the U.S. to perform agricultural labor or services of a temporary or seasonal nature.*

279     **Yes**

**No**

**Don't Know**

**Section 3 - VALUE of SALES**

1. Please classify this operation in terms of total gross value of sales  
[Be sure sales represent only **2018** and **earlier years' production.**]

- Considering:**
- Sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2018.
  - The value of product removed for all crops, livestock, and poultry produced under contract in 2018.
  - Sales of all miscellaneous agricultural products in 2018.
  - All government agricultural payments received in 2018.
  - Landlord's share of government payments and crops sold in 2018.

a. What code represents the total gross value of sales, including government agricultural payments?

Total Value	GVS Code
'None' during 2018. ....	99 <input type="checkbox"/>
\$ 1 --- 999 ....	1 <input type="checkbox"/>
\$ 1,000 --- 2,499 ....	2 <input type="checkbox"/>
\$ 2,500 --- \$ 4,999 ....	3 <input type="checkbox"/>
\$ 5,000 --- \$ 9,999 ....	4 <input type="checkbox"/>
\$ 10,000 --- \$ 24,999 ....	5 <input type="checkbox"/>
\$ 25,000 --- \$ 49,999 ....	6 <input type="checkbox"/>
\$ 50,000 --- \$ 99,999 ....	7 <input type="checkbox"/>
\$ 100,000 --- \$ 249,999 ....	8 <input type="checkbox"/>
\$ 250,000 --- \$ 499,999 ....	9 <input type="checkbox"/>
\$ 500,000 --- \$ 999,999 ....	10 <input type="checkbox"/>
\$ 1,000,000 --- \$ 2,499,999 ....	11 <input type="checkbox"/>
\$ 2,500,000 --- \$ 4,999,999 ....	12 <input type="checkbox"/>
\$ 5,000,000 and over .....	13 <input type="checkbox"/>

**GVS Code**

550

- b. Does the GVS (gross value of sales) Code in Code Box 550 equal '1' or '99'?
- Yes** - [Continue.]       **No** - [Go to page 10, item 2.]
- c. Record all 2019 crops, land uses, and livestock or poultry now on the total acres operated, then go to page 10, item 2

Land Use	ACRES	Field Crops Intended For Harvest	ACRES	Other Crops	ACRES
CRP/WRP .....		_____		Cut Christmas Trees	
Idle Cropland .....		_____		_____	
All Fallow Land .....		_____		_____	
_____		_____		_____	
<b>Government Payments</b>	WHOLE DOLLARS	<b>Fruits/Nuts</b>	ACRES	<b>Livestock</b>	NUMBER
CRP/WRP Payments .....		_____		Cattle – Dairy .....	
Other Gov't Payments .....		_____		Cattle – Other .....	
		_____		Chickens .....	
		_____		Hogs .....	
<b>Pasture/Rangeland</b>	ACRES	_____		Horses .....	
Cropland Used Only For Pasture		_____		Mules/Burros .....	
Permanent Pasture .....		_____		_____	
Woodland Pasture .....		_____		_____	
		_____		_____	
<b>Aquaculture</b>	NUMBER	<b>Vegetables/Melons</b>	ACRES		
Acres of Ponds in Use .....		_____			
Foodsize/Stockers .....		_____			
Fingerlings/Broodfish .....		_____			
Trout Eggs .....		_____			
		<b>Berries</b>	ACRES		
		_____			
		_____			

Office Use

TOTAL POINTS
552
PASTURE POINTS
554

**Section 3 - VALUE of SALES** (continued)

2. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from this operation?

**Code**

- 1 - **Grains, Oilseeds, Dry Beans, and Dry Peas** . . . . . 1   
 (corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice,  
 small grains, sorghum, soybeans, sunflowers, straw, etc.)
- 2 - **Tobacco** . . . . . 2
- 3 - **Cotton and Cottonseed** . . . . . 3
- 4 - **Vegetables, Melons, Potatoes and Sweet Potatoes** . . . . . 4   
 (beets, cabbage, cantaloupes, pumpkins, sweet corn,  
 tomatoes, watermelons, vegetable seeds, etc.)
- 5 - **Fruit, Tree Nuts and Berries** . . . . . 5   
 (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit,  
 oranges, pears, pecans, strawberries, walnuts, etc.)
- 6 - **Nursery, Greenhouse, Floriculture and Sod** . . . . . 6   
 (bedding plants, bulbs, cut flowers, flower seeds, foliage plants,  
 mushrooms, nursery potted plants, shrubbery, sod, etc.)
- 7 - **Cut Christmas Trees and Short Rotation Woody Crops** . . . . . 7
- 8 - **Other Crops and Hay, CRP and Pasture** . . . . . 8   
 (grass seed, hay and grass silage, hops, maple syrup, mint,  
 peanuts, sugarcane, sugarbeets, CRP, etc.)
- 9 - **Hogs and Pigs** . . . . . 9
- 10 - **Milk and Other Dairy Products from Cows** . . . . . 10
- 11 - **Cattle and Calves** . . . . . 11   
 (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals,  
 stockers and feeders, veal calves, etc.)
- 12 - **Sheep, Goats, and their Products** . . . . . 12   
 (wool, mohair, milk and cheese)
- 13 - **Horses, Ponies, and Mules** . . . . . 13   
 (burros and donkeys)
- 14 - **Poultry and Eggs** . . . . . 14   
 (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings,  
 ostriches, pigeons, pheasants, quail, poultry products, etc.)
- 15 - **Aquaculture** . . . . . 15   
 (catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.)
- 16 - **Other Animals and Other Animal Products** . . . . . 16   
 (bees, honey, rabbits, fur-bearing animals, semen, manure,  
 other animal specialties, etc.)

**FARM TYPE  
CODE**

551





**Section 4 - CHANGE IN OPERATOR**

Complete this section **only** if you answered "NO" for **all** questions in item 2 on the face page.

1. Has the operation named on the label been sold, rented or turned over to someone else?

**Yes** - [Go to item 2]     **No** - [Complete item 1a →]

1a Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year (including growing crops or raising livestock)?

**Yes**     **Don't Know**     **No**

Regardless of answer to above, write a note to explain the situation, then go to page 12.


2. Please provide the following information for the operation that has taken over the land:

Operation Name: \_\_\_\_\_

Operator Name: \_\_\_\_\_

Address: \_\_\_\_\_ Phone: (\_\_\_\_\_) - \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

3. Was this new operation, reported in item 2, in business before June 1, 2018?

**Yes** - [Go to page 12.]

**No** - [Continue.]

4. Is this new operation managed?

**Yes** - [Go to page 12.]

**No** - [Continue.]

5. Were any individuals associated with the new operation, reported in item 2 above, operating land individually before June 1, 2018?

**Yes** - [Go to page 12.]

**No** - [Go to page 12.]

**Section 6 - CONCLUSION**

1. Do you (the operator named on the label) make any day - to - day decisions for ANOTHER farm or ranch?

**Yes** - What is the name of this other operation? . . . .

**No** - [Go to item 3 below.]

Operation Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Phone: (\_\_\_\_) \_\_\_\_\_

**[ENUMERATOR NOTE: IF ADDITIONAL OPERATION IS INDIVIDUAL OR PARTNERSHIP, answer item 2 below and complete a separate questionnaire for the additional operation.]**

2. Was this additional operation in business before June 1, 2018?

**Yes** - [Continue.]       **No** - [Continue.]

**COMMENTS:**

3. **SURVEY RESULTS:** To receive the complete results of this survey on the release date, go to [www.nass.usda.gov/Surveys/Guide\\_to\\_NASS\\_Surveys/](http://www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/)

Would you rather have a brief summary mailed to you at a later date?       **Yes**       **No**

9990

Respondent Name:

9911

Phone: (\_\_\_\_) \_\_\_\_\_

9910    MM    DD    YY

Date:    \_ \_    \_ \_    \_ \_

**Thank you for your help**

**OFFICE USE ONLY**

Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID			
1-Comp 2-R 3-Inac 4-Office Hold 5-R – Est 6-Inac – Est 7-Off Hold – Est	9901	1-Op/Mgr	9902	1-PASI (Mail)	9903	9998	9900	9985	9989			
		2-Sp		2-PATI (Tel)					-                      -			
		3-Acct/Bkpr		3-PAPI (Face-to-Face)					<b>Optional Use</b>			
		4-Partner		6-e-mail					9907	9908	9906	9916
		9-Oth		7-Fax								
				19-Other								
S/E Name												