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# 2021 Annual Survey of Manufactures (ASM) MA-10000 - Annual Survey of Manufactures

Location Information	
DEFINITION OF ESTABLISHMENT	
The reporting unit for this questionnaire is an <b>establishment</b> . An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed.	b
PHYSICAL ADDRESS	
Please update the location's physical address if needed.	
Name 1	
Store/Plant	
Name 2	
Number and Street	
City, town, village, etc.  State  Select State or Territory  ZIP Code 99999-9999	
For Census Bureau Use Only	
CFN	



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## 2021 Annual Survey of Manufactures (ASM)

MA-10000 - Allifual Survey of Manufactures
Legal Boundary and Municipality
EIN:
Store / Plant: CFN:
LEGAL BOUNDARY AND MUNICIPALITY
Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
○ Yes
○ No
No legal boundaries
O Do not know
In what type of municipality is this establishment physically located?
City, village, or borough
○ Town or township
Other
O Do not know



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## 2021 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures					
Item 1: Employer Identification Number					
EIN: Store / Plant: CFN: ITEM 1: EMPLOYER IDENTIFICATION NUMBER					
Is the Employer Identification Number (EIN) used on this establishment's latest Internal Revenue Service Form 941, Employer's Federal Quarterly Tax					
Return?					
○ Yes					
○ No					



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### 2021 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures

Item 1: Employer Identification Number - Enter/Update EIN

EIN:

Store / Plant:

CFN:

#### ITEM 1: EMPLOYER IDENTIFICATION NUMBER - ENTER / UPDATE EIN

What is this establishment's 9-digit Employer Identification Number (EIN) used on its latest Internal Revenue Service Form 941, Employer's Federal Quarterly Tax Return?





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### 2021 Annual Survey of Manufactures (ASM)

	•
Item 3: Operational Status	
, EIN:	
Store / Plant:	
CFN:	
ITEM 3: OPERATIONAL STATU	JS
	cribes this establishment's operational status at the end of 2021?
In operation	
Under construction, deve	
Temporarily or seasonally	rinactive
Ceased operation	
<ul> <li>Sold or leased to another</li> </ul>	operator
CEASED OPERATION OR SOLE	OR LEASED INFORMATION
If this establishment ceased ope	eration or was sold or leased to another operator, what was the date?
MMDDYYYY	
MMDDYYYY	
If this catablish was at was cald an	leased to another operator, what is the name, address, and 9-digit Employer Identification Number (EIN) of this
establishment's new owner or or	
Name of new owner/operator	
Mailing Address (Number and 9 P.O. Box, etc.)	Street,
City, town, village, etc.	State ZIP Code
City, town, village, etc.	Select State or Territory 99999-9999





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## 2021 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures				
Item 4: Months in Operation				
EIN: Store / Plant: CFN: ITEM 4: MONTHS IN OPERATION				
TIEM 4: MONTHS IN OPERATION				
What was the number of months in operation during 2021?	Check if None 2021			



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### 2021 Annual Survey of Manufactures (ASM)

General Reporting Guidelines	
EIN: Store / Plant: CFN:	
GENERAL REPORTING GUIDELINES	
Responses should cover calendar year 2021.	
<ul> <li>If your fiscal year covers at least 10 months of calendar year 2021, you may report by fiscal y</li> <li>Calendar year figures for payroll may be available from:         <ul> <li>IRS Form 941 (Employer's Quarterly Federal Tax Return)</li> <li>IRS Form 944 (Employer's Annual Federal Tax Return)</li> </ul> </li> <li>If you report by fiscal year, indicate the exact dates of the fiscal year on the submission cert</li> </ul>	
Prior Year Data:  Where available, your establishment's Prior Year data is prelisted in the 2020 column.  Check these figures and make any necessary corrections as needed.  If 2020 Inventories figures are not prelisted, report these figures in the appropriate sections a instructed.	as
Providing Estimates:  If book figures are not available, estimates are acceptable.	
How to Report Dollar Figures:  Dollar figures should be <b>rounded</b> to <b>thousands</b> of dollars.	EXAMPLE - DO NOT ENTER DATA
EXAMPLE - if a dollar figure is \$2,036,355.25, report 2036:	Check if None 2021 \$ 2036 ,000.00
	EXAMPLE - DO NOT ENTER DATA
EXAMPLE - if a dollar figure is "0" (or less than \$500.00), check the None box:	Check if None 2021 \$ ,000.00
How to Report Percents:  Percents should be rounded to whole percents.	EXAMPLE - DO NOT ENTER DATA
EXAMPLE - if figure is 38.76% of total sales, report 39:	2021 39 %



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### 2021 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures

Item 5: Sales, Shipments, Receipts, or Revenues			
EIN:			
Store / Plant:			
CFN:			
ITEM 5: SALES, SHIPMENTS, RECEIPTS, OR REVENUE	More		
A. What was the total value of products shipped and other	r		
receipts for this establishment?			
(Report detail in Item 22.)			
Include:			
All products physically shipped from this			
establishment during 2021  • Products donated and physically shipped from this			
r roducts donated and physically shipped from thi			
establishment during 2021  Exclude:	Check if		
Freight charges	None 2	021	2020
Excise taxes	\$	,000.00	\$ ,000.00
<b>B.</b> What percent of the \$,000.00 reported in <b>Item 5</b> , line .	4		
was for goods that were ordered or whose movement v			
controlled or coordinated over electronic networks?			
(Report whole percent.)			
E-shipments are online orders accepted for manufactur	ed		
products from customers. These include shipments to	Su		
other domestic plants of your own company for further			
manufacture, assembly, or fabrication. The price and to			
of sale for these shipments are negotiated over an onlin	ie		
system. Payment may or may not be made online.			
Include:			
Electronic Data Interchange (EDI)			
• E-mail	Check if		
Internet	None 202	1	2020
Extranet     Other and in a quetage.		%	%
Other online systems			
C. Did this establishment have any unfilled orders (order	backlog) as of December 31	?	
Include:			
<ul> <li>All orders which have not been shipped as of De</li> </ul>			
Orders that have not yet passed through the sal     Commitments to deliver under lang streeting age.			
<ul> <li>Commitments to deliver under long-standing agr</li> </ul>	eements of other formal or i	mormal agreements.	
O Yes			
	rt of new unfille	d	
O No	TO THOW WITHING	<b>-</b>	



O No

orders (UFO) content.

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## **2021 Annual Survey of Manufactures (ASM)**

MA-10000 - Annual Survey of Manufactures

(ITEM 5D: SALES, SHIPMENTS, RECEIPTS OR REVENUE - UNFILLED ORDERS)

What was the value of this establishment's unfilled orders (order backlog) as of December 31?

Include:

• All orders which have not been shipped as of December 31.





OMB No.: 0607-0449

Second part of new unfilled orders (UFO) content.



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#### 2021 Annual Survey of Manufactures (ASM)

Item 7: Employment, Payroll, and Fringe Benefits			
EIN: Store / Plant: CFN:			
ITEM 7: EMPLOYMENT, PAYROLL, AND FRINGE BENEFITS			
More Include:  • Full- and part-time employees working at this establishmed Quarterly Federal Tax Return, and filed under the Employe • All persons on paid sick leave, paid holidays, and paid variable.	er Identificatio	n Number (EIN)	venue Service Form 941, Employer's
Full- or part-time leased employees whose payroll was file     Temporary staffing obtained from a staffing service (Report val.)     Purchased professional and technical services (Report val.)     Subcontractors and their employees (Report cost of contr.)     Fishermen, agricultural employees, members of the Arme	ort values in <b>It</b> lues in <b>Item 1</b> ract work in <b>It</b> e	em 16, line C1.) 6, line C9.) em 16, line A3.)	
A. TOTAL EMPLOYMENT AND PAYROLL  For all employees at this establishment, what was the			
Total number of employees for pay period including     March 12?	Check if None	2021 Number	2020 Number
2. Total annual payroll (before deductions)?		\$ 000.00	\$ 000.00
3. Total first quarter payroll (January - March)?		\$ ,000.00	\$ ,000.00
B. PRODUCTION WORKER EMPLOYMENT AND PAYROLL			
Production Worker Employment More     What was the number of production workers at this est including:	ablishment <b>(d</b>	irect labor including first-line	supervisors) for the pay period
	Check if None	2021 Number	2020 Number
<b>a.</b> March 12 (Q1)?			
<b>b.</b> June 12 (Q2)?			
c. September 12 (Q3)?			
d. December 12 (Q4)?			



,000.00

,000.00

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### 2021 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures

2	<ol><li>Production Worker Annual Payroll (before deductions) More For production workers at this establishment, what was the</li></ol>						
	Exclude: Employer-paid annual cost for fringe benefits reported in lines E1 through E3.						
	a. Annual payroll (before deductions)?	Check if None	\$ ,000.00	\$ ,000.00			
	b. First quarter payroll (January - March)?	Check if None	\$ ,000.00	\$ ,000.00			
	N-PRODUCTION EMPLOYMENT AND PAYROLL non-production employees at this establishment, what	was the					
	Number of employees for the pay period including March 12?	Check if None	2021 Number	2020 Number			
			2021	2020			

\$

\$

#### D. HOURS WORKED

What was the **annual** number of hours worked by the **production** workers at this establishment (**direct labor including first-line supervisors**) reported in line B1?

2. Annual payroll (before deductions)?

3. First quarter payroll (January - March)?

#### **Exclude:**

 Hours paid for vacations, holidays, or sick leave unless an employee elects to work during their vacation period. Report only actual hours worked by such employee. Overtime hours should be reported as actual hours worked and not as straight-time equivalent hours.

Check if None 2021 Hours 2020 Hours ,000 ,000				
None 2021 Hours 2020 Hours				
000, 000	2021 Hours		2020 Hours	
		,000		,000

,000.00

,000.00

\$

\$



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### 2021 Annual Survey of Manufactures (ASM)

EMPLOYER-PAID ANNUAL COST FOR FRINGE BENEFITS	More			
What were the <b>employer's annual costs</b> at this establishmen				
<ol> <li>Health Insurance? - Insurance premiums on hospitals, medical plans, and single-service plans such as dental, vision, and prescription drug plans</li> </ol>	Check if None	\$ ,000.00	\$ 2020	,000.00
2. Retirement Plans?				
a. Defined benefit pension plans (qualified and nonqualified) - Plans that specify the benefit to be paid to employees upon retirement, generally either a specific amount or a percentage of compensation. Employer contributions are based on actuarial computations that include employee's compensation and years of service and are not allocated to specific accounts maintained for employees.		\$ ,000.00	\$	,000.00
b. Defined contribution plans - Plans that define the employer contributions to a separate account provided for each employee. The employee "benefit" at retirement depends on the amount contributed and the results of the account's activity.				
<ul> <li>Examples:</li> <li>Profit sharing plans</li> <li>Money purchases (e.g., 401k, 403b)</li> <li>Stock bonus plans (e.g., ESOPs)</li> </ul>		\$ ,000.00	\$	,000.00
3. Payroll taxes, employer-paid insurance premiums, and other employer-paid benefits?				
<ul> <li>Include:         <ul> <li>Legally-required fringe benefits (e.g., Social Security, workers compensation insurance, state disability insurance programs, long- and short- term disability, unemployment tax, and Medicare)</li> <li>Life insurance benefits</li> <li>"Quality of life" benefits (e.g., childcare assistance, adoption assistance, subsidized commuting, long-term care insurance, flexible workplace, employer-provided home PC, etc.)</li> <li>Employer contributions to pre-tax benefit accounts (e.g., health savings account)</li> <li>Education assistance</li> <li>Stock options</li> </ul> </li> <li>Other benefits not specified above (e.g., job-related travel accident insurance, education assistance, wellness programs, fitness centers, employee assistance programs, etc.)</li> </ul>				
Disbursements from trusts or funds to satisfy health insurance claims		\$ ,000.00	\$	,000.00
4. TOTAL (Add lines E1 through E3.)	П	\$ ,000.00	\$	,000.00



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### 2021 Annual Survey of Manufactures (ASM)

Item 9: Value of Inventories						
,						
EIN: Store / Plant: CFN:						
CFN:						
ITEM 9: VALUE OF INVENTORIES More						
Report inventories at cost or market using generally of where the inventories are held. If this establishment that the establishment is responsible for as if it own	ent is part of a n				•	-
What was the value of inventories <b>owned by this</b>	establishment	as of December 3	1 before Last-l	n, First-Out (LIF	O) adjustment (if a	ny) for:
<b>A.</b> Finished goods (final output of this establishment, but still within ownership)?	Check if None	End of 2021	,000.00	Check if None	End of 2020	,000.00
<b>B.</b> Work-in-process (goods that have been substantially transformed in the						
manufacturing process, but are not yet the final output of the establishment)?		\$	,000.00		\$	,000.00
<b>C.</b> Materials, supplies, fuels, etc. (goods that are raw inputs to the manufacturing process and						
will be substantially altered to produce this establishment's output)?		\$	,000.00		\$	,000.00
TOTAL (Add lines A through C.)		\$	,000.00		\$	,000.00



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## 2021 Annual Survey of Manufactures (ASM)

Item 10: Inventories by Valuation Method						
, EIN: Store / Plant: CFN:						
ITEM 10: INVENTORIES BY VALUATION METHO	<b>D</b> More					
Of the \$,000.00 reported in <b>Item 9</b> as the total value reported in <b>Item 9</b> as the total value of inventories valuation methods: <b>A.</b> Non-LIFO (Last-In, First-Out) valuation methods						
	Check			Check		
	if None	End of 2021		if None	End of 2020	
1. First-In, First-Out (FIFO)?	None	\$	,000.00	None	\$	,000.00
21 That hi, that out (Tho).	_			_		
2. Average Cost?		\$	,000.00		\$	,000.00
3. Standard Cost?		\$	,000.00		\$	,000.00
4. Other non-LIFO valuation method(s)?		\$	,000.00		\$	,000.00
Describe						
Describe						
TOTAL (Add lines A1 through A4.)		\$	,000.00		\$	,000.00
B. LIFO valuation method (gross LIFO amount)?		\$	,000.00		\$	,000.00
<b>TOTAL</b> Non-LIFO and LIFO valuation methods (Add TOTAL of lines A1 through A4 and B.)		\$	,000.00		\$	,000.00
<b>C.</b> What is the amount of LIFO reserve (if any)? (If the value of reserve is negative, use "-".)		\$	,000.00		\$	,000.00



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### 2021 Annual Survey of Manufactures (ASM)

Item 13: Capital Expenditures						
•						
EIN: Store / Plant: CFN:						
ITEM 13: CAPITAL EXPENDITURES More						
<ul> <li>Include:</li> <li>Dollar value of capital expenditures</li> <li>Buildings, structures, and equipment used directly or A and Item 22</li> </ul>	indirectly by th	iis establishment t	to produce the go	ods and servic	es reported in <b>Item</b>	<b>5</b> , line
What were the capital expenditures for new and used dep	reciable assets	in 2021 for:				
<b>A.</b> New and used buildings and other structures?	Check					
<ul><li>Exclude:</li><li>The value of land on which structures stand</li></ul>	None	\$ 2021	,000.00	\$ 2020	,000.00	
B. New and used machinery and equipment?						
1. Automobiles, trucks, etc. for highway use?		\$	,000.00	\$	,000.00	
2. Computers and peripheral data processing equipment?		\$	,000.00	\$	,000.00	
<b>3.</b> All other expenditures for machinery and equipment?		\$	,000.00	\$	,000.00	
TOTAL (Add lines A and R1 through R3.)		\$	,000.00	\$	,000.00	



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#### 2021 Annual Survey of Manufactures (ASM)

Item 14: Rental Payments					
,					
EIN: Store / Plant: CFN:					
ITEM 14: RENTAL PAYMENTS More					
Include: • Operating leases Exclude:					
Capital leases (leases with a contract to own at the end of  At this catalylish seat, what were the grown at the grow	the lease)				
At this establishment, what were the payments for: <b>A.</b> Rental or lease of buildings and other structures?					
Include:  • Job-site trailers  • Land on which the buildings and other structures stand	Check if None	2021	,000.000	2020	,000.00
B. Rental or lease of machinery and equipment?  Include:  Production, loading, and transportation machinery and equipment Construction equipment Tools Office equipment Furniture Vehicles  Exclude: Computer time-sharing charges for machinery and					
equipment rentals from computer service companies where the computer is not on site at the establishment		\$	,000.00	\$	,000.00
TOTAL (Add lines A and B.)		\$	,000.00	\$	,000.00



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### 2021 Annual Survey of Manufactures (ASM)

_						
	Item 16: Selected Expenses					
,						
St	N: core / Plant: FN:					
IT	EM 16: SELECTED EXPENSES More					
A	. For this establishment, what were the production-related co	sts in 2021 for	:			
	1. Materials, parts, containers, packaging, supplies, etc.					
	used for manufacturing processes, repairs, services					
	for others, or other operating supplies?					
	<ul> <li>Cost of production-related materials purchased by this establishment for other companies (contractors).</li> </ul>					
	Non-production-related expenses that were paid to other companies (contractors) by this establishment. (Report these expenses on the next screen in Item 16, line C.)	Check if None	\$ 2021	,000.00	\$ 2020	,000.00
	2. Products bought and sold without further processing? (Report sales in Item 5, line A and in Wholesaling Services product codes in Item 22.)		\$	,000.00	\$	,000.00
	<b>3.</b> Work done for you by others on your materials (work contracted to others)? (Report on line A1 the cost of production-related materials purchased by this establishment for other companies (contractors).)		\$	,000.00	\$	,000.00
	<b>4.</b> Purchased fuels consumed for heat, power, or the generation of electricity? (Report on line B2 the quantity of electricity generated (Gross less generating station use).)		\$	,000.00	\$	,000.00
	<b>5.</b> Purchased electricity? (Report comparable quantity on line B1.)		\$	,000.00	\$	,000.00
	TOTAL (Add lines A1 through A5.)		\$	,000.00	\$	,000.00
В.	For this establishment, what was the quantity of:					
	Purchased electricity? (Quantity comparable to cost reported in line A5)		2021 Kilowatt H	dours ,000	2020 Kilowatt H	dours ,000
	2. Generated electricity (gross less generating station use)? (Quantity comparable to cost reported in line			,000		,000



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## 2021 Annual Survey of Manufactures (ASM)

<b>3.</b> Electricity sold or transferred to other establishments? (Also include quantity on lines B1 and/or B2.)	,000,	000,



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### 2021 Annual Survey of Manufactures (ASM)

Item 16: Selected Expenses - Continued				
IN: tore / Plant: FN:				
TEM 16: SELECTED EXPENSES				
. What were the other operating expenses paid by this estal	olishment in 2	2021 for:		
Include:  • Expenses normally considered as non-production-relations.	ed costs purc	chased from other companies		
<ol> <li>Temporary staff and leased employees? (Professional Employer Organizations and staffing agencies for personnel)</li> </ol>	Check if			
<ul><li>Include:</li><li>All charges for payroll, benefits, and services</li></ul>	None	\$ ,000.00	\$ 2020	,000.00
2. Expensed equipment? (Expensed computer hardware and other equipment)				
Include:  Copiers Fax machines Telephones Shop and lab equipment CPUs Monitors Laptops Tablets				
Exclude: • Packaged software (Report on line C3.)				
<ul> <li>Packaged software (Report on line C3.)</li> <li>Leased and rented equipment (Report in Item 14, line B.)</li> </ul>		\$ ,000.00	\$	,000.00
<b>3.</b> Expensed purchases of software? (Purchases of prepackaged, custom-coded or vendor-customized software)				
<ul> <li>Include:</li> <li>Software developed or customized by others</li> <li>Web-design services and purchases</li> <li>Licensing agreements</li> <li>Upgrades of software</li> <li>Maintenance fees related to software upgrades and alterations</li> </ul>				
Exclude:				
<ul> <li>Costs associated with computer software developed within your own company</li> <li>Capitalized computer software costs</li> </ul>		\$ ,000.00	\$	,000.00



,000.00

,000.00

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#### 2021 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures

\$

**4.** Purchased communication services?

#### Include

- Telephone, cellular, and fax services
- Computer-related communications (e.g., Internet, connectivity, online)
- Other wired and wireless communication services
- Credit card transaction fees

5.	Data	processing	and	other	purchased	computer
	servic	es?				

#### Include:

- Computer facilities management services
- Computer input preparation
- Data storage
- Computer time rental
- Optical scanning services
- Other computer-related advice and services, including training

#### **Exclude:**

- Services provided by other establishments of this company (such as a separate central data processing unit)
- Expensed integrated systems (Report in line C4.)
- Repair and maintenance of computer equipment (Report on line C6.)
- Payroll processing and credit card transaction fees (Report payroll processing fees on line C9 and credit card transaction fees on line C4.)
- Expenses for telecommunication services (e.g., Internet, connectivity, telephone) (Report on line C4.)
- **6.** Purchased repairs and maintenance to buildings and/or machinery and equipment?

#### Include:

- Repairs for painting, roof repairs, replacing parts, over-hauling of equipment, and other repairs chargeable as current operating costs
- Cost of repair and maintenance of any leased property if this establishment assumes the cost

#### Exclude:

- Extensive "repairs" or reconstruction that is capitalized. Report these as a capital expenditure in Item 13.
- Costs of materials, parts, and supplies directly incurred by this establishment using its own work force to perform repairs and maintenance

\$	,000.00	\$	,000.00

,000.00

,000.00

\$



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#### 2021 Annual Survey of Manufactures (ASM)

7. Water, sewer, refuse removal, and other non-electric utility payments? (Report electric utility payments on line A5. If the costs of these utilities are included in a lease or rental payment, report in Item 14, line A.)			
Include:  • Cost of hazardous waste removal or treatment			
Cost of refuse removal services if included in rental payments     Machinery or equipment reported as a capital expenditure in Item 13     Cost of salaries paid to employees of this establishment whose work involves refuse removal and/or hazardous waste removal or treatment	_	\$ ,000.00	\$ ,000.00
8. Purchased advertising and promotional services?			
Include:  • Marketing and public relations services  Exclude:  • Salaries paid to employees of this establishment for advertising work		\$ ,000.00	\$ ,000.00
9. Purchased professional and technical services?			
Include:  • Management consulting • Accounting • Auditing • Bookkeeping • Legal • Actuarial • Payroll processing • Architectural • Engineering • Other professional services (i.e. janitorial, security, or landscape services)  Exclude: • Salaries paid to your own employees for these services (Report in Item 7.)		\$ ,000.00	\$ ,000.00
10. Governmental taxes and licensing fees? (Payments			
to government agencies for taxes and licenses)			
<ul><li>Include:</li><li>Business and property taxes</li></ul>			
Exclude: • Income taxes		\$ ,000.00	\$ ,000.00



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#### 2021 Annual Survey of Manufactures (ASM)

<b>11.</b> All other operating expenses not reported elsewhere?	
<ul> <li>Exclude:</li> <li>Purchases of merchandise for resale</li> <li>Non-operating expenses</li> <li>Other expenses reported in Items 7, 13, 14, and 16</li> </ul>	\$ ,000.00 \$ ,000.00
Describe	
TOTAL (Add lines 1 through 11.)	\$ ,000.00 \$ ,000.00



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#### 2021 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures

Item 17: Principal Business or Activity

EIN:

Store / Plant:

CFN:

#### **ITEM 17: PRINCIPAL BUSINESS OR ACTIVITY**

Which ONE of the following best describes this establishment's principal kind of business or activity in 2021?

If none of the provided selections seem appropriate or selection options are not provided, provide a specific description to search for an appropriate business activity.

Select only ONE.



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#### 2021 Annual Survey of Manufactures (ASM)

MA-10000 - Annual Survey of Manufactures

Item 22: Detail of Sales, Shipments, Receipts, or Revenue

EIN:

Store / Plant:

CFN:

#### ITEM 22: DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Of the \$,000.00 of Sales, Shipments, Receipts, or Revenue reported in Item 5, what was the value of each product or service?

**General - Please do not combine product lines.** If the information is not directly available from your records, **reasonable estimates are acceptable**.

The manufactured products and services listed below are generally made in your industry. If you make products or have revenue from sources not listed, click the "Add Product Not Listed" button and search for an existing product, or use the section for "Add product not listed above (you can only add one at a time)."

**Manufacturing of Products** – Report the value of the products shipped and services performed at the net selling value, free on board (FOB) plant to the customer, after discounts and allowances.

#### Include:

- Products made elsewhere by others from materials supplied by this establishment. Report these products on the specific lines as if they were
  made in this establishment.
- Products transferred to other establishments within your company. These products should be assigned the full economic value (market value);
   i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

#### Exclude:

- Wholesale products (previously Resales), which include products that are bought from other establishments or transferred from other
  establishments of your company and then sold without further manufacture, processing, or assembly by this establishment. Report
  Wholesale products in any relevant prelisted product code, click the "Add Product Not Listed" button and search for an existing Wholesale
  product, or use the section for "Add product not listed above (you can only add one at a time)."
- Products made from materials owned by others (i.e., the customer). Report your commission or contract receipts in the appropriate Contract Manufacturing product line(s).
- Freight charged
- Excise taxes



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### 2021 Annual Survey of Manufactures (ASM)

MA-10000 - A	Annual Surve	ey of Manufacture	5	
Item 28: Industrial Robots and Robotic Equipment				
EIN: Store / Plant: CFN:				
ITEM 28: INDUSTRIAL ROBOTS AND ROBOTIC EQUIPMENT	Г			
<ul> <li>INDUSTRIAL ROBOTIC EQUIPMENT</li> <li>Industrial robotic equipment (or industrial robots) are autoindustrial automated operations.</li> <li>Industrial robots may be mobile, incorporated into standar An industrial robot may be part of a robotic cell (or work condustrial robots are commonly used in operations such as place.</li> </ul>	alone stations, o cell) or incorpora	r integrated into a prod ted into another piece	luction line. of equipment.	
<ul> <li>REPORTING INDUSTRIAL ROBOTIC EQUIPMENT</li> <li>Estimates are acceptable.</li> <li>In (A), report capital expenditures for new and used indust software and installation.</li> <li>In (B) and (C), report the number of industrial robots in operor to purchased as part of a work cell or other integrated in this case, report the expenditures on the integrated.</li> </ul>	peration at this e rated robotic equ	stablishment and purch	nased for this establ	ishment.
Examples of operations industrial robotic equipment can perf Palletizing Pick and place Machine tending Machine handling Dispensing Welding Packing/repacking  Exclude: Automated guided vehicles (AGVs) Driverless forklifts Automated storage and retrieval systems CNC machining equipment	form may includ	e:		
<b>A.</b> What were the capital expenditures for new and used industrial robotic equipment, including software, installation, and other one-time costs?	Check if None	2021 \$ ,000.	2020	,000.00
<b>B.</b> What was the number of industrial robots IN OPERATION at this plant? Refer to instructions above for definitions.		2021 Number	2020 Nu	umber



If you are unable to provide the number of industrial robots

IN OPERATION, please explain:

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## 2021 Annual Survey of Manufactures (ASM)

<b>C.</b> What was the number of industrial robots PURCHASED for this plant? Refer to instructions above for definitions. If you are unable to provide the number of industrial robots PURCHASED, please explain:		



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#### 2021 Annual Survey of Manufactures (ASM)

Item 31: Remarks				
IN:				
tore / Plant:				
CFN:				
TEM 31: REMARKS (Optional - Enter re	marks only if necessary)			
Please use this space only for any explanat	one that may be accepted in understa	anding your reported data	(Maximum langth	is 1 000 sharastors
lease use this space only for any explanat	ons that may be essential in understa	anding your reported data.	(махіншін іендін	is 1,000 characters.)
				,
			You have 1000	characters remaining

