

# 2019 Agricultural Resource Management Survey (ARMS)

## Questionnaire Changes for 2019

### ARMS III – Barley Version

#### Added or Changed

- In the Marketing and Production Contracts the two sections were merged into one section and an indicator was added to identify each line of data as either a production or marketing contract.
- In the Government Payments and Other Income – added a new question for Market Facilitation Program payments.
- In the Operating and Capital Expenditures – added a new question for landlord's expenses for how much of the agricultural chemicals that were paid for were done by custom applications.
- In the Personal Characteristics and Farm Management – added three new questions for the amount of total work hours done by the operator, spouse, and other household members were unpaid hours worked.
- In the Conclusion it asks for the person who completed the survey for their email address, name, telephone number and date of completion.

#### Dropped

- The majority of the detailed questions for operating and capital expenditures paid by the landlord or contractors were removed.
- In the Farm Debt section the column in the table asking for the primary purpose for a loan was removed.
- In the Farm Debt section the question relating to the amount of total debt was associated with the operators dwelling was dropped.
- In the Personal Characteristics section
  - o the question for days worked off the farm was dropped
  - o did this person live on the operation was dropped
  - o in what year did this person begin to operate this farm was dropped
  - o has this person ever served on active duty in the Armed Services was dropped
  - o was this person hired and paid a salary to manage the operation was dropped
  - o was this person involved in day to day decisions
  - o was this person involved in land use or crop decisions
  - o was this person involved in livestock decisions
  - o was this person involved in record keeping
  - o was this person involved in estate planning

## ARMS III – Cotton Version

### Added or Changed

- In the Marketing and Production Contracts the two sections were merged into one section and an indicator was added to identify each line of data as either a production or marketing contract.
- In the Government Payments and Other Income – added a new question for Market Facilitation Program payments.
- In the Operating and Capital Expenditures – added a new question for landlord's expenses for how much of the agricultural chemicals that were paid for where done by custom applications.
- In the Personal Characteristics and Farm Management – added three new questions for the amount of total work hours done by the operator, spouse, and other household members were unpaid hours worked.
- In the Conclusion it asks for the person who completed the survey for their email address, name, telephone number and date of completion.

### Dropped

- The majority of the detailed questions for operating and capital expenditures paid by the landlord or contractors were removed.
- In the Operating and Capital Expenditures section, the two questions involving the use of electricity to dry the crop were dropped.
- In the Farm Debt section the column in the table asking for the primary purpose for a loan was removed.
- In the Farm Debt section the question relating to the amount of total debt was associated with the operators dwelling was dropped.
- In the Personal Characteristics section
  - o the question for days worked off the farm was dropped
  - o did this person live on the operation was dropped
  - o in what year did this person begin to operate this farm was dropped
  - o has this person ever served on active duty in the Armed Services was dropped
  - o was this person hired and paid a salary to manage the operation was dropped
  - o was this person involved in day to day decisions
  - o was this person involved in land use or crop decisions
  - o was this person involved in livestock decisions
  - o was this person involved in record keeping
  - o was this person involved in estate planning

## ARMS III – Sorghum Version

### Added or Changed

- In the Marketing and Production Contracts the two sections were merged into one section and an indicator was added to identify each line of data as either a production or marketing contract.
- In the Government Payments and Other Income – added a new question for Market Facilitation Program payments.
- In the Operating and Capital Expenditures – added a new question for landlord's expenses for how much of the agricultural chemicals that were paid for where done by custom applications.
- In the Personal Characteristics and Farm Management – added three new questions for the amount of total work hours done by the operator, spouse, and other household members were unpaid hours worked.
- In the Conclusion it asks for the person who completed the survey for their email address, name, telephone number and date of completion.

### Dropped

- The majority of the detailed questions for operating and capital expenditures paid by the landlord or contractors were removed.
- In the Operating and Capital Expenditures section, the two questions involving the use of electricity to dry the crop were dropped.
- In the Farm Debt section the column in the table asking for the primary purpose for a loan was removed.
- In the In the Farm Debt section the question relating to the amount of total debt was associated with the operators dwelling was dropped.
- Personal Characteristics section
  - o the question for days worked off the farm was dropped
  - o did this person live on the operation was dropped
  - o in what year did this person begin to operate this farm was dropped
  - o has this person ever served on active duty in the Armed Services was dropped
  - o was this person hired and paid a salary to manage the operation was dropped
  - o was this person involved in day to day decisions
  - o was this person involved in land use or crop decisions
  - o was this person involved in livestock decisions
  - o was this person involved in record keeping
  - o was this person involved in estate planning

## ARMS III – Cost and Returns Version

### Added or Changed

- Section A – Land in Farm /Ranch – Three new questions were added.
  - o 17. Under which of the following environmental areas was the operation subject to local, state, or federal regulations in 2019?
  - o 18. Technology and Internet Use
  - o 19. Did you use GPS in your farm operation?
- Section B – Acreage, Production and Cash Sales – Two new questions were added.
  - o 3. If your operations owned unsold crops and stored them postharvest complete the following...
  - o 5. List base acres enrolled in Agricultural Risk Coverage or Price Loss Coverage.
  - o In question 4 the multi-peril revenue and multi-peril yield protection questions were combined into one question.
- Section E – Marketing and Production Contracts and Direct Sales – Two new questions.
  - o 3. The direct sales questions were returned to the questionnaire.
  - o 4. The local sales questions were returned to the questionnaire.
- Section K – Personal Characteristics and Farm Management – Four new questions were added.
  - o Farm planning and succession questions were added.

### Dropped

- Section A – Land in Farm/Ranch
  - o 15. The screening question.
  - o 17. The pest pressure questions.
  - o 18. b. Multi-peril catastrophic policy.
  - o 19. Management business strategies used (sales).
- Section G – Government Payments and Other Farm Related Income
  - o 4. Payments from environmental markets.
  - o 5. Were producers encouraged to use sustainable production practices?
- Section J – Farm Debt
  - o 3. Column 9 – Primary purpose for farm loan.
  - o 5. Total farm debt attributed to dwelling.
- Section K – Personal Characteristics and Farm Management
  - o 12. Average number of full-time workers for each quarter.
  - o 13. Total number of hours worked per quarter by part time employees.
  - o 17. Type of off farm work performed by operator and spouse (business code and occupational code).
  - o 18. Salaried, hourly, or owned business.
  - o 19. Years working off farm.
  - o 20. Change in hours worked off farm.

