

**Community Development Financial Institutions Program  
CDFI Program Awardee and NMTC Allocatee Annual Report  
OMB Approval Number 1559-0027**

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**Generated By:**

Organization: Test Organization, LLC.  
Report Type: TLR  
Fiscal Year: 2019  
Submission Date: 1/1/2020  
Certification Date: 1/1/2020

Certified Transactions:

| Project Number | QLICI Type | Investee Type | Multi-CDE Project Number | Legacy ID | Organization | Fiscal Year |
|----------------|------------|---------------|--------------------------|-----------|--------------|-------------|
|----------------|------------|---------------|--------------------------|-----------|--------------|-------------|

| Last Certified Date | Fiscal year for which last certified | Total Project Cost | Total Project Cost Public Sources |
|---------------------|--------------------------------------|--------------------|-----------------------------------|
|---------------------|--------------------------------------|--------------------|-----------------------------------|

|                               |                                       |                     |
|-------------------------------|---------------------------------------|---------------------|
| Total Project Cost Other CDEs | Total Project Cost Private Investment | Loan-to-Value Ratio |
|-------------------------------|---------------------------------------|---------------------|

|                                       |                               |           |              |
|---------------------------------------|-------------------------------|-----------|--------------|
| Projected Debt Service Coverage Ratio | Loan Loss Reserve Requirement | Client ID | Investee TIN |
|---------------------------------------|-------------------------------|-----------|--------------|

| Investee CDE Certification Number | Date Business Established | Entity Structure | Minority Owned or Controlled |
|-----------------------------------|---------------------------|------------------|------------------------------|
|-----------------------------------|---------------------------|------------------|------------------------------|

|                           |                                |      |                 |
|---------------------------|--------------------------------|------|-----------------|
| Women Owned or Controlled | Low-Income Owned or Controlled | Race | Hispanic Origin |
|---------------------------|--------------------------------|------|-----------------|

| Business Description - Primary | Business Description - Narrative | NAICS | Original Loan/Investment Amount |
|--------------------------------|----------------------------------|-------|---------------------------------|
|--------------------------------|----------------------------------|-------|---------------------------------|



| Annual Gross Revenue (Loan/Investment) | Annual Gross Revenue (Reporting Period) | Type of Jobs Reported |
|--|---|-----------------------|
|--|---|-----------------------|

| Jobs at Time of Loan/Investment | Projected Permanent Jobs (Financed) | Projected Jobs (Construction) |
|---------------------------------|-------------------------------------|-------------------------------|
|---------------------------------|-------------------------------------|-------------------------------|

| Projected Permanent Jobs (Tenant) | Actual Jobs Created (Financed) | Actual Jobs Created (Construction) |
|-----------------------------------|--------------------------------|------------------------------------|
|-----------------------------------|--------------------------------|------------------------------------|

| Actual Jobs Created (Tenant) | Source of Job Estimates | Source of Job Estimates - Other |
|------------------------------|-------------------------|---------------------------------|
|------------------------------|-------------------------|---------------------------------|

|  |                                     |                                     |
|--|-------------------------------------|-------------------------------------|
| Square Feet of Real Estate - Manufacture | Square Feet of Real Estate - Office | Square Feet of Real Estate - Retail |
|--|-------------------------------------|-------------------------------------|

|                      |                        |                                 |                                   |
|----------------------|------------------------|---------------------------------|-----------------------------------|
| Housing Units - Sale | Housing Units - Rental | Affordable Housing Units - Sale | Affordable Housing Units - Rental |
|----------------------|------------------------|---------------------------------|-----------------------------------|

|                    |                                   |  |
|--------------------|-----------------------------------|--|
| Community Facility | Capacity of Educational Community | Capacity of Childcare Community Facility |
|--------------------|-----------------------------------|--|

| Capacity of Healthcare Community | Capacity of Arts Center Community | QALICB Type | NMTC Eligibility Criteria |
|----------------------------------|-----------------------------------|-------------|---------------------------|
|----------------------------------|-----------------------------------|-------------|---------------------------|



| Related Entity | Front End Sources (Investors) | Front End Sources (Borrowers/Investees) |
|----------------|-------------------------------|---|
|----------------|-------------------------------|---|

|                                    |                              |  |
|------------------------------------|------------------------------|--|
| Front End Sources (Other Entities) | On-going Sources (Investors) | On-going Sources (Borrowers/Investees) |
|------------------------------------|------------------------------|--|

|                                   |                              |  |
|-----------------------------------|------------------------------|--|
| On-going Sources (Other Entities) | Back-end Sources (Investors) | Back-end Sources (Borrowers/Investees) |
|-----------------------------------|------------------------------|--|

|                                   |                           |                                     |
|-----------------------------------|---------------------------|-------------------------------------|
| Back-end Sources (Other Entities) | Other Sources (Investors) | Other Sources (Borrowers/Investees) |
|-----------------------------------|---------------------------|-------------------------------------|

|                                |  |                            |
|--------------------------------|--|----------------------------|
| Other Sources (Other Entities) | Total QEI Proceeds Retained by the CDE | Below Market Interest Rate |
|--------------------------------|--|----------------------------|

|                       |                                  |                                      |
|-----------------------|----------------------------------|--------------------------------------|
| Blended Interest Rate | Comparable Blended Interest Rate | Lower than Standard Origination Fees |
|-----------------------|----------------------------------|--------------------------------------|

|                                     |  |                              |
|-------------------------------------|--|------------------------------|
| Standard Origination Fees (Project) | Higher than Standard Loan to Value Ratio | Standard Loan to Value Ratio |
|-------------------------------------|--|------------------------------|

**More Flexible Borrower Credit Standards**

**Lower than Standard Debt Service Ratio**



|                                      |                                   |
|--------------------------------------|-----------------------------------|
| Standard Debt Service Coverage Ratio | Lower than Standard Loan Loss Req |
|--------------------------------------|-----------------------------------|

|  |                             |                                |
|--|-----------------------------|--------------------------------|
| Standard Loan Loss Reserve Requirement | Poverty Rates >25% and <30% | Poverty Rates Greater than 30% |
|--|-----------------------------|--------------------------------|

|  |   |
|--|---|
| Median Income <60% of Area Median Income | Median Income 60-70% Area Median Income |
|--|---|

|  |  |
|--|--|
| Unemployment rates 1.25 - 1.5 Nation AVG | Unemployment rates 1.5X national average |
|--|--|

|                              |                          |                         |                            |
|------------------------------|--------------------------|-------------------------|----------------------------|
| Designated for Redevelopment | Designated EZ, EC, or RC | SBA Designated HUB Zone | Designated Native American |
|------------------------------|--------------------------|-------------------------|----------------------------|

|                               |  |                       |
|-------------------------------|--|-----------------------|
| Brownfield Redevelopment Area | Encompassed HOPE VI Redevelopment Plan | Located in a Hot Zone |
|-------------------------------|--|-----------------------|

|   |          |                            |
|---|----------|----------------------------|
| Appalachian Commission/ Delta Authority | Colonias | Medically Underserved Area |
|---|----------|----------------------------|

|   |                             |                               |      |
|---|-----------------------------|-------------------------------|------|
| TIF District or Enterprise Zone Program | High Migration Rural County | Non-Metropolitan Census Tract | FEMA |
|---|-----------------------------|-------------------------------|------|



| TAA Program | Food Desert | Targeted Populations | Other Areas of Higher Distress |
|-------------|-------------|----------------------|--------------------------------|
|-------------|-------------|----------------------|--------------------------------|

| TLR Project | Organization | Originator | Transaction ID | Fiscal year for which last certified | Last Certified Date |
|-------------|--------------|------------|----------------|--------------------------------------|---------------------|
|-------------|--------------|------------|----------------|--------------------------------------|---------------------|

| Purpose | Transaction Type | Loan Status | Date Originated | Original Loan/Investment Amount | Refinancing |
|---------|------------------|-------------|-----------------|---------------------------------|-------------|
|---------|------------------|-------------|-----------------|---------------------------------|-------------|

**Construction or Permanent Financing    Take-out or Acquisition Financing    Acquisition or Rehabilitation**

**Rehabilitation Amount    Loan Origination Fees    Interest Rate at Origination    Interest Rate    Interest Type**

**Points   Amortization Type   Length of Amortization Period   Period of Interest Only Payments   Term**

**Guarantee   Lien Position   Collateral Type   Collateral Value at Origination   Equity-Like Features**

**Equity Injection Amount    Advanced Purchase Commitment    Seller Organization**



**Lower than Standard Origination Fees**

**Standard Origination Fees**

**Longer than Period Interest Only Payment**

**Standard Period of Interest Only Payment**

**Longer than Standard Amortization Period**

**Standard Amortization Period**

Standard Amortization Period Comparable?

Standard Amortization Period Comp Other

**Nontraditional Forms of Collateral    Traditional Form of Collateral    Traditional Collateral Comparable?**

Traditional Collateral Comparable Other Equity Product Equity-Equivalent Terms & Conditions

**Debt with Equity Features    Subordinated Debt    Below Market Interest Rate Origination**

**Comparable Interest Rate at Origination**

**Below Market Rates or Flexible Terms**

**Below Market Interest Rate**



What is Interest Rate Comparable? Interest Rate Comparable Other QLICI Level

**Principal Balance Outstanding    NRE Activities Finance Amount    New Restructured Loan Transaction ID**

**Days Delinquent    Number of 60 Days or More Delinquent    Number of Times the Loan Restructured**

**Amount Charged Off    Amount Recovered    Actual Rate of Return    Projected Residual Value of QLCI**

| <b>Project Number</b> | <b>TLR Project</b> | <b>Multi-CDE Project Number</b> | <b>Fiscal year for which last certified</b> | <b>Last Certified Date</b> |
|-----------------------|--------------------|---------------------------------|---|----------------------------|
|-----------------------|--------------------|---------------------------------|---|----------------------------|

**Investee Address   Investee Street Address Line 1   Investee Street Address Line 2   Investee City   Investee State**

**Investee Zip Code   Investee Zip Code +4   Investee FIPS Code   Investee Longitude   Investee Latitude**

**Project Address   Project Street Address Line 1   Project Street Address Line 2   Project City   Project State**



**Project Zip Code   Project FIPS Code   Project Longitude   Project Latitude   Metro/Non Metro**

Census Tract Error Message   Calculated FIPS code   Census Tract (Calculated)   Metro/Non Metro (Calculated)

Census Tract Error Message (Calculated)