

Appendix 4

Application Processing Documents

Appendix 4 provides application checklists and submission protocols for FHA multifamily mortgage insurance program (excluding Risk Share programs) applications and concept meetings. Appendix 4 also provides a sample MAP Invitation Letter, Firm Commitment templates, and instructions for requesting an FHA Project Number and paying Multifamily program fees on the Pay.gov website.

General Application Submission Instructions

I. Application Submission Instructions

All pre-applications and Firm Commitment applications submitted under Multifamily Accelerated Processing (MAP) or Traditional Application Processing (TAP) must follow the below submission protocol:

- One electronic copy on a removable USB flash drive (encrypted, if possible) must first be submitted via mail to the appropriate HUD Office

Once the application has been screened for completeness, accepted into processing, and assigned to a HUD Underwriter, the HUD Office will provide instructions for mailing the following supplemental hard copies:

- One complete original
- One additional hard copy with a separately-bound mortgage credit package

HUD is currently developing an online portal that will soon be used for electronic submissions of applications and other documents to HUD. A Mortgagee Letter with details and revised application submission instructions will be issued when the portal is ready for implementation. Until then, the instructions in Appendix 4 should be followed.

II. Application Exhibit Checklists

All MAP and TAP applications under Section 223(f), 223(a)(7), and the New Construction/Substantial Rehabilitation programs must use the applicable application exhibit checklist below.

A. Instructions for Using the Checklists

Please indicate whether each application exhibit is included in the application or not applicable by placing a checkmark in the appropriate column. If the N/A column is

grayed-out, that exhibit is required for applications under that program and phase and must be submitted. For exhibits specified as N/A by the Lender, please also place a filler page labeled “N/A” in that tab in the original and hard copy of the application.

B. Tabs and File Names

The original and hard copy of the application should be tabbed according to the tab numbering protocol on the applicable checklist below. The electronic copy should also be organized with a folder structure matching the tab numbering system.

Create as many additional Section 5: Mortgage Credit folders as needed for Principals, the General Contractor, and/or Management Agent, and include the entity’s or individual’s name in the folder name.

Electronic files for each exhibit should be named according to the file naming convention specified in the checklist (see the “File Name” column). If additional files must be included, please follow the below guidelines for file names:

- Use no more than 40 characters
- Avoid using special characters (e.g., \ / : * ? " < > | # { } % ~ &)
- Avoid using spaces; use an underscore (“_”) or hyphen (“-”) instead
- Avoid adding the FHA # to the file name, as it only adds characters

For example: Instead of “Tab 1-2.A. HUD-92013-A Lender’s Underwriter’s Narrative 171-22000” (65 characters), use “1-2A_LndrNarr” (only 13 characters).

Below in each section are screenshot of the checklist. Microsoft Excel versions of the below application checklists can be downloaded at:

https://www.hud.gov/program_offices/administration/hudclips/guidebooks/hsg-GB4430

III. Concept Meeting Checklists

Concept Meetings are discussed in Chapter 4. If a Concept Meeting is required or requested, use the below Concept Meeting Checklists and follow the HUD Office’s instructions for submitting the required Concept Meeting exhibits.

A. Section 223(f) Refinance/Acquisition Checklists

I. Concept Meetings

The following information/exhibits must be included in all Section 223(f) Concept Meeting packages:

- Form HUD-92013 “Application for Multifamily Housing Project”, completed to the extent possible
- Project name and address
- Number of units (market-rate and affordable)
- Section of the Act and activity (refinance or acquisition)
- Projected mortgage amount
- Mortgage term and estimated remaining economic life
- Basic information on developer and principals
- Management company
- Previous HUD experience
- Geographic location with map
- Photographs of the subject and immediate surroundings
- Actual and effective property age, class
- Physical condition (CNA e-Tool not required at this point)
- Prior/proposed renovations (per unit cost)
- Discuss eligibility for Section 223(f) versus substantial rehabilitation
- Amenities
- Existing debt/cash out
- Current occupancy (physical/economic)
- Income and expenses
- Green/sustainability issues
- General market conditions, competitive properties and comparables
- Environmental issues
- Actual/potential risks and mitigating factors
- Any anticipated waiver requests

II. Firm Applications

The following checklist should be used for all Section 223(f) Firm Applications:

Project Name:

FHA Project #:

**Section 223(f) Refinance/Acquisition
Firm Application Exhibit Checklist**

Tab No.	Exhibit Name	File Name	Incl.	N/A
Section 1: Underwriting				
1-1.	A. Application Fee Pay.gov Receipt	PayGov	<input type="checkbox"/>	
	B. Transmittal Letter	TrsLtr	<input type="checkbox"/>	
	C. Completed Application Exhibit Checklist	Chklst	<input type="checkbox"/>	
1-2.	A. HUD-92013-A Lender's Underwriter's Narrative	LndrNarr	<input type="checkbox"/>	
	B. Lender Due Diligence Certification	LndrCert	<input type="checkbox"/>	
	C. Lender Certification Regarding Lobbying (24 CFR Part 87 Appendix A), and Disclosure Form (Appendix B), if applicable	LndrByrdCert	<input type="checkbox"/>	
	D. Lender Identity-of-Interest Disclosure	IOIDiscl	<input type="checkbox"/>	
	E. HUD-92013-C LIHTC Summary Report (Excel), if new LIHTCs	LIHTCRpt	<input type="checkbox"/>	<input type="checkbox"/>
1-3.	Lender's Underwriting HUD Forms			
	A. HUD-92013 Application for Multifamily Housing Project	92013	<input type="checkbox"/>	
	B. HUD-92013-D Reduced MIP Certification	92013D	<input type="checkbox"/>	<input type="checkbox"/>
	C. HUD-92264 Multifamily Summary Appraisal Report (Lender's version)	Lndr92264	<input type="checkbox"/>	
	D. HUD-92264-A Supplement to Project Analysis	92264A	<input type="checkbox"/>	
	1. List of Borrower's Other Fees	OtherFee	<input type="checkbox"/>	<input type="checkbox"/>
1-4.	Waiver Requests			
	A. HUD-2 Request for Waiver	HUD2	<input type="checkbox"/>	<input type="checkbox"/>
	B. Supporting Documentation	HUD2Doc	<input type="checkbox"/>	<input type="checkbox"/>
1-5.	Miscellaneous/other underwriting documents	MiscUW	<input type="checkbox"/>	<input type="checkbox"/>
Section 2: Third Party Reports				
2-1.	Appraisal Report with Supporting Forms (HUD-92273 & 92274) (Appraiser's version)		<input type="checkbox"/>	
	A. HUD-92264-T Rent Estimates for Low/Moderate Income Units, if applicable	92264T	<input type="checkbox"/>	<input type="checkbox"/>
2-2.	Market Study, if required	MktRpt	<input type="checkbox"/>	<input type="checkbox"/>
2-3.	Environment Review			
	A. HUD Environmental Review Online System (HEROS) Submission Confirmation Email	HEROS	<input type="checkbox"/>	
	B. Phase I Environmental Site Assessment (ESA)	PhaseI	<input type="checkbox"/>	
	C. Phase II ESA, if applicable	PhaseII	<input type="checkbox"/>	<input type="checkbox"/>
2-4.	Capital Needs Assessment (CNA)			
	A. CNA e-Tool Submission Confirmation E-Mail	eTool	<input type="checkbox"/>	
	B. Plans and Specifications, if required	PlanSpec	<input type="checkbox"/>	<input type="checkbox"/>
	C. Relocation Plan, if applicable	ReloPlan	<input type="checkbox"/>	<input type="checkbox"/>
2-5.	Specialty Reports, if any	SpclRpts	<input type="checkbox"/>	<input type="checkbox"/>

Section 3: Management Agent				
3-1.	Organizational Chart (only if Identity-of-Interest)	MgmtOrgCht	<input type="checkbox"/>	<input type="checkbox"/>
3-2.	HUD Management Forms			
A.	Resume of Management Agent including Schedule of Managed Properties	MgmtRes	<input type="checkbox"/>	
B.	HUD-9832 Management Entity Profile	9832	<input type="checkbox"/>	
C.	HUD-9839-A, B, or C Certifications	9839	<input type="checkbox"/>	
D.	Management Plan and Sample Lease	MgmtPln	<input type="checkbox"/>	
E.	Management Agreement	MgmtAgmt	<input type="checkbox"/>	
F.	Evidence of Fidelity Bond Insurance	FidelityIns	<input type="checkbox"/>	
3-3.	Miscellaneous/other management documents	MiscMgmt	<input type="checkbox"/>	<input type="checkbox"/>
Section 4: Property Documents				
4-1.	A. If Refinance			
	1. Certification of Outstanding Obligations/Existing Indebtedness	CertOutOb	<input type="checkbox"/>	<input type="checkbox"/>
	2. Pay-off Statement for each Obligation	PayOffStmt	<input type="checkbox"/>	<input type="checkbox"/>
	3. HUD-9807 Prepayment Authorization, if applicable	9807	<input type="checkbox"/>	<input type="checkbox"/>
	B. If Acquisition			
	1. Purchase & Sale Agreement with Amendments and Extensions	SaleCtrt	<input type="checkbox"/>	<input type="checkbox"/>
	2. Last Arm's Length Certification	LALStmt	<input type="checkbox"/>	<input type="checkbox"/>
4-2.	Title & Survey			
A.	Preliminary Title Report	Title	<input type="checkbox"/>	
B.	Easement and Maintenance Agreements (Existing and Proposed)	EaseMaintAgt	<input type="checkbox"/>	<input type="checkbox"/>
C.	ALTA/ACSM Land Title Survey	Survey	<input type="checkbox"/>	
D.	HUD-91073M Surveyor's Report	SurvRpt	<input type="checkbox"/>	
E.	Location Maps and Photographs	MapPhoto	<input type="checkbox"/>	
4-3.	Evidence of Site Control (e.g. Deed, Lease)	SiteCtrl	<input type="checkbox"/>	
4-4.	Evidence of Zoning Compliance	Zoning	<input type="checkbox"/>	
4-5.	Certificate of Occupancy or Final Inspection Report	COO	<input type="checkbox"/>	
4-6.	Current Certified Rent Roll	RentRoll	<input type="checkbox"/>	
4-7.	Miscellaneous property documents, as applicable			
A.	Section 8 HAP Contract and Rent Schedule	HAP	<input type="checkbox"/>	<input type="checkbox"/>
B.	Evidence of Real Estate Tax Abatement/Exemption	TaxAbtExp	<input type="checkbox"/>	<input type="checkbox"/>
C.	Commercial Lease(s)	CmlLse	<input type="checkbox"/>	<input type="checkbox"/>
D.	Master Lease	MstLease	<input type="checkbox"/>	<input type="checkbox"/>
E.	Report from Official if Private Water/Sewer	WtrSwr	<input type="checkbox"/>	<input type="checkbox"/>
F.	Other property documents	MiscProp	<input type="checkbox"/>	<input type="checkbox"/>

Section 5: Mortgage Credit (seperately bound)				
MC Folder 1 - Borrower				
5-1.	Organizational Chart	OrgCht	<input type="checkbox"/>	
	A. List of Principals	Principal	<input type="checkbox"/>	
	B. Resumes	Resume	<input type="checkbox"/>	
5-2.	Organizational Documents (provide Draft if LIHTC)			
	A. Articles of Incorporation/Organization, Partnership Agreement, or Operating Agreement	OrgDocs	<input type="checkbox"/>	
5-3.	Previous Participation Certification			
	A. Active Partners Performance System (APPS) Submission or Form HUD-2530	APPS	<input type="checkbox"/>	
5-4.	Credit Reports			
	A. Credit Report	CrdtRpt	<input type="checkbox"/>	
	B. HUD-92013-Supp Supplement to Application	92013S	<input type="checkbox"/>	
	C. Verification of EIN/SSN	EIN	<input type="checkbox"/>	
	D. Verification of Cash to Close	VOD	<input type="checkbox"/>	<input type="checkbox"/>
5-5.	Property Financial Statements			
	A. Audited/Certified Financial Statements (past 3 years)	FinSmt	<input type="checkbox"/>	
	B. Certified YTD Financial Statement, if required	FinSmtYTD	<input type="checkbox"/>	<input type="checkbox"/>
	C. CPA Review of most recent unaudited Financial Statements, if required	CPARvw	<input type="checkbox"/>	<input type="checkbox"/>
5-6.	HUD-91070M Consolidated Borrower Certifications	ConsolCert	<input type="checkbox"/>	
5-7.	Other Funding Sources (Grants/Loans/Tax Credits), if applicable			
	A. Commitment Letter(s)	CmtLtr	<input type="checkbox"/>	<input type="checkbox"/>
	B. Tax Credit Equity Pay-In Schedule	TCEqSch	<input type="checkbox"/>	<input type="checkbox"/>
	C. Executed Tax Credit Reservation Letter	TCRes	<input type="checkbox"/>	<input type="checkbox"/>
	D. Sources and Uses Statement	SUSmt	<input type="checkbox"/>	<input type="checkbox"/>
	E. HUD-2880 Applicant/Recipient Disclosure Report	2880	<input type="checkbox"/>	<input type="checkbox"/>
	F. Bridge Loan Agreement(s)	Bridge	<input type="checkbox"/>	<input type="checkbox"/>
	G. Subsidy Layering Review, if required	SLR	<input type="checkbox"/>	<input type="checkbox"/>
5-8.	Miscellaneous/other mortgage credit documents	MiscMC	<input type="checkbox"/>	<input type="checkbox"/>
MC Folder 2 (create as many as needed) - Principal, GC, or Management Agent				
5-1.	Organizational Chart	OrgCht	<input type="checkbox"/>	<input type="checkbox"/>
	A. List of Principals	Prncpl	<input type="checkbox"/>	<input type="checkbox"/>
	B. Resumes	Resume	<input type="checkbox"/>	<input type="checkbox"/>
5-2.	Organizational Documents			
	A. Articles of Incorporation/Organization, Partnership Agreement, or Operating Agreement	OrgDocs	<input type="checkbox"/>	<input type="checkbox"/>
5-3.	Previous Participation Certification			
	A. Active Partners Performance System (APPS) Submission or Form HUD-2530	APPS	<input type="checkbox"/>	<input type="checkbox"/>
5-4.	Credit Reports			
	A. Credit Report	CrdtRpt	<input type="checkbox"/>	<input type="checkbox"/>
	B. HUD-92013-Supp Supplement to Application	92013S	<input type="checkbox"/>	<input type="checkbox"/>
	C. Verification of EIN/SSN	EIN	<input type="checkbox"/>	<input type="checkbox"/>
5-5.	Financial Statements			
	A. Audited/Certified (or CPA-Reviewed, if unaudited) Financial Statements (most recent full year) or HUD-92417 for individuals	FinSmt	<input type="checkbox"/>	<input type="checkbox"/>
	B. Certified YTD Financial Statement, if required	FinSmtYTD	<input type="checkbox"/>	<input type="checkbox"/>
	C. REO Schedule & Schedule of Mortgage Debt	REODebt	<input type="checkbox"/>	<input type="checkbox"/>
	D. Other Business Concerns	BusCnrns	<input type="checkbox"/>	<input type="checkbox"/>
5-6.	Miscellaneous/other mortgage credit documents	MiscMC	<input type="checkbox"/>	<input type="checkbox"/>

B. Section 223(a)(7) Refinance Checklists

I. Concept Meetings

Concept Meetings are generally not necessary for 223(a)(7) applications. See Chapter 4 for more details, and contact the HUD Office with questions.

II. Firm Applications

The following checklist should be used for all Section 223(a)(7) Firm Applications:

Project Name:	
FHA Project #:	

Section 223(a)(7) Refinance Firm Application Exhibit Checklist

Tab No.	Exhibit Name	File Name	Incl.	N/A
Section 1: Underwriting				
1-1.	A. Application Fee Pay.gov Receipt	PayGov	<input type="checkbox"/>	
	B. Transmittal Letter	TrsLtr	<input type="checkbox"/>	
	C. Completed Application Exhibit Checklist	Chklst	<input type="checkbox"/>	
1-2.	A. Lender's Underwriter's Narrative Summary	LndrNarr	<input type="checkbox"/>	
	B. Lender Due Diligence Certification	LndrCert	<input type="checkbox"/>	
	C. Lender Certification Regarding Lobbying (24 CFR Part 87 Appendix A), and Disclosure Form (Appendix B), if applicable	LndrByrdCert	<input type="checkbox"/>	
	D. Lender Identity-of-Interest Disclosure	IOIDiscl	<input type="checkbox"/>	
	E. Completed Project Analysis (Excel)	ProjAnlys	<input type="checkbox"/>	
1-3.	Lender's Underwriting HUD Forms			
	A. HUD-92013 Application for Multifamily Housing Project	92013	<input type="checkbox"/>	
	B. HUD-92013-D Reduced MIP Certification	92013D	<input type="checkbox"/>	<input type="checkbox"/>
1-4.	Waiver Requests			
	A. HUD-2 Request for Waiver	HUD2	<input type="checkbox"/>	<input type="checkbox"/>
	B. Supporting Documentation	HUD2Doc	<input type="checkbox"/>	<input type="checkbox"/>
1-5.	Miscellaneous/other underwriting documents	MiscUW	<input type="checkbox"/>	<input type="checkbox"/>
Section 2: Third Party Reports				
2-1.	Capital Needs Assessment (CNA)			
	A. CNA e-Tool Submission Confirmation E-Mail	eTool	<input type="checkbox"/>	
2-2.	Specialty Reports, if any (i.e., LBP)	SpclRpts	<input type="checkbox"/>	<input type="checkbox"/>
Section 3: Management Agent				
3-1.	Required Management exhibits, if new Management Agent	MiscMgmt	<input type="checkbox"/>	<input type="checkbox"/>

Section 4: Property Documents				
4-1.	Existing Indebtedness			
	A.	Certification of Outstanding Obligations/Existing Indebtedness	CertOutOb	<input type="checkbox"/>
	C.	HUD-9807 Prepayment Authorization	9807	<input type="checkbox"/>
	B.	Pay-off Statement for additional Obligations	PayOffStmnt	<input type="checkbox"/>
	D.	Current HUD-94001M Note	MtgNote	<input type="checkbox"/>
	E.	Certified Statement of Escrow Balances	EscrwBal	<input type="checkbox"/>
4-2.	Title & Survey			
	A.	Current Title Report	Title	<input type="checkbox"/>
	B.	Easement and Maintenace Agreements	EaseMaintAgt	<input type="checkbox"/>
	C.	Survey Affidavit, if applicable	SurvAfdv	<input type="checkbox"/>
	D.	ALTA/ACSM Land Title Survey, if required	Survey	<input type="checkbox"/>
	E.	HUD-91073M Surveyor's Report, if required	SurvRpt	<input type="checkbox"/>
4-3.	A.	Current and Prior Certified Rent Rolls (last 6 months)	RentRoll	<input type="checkbox"/>
	B.	Occupancy History, by Quarter (last 3 years)	OcpyHstry	<input type="checkbox"/>
4-4.	Miscellaneous property documents, as applicable			
	A.	Section 8 HAP Contract and Rent Schedule	HAP	<input type="checkbox"/>
	B.	Evidence of Real Estate Tax Abatement/Exemption	TaxAbtExp	<input type="checkbox"/>
	C.	Commercial Lease(s)	CmlLse	<input type="checkbox"/>
	D.	Other property documents	MiscProp	<input type="checkbox"/>
Section 5: Mortgage Credit (seperately bound)				
5-1.	Identification of Principals for Regulatory Agreement Section 50 provision		Sec50Reg	<input type="checkbox"/>
5-2.	HUD-92013-Supp Supplement to Application		92013S	<input type="checkbox"/>
5-3.	Property Financial Statements			
	A.	Audited/Certified Financial Statements (past 3 years)	FinSmt	<input type="checkbox"/>
	B.	Certified YTD Financial Statement, if required	FinSmtYTD	<input type="checkbox"/>
5-4.	HUD-91070M Consolidated Borrower Certifications		ConsolCert	<input type="checkbox"/>
5-5.	Required MC exhibits, if new Principal(s)		MiscMC	<input type="checkbox"/>

C. New Construction and Substantial Rehabilitation Checklists – Sections 221(d)(4), 220, 231, and 241(a)

I. Concept Meetings

The following information/exhibits must be included in Concept Meeting packages for all New Construction or Substantial Rehabilitation proposals:

- Form HUD-92013 “Application for Multifamily Housing Project”, completed to the extent possible
- Project name and address
- Number of units (market-rate and affordable)
- Section of the Act and activity (new construction or substantial rehabilitation)
- Projected mortgage amount
- Mortgage term
- Basic information on developer and principals
- Management company
- General contractor
- Previous HUD experience
- Geographic location with map
- Photographs of the subject and immediate surroundings
- Site improvements (existing/proposed)
- Commercial component – discuss potential tenants
- Amenities
- Community/city/state support
- Green/sustainability issues
- Development status (e.g., have any permits/approvals been obtained?)
- General market conditions, competitive properties, and comparables
- Environmental issues
- Actual/potential risks and mitigating factors
- Any anticipated waiver requests

II. Pre-Applications

The following checklist should be used for all New Construction or Substantial Rehabilitation **Pre-Applications**:

Project Name:

FHA Project #:

New Construction/Substantial Rehabilitation - Sections 221(d)(4), 220, 231, and 241(a)
Pre-Application Exhibit Checklist

Tab No.	Exhibit Name	File Name	Incl.	N/A
Section 1: Underwriting				
1-1.	A. Application Fee Pay.gov Receipt	PayGov	<input type="checkbox"/>	
	B. Transmittal Letter	TrsLtr	<input type="checkbox"/>	
	C. Completed Application Exhibit Checklist	Chklst	<input type="checkbox"/>	
1-2.	A. HUD-92013-B Lender's Underwriter's Narrative	LndrNarr	<input type="checkbox"/>	
	B. Lender Due Diligence Certification	LndrCert	<input type="checkbox"/>	
	C. Lender Certification Regarding Lobbying (24 CFR Part 87 Appendix A), and Disclosure Form (Appendix B), if applicable	LndrByrdCert	<input type="checkbox"/>	
	D. Lender Identity-of-Interest Disclosure	IOIDiscl	<input type="checkbox"/>	
	E. HUD-92013-C LIHTC Summary Report (Excel), if new LIHTCs	LIHTCRpt	<input type="checkbox"/>	<input type="checkbox"/>
1-3.	Lender's Underwriting HUD Forms			
	A. HUD-92013 Application for Multifamily Housing Project	92013	<input type="checkbox"/>	
	B. HUD-92013-D Reduced MIP Certification	92013D	<input type="checkbox"/>	<input type="checkbox"/>
	C. HUD-92264 Multifamily Summary Appraisal Report (Lender's version)	Lndr92264	<input type="checkbox"/>	<input type="checkbox"/>
	1. Operating Deficit Calculation	IODCalc	<input type="checkbox"/>	<input type="checkbox"/>
	2. List of Borrower's Other Fees	OtherFee	<input type="checkbox"/>	<input type="checkbox"/>
	3. List of Contractor's Other Fees	GCOtherFee	<input type="checkbox"/>	<input type="checkbox"/>
	D. HUD-92264-A Supplement to Project Analysis	92264A	<input type="checkbox"/>	<input type="checkbox"/>
1-4.	Waiver Requests			
	A. HUD-2 Request for Waiver	HUD2	<input type="checkbox"/>	<input type="checkbox"/>
	B. Supporting Documentation	HUD2Doc	<input type="checkbox"/>	<input type="checkbox"/>
	C. If Section 220, evidence of eligibility	220Elig	<input type="checkbox"/>	<input type="checkbox"/>
1-5.	Miscellaneous/other underwriting documents	MiscUW	<input type="checkbox"/>	<input type="checkbox"/>
Section 2: Third Party Reports				
2-1.	Appraisal Report with Supporting Forms (HUD-92273 & 92274) (Appraiser's versio	Appraisal	<input type="checkbox"/>	
	A. HUD-92264-T Rent Estimates for Low/Moderate Income Units, if applicable	92264T	<input type="checkbox"/>	<input type="checkbox"/>
2-2.	Market Study	MktRpt	<input type="checkbox"/>	
2-3.	Environment Review			
	A. HUD Environmental Review Online System (HEROS) Submission Confirmation Email	HEROS	<input type="checkbox"/>	
	B. Phase I Environmental Site Assessment (ESA)	PhaseI	<input type="checkbox"/>	
	C. Phase II ESA, if applicable	PhaseII	<input type="checkbox"/>	<input type="checkbox"/>
2-4.	Capital Needs Assessment (CNA)			
	A. CNA e-Tool Submission Confirmation E-Mail	eTool	<input type="checkbox"/>	<input type="checkbox"/>
	B. Relocation Plan, if applicable	ReloPlan	<input type="checkbox"/>	<input type="checkbox"/>
2-5.	Architectural & Cost Analysis Report	ArchCostRpt	<input type="checkbox"/>	<input type="checkbox"/>
2-6.	Engineer or Specialty Reports, if any	SpclRpts	<input type="checkbox"/>	<input type="checkbox"/>

Section 3: Management Agent				
3-1.	Organizational Chart (only if Identity-of-Interest)	MgmtOrgCht	<input type="checkbox"/>	<input type="checkbox"/>
3-2.	HUD Management Forms			
	A. Resume of Management Agent including Schedule of Managed Properties	MgmtRes	<input type="checkbox"/>	<input type="checkbox"/>
	B. HUD-9832 Management Entity Profile	9832	<input type="checkbox"/>	<input type="checkbox"/>
	C. HUD-9839-A, B, or C Certifications	9839	<input type="checkbox"/>	<input type="checkbox"/>
	D. Management Plan and Sample Lease	MgmtPln	<input type="checkbox"/>	<input type="checkbox"/>
	E. Management Agreement	MgmtAgmt	<input type="checkbox"/>	<input type="checkbox"/>
	F. Evidence of Fidelity Bond Insurance	FidelityIns	<input type="checkbox"/>	<input type="checkbox"/>
	G. HUD-935.2A Affirmative Fair Housing Marketing Plan (AFHMP)	AFHMP	<input type="checkbox"/>	<input type="checkbox"/>
3-3.	Miscellaneous/other management documents	MiscMgmt	<input type="checkbox"/>	<input type="checkbox"/>
Section 4: Property Documents				
4-1.	A. If Purchase			
	1. Purchase & Sale Agreement with Amendments and Extensions	SaleCtrt	<input type="checkbox"/>	<input type="checkbox"/>
	B. If Purchased in the last 3 years			
	1. Purchase Contract or Settlement Statement	RecntPrch	<input type="checkbox"/>	<input type="checkbox"/>
	2. Last Arm's Length Certification	LALStmt	<input type="checkbox"/>	<input type="checkbox"/>
	C. Certification of Outstanding Obligations/Existing Indebtedness	CertOutOb	<input type="checkbox"/>	<input type="checkbox"/>
4-2.	Title & Survey			
	A. Preliminary Title Report	Title	<input type="checkbox"/>	<input type="checkbox"/>
	B. Easement and Maintenance Agreements (Existing and Proposed)	EaseMaintAgt	<input type="checkbox"/>	<input type="checkbox"/>
	C. ALTA/ACSM Land Title Survey	Survey	<input type="checkbox"/>	<input type="checkbox"/>
	D. HUD-91073M Surveyor's Report	SurvRpt	<input type="checkbox"/>	<input type="checkbox"/>
	E. Location Maps and Photographs	MapPhoto	<input type="checkbox"/>	<input type="checkbox"/>
4-3.	Evidence of Site Control (e.g. Deed, Lease)	SiteCtrl	<input type="checkbox"/>	<input type="checkbox"/>
4-4.	Evidence of Zoning Compliance	Zoning	<input type="checkbox"/>	<input type="checkbox"/>
4-5.	Municipal Services and Utility Assurance Letters (if New Construction)			
	A. Electricity	Electric	<input type="checkbox"/>	<input type="checkbox"/>
	B. Natural Gas or Oil	Gas	<input type="checkbox"/>	<input type="checkbox"/>
	C. Telephone	Phone	<input type="checkbox"/>	<input type="checkbox"/>
	D. Cable Television	Cable	<input type="checkbox"/>	<input type="checkbox"/>
	E. Internet	Internet	<input type="checkbox"/>	<input type="checkbox"/>
	F. Water and Sewer Service, or Report from Official if Private Water/Sewer	WtrSwr	<input type="checkbox"/>	<input type="checkbox"/>
	G. Garbage Collection	Trash	<input type="checkbox"/>	<input type="checkbox"/>
	H. Storm Sewer	StormSwr	<input type="checkbox"/>	<input type="checkbox"/>
4-6.	Miscellaneous property documents, as applicable			
	A. Section 8 HAP Contract and Rent Schedule	HAP	<input type="checkbox"/>	<input type="checkbox"/>
	B. Evidence of Real Estate Tax Abatement/Exemption	TaxAbtExp	<input type="checkbox"/>	<input type="checkbox"/>
	C. Commercial Lease(s)	CmlLse	<input type="checkbox"/>	<input type="checkbox"/>
	D. Master Lease	MstLease	<input type="checkbox"/>	<input type="checkbox"/>
	E. Other property documents	MiscProp	<input type="checkbox"/>	<input type="checkbox"/>

Section 5: Mortgage Credit (seperately bound)			
MC Folder 1 - Borrower			
5-1.	Organizational Chart	OrgCht	<input type="checkbox"/> <input type="checkbox"/>
	A. List of Principals	Prncpl	<input type="checkbox"/> <input type="checkbox"/>
	B. Resumes	Resume	<input type="checkbox"/> <input type="checkbox"/>
5-2.	Organizational Documents (provide Draft if LIHTC)		
	A. Articles of Incorporation/Organization, Partnership Agreement, or Operating Agreement	OrgDocs	<input type="checkbox"/> <input type="checkbox"/>
5-3.	Previous Participation Certification		
	A. Active Partners Performance System (APPS) Submission or Form HUD-2530	APPS	<input type="checkbox"/> <input type="checkbox"/>
5-4.	Credit Reports		
	A. Credit Report	CrdtRpt	<input type="checkbox"/> <input type="checkbox"/>
	B. HUD-92013-Supp Supplement to Application	92013S	<input type="checkbox"/> <input type="checkbox"/>
	C. Verification of EIN/SSN	EIN	<input type="checkbox"/> <input type="checkbox"/>
	D. Verification of Cash to Close	VOD	<input type="checkbox"/> <input type="checkbox"/>
5-5.	Property Financial Statements		
	A. Audited/Certified Financial Statements (past 3 years)	FinSmt	<input type="checkbox"/> <input type="checkbox"/>
	B. Certified YTD Financial Statement with Supporting Schedules, if required	FinSmtYTD	<input type="checkbox"/> <input type="checkbox"/>
	C. CPA Review of most recent unaudited Financial Statements, if required	CPARvw	<input type="checkbox"/> <input type="checkbox"/>
5-6.	HUD-91070M Consolidated Borrower Certifications	ConsolCert	<input type="checkbox"/> <input type="checkbox"/>
5-7.	Other Funding Sources (Grants/Loans/Tax Credits), if applicable		
	A. Commitment Letter(s)	CmtLtr	<input type="checkbox"/> <input type="checkbox"/>
	B. Tax Credit Equity Pay-In Schedule	TCEqSch	<input type="checkbox"/> <input type="checkbox"/>
	C. Executed Tax Credit Reservation Letter	TCRes	<input type="checkbox"/> <input type="checkbox"/>
	D. Sources and Uses Statement	SUStmt	<input type="checkbox"/> <input type="checkbox"/>
	E. HUD-2880 Applicant/Recipient Disclosure Report	2880	<input type="checkbox"/> <input type="checkbox"/>
	F. Bridge Loan Agreement(s)	Bridge	<input type="checkbox"/> <input type="checkbox"/>
	G. Subsidy Layering Review, if required	SLR	<input type="checkbox"/> <input type="checkbox"/>
5-8.	Miscellaneous/other mortgage credit documents	MiscMC	<input type="checkbox"/> <input type="checkbox"/>
MC Folder 2 (create as many as needed) - Principal, General Contractor, or Management Agent			
5-1.	Organizational Chart	OrgCht	<input type="checkbox"/> <input type="checkbox"/>
	A. List of Principals	Prncpl	<input type="checkbox"/> <input type="checkbox"/>
	B. Resumes (or AIA A305 for General Contractor)	Resume	<input type="checkbox"/> <input type="checkbox"/>
5-2.	Organizational Documents		
	A. Articles of Incorporation/Organization, Partnership Agreement, or Operating Agreement	OrgDocs	<input type="checkbox"/> <input type="checkbox"/>
5-3.	Previous Participation Certification		
	A. Active Partners Performance System (APPS) Submission or Form HUD-2530	APPS	<input type="checkbox"/> <input type="checkbox"/>
5-4.	Credit Reports		
	A. Credit Report	CrdtRpt	<input type="checkbox"/> <input type="checkbox"/>
	B. HUD-92013-Supp Supplement to Application	92013S	<input type="checkbox"/> <input type="checkbox"/>
	C. Verification of EIN/SSN	EIN	<input type="checkbox"/> <input type="checkbox"/>
5-5.	Financial Statements		
	A. Audited/Certified (or CPA-Reviewed, if unaudited) Financial Statements (most recent full year) or HUD-92417 for individuals	FinSmt	<input type="checkbox"/> <input type="checkbox"/>
	B. Certified YTD Financial Statement, if required	FinSmtYTD	<input type="checkbox"/> <input type="checkbox"/>
	C. REO Schedule & Schedule of Mortgage Debt	REODebt	<input type="checkbox"/> <input type="checkbox"/>
	D. Other Business Concerns	BusCncrns	<input type="checkbox"/> <input type="checkbox"/>
5-6.	Miscellaneous/other mortgage credit documents	MiscMC	<input type="checkbox"/> <input type="checkbox"/>

Section 6: Construction and Architectural Documents				
6-1. Plans and Specifications				
	A.	Plans (PDF)	Plans	<input type="checkbox"/>
	B.	Specification Manual	Specs	<input type="checkbox"/>
6-2. State, City, or County Approval of Plans, if available				
6-3. Soils Report and Foundation Analysis				
6-4. A. HUD-2328 Contractor's Cost Breakdown				
6-4. B. Identity-of-Interest Disclosure and 50/75% Rule Disclosure				
6-5. Furniture, Fixtures & Equipment Schedule and Budget				
6-6. Early Commencement Documents				
6-7. Assurance of Completion				
	A.	Commitment Letter from Surety	SuretyLtr	<input type="checkbox"/>
	B.	Commitment Letter from Bank for Letter of Credit	LOCCmt	<input type="checkbox"/>
6-8. Owner-Architect Agreement (AIA Form B108) and HUD Amendments				
	A.	Project Architect	B108	<input type="checkbox"/>
	B.	Supervisory Architect	SupvB108	<input type="checkbox"/>
6-9. A. Off-site Storage of Approved Building Materials				
6-9. B. Off-site Improvements/Construction				
6-10. Design Architect Certification				

III. Firm Applications

The following checklist should be used for all New Construction or Substantial Rehabilitation **Firm Applications**:

Project Name:

FHA Project #:

New Construction/Substantial Rehabilitation - Sections 221(d)(4), 220, 231, and 241(a)
Firm Application Exhibit Checklist

Tab No.	Exhibit Name	File Name	Incl.	N/A
Section 1: Underwriting				
1-1.	A. Application Fee Pay.gov Receipt	PayGov	<input type="checkbox"/>	
	B. Transmittal Letter	TrsLtr	<input type="checkbox"/>	
	C. Completed Application Exhibit Checklist	Chklist	<input type="checkbox"/>	
1-2.	A. HUD-92013-B Lender's Underwriter's Narrative	LndrNarr	<input type="checkbox"/>	
	B. Lender Due Diligence Certification	LndrCert	<input type="checkbox"/>	
	C. Lender Certification Regarding Lobbying (24 CFR Part 87 Appendix A), and Disclosure Form (Appendix B), if applicable	LndrByrdCert	<input type="checkbox"/>	
	D. Lender Identity-of-Interest Disclosure	IOIDiscl	<input type="checkbox"/>	
	E. HUD-92013-C LIHTC Summary Report (Excel), if new LIHTCs	LIHTCRpt	<input type="checkbox"/>	<input type="checkbox"/>
1-3.	Lender's Underwriting HUD Forms			
	A. HUD-92013 Application for Multifamily Housing Project	92013	<input type="checkbox"/>	
	B. HUD-92013-D Reduced MIP Certification	92013D	<input type="checkbox"/>	<input type="checkbox"/>
	C. HUD-92264 Multifamily Summary Appraisal Report (Lender's version)	Lndr92264	<input type="checkbox"/>	
	1. Operating Deficit Calculation	IODCalc	<input type="checkbox"/>	<input type="checkbox"/>
	2. List of Borrower's Other Fees	OtherFee	<input type="checkbox"/>	<input type="checkbox"/>
	3. List of Contractor's Other Fees	GCOtherFee	<input type="checkbox"/>	<input type="checkbox"/>
	D. HUD-92264-A Supplement to Project Analysis	92264A	<input type="checkbox"/>	
1-4.	Waiver Requests			
	A. HUD-2 Request for Waiver	HUD2	<input type="checkbox"/>	<input type="checkbox"/>
	B. Supporting Documentation	HUD2Doc	<input type="checkbox"/>	<input type="checkbox"/>
	C. If Section 220, evidence of eligibility	220Elig	<input type="checkbox"/>	<input type="checkbox"/>
1-5.	Miscellaneous/other underwriting documents	MiscUW	<input type="checkbox"/>	<input type="checkbox"/>
Section 2: Third Party Reports				
2-1.	Appraisal Report with Supporting Forms (HUD-92273 & 92274) (Appraiser's version)		Appraisal	<input type="checkbox"/>
	A. HUD-92264-T Rent Estimates for Low/Moderate Income Units, if applicable	92264T	<input type="checkbox"/>	<input type="checkbox"/>
2-2.	Market Study	MktRpt	<input type="checkbox"/>	<input type="checkbox"/>
2-3.	Environment Review			
	A. HUD Environmental Review Online System (HEROS) Submission Confirmation Email	HEROS	<input type="checkbox"/>	
	B. Phase I Environmental Site Assessment (ESA)	PhaseI	<input type="checkbox"/>	
	C. Phase II ESA, if applicable	PhaseII	<input type="checkbox"/>	<input type="checkbox"/>
2-4.	Capital Needs Assessment (CNA)			
	A. CNA e-Tool Submission Confirmation E-Mail	eTool	<input type="checkbox"/>	
	B. Relocation Plan, if applicable	ReloPlan	<input type="checkbox"/>	<input type="checkbox"/>
2-5.	Architectural & Cost Analysis Report	ArchCostRpt	<input type="checkbox"/>	<input type="checkbox"/>
2-6.	Engineer or Specialty Reports, if any	SpclRpts	<input type="checkbox"/>	<input type="checkbox"/>

Section 3: Management Agent				
3-1.	Organizational Chart (only if Identity-of-Interest)	MgmtOrgCht	<input type="checkbox"/>	<input type="checkbox"/>
3-2.	HUD Management Forms			
	A. Resume of Management Agent including Schedule of Managed Properties	MgmtRes	<input type="checkbox"/>	
	B. HUD-9832 Management Entity Profile	9832	<input type="checkbox"/>	
	C. HUD-9839-A, B, or C Certifications	9839	<input type="checkbox"/>	
	D. Management Plan and Sample Lease	MgmtPln	<input type="checkbox"/>	
	E. Management Agreement	MgmtAgmt	<input type="checkbox"/>	
	F. Evidence of Fidelity Bond Insurance	FidelityIns	<input type="checkbox"/>	
	G. HUD-935.2A Affirmative Fair Housing Marketing Plan (AFHMP)	AFHMP	<input type="checkbox"/>	
3-3.	Miscellaneous/other management documents	MiscMgmt	<input type="checkbox"/>	<input type="checkbox"/>
Section 4: Property Documents				
4-1.	A. If Purchase			
	1. Purchase & Sale Agreement with Amendments and Extensions	SaleCntr	<input type="checkbox"/>	<input type="checkbox"/>
	B. If Purchased in the last 3 years			
	1. Purchase Contract or Settlement Statement	RecntPrch	<input type="checkbox"/>	<input type="checkbox"/>
	2. Last Arm's Length Certification	LALStmnt	<input type="checkbox"/>	<input type="checkbox"/>
	C. Certification of Outstanding Obligations/Existing Indebtedness	CertOutOb	<input type="checkbox"/>	<input type="checkbox"/>
4-2.	Title & Survey			
	A. Preliminary Title Report	Title	<input type="checkbox"/>	
	B. Easement and Maintenance Agreements (Existing and Proposed)	EaseMaintAgt	<input type="checkbox"/>	<input type="checkbox"/>
	C. ALTA/ACSM Land Title Survey	Survey	<input type="checkbox"/>	
	D. HUD-91073M Surveyor's Report	SurvRpt	<input type="checkbox"/>	
	E. Location Maps and Photographs	MapPhoto	<input type="checkbox"/>	
4-3.	Evidence of Site Control (e.g. Deed, Lease)	SiteCtrl	<input type="checkbox"/>	
4-4.	Evidence of Zoning Compliance	Zoning	<input type="checkbox"/>	
4-5.	Municipal Services and Utility Assurance Letters (if New Construction)			
	A. Electricity	Electric	<input type="checkbox"/>	<input type="checkbox"/>
	B. Natural Gas or Oil	Gas	<input type="checkbox"/>	<input type="checkbox"/>
	C. Telephone	Phone	<input type="checkbox"/>	<input type="checkbox"/>
	D. Cable Television	Cable	<input type="checkbox"/>	<input type="checkbox"/>
	E. Internet	Internet	<input type="checkbox"/>	<input type="checkbox"/>
	F. Water and Sewer Service, or Report from Official if Private Water/Sewer	WtrSwr	<input type="checkbox"/>	<input type="checkbox"/>
	G. Garbage Collection	Trash	<input type="checkbox"/>	<input type="checkbox"/>
	H. Storm Sewer	StormSwr	<input type="checkbox"/>	<input type="checkbox"/>
4-6.	Miscellaneous property documents, as applicable			
	A. Section 8 HAP Contract and Rent Schedule	HAP	<input type="checkbox"/>	<input type="checkbox"/>
	B. Evidence of Real Estate Tax Abatement/Exemption	TaxAbtExp	<input type="checkbox"/>	<input type="checkbox"/>
	C. Commercial Lease(s)	CmlLse	<input type="checkbox"/>	<input type="checkbox"/>
	D. Master Lease	MstLease	<input type="checkbox"/>	<input type="checkbox"/>
	E. Other property documents	MiscProp	<input type="checkbox"/>	<input type="checkbox"/>

Section 5: Mortgage Credit (seperately bound)				
MC Folder 1 - Borrower				
5-1.	Organizational Chart	OrgCht	<input type="checkbox"/>	
	A. List of Principals	Prncpl	<input type="checkbox"/>	
	B. Resumes	Resume	<input type="checkbox"/>	
5-2.	Organizational Documents (provide Draft if LIHTC)			
	A. Articles of Incorporation/Organization, Partnership Agreement, or Operating Agreement	OrgDocs	<input type="checkbox"/>	
5-3.	Previous Participation Certification			
	A. Active Partners Performance System (APPS) Submission or Form HUD-2530	APPS	<input type="checkbox"/>	
5-4.	Credit Reports			
	A. Credit Report	CrdtRpt	<input type="checkbox"/>	
	B. HUD-92013-Supp Supplement to Application	92013S	<input type="checkbox"/>	
	C. Verification of EIN/SSN	EIN	<input type="checkbox"/>	
	D. Verification of Cash to Close	VOD	<input type="checkbox"/>	
5-5.	Property Financial Statements			
	A. Audited/Certified Financial Statements (past 3 years)	FinSmt	<input type="checkbox"/>	
	B. Certified YTD Financial Statement with Supporting Schedules, if required	FinSmtYTD	<input type="checkbox"/>	<input type="checkbox"/>
	C. CPA Review of most recent unaudited Financial Statements, if required	CPARvw	<input type="checkbox"/>	<input type="checkbox"/>
5-6.	HUD-91070M Consolidated Borrower Certifications	ConsolCert	<input type="checkbox"/>	
5-7.	Other Funding Sources (Grants/Loans/Tax Credits), if applicable			
	A. Commitment Letter(s)	CmtLtr	<input type="checkbox"/>	<input type="checkbox"/>
	B. Tax Credit Equity Pay-In Schedule	TCEqSch	<input type="checkbox"/>	<input type="checkbox"/>
	C. Executed Tax Credit Reservation Letter	TCRes	<input type="checkbox"/>	<input type="checkbox"/>
	D. Sources and Uses Statement	SUStmt	<input type="checkbox"/>	<input type="checkbox"/>
	E. HUD-2880 Applicant/Recipient Disclosure Report	2880	<input type="checkbox"/>	<input type="checkbox"/>
	F. Bridge Loan Agreement(s)	Bridge	<input type="checkbox"/>	<input type="checkbox"/>
	G. Subsidy Layering Review, if required	SLR	<input type="checkbox"/>	<input type="checkbox"/>
5-8.	Miscellaneous/other mortgage credit documents	MiscMC	<input type="checkbox"/>	<input type="checkbox"/>
MC Folder 2 (create as many as needed) - Principal, General Contractor, or Management Agent				
5-1.	Organizational Chart	OrgCht	<input type="checkbox"/>	<input type="checkbox"/>
	A. List of Principals	Prncpl	<input type="checkbox"/>	<input type="checkbox"/>
	B. Resumes (or AIA A305 for General Contractor)	Resume	<input type="checkbox"/>	<input type="checkbox"/>
5-2.	Organizational Documents			
	A. Articles of Incorporation/Organization, Partnership Agreement, or Operating Agreement	OrgDocs	<input type="checkbox"/>	<input type="checkbox"/>
5-3.	Previous Participation Certification			
	A. Active Partners Performance System (APPS) Submission or Form HUD-2530	APPS	<input type="checkbox"/>	<input type="checkbox"/>
5-4.	Credit Reports			
	A. Credit Report	CrdtRpt	<input type="checkbox"/>	<input type="checkbox"/>
	B. HUD-92013-Supp Supplement to Application	92013S	<input type="checkbox"/>	<input type="checkbox"/>
	C. Verification of EIN/SSN	EIN	<input type="checkbox"/>	<input type="checkbox"/>
5-5.	Financial Statements			
	A. Audited/Certified (or CPA-Reviewed, if unaudited) Financial Statements (most recent full year) or HUD-92417 for individuals	FinSmt	<input type="checkbox"/>	<input type="checkbox"/>
	B. Certified YTD Financial Statement, if required	FinSmtYTD	<input type="checkbox"/>	<input type="checkbox"/>
	C. REO Schedule & Schedule of Mortgage Debt	REODebt	<input type="checkbox"/>	<input type="checkbox"/>
	D. Other Business Concerns	BusCnrns	<input type="checkbox"/>	<input type="checkbox"/>
5-6.	Miscellaneous/other mortgage credit documents	MiscMC	<input type="checkbox"/>	<input type="checkbox"/>

Section 6: Construction and Architectural Documents					
6-1. Plans and Specifications					
	A.	Plans (PDF)	Plans	<input type="checkbox"/>	
	B.	Specification Manual	Specs	<input type="checkbox"/>	
6-2. State, City, or County Approval of Plans, if available			PlnApprvl	<input type="checkbox"/>	<input type="checkbox"/>
6-3. Soils Report and Foundation Analysis			SoilRpt	<input type="checkbox"/>	
6-4. A. HUD-2328 Contractor's Cost Breakdown			2328	<input type="checkbox"/>	
6-4. B. Identity-of-Interest Disclosure and 50/75% Rule Disclosure			IOIDis5075	<input type="checkbox"/>	
6-5. Furniture, Fixtures & Equipment Schedule and Budget			FFE	<input type="checkbox"/>	<input type="checkbox"/>
6-6. Early Commencement Documents			ErlyStrt	<input type="checkbox"/>	<input type="checkbox"/>
6-7. Assurance of Completion					
	A.	Commitment Letter from Surety	SuretyLtr	<input type="checkbox"/>	
	B.	Commitment Letter from Bank for Letter of Credit	LOCCmt	<input type="checkbox"/>	<input type="checkbox"/>
6-8. Owner-Architect Agreement (AIA Form B108) and HUD Amendments					
	A.	Project Architect	B108	<input type="checkbox"/>	
	B.	Supervisory Architect	SupvB108	<input type="checkbox"/>	<input type="checkbox"/>
6-9. A. Off-site Storage of Approved Building Materials			OffSiteStg	<input type="checkbox"/>	<input type="checkbox"/>
6-9. B. Off-site Improvements/Construction			OffSiteImp	<input type="checkbox"/>	<input type="checkbox"/>
6-10. Design Architect Certification			DsgnArchCert	<input type="checkbox"/>	

D. Sample MAP Invitation Letter

<Date>

Mr./Ms.<Name>

<Title>

<Address>

< >

< >

Dear Mr./Ms. <Name>.::

Subject: MAP Invitation Letter
 Project No:<XXX-XXXXXX>
 Section <SOA>
 <Project Name>
 <City, State>

This is to inform you that our staff has reviewed the Pre-application materials for the subject proposal and finds it to be worthy of further consideration should you decide to submit a Firm Commitment application for mortgage insurance. There is a market for the proposal based upon our review of the appraisal and market study subject to updating all market assumptions before Firm Commitment. Subject to later confirmation or completion of the HUD environmental review, the site appears acceptable based on our preliminary inspection and the information provided.

In the event that you desire to continue with this project and submit an application for Firm Commitment, it is understood that the project will have the following characteristics:

<u>Type of Unit</u>	<u>Sq. Ft.</u>	<u>Number</u>	<u>Monthly Market Rental</u>
Efficiency	_____	_____	_____
One Bedroom	_____	_____	_____
Two Bedroom	_____	_____	_____
Three Bedroom	_____	_____	_____
Four Bedroom	_____	_____	_____
Total	_____	_____	_____

Equipment and Services included in the rent are:
Number of Parking Spaces: Enclosed _____ Open _____

Estimated Monthly Parking Rental \$ _____

Residential Accessory Income \$ _____

Commercial Area _____ sq. ft. Estimated Monthly Rental \$ _____

The operating expense estimate of \$_____ per unit per annum is preliminarily acceptable subject to updated and relevant data before the Firm Commitment. The total for all improvements appears to be within a reasonable range. Attached is the current wage decision for this area. Please go to WDOL.gov for any updates while preparing your Firm Commitment application.

Land value/as-is value will be determined at the Firm Commitment stage. Excess costs resulting from any unusual site conditions identified in the construction cost estimate at the Firm Commitment stage will be deducted from the land value fully improved (with offsite improvements installed). The HUD environmental review and environmental assessment and HUD previous participation (Form HUD-2530) will not be completed until the Firm Commitment package is submitted to HUD.

It is important to understand that this letter is not to be construed as a commitment on the part of FHA to insure a mortgage for your proposal. It is intended only to establish general agreement on the basic concept, market, rents and expenses for your proposal. If the Firm Commitment application submitted is consistent with the Pre-application submission, does not trigger the thresholds for a more extensive review, and no problems arise because of environmental or previous participation issues, HUD should be able to complete its review within the scheduled time. If there are significant changes from the concept agreed to at the Pre-application submission, HUD will need more time to complete an extensive review and will not be bound by the scheduled review time and could result in rejection of the Firm Commitment application. Significant changes would include changes in location, building type, project market, rents, unit number, unit mix or gross project area that could cause a change in income, expense and demand assumptions and/or require a new market study and HUD review.

Therefore, you are invited to submit a Firm Commitment application for mortgage insurance on Form HUD-92013, Application for Multifamily Housing Project, along with the required MAP lender deliverables, by *<insert date 120 days after the date of the letter>*. Under MAP, HUD requires an application fee of \$3 (30 basis points) per thousand of the mortgage amount; \$2 per thousand for market-rate and affordable properties located in qualified opportunity zones; or \$1.50 per thousand for broadly affordable properties located in qualified opportunity zones¹. The balance due for the application fee must be paid at the Firm Commitment stage. Evidence of payment must be submitted with the Firm Commitment application.

¹ Housing Notice 2019-07 Incentives for FHA Mortgage Insurance for Properties Located in Opportunity Zones, allows reduced application fees for properties located in qualified opportunity zones. Broadly affordable and affordable in this context are defined in HUD's Federal Register notice dated March 31, 2016 (81 FR 18473).

The lender must advise HUD in writing within 30 days of the date of this letter of invitation whether or not it plans to submit an application for the particular project. If the lender fails to notify HUD within the time required, the invitation letter expires, and the lender will be required to repeat the Pre-application process.

The application for a Firm Commitment must be submitted within 120 days of the date of the letter of invitation. The Regional or Satellite Office may authorize extensions of up to 90 days past this 120-day limit, but there is no requirement that the extensions be approved. The HUD office will review the circumstances reported by the lender to justify an extension of time. The lender must certify and the Regional or Satellite Office must determine that the request to extend beyond 120-days is not likely to change the underwriting data on which the invitation was based or to undermine the feasibility of the project due to a change in the market or other factors determined at Pre-application. Where there is justifiable cause, a request for an extension of time beyond the 90-days may be allowed. These requests must be submitted by the Regional Director to the Director of the Office of Multifamily Development (Headquarters) or his/her designee. The authorization request must provide the additional time requested, the Regional or Satellite Office's recommendation, and the reasons the extension is needed.

Sincerely,
<Space for ink signature>
< >
< >
<Underwriter Name>
<Job Title>
<Office>

E. Firm Commitment Templates

HUD staff will use the most current versions of the standard Firm Commitment templates published by HUD. Updated versions of the standard Firm Commitment templates for Sections 220, 221(4), 223(a)(7), 223(f), 231, and 241(a) can be found on HUDCLIPS in Housing Notice 2018-03. Further changes to these templates will be announced in future HUD Notices.

F. Section Reserved for Future Use

G. Requesting an FHA Project Number and Paying Fees on Pay.gov

I. Requesting an FHA Project Number

To request an FHA Project Number for a new application for FHA multifamily mortgage insurance, the Lender must email a completed FHA Project Number Request Form (see below) or the below information on company letterhead to the appropriate HUD Office.

It is expected that the full application will be submitted within 30 calendar days of the request for the FHA Project Number.

All requests must include the below information:

Application Purpose & Type

- Section of the Act – specify the applicable SOA/program (e.g., 221(d)(4), 223(f), 223(a)(7), etc.)
- Activity – specify the applicable activity (e.g., new construction, substantial rehabilitation, purchase, refinance, improvements, additions)
- Timing of Insurance – specify Insurance of Advances or Insurance Upon Completion
- Application Phase – specify Pre-Application or Firm Commitment Application
- MAP or TAP – specify MAP or TAP
- If 223(f), provide the date of the final Certificate of Occupancy from the project’s construction or most recent sub rehab
- If 241(a), provide the Parent/Primary FHA Project Number of the underlying insured first mortgage loan
- Is the property currently HUD insured, held, or owned? – Yes or No
 - If yes, provide the Superseded FHA Project Number(s) for the existing insured mortgage loan(s) being refinanced
- Does the property have a current Section 8 HAP Contract or PRAC? – Yes or No
 - If yes, provide the Section 8 HAP Contract or PRAC Number

Mortgage Information

- Borrower Type – specify the applicable borrower type (e.g., Profit-Motivated, Non-Profit, Cooperative, etc.)
- Lender Name – provide the Lender’s name
- Lender ID Number – provide the Lender’s 5-digit Lender ID Number
- Mortgage Amount – provide the proposed mortgage amount (subject to change)
- Permanent Interest Rate – provide the proposed interest rate (subject to change)
- If 223(f), is Cash Out being requested? – Yes or No
 - If yes, provide the proposed Cash Out amount (subject to change)

Property Information

- Project Name – provide the project name (this is the name that will be used for loan closing and servicing)
- Primary Street Address – provide the primary street address of the project (if the proposed project does not yet have a street address, specify the nearest intersection or provide another location identifier)
- City – provide the name of the city where the project is located
- State – provide the name of the state or commonwealth where the project is located
- ZIP Code – provide the ZIP Code where the project is located
- County – provide the name of the county where the project is located
- Is the project comprised of multiple/scattered sites? – Yes or No
 - If yes, provide the number of sites and an address for each site
- Congressional District – identify the Congressional District where the project is located

Unit Breakdown

- Revenue Units – provide the number of revenue units
- Non-Revenue Units – provide the number of non-revenue units
- Total Units – provide the total number of units
- Facility Type – specify Apartments or Cooperative

Special Characteristics

- Is the project receiving a Low-Income Housing Tax Credit (LIHTC) equity investment or does it currently have LIHTC use restrictions? – Yes or No
 - If yes, specify one:
 - 4% LIHTC/Tax Exempt Bonds; or
 - 9% LIHTC
 - If yes, also specify one:
 - New credits; or
 - Existing/prior credits but still under use restriction
 - If new credits, is the application being submitted under the LIHTC Pilot? (see Notice H 2019-03) – Yes or No
 - If yes, specify one:
 - Expedited Track; or
 - Standard Track

- Is the project located in a qualified Opportunity Zone? (see Notice H 2019-10) – Yes or No
 - If yes, is the project receiving an equity investment from a Qualified Opportunity Fund? – Yes or No
- MIP Category – specify the applicable MIP category (refer to the Federal Register) by selecting one:
 - Market
 - Market/Green
 - Affordable
 - Affordable/Green
 - Broadly Affordable
 - Broadly Affordable/Green
- Upfront MIP % – specify the applicable Upfront MIP %
- Annual MIP % – specify the applicable Annual MIP %
- Is the project undergoing a simultaneous Rental Assistance Demonstration (RAD) conversion? (see Notice H 2019-09) – Yes or No
- Is the project receiving HOME funds as a source of a financing? – Yes or No
- Is the project receiving CDBG funds as a source of a financing? – Yes or No

A Microsoft Excel version of the FHA Project Number Request Form can be downloaded at: https://www.hud.gov/program_offices/administration/hudclips/guidebooks/hsg-GB4430

HUD is currently developing an online portal that will soon be used for FHA Project Number requests, as well as electronic submissions of applications and other documents to HUD. A Mortgagee Letter with details and revised instructions will be issued when the portal is ready for implementation. Until then, the instructions in Appendix 4 should be followed.

II. Paying Multifamily Fees on Pay.gov

Pay.gov must be used for the online payment of the following Multifamily Fees for all FHA multifamily mortgage insurance applications:

- Application/Exam Fee
- Reopening Fee, if required
- Upfront MIP
- Inspection Fee

A. Creating a User Account

Lenders are to establish their own internal procedures for paying Multifamily Fees through Pay.gov. These procedures will not be dictated by HUD; however, Lenders that are planning to access the Pay.gov public form on a recurring basis may find it useful to create a Pay.gov user account through the self-enrollment process. To create an account,

click the “Create an Account” button in the upper right corner at the following website and follow the instructions: <https://www.pay.gov/public/home>

B. Completing the Payment Form

To pay a Multifamily Fee, visit the following website and complete the HUD Office of Multifamily Production Programs Fees form:
<https://www.pay.gov/public/form/start/67950760>.

The following fields must be carefully completed on the form:

1. Transaction Type – select “Lender”
2. Transaction Date – this will be populated automatically
3. FHA Lender Name – enter the Lender’s name (up to 200 characters)
4. FHA Lender Number – enter the Lender’s 5-digit Lender ID Number
5. FHA Project Number – enter the 8-digit FHA Project Number
6. Project Name – enter the project name (up to 200 characters)
7. Project City – enter the name of the city where the project is located
8. Project State – enter the name of the state or commonwealth where the project is located
9. Program Type – select the appropriate SOA/program type from the pull-down menu
10. Project Type – select the appropriate activity/project type from the pull-down menu (Note: this selection can only be made after the Program Type has been selected)
11. Does the project have new or existing Low-Income Housing Tax Credits (LIHTC)? – select one:
 - a. Yes – 4% LIHTC / Tax Exempt Bonds
 - b. Yes – 9% LIHTC
 - c. No
12. Is the project located in an Opportunity Zone? – select one:
 - a. Yes – Market or Affordable
 - b. Yes – Broadly Affordable
 - c. No
13. Section of the Act – this 3-digit SOA code will be populated automatically after the Program Type and Project Type have been selected
14. Fee Type – select the appropriate fee type from the pull-down menu:
 - a. Application/Exam Fee (fee type 7)
 - b. Reopening Fee (fee type 6)
 - c. Upfront Mortgage Insurance Premium (MIP) (fee type 2)
 - d. Inspection Fee (fee type 6)
15. Fee Amount – enter the correct fee or Upfront MIP amount
16. Fund – this will populate automatically after the Program Type, Project Type, and Fee Type have been selected

After the information has been submitted and accepted, Pay.gov will provide the submitter a receipt of the transaction which includes the information entered into the form and a Pay.gov Tracking ID. The receipt confirms that a payment was processed through Pay.gov but does not confirm that the funds have cleared. ACH transactions generally require one banking business day to settle. In instances of insufficient funds, a supplemental payment will be required. A copy of the receipt must be included in the application or closing package submitted to the HUD Office. If it is later discovered that any of the information that was entered into Pay.gov is incorrect, the lender should notify the HUD Office so that it can be corrected.