

FY 2023-FY2025 CDFI PROGRAM & NACA PROGRAM PRA FINANCIAL ASSISTANCE APPLICATION

Revised Encompassing Public Comments under the Paperwork Reduction Act

SEPTEMBER 7, 2023

CDFI FUND

U.S. DEPARTMENT OF THE TREASURY

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INTRODUCTION

This document contains the application questions for the Base Financial Assistance (Base-FA) Application which includes questions related to Healthy Food Financing Initiative - Financial Assistance (HFFI-FA), Persistent Poverty Counties - Financial Assistance (PPC-FA), and Disability Funds - Financial Assistance (DF-FA).

FINANCIAL ASSISTANCE (FA) APPLICATION

This section contains the questions and inputs that are required in the Base Financial Assistance (Base-FA) Application.

BASE-FA APPLICATION OVERVIEW

There are 15 main narrative questions in the FA Application, organized into seven main sections:

- I. Mission and Community Needs (Questions 1-3)
- II. Business Strategy (Questions 4-8)
- III. Products and Services Impacts (Question 9)
- IV. Market and Competitive Analysis (Question 10)
- V. Management and Track Record (Question 11)
- VI. Financial Position (Questions 12)
- VII. Growth and Projections (Questions 13-15)

In addition to the narrative questions, there are 25 compliance questions and a varying number of Financial Data Inputs that are required based on Applicant type. These questions and data points are detailed in the Appendices.

Mission and Community Needs (Questions 1-3)

Your responses to questions in the Mission and Community Needs section are intended to help the CDFI Fund better understand your Community Development Financial Institution (CDFI), the extent of economic distress of the communities and populations you serve, and types of interventions needed to improve the level of economic distress in the communities you serve.

- **1.** Provide the board-approved mission statement of your CDFI.
 - Narrative Response: 500 character limit
 - AMIS data entry responses: Narrative only
- 2. Discuss the extent of economic distress of the communities and populations your CDFI serves. Your response should address the extent to which your CDFI invests in and serves the following communities and populations experiencing deeper distress.

- Very Low-Income populations (defined as above 30% up to and including 50% of Area Median Income or AMI)
- Extremely Low-Income populations (defined as up to and including 30% of AMI)
- High Poverty Areas (census tracts with poverty rates of at least 20%)
- Persistent Poverty Counties
- Other Targeted Populations
- Native Communities (as defined in the NOFA)
- U.S. Territories
- Narrative Response: 3,250 characters
- AMIS data entry responses: Narrative and data fields below

Applicants will complete the following tables in AMIS:

Table 1: Clients and Beneficiaries				
Beneficiary & Client Data Most Recent Historic Fiscal Year Completed				
Aggregate Activity	Total Beneficiaries #	Total Clients #		
Financial Products				
Financial Services				
Development Services				
TOTAL	0	0		

Table 2: Beneficiaries' Race and Ethnicity Characteristics						
Total Beneficiaries: Race/Ethnicity Characteristics of Total Beneficiaries Most Recent Historic Fiscal Year Completed						
African- American #	Hispanic #	Native American #	Native Hawaiian #	Other Pacific Islander #	Native Alaskan #	Other #

Table 3: Beneficiaries' Income Characteristics						
-	Total Beneficiaries: Inco			es		
	Most Recent I	Historic Fiscal Year	Completed			
Above Moderate Income #	Moderate Income #	Low-Income #	Very Low- Income #	Extremely Low- Income #		
Enter the number of beneficiaries served with an income above 120% of Area Median Income (AMI)	Enter the number of beneficiaries served with an income above 80% up to and including 120% of AMI.	Enter the number of beneficiaries served with an income above 50% up to and including 80% of AMI.	Enter the number of beneficiaries served with an income above 30% up to and including 50% of AMI.	Enter the number of beneficiaries served with an income up to and including 30% of AMI.		

Table 4: Beneficiaries' Other Characteristics					
Total Beneficiaries: Gender and Other Characteristics of Total					
	Benefic				
Most R	ecent Historic F	iscal Year Comp	leted		
Female Headed	Female Headed	Individuals with	Other		
Households Served	Businesses Served	Disabilities Served	Characteristics		
#	#	#	# and		
#	#	#	Description		

NACA Program Applicants will complete the following table in AMIS:

	Table 5: NACA Investment Activities						
	Historic Year 3	Historic Year 2	Historic Year 3	Current Year	Projected Year 1	Projected Year 2	Projected Year3
On-Balance Sheet Loans Closed in Native							

Communitie				
s				

- **3.** Provide quantitative data about the types of interventions needed to address and improve the levels of economic distress of the communities your CDFI serves, using the information in the Narrative Question 2, Beneficiary Snapshot, and supplemental statistical data.
 - Narrative Response: 3,250 character limit
 - AMIS data entry responses: Narrative only

Business Strategy (4-8)

The responses to the narrative questions in the Business Strategy section will help the CDFI Fund assess whether the Applicant's comprehensive business plan is sound and achievable. Your responses to the following questions are also intended to help the CDFI Fund better understand how your CDFI will use a Base-FA award to accomplish your selected FA Objective and your CDFI's strategic goals.

- **4.** Broadly, how will your CDFI use a Base-FA award to achieve the selected Financial Assistance (FA) Objective?
 - Narrative Response: 3,250 character limit
 - AMIS data entry responses: Narrative and data fields below as appropriate

Applicants will select one of the following table in AMIS:

Table 6: Financial Assistance ObjectivesFinancial Assistance (FA) Objectives(Select one)

NOTE: These tables will be evaluated as part of the Business Plan Review. As such, Applicants are encouraged to select those eligible uses that they intend to pursue and those that are clearly related to their strategic plans.

FA Objective 1-1: Increase Volume of Financial Products	Please Select
FA Objective 1-2: Increase Volume of Financial Services	Please Select
FA Objective 1-3: New Geographic Area(s)	Please Select
FA Objective 1-4: New Financial Product(s)	Please Select
FA Objective 1-7: Serve New Targeted Population(s)	Please Select

FA Objectives will be evaluated as part of the Business Plan Review and the Policy Objective Review for FA Applicants. If your CDFI receives an Award, the FA Objective you select will be included in your CDFI's Assistance Agreement as specific Performance Goals and Measures (PG&Ms). Your CDFI will be expected to report on progress against specific goals for the FA Objective selected, based on information provided in this Application.

There are five (5) FA Objectives that result in a total of five (5) potential Performance Goals and Measures for the FA Objectives.

4a) If you selected FA Objective 1-1: Increase Volume of Financial Products or FAO 1-2: Increase Volume of Financial Services, you must provide a response to this narrative question: Discuss the planned increase.

- Narrative Response: 6,000 character limit
- AMIS data entry responses: Narrative only. Tables below auto-populated.

Applicants that select FA Objective 1-1: Increase Volume of Financial Products will be expected to increase their dollar volume of Financial Products closed in their approved Target Markets and/or Eligible Markets (i.e., FA-eligible markets). To meet the intent of this FA Objective, Applicants must demonstrate that the total projected Financial Products closed in FA-eligible markets over the three-year Period of Performance is higher than the total dollar amount of Financial Products closed in FA-eligible markets in the Applicant's three most recent historic fiscal years plus the amount of the Base-FA Award.

The Applicant's total projected Financial Products closed over the three-year Period of Performance become the PG&Ms for this FAO. Applicants that have active Base-FA awards with FAO 1-1 PG&Ms must exceed floors for overlapping years.

FAO 1-1 PG&Ms will be prorated based on the percentage of the Award Request versus the Amount actually received.

Please see the example below:

Example: In its past three historic fiscal years, the Applicant closed \$10 million in Financial Products in FA-eligible markets and projects to close \$15 million over the next three fiscal years in FA-eligible markets. The Applicant requested a \$1 million FA award, but it only received \$500,000 (or 50%) of its Award Request Amount. Thus, the final PG&M will be prorated by 50%. In this example, the PG&M will be 50% of the \$15 million in proposed activity, or \$7.5 million. Further, the Year 3 benchmark is set at 90% of the final PG&M. In this example the Year 3 PG&M a Recipient would be required to achieve is \$6.75 million.

4a) Optional Questions: Anomalies in Historic Activity Due to Emergency Funding

Applicants whose projections do not exceed historic lending due to anomalous activity directly tied to one-time funding related to emergency response (including natural disaster response and response to the COVID-19 public health emergency) can select FAO 1-1, but must provide the dollar amount of historic activity that is related to the one-time emergency funding and detailed justification.

i. Please enter the dollar amount of your On-Balance Sheet Historic Total Financial Products Closed in an Eligible Market/Target Market that represents activity directly tied to one-time emergency response funding.

- AMIS Data Entry Response: Dollar amount data field
- ii. If the calculated "Increase in Volume" is a negative number due to one-time emergency response funding, but you believe that your CDFI can justify that it meets the intent of this FA Objective absent the anomalous activity, then provide a written justification here. The justification should directly reference the amount entered in the question above. Please note that the CDFI Fund will analyze the justification to ensure it complies with internal policies and reserves the right to find the Applicant ineligible for this FA Objective, which would impact the award recommendation.
 - Narrative Response: 1,000 character limit
 - AMIS data entry responses: Narrative only. Tables below auto-populated.

	Table 7: FA Objective 1-1: Increase Volume of Financial ProductsFA Objective 1-1:You selected this FA Objective but the following fields are pre-populated for you from the Financial- Activities Input Sheet Tab					
	Increase Volume of Financial Products					
		Projecte	d Financial Produc	cts		
	Total Three Historic Years	Projected Year 1	Projected Year 2	Projected Year 3	Total Three Year Projection	
Total Financial Products\$\$\$\$\$\$\$\$Closed </td						

The following table will be auto-calculated from inputs in AMIS:

Table 8: EA Objective 1 2 Increa

	TADIE 6: FA ODJECTIVE 1-2: Increase volume of Financial Services					
	FA Objective 1-2:					
You selecte	You selected this FA Objective but the following fields are pre-populated for you from the Financial- Activities Input Sheet Tab					
	Increase the	Volume of	Current Fir	nancial Ser	vices	
	Projected Financial Services					
Total Three Year HistoricProjected Year 1Projected Year 2Projected 						
Total	#	#	#	#	#	

. . . I

6 m

Financial			
Services			
Provided			

4b) If you selected the FA Objective 1-3: New Geographic Area(s), you must provide a response to this narrative question: Identify and provide information about the New Geographic Area(s) you will be serving over the three-year award Period of Performance. Acceptable identification formats include state, U.S. territory, or county location.

- Narrative Response: 6,000 character limit
- AMIS data entry responses: Narrative and data fields below

Applicants will complete the following table in AMIS:

Table 9: FA Objective 1-3: Expand into a New Geographic Area(s)							
FA Objective 1-3:							
You selected	this FA Objective abov	e, please complete the fo	llowing:				
<u>Expand</u> Oper	ations into a <u>Nev</u>	<u>w</u> Geographic Area	or Areas				
*A New Geographic Area is an area that accounts for 5% or less of your CDFI's total portfolio outstanding averaged over 3 most recently completed historic Fiscal Years.							
State	County (if applicable)	\$ Average of EM/TM Portfolio Projected 3 Outstanding in this Years of Activit					
	\$						
	Total						

4c) If you selected FA Objective 1-4: New Financial Product(s), you must provide a response to this narrative question: Provide information about the new product(s) you will be providing.

- Narrative Response: 6,000 character limit
- AMIS data entry responses: Narrative and data fields below as appropriate

Applicants will complete the following table in AMIS:



	considered a New Financial Product							
Line of Business Category	Product Name	Product Description	Product Sub- category	 \$ Product Activity as of Most Recent Historic Fiscal Year 	\$ Projected Over Three Year Award Period			
Affordable Housing								
Climate-Centered Financing								
Commercial Real Estate								
Community Facilities								
Consumer Financial Products								
Intermediary Lending to Non- Profits and CDFIs								
Microenterprise								
Small Business								
Other (Please describe)								
		Total			\$			

4d) If you selected the FA Objective 1-7: Serve New Targeted Population(s), you must provide a response to this narrative question: Provide information about the New Targeted Population(s) you intend to serve within the three-year Period of Performance.

- Narrative Response: 6,000 character limit
- AMIS data entry responses: Narrative and data fields below

Applicants will complete the following table in AMIS:

Table 11: FA Objective 1-7-Serve A New Targeted Population(s)						
	FA Objective 1-7:					
Serve a	Serve a New Targeted Population or Populations					
	New Targeted Population Type (select all that apply)		% of Total Projected Portfolio Activities to this Population over Projected 3 Years			
African American	YES/NO					
Hispanic	YES/NO					

Native American	YES/NO	
Native Hawaiian	YES/NO	
Other Pacific Islander	YES/NO	
Alaska Native	YES/NO	
Persons with Disabilities	YES/NO	
Low-Income Targeted		
Population	YES/NO	

- 5. Discuss your CDFI's strategic goals for the next five years, and how your strategic goals clearly align with the selected FA Objective.
 - Narrative Response: 5,000 character limit
 - AMIS data entry responses: Narrative only
- **6.** Previous award recipients must provide an explanation of how a new award differs from past requests.
 - Narrative Response: 3,250 character limit
 - AMIS data entry responses: Narrative only
- Identify and discuss any risks that may inhibit your CDFI from achieving its FA Objective and strategic goals for the next five years. Discuss how your CDFI will mitigate these risks.
 - Narrative Response: 5,000 character limit
 - AMIS data entry responses: Narrative only
- 8. Describe any formal or informal partnerships your CDFI has established or plans to establish for the purposes of i) accomplishing your strategic goals and ii) engaging with community stakeholders to identify the needs of your approved Target Market(s) and other Eligible Markets your CDFI serves and/or developing your products and services.
 - Narrative Response: 2,000 character limit
 - AMIS data entry responses: Narrative only

Products and Services Impacts (Question 9)

Your response to the following question is intended to help the CDFI Fund better understand how product and service offerings are designed to achieve impacts in the communities you serve.

9. Identify how your organization's Financial Products and Financial Services

create short-term and long-term positive outcomes and create economic opportunities in the community or communities you serve. These outcomes should be evidence-based and factual.

- Narrative Response: 6,000 character limit
- AMIS data entry responses: Narrative and data fields below as appropriate

Table 12: Current Financial Products						
Current Financial Product Type	Amount of Portfolio Outstanding	Product Description				
Affordable Housing						
Climate-Centered Financing						
Commercial Real Estate						
Community Facilities						
Consumer Financial Products						
Intermediary Lending to Non- Profits and CDFIs						
Microenterprise						
Small Business						
Other (please describe)						
Total	\$ -					

Table 13: Current Development Services					
Current Development Service Type	Select if Applicable				
Business Technical Assistance					
Credit Counseling					
Financial Education					
Homeownership Counseling					
Real Estate Technical Assistance					
Other - Please enter description here					

Market and Competitive Analysis (Question 10)

Your response to the following question is intended to help the CDFI Fund better understand your CDFI's awareness of, and positioning within, its markets, as well as determine whether these markets support growth in the future, and whether or not your CDFI is coordinating with other entities.

- **10.** Describe any trends you are witnessing and/or primary competitors who are emerging in the market(s) you serve as they relate to the purpose of your Base-FA request. Please discuss any data sources and analysis that inform your assessment.
 - Narrative Response: 2,000 character limit
 - AMIS data entry response: Narrative only

Management and Track Record (Question 11)

Your response to the following question is intended to help the CDFI Fund better understand your CDFI's management and staffing to determine the relative likelihood and viability of executing your FA Objective and strategic goals.

- **11.** Describe what policies and procedures are currently in place in order to achieve your strategic goals, and/or what changes to your policies and procedures are needed to achieve your strategic goals. Please describe these policies and procedures and include the timeframe for updating these policies.
 - Narrative Response: 2,000 character limit
 - AMIS data entry responses: Narrative only

Applicants will complete the following tables in AMIS:	

Name	Name Title Relevant Staff Experience		Role in implementing your strategic goals	Resume	
Applicants can provide information on up to 10 Key Staff members				[Provide a brief (700 character paragraph) description of this individual's capacity, skills, and experience as it related to his or her role in implementing the Applicant's FA Objective and strategic goals.]	(attach resume)

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Table 15: Board Members							
Name	Years of Title Relevant Experience		Years on Board	Accountability to the target market(s)			
Applicants can provide information on up to 7 board members.				[Provide a brief (700 character paragraph) description of the accountability of the board member to the CDFI's Target Market, the role of the board member, and the expertise that the board member provides to the CDFI.			

Table 16: Committees							
Name	Number of Board Members	Number of Key Staff Members	How does this committee relate to the performance and impact of the CDFI?				
Applicants can provide up to 5 committees			[Provide a brief (700 character paragraph) description of this Committee's purpose and how it relates to the performance of your CDFI.]				

Financial Position (Question 12)

Your response to the following question is intended to help the CDFI Fund better understand your CDFI's financial health and soundness. Note: In general, this information is used in Step 2: Financial Analysis and Step 4: Policy Objective and Due Diligence Review as part of the CDFI Fund's due diligence review, and may be reviewed as part of Step 3: Business Plan Review to assess if the Applicant has strong financial policies and procedures to ensure that there are appropriate financial controls in place.

- **12.** Describe how you view your current financial position and explain any large fluctuations or trends.
 - Narrative Response: 4,000 character limit
 - **AMIS data entry responses**: Appendix Application Financial Data Inputs (by Institution Type)

Growth and Projections (Questions 13-15)

Your responses to the following questions are intended to help the CDFI Fund better understand the feasibility of your CDFI's FA Objective and the intended deployment of a Base-FA award.

- **13.** Based on your strategic goals and selected FA Objective, describe how the requested Base-FA award will assist your organization in meeting its growth goals and/or projections. Previous Base-FA award Recipients should explain how another award will quantifiably increase or augment the Applicant's ability to achieve the identified strategic goals.
 - Narrative Response: 2,000 character limit
 - AMIS data entry responses: Narrative only
- 14. Describe how your current staff will be expected to reach increased production goals either for new products, more products, or larger service areas. If you plan to create new positions, hire additional staff in your organization, utilize subcontractors, and/or utilize staff from affiliate, parent, or partner organizations to help execute your strategic plan, describe how new staffing needs will be met.
 - Narrative Response: 2,000 character limit
 - AMIS data entry responses: Narrative only
- **15.** Explain the rationale behind the projected figures included in your Balance Sheet and Income Statement Projected Financial Data Inputs (Assets, Liabilities, Equity, Income, Expenses).
 - Narrative Response: 4,000 character limit
 - **AMIS data entry responses:** Appendix Application Financial Data Inputs (by Institution Type)

Matching Funds Information (AMIS Data Entry)

This section only applies to CDFI Program FA Core Applicants, with the exception of Native American CDFIs. Native American CDFIs are not required to provide Matching Funds.

Required Applicants must provide the information in the Table below for each source of Matching Funds.

		Table 17:	Matching	Funds Det	tail	
Matching Funds Provider	Matching Funds Type	Matching Funds Initial Date of Receipt	Matching Funds Final Date of Receipt	Provide Contact Name and Contact Information	Eligible FA Activity	Comments

Enter	Select from	Enter Date	Enter Date	Enter	Select from	
Name of	drop down			contact	drop down	Enter any
Provider	options			name and	options	comments
				contact		
				information		

Applicants using retained earnings as Matching Funds must complete and attach the appropriate Retained Earnings Calculator in AMIS (included in Appendix).

OPTIONAL QUESTIONS: SUPPLEMENTAL APPLICATION QUESTIONS

The questions below are optional and will be used in consideration of additional Supplemental Financial Assistance Funds under the specific programs.

Healthy Food Financing Initiative Financial Assistance (HFFI-FA)

Applicants who have completed the Base-FA Application can choose to complete the following questions in order to be considered for additional funding under HFFI-FA.

HFFI-FA Target Market Profile (Question 1)

- **1.** Quantify the extent to which the Applicant's activities will provide healthy food-related goods and services in communities that:
 - (i) lack access to healthy food options (e.g., food deserts);
 - (ii) indicate patterns of non-healthy food consumption (such as low rates of fruit and vegetable consumption);
 - (iii) suffer from poor health indicators (such as high rates of obesity, diabetes and other diet-related chronic disease);
 - (iv) have high concentrations of persons participating in food assistance programs (for instance, Supplemental Nutrition Assistance Program; Women, Infants, and Children food packages; school lunch programs); or
 - (v) demonstrate other indications of need for healthy food finance interventions.
 - Narrative Response: 3,500 character limit
 - AMIS data entry responses: Narrative only

Healthy Food Financial Products (Questions 2 and 3)

- **2.** Describe the Applicant's proposed and/or current healthy food Financial Products and include information on how these Financial Products will be leveraged with and/or support other healthy food interventions.
 - Narrative Response: 3,500 character limit
 - AMIS data entry responses: Narrative only
- **3.** Explain how the Applicant's proposed and/or current healthy food Financial Products support healthy food interventions that address the financing needs of the Applicant's customers.
 - Narrative Response: 2,000 character limit
 - AMIS data entry responses: Narrative only

Healthy Food Financing Development Services (Question 4)

4. Describe the proposed and/or current Development Services (e.g., training, technical

assistance) offered in conjunction with the Applicant's healthy food Financial Products. Include a discussion of the format of the instruction (e.g., one-on-one sessions, group training, on-line counseling, etc.), any fees or costs charged to the customer, and any systems used to evaluate effectiveness of the Development Services offered.

- Narrative Response: 2,000 character limit
- AMIS data entry responses: Narrative only

Projected HFFI-FA Activities (Question 5)

- 5. Provide and discuss the Applicant's current pipeline of HFFI-FA projects.
 - Narrative Response: 1,000 character limit
 - AMIS data entry responses: HFFI Pipeline Table

	Table 18: Sample HFFI-FA Pipeline Table							
Project Name	Brief Project Description	Total Development Cost	Total HFFI-FA Loan Amount	Retail (Select Yes or No)	Target Market (Select Yes or No)	Food Desert (Select Yes or No)	Project Status (Select from Dropdown Options)	
XYZ Project	Supermarket in Akron, OH	\$10,000,000	\$5,000,000	YES	YES	YES	Underwriting	
ABC Project	Food prep space in a larger development	\$15,000,000	\$10,000,000	NO	YES	YES	Inquiry	
Total		\$25,000,000	\$15,000,000					

HFFI-FA Track Record (Question 6)

Question Text:

- **6.** Discuss the Applicant's healthy food lending track record. Provide specific examples of prior healthy food projects that the Applicant has financed in its approved Target Market.
 - Narrative Response: 1,000 character limit
 - AMIS data entry responses: HFFI Track Record Table

	Table 19: Sample HFFI-FA Track Record Table							
Project Name	Brief Project Description	Total Development Cost	Total HFFI-FA Loan Amount	Retail (Select Yes or No)	Target Market (Select Yes or No)	Food Desert (Select Yes or No)	Date Closed	
XYZ Project	Supermarket in Akron, OH	\$10,000,000	\$5,000,000	YES	YES	YES	12/15/2020	
ABC Project	Food prep space in a larger development	\$15,000,000	\$10,000,000	NO	YES	YES	12/25/2020	
Total	·	\$25,0000,000	\$15,000,000					

This information is then used to automatically populate the following table:

Table 20: Healthy Food Financing Track Record Table						
Healthy Food Projects Financed	Historic Year 3	Historic Year 2	Historic Year 1	Current Year		
(a) Dollar Amount RETAIL Healthy Food Projects Financed						
(b) Dollar Amount NON-RETAIL Healthy Food Projects Financed						
€ TOTAL Dollar Amount of Healthy Food Projects Financed (Note: a + b = c)						
(d) TOTAL Dollar Amount of RETAIL Healthy Food Projects Financed in Food Deserts (subset of a)						
(e) TOTAL Dollar Amount of RETAIL and NON-RETAIL Healthy Food Projects Financed in approved Target Market (subset of c)						

Management Capacity for Providing Healthy Food Financing (Question 7)

7. Describe the staff that will play key roles in the implementation of the Applicant's HFFI-FA strategy. The Applicant can include up to seven (7) key staff members.

Table 21: Sample Key Staff Table						
Key Staff Name and Title	Responsibility for HFFI-FA implementation	Qualifications for HFFI work				
e.g. Joe Smith, Loan Officer	Underwrite HFFI-FA transactions	5 years as Loan Officer with ABC CDFI underwriting super market loans				
e.g. VACANT, Business Development Officer	Generate new business, including HFFI-FA transactions	Ideal candidate will have at least 5 years of experience in business development role				

Persistent Poverty Counties Financial Assistance (PPC-FA)

Applicants who have completed the Base-FA Application can choose to complete the following questions in order to be considered for additional funding for under PPC-FA.

- If you are requesting Persistent Poverty Financial Assistance (PPC-FA), please describe your CDFI's strategy to effectively deploy a PPC-FA award. Using the data inputs (such as your financial data and activities) as a guide, please include information on your historic activities and pipeline of deploying funds in Persistent Poverty Counties.
 - Narrative Response: 3,500 character limit
 - **AMIS data entry response:** Appendix Application Financial Data Inputs (by Institution Type)

Disability Funds Financial Assistance (DF-FA)

Applicants who have completed the Base-FA Application can choose to complete the following questions in order to be considered for additional funding under DF-FA.

- Describe the needs and challenges of individuals with disabilities¹ within the communities you serve, such as, but not limited to, asset development; affordable, accessible, and safe housing; employment opportunities; and access to assistive products and services that support health and community living.
 - Narrative Response: 3,500 character limit
 - AMIS data entry responses: Narrative only
- 2. Discuss your strategy for meeting the needs and challenges identified in Question 1 through your Financial Products, Financial Services, and Development Services that are directly provided to individuals with disabilities and/or organizations that provide services to individuals with disabilities. Describe your outreach strategy for reaching individuals with disabilities and/or organizations that provide services to individuals with disabilities.
 - Narrative Response: 3,500 character limit
 - AMIS data entry responses: Narrative only
- **3.** Describe how you will use the requested DF-FA award to increase and/or expand your Financial Products, Financial Services, and/or Development Services that are directly provided to individuals with disabilities and/or organizations that provide services to

¹ <u>For the purposes of DF- FA, a person with a Disability is:</u> a person who has a physical or mental impairment that substantially limits one or more major life activities, a person who has a history or record of such an impairment, or a person who is perceived by others as having such an impairment, as defined by the American Disabilities Act (ADA) at https://www.ada.gov/cguide.htm.

individuals with disabilities to address challenges, such as, asset development; affordable, accessible, and safe housing; employment opportunities; and access to assistive products and services that support health and community living.

- Narrative Response: 3,500 character limit
- AMIS data entry responses: Narrative and data fields below as appropriate

Applicants will complete the following tables in AMIS:

	Table 22: Disability Financial Products Table (Required))	
	Financial	Financial		scal Year 1		scal Year 2		scal Year 3
#	Product Name	Product Description (100 Characters)	\$ of Loans Closed to benefit Individuals with Disabilities	# of Individuals with Disabilities Served	\$ of Loans Closed to benefit Individuals with Disabilities	# of Individuals with Disabilities Served	\$ of Loans Closed to benefit Individuals with Disabilities	# of Individuals with Disabilities Served
1.								
2.								
(up to 6)								
Total \$ of all loans closed to benefit individuals with disabilities:			{Auto Calculated}		{Auto Calculated}		{Auto Calculated}	
Total \$ of all loans closed (must match On-Balance Sheet Loans Closed \$):								
% of loans clo	osed to benefit	individuals	{Auto		{Auto		{Auto	
with disabilit	ies:		Calculated}		Calculated}		Calculated}	

	Table 23: Disability Financial Services Table (if Applicable)							
	Financial	Financial	Historic Fi	scal Year 1	Historic Fi	scal Year 2	Historic Fi	scal Year 3
#	Services Name	Services Description (100 characters)	# of Financial Services Provided	# of Individuals with Disabilities Served	# of Financial Services Provided	# of Individuals with Disabilities Served	# of Financial Services Provided	# of Individuals with Disabilities Served
1.								
2.								
(up to 6)								
Total # of all Financial Services provided to benefit individuals with disabilities:		{Auto Calculated}		{Auto Calculated}		{Auto Calculated}		
Total # of all	Total # of all Financial Services provided:							

Table 23: Disability Financial Services Table (if Applicable)						
l Services provided to duals with disabilities:	{Auto Calculated}		{Auto Calculated}		{Auto Calculated}	

		Table 24: Disability Development Services Table (if Applicable)						
	Develop	Develop	Historic Fi	scal Year 1	Historic Fi	scal Year 2	Historic Fi	scal Year 3
#	ment Services Name	ment ment Services Services	# of Dev. Services Provided	# of Clients Served Benefittin g Individual s with Disabiliti es	# of Dev. Services Provided	# of Clients Served Benefittin g Individual s with Disabiliti es	# of Dev. Services Provided	# of Clients Served Benefittin g Individual s with Disabiliti es
1.								
2.								
(up to 6)								
Services p	Total # of all Development Services provided to benefit individuals with disabilities:		{Auto Calculated}		{Auto Calculated}		{Auto Calculated}	
Total # of all Development Services provided:								
% of Development Services provided to benefit individuals with disabilities:		{Auto Calculated}		{Auto Calculated}		{Auto Calculated}		

- **4.** Describe any formal or informal partnerships you have established or plan to establish for the purposes of: i) accessing and/or referring customers; ii) developing new products and/or services; and/or iii) providing products and/or services to further your support of individuals with disabilities.
 - Narrative Response: 2,500 character limit
 - AMIS data entry responses: Narrative only

Appendix A: AAT Compliance Risk Evaluation Questions

	Applicant Question	Answers					
exception	Note: all written justifications for Compliance Questions have a 1,500 character limit, with the following exception. If applicable, justifications for Questions C5.1, C5.2, C6.1, C7.1, and/or C.16.1 are all to be provided in the "Conditionally Required Responses" text box, which has a 5,000 character limit.						
C1	Does the CDFI generate externally reviewed, regulator reviewed, or audited financial statements annually?	 Annual externally reviewed financial statements; Annual regulator reviewed financial statements; Annual audited financial statements; None of the above 					
C2	Identify the number and describe (if prompted) any audit findings or regulatory findings for your CDFI or any of its Affiliates or parent company from the last three fiscal years and how your CDFI addressed them). Regulated Institutions should include all (a) Matters Requiring Attention (MRA), (b) Documents of Resolution (DOR), (c) Enforcement Actions (EA), (d) Letters of Understanding and Agreement (LUA), $a \in (e)$ similar Regulator cited matters and actions. Applicants that do not identify qualified audit opinions or regulatory findings at the time of Application and are later determined to have withheld this information from the CDFI Fund either intentionally or inadvertently will be evaluated negatively.	 Not applicable O qualified opinions, adverse opinions, audit findings, or MRAs/dORs/EAs/LUAs, etc.; 1 qualified opinion; 2 or more qualified opinions; 1 audit finding; 2 or more audit findings; 1 adverse opinion, MRAs/DORs/EAs/LUAs, etc. (for regulated institutions) 2 or more adverse opinions, MRAs/DORs/EAs/LUAs, etc. (for regulated institutions) 2 or more adverse opinions, MRAs/DORs/EAs/LUAs, etc. (for regulated institutions) 					
СЗ	What kind of accounting system does this CDFI use to manage its portfolio?	 No system; Paper-based system; Microsoft Excel-based system; Enterprise accounting software; Other 					

	Applicant Question	Answers
C4	Are externally reviewed financial statements or audited financial statements completed annually within 180 days of the fiscal year end?	• Yes • No
C5	Has the CDFI received any federal, state, or local government financial assistance in the last ten fiscal years?	• Yes • No
C5.1	[Conditionally Required] If this CDFI has received federal, state, or local government assistance in the last ten fiscal years, does this CDFI maintain a record of all federal, state, or local government assistance received?	 Yes No (provide explanation in the "Conditionally Required Responses" text box at bottom of this page) N/A
C5.2	[Conditionally Required] If this CDFI has received federal government assistance that required a Single Audit (A-133) report in the last ten fiscal years, has this CDFI submitted a Single Audit (A-133) to the federal agencies from which it has received financial assistance in the last ten fiscal years?	 Yes No (provide explanation in the "Conditionally Required Responses" text box at bottom of this page) N/A
C6	Does this CDFI have formal and written policies and procedures for complying with and completing federal, state, or local government financial assistance agreement requirements?	• Yes • No
C6.1	[Conditionally required] If the CDFI has not yet established policies and procedures to comply with federal, state, or local government financial assistance reporting requirements, how long will this CDFI need to do so?	 N/A 6 months or less; 1 year or less; or More than 1 year (if needed, provide explanation in the "Conditionally Required Responses" text box at bottom of this page)

	Applicant Question	Answers
С7	Does this CDFI maintain staff whose roles and responsibilities include complying with and completing federal, state, or local government financial assistance requirements?	• Yes • No
C7.1	[Conditionally required] If this CDFI does not maintain staff, is the CDFI prepared to designate these responsibilities to specific staff members, should it receive an award?	 Yes No (provide explanation in the "Conditionally Required Responses" text box at bottom of this page) N/A
С8	Has this CDFI defaulted on any federal credit instrument in the last ten fiscal years?	Yes (explanation required)No
С9	Has the CDFI failed to expend any award funds in a timely manner as required by any of federal, state, or local government agreements, or contracts?	Yes (explanation required)No
C10	Has the CDFI developed formal and written policies and procedures to oversee the quality of its investments and loan portfolio?	YesNo (explanation required)
C11	Has the CDFI had a tax lien imposed in the last ten fiscal years, due to delinquent taxes or failure to pay taxes owed by the entity?	Yes (explanation required)No
C12	Has your CDFI or any of its Affiliates or parent company filed bankruptcy over the last ten fiscal years? If so, please describe the circumstances and current status.	Yes (explanation required)No

	Applicant Question	Answers
C13	[Conditionally required if prior or current CDFI Recipient] Does the CDFI have policies and procedures in place to notify its Board of Directors or governing body of new and existing federal, state, or local government requirements? If no, please describe.	 Yes No (explanation required) N/A
C14	[Conditionally Required if prior or current CDFI Recipient] Is the CDFI required to measure and report on progress toward its Performance Goals and Measures (PG&Ms) to the CDFI's Board of Directors or governing body at least annually?	 Yes No N/A
C15	[Conditionally Required if prior or current CDFI Recipient] How frequently is the CDFI required by its policies and procedures to self-evaluate and track performance on PG&Ms?	 Annually or more frequently Less than once per year Not required
C16	Does the CDFI have financial covenants or other performance requirements with third-party funders?	 CDFI has accepted funding that included financial covenants or performance requirements from 3rd party funders; CDFI has not accepted funding that included financial covenants or performance requirements from 3rd party funders; or CDFI does not have any 3rd party funders
C16.1	[Conditionally Required] If the CDFI has financial covenants or requirements with third- party funders, how frequently does the CDFI internally measure and report compliance?	 More frequently than annually; Annually; Less frequently than annually; Not internally monitored or reported by the CDFI (If needed, provide explanation in the "Conditionally Required Responses" text box at bottom of this page) N/A

	Applicant Question		Answers
C17	Indicate if your CDFI has ever formally defaulted on any outstanding debt. Applicants must verify this information correctly in this Application question. Applicants that do not identify defaulted debt at the time of Application and are later determined to have withheld this information from the CDFI Fund either intentionally or inadvertently will be evaluated negatively. If yes, provide a narrative explaining the situation and how it was remedied. Identify when the default occurred.	•	Yes (explanation required) No
C18	Does the CDFI's information technology infrastructure support an accounting system?	•	Yes No (explanation required)
C19	Does the CDFI have a delinquent loan management policy?	•	Yes No (explanation required)
C20	In the last fiscal year, has the CDFI had one or more missed or overdue payments to any of its funders?	•	Yes (explanation required) No
	nally Required Responses: If your answers to Compliand ove require additional explanation or context, please p		

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Appendix B(i): Required Application Financial Data Inputs: Unregulated Applicants

Applicants will enter data for the three most recent historic fiscal years, the current year, and the projected three years.

#	Field Name	Data Type	Section
1.	Unrestricted Cash & Cash Equivalents (\$)	Dollar Amount (\$)	Assets
2.	Cash Restricted for Operations (\$)	Dollar Amount (\$)	Assets
3.	Other Real Estate Owned (OREO) (\$)	Dollar Amount (\$)	Assets
4.	Current Assets (\$)	Dollar Amount (\$)	Assets
5.	Allowance for Loan and Lease Losses (\$)	Dollar Amount (\$)	Assets
6.	Total Assets (\$)	Dollar Amount (\$)	Assets
7.	Total Current Liabilities (\$)	Dollar Amount (\$)	Liabilities
8.	Unrestricted Net Assets (\$)	Dollar Amount (\$)	Net Assets
9.	Available Financing Capital (\$)	Dollar Amount (\$)	Net Assets
10.	Total Financing Capital (\$)	Dollar Amount (\$)	Net Assets
11.	Total Net Assets or Equity (\$)	Dollar Amount (\$)	Net Assets
12.	Interest Revenue (\$)	Dollar Amount (\$)	Income
13.	Earned Revenue (\$)	Dollar Amount (\$)	Income
14.	Operating Revenue (\$)	Dollar Amount (\$)	Income
15.	Government Grants (\$)	Dollar Amount (\$)	Income
16.	Total Revenue (\$)	Dollar Amount (\$)	Income
17.	Interest Expense (\$)	Dollar Amount (\$)	Expenses
18.	Operating Expenses (\$)	Dollar Amount (\$)	Expenses
19.	Non-cash Expenses (\$)	Dollar Amount (\$)	Expenses
20.	Total Expenses (\$)	Dollar Amount (\$)	Expenses
21.	Total On-Balance Sheet Loan Portfolio (\$)	Dollar Amount (\$)	Loan Portfolio
22.	Total On-Balance Sheet Loan Portfolio (#)	Number Amount (#)	Loan Portfolio
23.	Total On-Balance Sheet Loan Portfolio in an Eligible Market and/or Target Market (\$)	Dollar Amount (\$)	Loan Portfolio
24.	Commitments (\$)	Dollar Amount (\$)	Loan Portfolio
25.	On-Balance Sheet Loans Closed (\$)	Dollar Amount (\$)	Loan Portfolio
26.	On-Balance Sheet Loans Closed (#)	Number Amount (#)	Loan

#	Field Name	Data Type	Section
			Portfolio
27.	On-Balance Sheet Loans Closed in Eligible	Dollar Amount (\$)	Loan
	Market and/or Target Market (\$)		Portfolio
	% of Financial Products closed in an Eligible	Percent (%)	N/A
	Market or Target Market (% - calculated		
	value, no data input)		
28.	Charge-offs (\$)	Dollar Amount (\$)	Loan
			Portfolio
29.	Charge-offs (#)	Number Amount (#)	Loan
			Portfolio
30.	Troubled Debt Restructuring (\$)	Dollar Amount (\$)	Loan
			Portfolio
31.	Recoveries (\$)	Dollar Amount (\$)	Loan
			Portfolio
32.	Recoveries (#)	Number Amount (#)	Loan
			Portfolio
33.	Loans 90 Days (or more) Past Due (\$)	Dollar Amount (\$)	Loan
			Portfolio
34.	Loans 90 Days (or more) Past Due (#)	Number Amount (#)	Loan
			Portfolio
35.	Loans Delinquent 61 to 90 days (\$)	Dollar Amount (\$)	Loan
			Portfolio
36.	Loans Delinquent 61 to 90 days (#)	Number Amount (#)	Loan
			Portfolio
37.	On-Balance Sheet Loan Guarantees Made	Dollar Amount (\$)	Loan
	(\$)		Portfolio
38.	On-Balance Sheet Loan Guarantees Made	Dollar Amount (\$)	Loan
	in Eligible Market and/or Target Market (\$)		Portfolio
39.	Total On-Balance Sheet Loan Guarantees	Dollar Amount (\$)	Loan
	Outstanding (\$)		Portfolio
40.	Total On-Balance Sheet Loan Guarantees	Dollar Amount (\$)	Loan
	Outstanding in an Eligible Market and/or		Portfolio
	Target Market (\$)		
41.	Equity Investments Exited this Year (\$)	Dollar Amount (\$)	Equity
			Portfolio
42.	Equity Investments Exited this Year (#)	Number Amount (#)	Equity
			Portfolio
43.	Investments Written-Off this Year (\$)	Dollar Amount (\$)	Equity
			Portfolio
44.	Investments Written-Off this Year (#)	Number Amount (#)	Equity
			Portfolio
45.	Total Equity Investments Portfolio (\$)	Dollar Amount (\$)	Equity

#	Field Na	ime	Data Type	Section
				Portfolio
46.	Total Equity Investments Portfolio (#)		Number Amount (#)	Equity
				Portfolio
47.	Total Eq	uity Investments Portfolio in an	Dollar Amount (\$)	Equity
	Eligible	Market and/or Target Market (\$)		Portfolio
48.	Total Eq	uity Investments Closed (\$)	Dollar Amount (\$)	Equity
				Portfolio
49.	Total Eq	uity Investments Closed in Eligible	Dollar Amount (\$)	Equity
	Market	and/or Target Market (\$)		Portfolio
	Total Or	n-Balance Sheet Financial Products	Dollar Amount (\$)	On-
	closed in	n Persistent Poverty Counties		balance
	-	Eligible Markets and/or Target		sheet
		(Includes On-Balance Sheet Loans,		financial
		nvestments and Loan Guarantees)		products
	(\$ - calc	ulated value, no data input)		closed in
				PPCs
50.	a.	On-Balance Sheet Loans closed	Dollar Amount (\$)	On-
		in PPC serving Eligible Market		balance
		and/or Target Market (\$)		sheet
				financial
				products
				closed in
				PPCs
51.	b.	Total Equity Investments closed	Dollar Amount (\$)	On-
		in PPC serving Eligible Market		balance
		and/or Target Market (\$)		sheet
				financial
				products
				closed in
50		Leen Cuerentese mede in DDC	Deller Americat (t)	PPCs
52.	с.	Loan Guarantees made in PPC	Dollar Amount (\$)	On-
		serving Eligible Market and/or		balance
		Target Market (\$)		sheet
				financial
				products
				closed in
				PPCs

Appendix B(ii): Required Application Financial Data Inputs: Credit Union Applicants

Note for Credit Union Applicants: Regulated Applicants should not use information from audited financial statements. Instead, Regulated Applicants should use information from their respective call reports to complete the historic year financial data records. The crosswalk below matches fields required in AMIS to inputs in the National Credit Union Administration's Call Report Form 5300 (5300) and the Financial Performance Report (FPR).

AMIS Inputs	Equivalent 5300 or FPR Data Location			
Assets	5300 Account Number FPR Reference		5300 Table Number	
Allowance for Loan and Lease Losses (\$)	719 or AS0048; Page 2 item 17 or 18	Page 1 (Allowance for Loans & Leases)	FS220	
Total Assets (\$)	010; Page 2 item 25	Page 1 (Total Assets)	FS220	
Liabilities	5300 Account Number	FPR Reference	5300 Table Number	
Total Borrowings (\$)	860C; Page 3 item 6	Page 6 (Other Borrowings + Other Notes, Promissory Notes, Interest Payable, and Draws Against Lines of Credit + Borrowing Repurchase Transactions + Subordinated Debt + Uninsured Secondary Capital and Subordinated Debt included in NW)	FS220	
Shares/Deposits	hares/Deposits 5300 Account FPR Reference		5300 Table Number	
Total Shares and Deposits (\$)	I (118: Page 3 item 19 I Page 1 (Intal Shares & Denosits) I		FS220	
Net Worth 5300 Account Number		FPR Reference	5300 Table Number	
Total Net Worth (\$)	997; Page 12 item 8	Page 6 (Total Net Worth)	FS220A	
Income/Revenue	5300 Account Number	FPR Reference	5300 Table Number	
Total Interest Income (\$)115; Page 5 Item 5Page 7 (Total Ir		Page 7 (Total Interest Income)	FS220A	
Net Income (\$) 661A; Page 5 item 33 Page 7 (Net Inco		Page 7 (Net Income)	FS220A	
Expenses	Expenses 5300 Account FPR Reference		5300 Table Number	
Total Interest Expense (\$)	350; Page 5 item 9 Page 7 (Total Interest Expense)		FS220A	
Loan Portfolio	5300 Account Number	FPR Reference	5300 Table Number	
Total On-Balance Sheet Loan Portfolio (\$)	n 025B; Page 2 item 16 Page 5 (Total Loans & Leases)		FS220	

Total On-Balance Sheet Loan Portfolio (#)	025A; Page 2 item 16	There is no corresponding FPR reference. Use corresponding term defined for Unregulated Applicants above.	FS220	
Total On-Balance Sheet Loan Portfolio in an Eligible Market and/or Target	This exa Use corresp	ccounts. ants above.		
Market (\$) On-Balance Sheet Loans Closed (\$)	031B; Page 6 item 15	Page 18 (Total Amount of Loans Granted YTD)	FS220	
On-Balance Sheet Loans Closed (#)	031A; Page 6 item 15	There is no corresponding FPR reference. Use corresponding term defined for Unregulated Applicants above.	FS220	
On-Balance Sheet Loans Closed in an Eligible Market and/or Target This exact classification not directly define				
% of On-Balance Sheet Loans Closed in an Eligible Market	This exa Calculated value (no	esponding term defined for Unregulated Applicants above. There is no corresponding FPR reference. exact classification not directly defined in 5300 accounts. no data entry): On-Balance Sheet Loans Closed in an Eligible Market get Market (\$) divided by On-Balance Sheet Loans Closed (\$)		
Charge-offs (\$)	550; Page 10 item 10 Page 10 (Total Loans Charged Off)		FS220	
Troubled Debt Restructuring (\$)	1001F ; Page 17 itemPage 10 (Total TDR First RE, Other RE, Consumer, and Commercial Loans)		FS220H	
Recoveries (\$)	551; Page 10 item 10	Page 10 (Total Loans Recovered)	FS220	
Loans 60 Days (or more) Past Due (\$)	041B; Page 8 item 10b (Total Amount of Reportable Delinquent Loans)	Page 8 (Total Del Loans - All Types (> = 60 Days))	FS220	
Loans 60 Days (or more) Past Due (#)	041A; Page 8 item 10a (Total Number of Reportable Delinquent Loans)	There is no corresponding FPR reference. CDFI Fund Staff Program Staff Comments: The total number (#) of loans 60 or more days past due. Loans should be considered past due if any part of the payment is past due.	FS220A	

Total Loans					
Delinquent 31 to 60 Days (\$)	020B; Page 8 item 10b (30-59 days) Page 9 (30 to 59 Days Delinquent)		FS220		
Total Loans Delinquent 31 to 60 Days (#)	020A; Page 8 item 10a (30-59 days)	There is no corresponding FPR reference. CDFI Fund Staff Program Staff Comments: The total number (#) of all loans 31 to 60 days past due. Loans should be considered past due if any part of the payment is past due.	FS220		
On-Balance Sheet Loan Guarantees Made (\$)		There is no corresponding FPR reference. ct classification not directly defined in 5300 a conding term defined for Unregulated Applic			
On-Balance Sheet		There is no corresponding FPR reference.			
Loan Guarantees Made in an Eligible Market	This exa	ct classification not directly defined in 5300 a	ccounts.		
and/or Target Market (\$)	Use corresp	oonding term defined for Unregulated Applic	ants above.		
Total On-Balance	There is no corresponding FPR reference.				
Sheet Loan Guarantees	This exact classification not directly defined in 5300 accounts.				
Outstanding (\$)-	Use corresp	oonding term defined for Unregulated Applic	ants above.		
Total On-Balance Sheet Loan Guarantees		There is no corresponding FPR reference.			
Outstanding in an	This exact classification not directly defined in 5300 accounts.				
Eligible Market and/or Target Market (\$)	Use corresp	ants above.			
Equity Portfolio	5300 Account Number	FPR Reference	5300 Table Number		
Equity		There is no corresponding FPR reference.			
Investments Exited this Year	This exa	This exact classification not directly defined in 5300 accounts.			
(\$)	Use corresponding term defined for Unregulated Applicants above.				
Equity	There is no corresponding FPR reference.				
Investments Exited this Year (#)	This exact classification not directly defined in 5300 accounts.				
(#)	Use corresponding term defined for Unregulated Applicants above.				
Investments		There is no corresponding FPR reference.			
Written-Off this Year (\$)	This exact classification not directly defined in 5300 accounts.				
	Use corresponding term defined for Unregulated Applicants above.				

Investments	There is no corresponding FPR reference.				
Written-Off this Year (#)	This exa	ct classification not directly defined in 5300 a	accounts.		
	Use corresp	oonding term defined for Unregulated Applic	ants above.		
		There is no corresponding FPR reference.			
Total Equity Investments Portfolio (\$)	This exact classification not directly defined in 5300 accounts.				
	Use corresp	oonding term defined for Unregulated Applic	ants above.		
		There is no corresponding FPR reference.			
Total Equity Investments Portfolio (#)	This exa	ct classification not directly defined in 5300 a	accounts.		
	Use corresp	oonding term defined for Unregulated Applic	ants above.		
Total Equity Investments		There is no corresponding FPR reference.			
Portfolio in an Eligible Market	This exa	ct classification not directly defined in 5300 a	accounts.		
and/or Target Market (\$)	Use corresponding term defined for Unregulated Applicants above.				
	There is no corresponding FPR reference.				
Total Equity Investments Closed (\$)	This exact classification not directly defined in 5300 accounts.				
Closed (\$)	Use corresponding term defined for Unregulated Applicants above.				
Total Equity Investments	There is no corresponding FPR reference.				
Closed in an Eligible Market	This exact classification not directly defined in 5300 accounts.				
and/or Target Market (\$)	Use corresponding term defined for Unregulated Applicants above.				
Membership	5300 Account Number	FPR Reference	5300 Table Number		
Total Membership (#)	083; Page 7 item 2	Page 18 (Num Current Members)	FS220		
Total Field of Membership (#)	084; Page 7 item 3	Page 18 (Num Potential Members)	FS220		
Total Members (%)	(083÷084); Page 7 item 2 ÷ Page 7 item 3	Page 18 (% Current Members to Potential Members)	FS220		
		There is no corresponding FPR reference.			
Total Financial	This exact classification not directly defined in 5300 accounts.				
Services Provided	Aggregate number of Einancial Services provided in an Eligible Market and /or				
in an Eligible Market and/or Target Market (#)	Aggregate number of Financial Services provided in an Eligible Market and/or Target Market including number of checking, savings accounts, check cashing, money orders, certified checks, automated teller machines, deposit taking, safe deposit box services, and other similar services, over the 12-month reporting				
		period.			

On-Balance Sheet Financial Products Closed in Persistent Poverty Counties	5300 Account Number	FPR Reference	5300 Table Number
On-Balance Sheet Loans closed in PPCs serving an Eligible Market and/or Target Market (\$)		There is no corresponding FPR reference. ct classification not directly defined in 5300 a conding term defined for Unregulated Applic	
Total Equity Investments closed in PPCs serving an Eligible Market and/or Target Market (\$)		There is no corresponding FPR reference. ct classification not directly defined in 5300 a conding term defined for Unregulated Applic	
Loan Guarantees made in PPCs serving an Eligible Market and/or Target Market (\$)	There is no corresponding FPR reference. This exact classification not directly defined in 5300 accounts. Use corresponding term defined for Unregulated Applicants above.		
Total On-Balance Sheet Financial Products closed in Persistent Poverty Counties serving an Eligible Market and/or Target Market (Includes On- Balance Sheet Loans, Equity Investments and Loan Guarantees) (\$)	There is no corresponding FPR reference. This exact classification not directly defined in 5300 accounts. Calculated value - no data entry.		

Appendix B(iii): Required Application Financial Data Inputs: Bank and Bank Holding Company Applicants

Note for Bank and Bank Holding Company Applicants: Regulated Applicants should not use information from audited financial statements. Instead, Regulated Applicants should use information from their respective call reports to complete the historic year financial data records. The crosswalk below provides guidance for completing required data fields in AMIS that are not directly linked to inputs in the UBPR call report.

Note for Bank Holding Company Applicants: Bank Holding Company Applicants with a Subsidiary bank entity that will make use of the FA Award funds should use financial information of the Subsidiary bank entity when completing the Application Financial Data section.

AMIS Inputs	Equivalent UBPR Data Location			
Assets	UBPR Concept	UBPR Page No. & UBPR Concept Description	Call Report Item	UBPR Concept Description
Unrestricted Cash & Cash Equivalents (\$)	UBPR0081	Page 4 - Noninterest- Bearing Cash and Due From Bank	Schedule RC items 1a (RCFD 0081 = Non- Interest Bearing Balances and Coin and Currency) plus RC item 1b (RCFD 0071 = Interest- bearing balances)	UBPR0081 DESCRIPTION: Noninterest-Bearing Cash and Due From Banks NARRATIVE: Total currency, coin, and noninterest-bearing balances due from depository institutions. FORMULA: ExistingOf(cc:RCFD0081[P0], cc:RCON0081[P0])
Allowance for Loan and Lease Losses (\$)	UBPR3123	Page 4 - Loans and Leases Allowance	Schedule RC item 4c (RCFD 3123)	UBPR3123 DESCRIPTION: Loan and Lease Allowance NARRATIVE: The allowance for loan and lease losses. FORMULA: IF(uc:UBPRC752[P0] = 31,cc:RCFD3123[P0],IF(uc:UBPRC752 [P0] = 41,cc:RCON3123[P0], NULL))
Average Assets (\$)	UBPRE878	Page 4 - Average Assets During	Schedule RC-K item 9 (RCFD 3368)	UBPRE878 DESCRIPTION: Average Assets During Quarter

		Quarter		NARRATIVE: Average assets for one quarter from Call Report Schedule RC-K. FORMULA: IF(uc:UBPR3368[P0] > 0,uc:UBPR3368[P0],IF(uc:UBPR3368[P0] < 1,uc:UBPR2170[P0], NULL))
Earning Assets (\$)	UBPRE123	Page 4 - Total Earning Assets	Schedule RC items 2a, plus 2b, plus 4d (a. Held-to- maturity securities (from Schedule RC-B, column A) RCFD 1754 b. Available-for- sale securities (from Schedule RC-B, column D) RCFD 1773) plus d. Loans and leases held for investment, net of allowance (item 4.b minus 4.c) RCFD B529	UBPRE123 DESCRIPTION: Total Earning Assets NARRATIVE: Sum of Net Loans and Leases and Total Investments. RCK item 9 (Average Total Asset) can be used when UBPRE123 (Average Earning Assets) is not available. FORMULA: uc:UBPRE119[P0] + uc:UBPRE122[P0]
Total Assets (\$)	UBPR2170	Page 4 - Total Assets UBPR Page No.	Schedule RC item 12 -RCFD 2170	UBPR2170 DESCRIPTION: Total Assets NARRATIVE: Total Assets from Call Report Schedule RC. FORMULA: IF(uc:UBPRC752[P0] = 31,cc:RCFD2170[P0], IF(uc:UBPRC752[P0] = 41,cc:RCON2170[P0], NULL))
Liabilities	UBPR Concept	& UBPR Concept Description	Call Report Item	UBPR Concept Description
Total Liabilities (\$)	UBPRD66 2	Page 4 - Total Liabilities (Including Mortgages)	21. Total liabilities (sum of items 13 through 20)	UBPRD662 DESCRIPTION: Total Liabilities (Including Mortgages)

Net Assets	UBPR Concept	UBPR Page No. & UBPR Concept Description	RCFD 2948 Call Report Item	NARRATIVE: Total Liabilities (excluding notes and debentures subordinated to deposits). FORMULA: uc:UBPR2948[P0] UBPR Concept Description
Tier 1 Capital (\$)	UBPR8274	Page 11A - Tier 1 Capital Allowable Under the Risk-Based Capital Guidelines	Schedule RC-R item 26. (sum of items 19 and 25) RCFA 8274	UBPR8274 DESCRIPTION: Tier 1 Capital Allowable Under the Risk-Based Capital Guidelines NARRATIVE: Tier 1 Capital Allowable Under the Risk-Based Capital Guidelines FORMULA: if(uc:UBPRC752[P0] = 31 and ExistingOf(cc:RCONN256[P0], false) = true, cc:RCFA8274[P0], if(uc:UBPRC752[P0] = 41 and ExistingOf(cc:RCONN256[P0], false) = true, cc:RCOA8274[P0], if(uc:UBPRC752[P0] = 31 and uc:UBPR9999[P0]>'2015-01-01', cc:RCFA8274[P0], if(uc:UBPRC752[P0] = 41 and uc:UBPR9999[P0]>'2015-01-01', cc:RCOA8274[P0], if(uc:UBPRC752[P0] = 31, cc:RCFD8274[P0], if(uc:UBPRC752[P0] = 31, cc:RCFD8274[P0], if(uc:UBPRC752[P0] = 41, cc:RCFD8274[P0], if(uc:UBPRC752[P0] = 41, cc:RCFD
Income/ Revenue	UBPR Concept	UBPR Page No. & UBPR Concept Description	Call Report Item	UBPR Concept Description
Total Interest Income (\$)	UBPR4107	Page 2 - Total Interest Income (TE)	Schedule RI item <u>1</u> h. = Total interest income (sum of items 1.a.(3) through 1.g) RIAD 4107	UBPR4107 DESCRIPTION: Total Interest Income (TE) NARRATIVE: Sum of income on loans and leases on a tax equivalent basis + investment income on a tax

				equivalent basis + interest on interest bearing bank balances + interest on federal funds sold and security resales + interest on trading account assets. FORMULA: uc:UBPR4010[P0] + cc:RIAD4065[P0] + cc:RIAD4115[P0] + uc:UBPRD398[P0] + ExistingOf(cc:RIAD4069[P0], '0') + cc:RIAD4020[P0] + cc:RIAD4518[P0] + uc:UBPRD405[P0]
Net Income (\$)	UBPR4340	Page 2 - Net Income	Net income (loss) attributable to bank, RIAD 4340, NETINC	UBPR4340 DESCRIPTION: Net Income NARRATIVE: Net Income from Call Report Schedule RI. FORMULA: cc:RIAD4340[P0]
Expenses	UBPR Concept	UBPR Page No. & UBPR Concept Description	Call Report Item	UBPR Concept Description
Interest Expense (\$)	RIAD4073	Page 2 - Total Interest Expense	Schedule RI item 2 e. Total interest expense (sum of items 2.a through 2.d) RIAD 4073	23 Total Interest Expense 23.1 RIAD4073
Loan Portfolio	UBPR Concept	UBPR Page No. & UBPR Concept Description	Call Report Item	UBPR Concept Description
Total On- Balance Sheet Loan Portfolio (\$)	UBPRE386	Page 7 - Average Total Loans and Leases	RC-K items 6.a.1. Thru b. (RCON 3360) (2) Loans secured by real estate: (a) Loans secured by 1-4 family residential properties RCON 3465 (b) All other	UBPRE386 DESCRIPTION : Average Total Loans & Leases NARRATIVE : Average total loans and average lease financing receivables for the first reporting period of the year and for each subsequent reporting period divided by the number of reporting periods, from Call Report Schedule RC-K.

	loans secured by real estate RCON 3466 3) Loans to finance agricultural production and other loans to farmers RCON 3386 (4) Commercial and industrial loans RCON 3387 (5) Loans to individuals for household, family, and other personal expenditures: a) Credit cards RCON 8561 (b) Other (includes revolving credit plans other than credit cards, automobile loans, and other consumer loans) RCON B562 b. Total loans in foreign offices, Edge and agreement subsidiaries, and IBFs RCFN 3360
Total On- Balance Sheet Loan Portfolio (#)	There is no corresponding UBPR concept. Use corresponding term defined for Unregulated Applicants above.
Total On- Balance Sheet Loan Portfolio in Eligible Market and/or Target Market (\$)	There is no corresponding UBPR concept. Use corresponding term defined for Unregulated Applicants above.

On-Balance Sheet Loans	There is no corresponding UBPR concept. Use corresponding term defined for Unregulated Applicants above.					
Closed (\$)		Use corresponding term defined for Unregulated Applicants above.				
On-Balance Sheet Loans Closed (#)		There is no corresponding UBPR concept. Use corresponding term defined for Unregulated Applicants above.				
On-Balance Sheet Loans Closed in Eligible Market and/or Target Market (\$)	There is no corresponding UBPR concept. Use corresponding term defined for Unregulated Applicants above.					
% of On- Balance Sheet Loans Closed in an Eligible Market		Calculated value - no data entry.				
				UBPR3465		
Charge-offs (\$)	UBPR4635	Page 7 - Gross Credit Losses	Schedule RI-B Charge-offs and Recoveries and Changes in Allowances for Credit Losses	DESCRIPTION: Gross Loan Losses NARRATIVE: Gross amount of loan and lease losses year-to-date. Note that gross loan losses includes the write-down taken on loans held for sale. This item is added back to allow reconcilement with loan loss data by type of loan as reported on Call Report Schedule RI-B, Section a. FORMULA: IF(uc:UBPR9999[P0] > '2002- 01-01',cc:RIADC079[P0] + cc:RIAD5523[P0],IF(uc:UBPR9999[P0] < '2002-01-01' AND uc:UBPR9999[P0] > '2001-04- 01',cc:RIADC079[P0] + uc:UBPRD582[P0],IF(uc:UBPR9999[P 0] < '2001-04-01' AND uc:UBPR9999[P0] > '2001-01- 01',cc:RIAD4635[P0],NULL)))		
Recoveries (\$)	RIAD4605	Page 7 – Line 9 of Schedule RI-B, Part I. Charge-offs	Schedule RI-B Charge-offs and Recoveries and Changes in	Refer to Call Report RIAD4605		
		and	Allowances for			

		Recoveries on Loans and Leases	Credit Losses		
		Leases		UBPR1400	
			Schedule RC-N item 9. Total	DESCRIPTION: Total Non-Current LN&LS	
Loans 90 Days (or more) Past Due (\$)	UBPR1400	Page 8 - Total Non-Current LN&LS	loans and leases (sum of items 1 through 8.b) Column B RCFD 1407	NARRATIVE: The sum of loans and leases past due over 90 days and still accruing interest and loans on nonaccrual.	
				FORMULA: uc:UBPRD667[P0] + uc:UBPRD669[P0]	
Loans 90 Days		There	is no corresponding	g UBPR concept.	
(or more) Past Due (#)		Use corresponding	term defined for Ur	nregulated Applicants above.	
			Schedule RC-N		
			item 9 Column	UBPRD668	
			A (30 to 89 days		
Loans		Page 8 – Past	and still	DESCRIPTION: LN & LS 30-89 Days	
Delinquent 61	UBPRD66	Due,	accruing).	Past Due.	
to 90 days (\$)	8	Nonaccrual &	Total loans and		
		Restructured	leases (sum of	NARRATIVE: Loans and leases past	
			items 1 through	due 30 through 89 days and still	
			8.b) RCFD	accruing interest.	
		There is no	1406		
Loans Delinquent 61 to 90 days (#)	NA	corresponding UBPR	NA	NA	
On-Balance		concept.			
Sheet Loan		There	is no corresponding	g UBPR concept.	
Guarantees		1100 0000000000000000000000000000000000	town dofined for the	ward at a d Analia and a strain	
Made (\$)		Use corresponding	term aefined for Un	nregulated Applicants above.	
On-Balance					
Sheet Loan					
Guarantees Made in		There	is no corresponding	g UBPR concept.	
Eligible					
Market and/or		Use corresponding	term defined for Ur	nregulated Applicants above.	
Target Market	There is no corresponding UBPR concept.				
(\$)					
Total On-					
Balance Sheet					
Loan	Use corresponding term defined for Unregulated Applicants above.				
Guarantees					
Outstanding					

(\$)						
Total On-						
Balance Sheet						
Loan						
Guarantees	There is no corresponding UBPR concept.					
Outstanding in			-			
Eligible	Use corresponding	term defined for Un	regulated Applicants above.			
Market and/or						
Target Market						
(\$)						
	UBPR Page No.					
Equity	UBPR & UBPR	Call Bonort Itom	UBPR Concept Description			
Portfolio	Concept Concept	Call Report Item	OBPR Concept Description			
	Description					
Total Equity	There is	no corresponding	g UBPR concept.			
Investments						
Portfolio (\$)	Use corresponding	term defined for Un	regulated Applicants above.			
Total Equity		no corresponding				
Investments						
Portfolio (#)	Use corresponding	term defined for Un	regulated Applicants above.			
Total Equity						
Investments						
Portfolio in	There is	no corresponding	g UBPR concept.			
Eligible			·			
Market and/or	Use corresponding	term defined for Un	regulated Applicants above.			
Target Market		ose corresponding term defined for onregulated Applicants above.				
(\$)						
Equity	There is	no corresponding	I IBPR concent			
Investments	There is no corresponding UBPR concept.					
Exited this	Use corresponding term defined for Unregulated Applicants above.					
Year (\$)			regulated Applicants above.			
Equity	There is no corresponding UBPR concept.					
Investments		, ,				
Exited this	Use corresponding	term defined for Un	regulated Applicants above.			
Year (#)						
Total Equity Investments	I here is	no corresponding	, UBPR concept.			
Closed (\$)	lico correctionadiona	orm dofined for U	regulated Applicants above			
		lenni dejined jor Un	regulated Applicants above.			
Total Equity Investments						
Closed in	There is	no corresponding	LIBPR concent			
Eligible	incre is	no con coponding				
Market and/or	Lico corresponding torm defined for Linear lated Annihorate charge					
Target Market	Use corresponding term defined for Unregulated Applicants above.					
(\$)						
Investments	There is	no corresponding	UBPR concept.			
Written-Off			, = = : : : : : : : : : : : : : : : : :			
this Year (\$)	Use corresponding	term defined for Un	regulated Applicants above.			
Investments		no corresponding				
Written-Off		no con esponding				
this Year (#)	lice corresponding	term defined for Un	regulated Applicants above.			
			iezuiaieu Applicanis above.			

		T I				
Total Financial Services Provided in Eligible Markets (#)	There is no corresponding UBPR concept. Aggregate number of Financial Services provided in an Eligible Market and/or Target Market including number of checking, savings accounts, check cashing, money orders, certified checks, automated teller machines, deposit taking, safe deposit box services, and other similar services, over the 12-month reporting period.					
On-Balance Sheet Financial Products Closed in Persistent Poverty Counties	UBPR Concept	UBPR Concept Description				
On-Balance Sheet loans closed in PPCs serving an Eligible Market and/or Target Market (\$)	There is no corresponding UBPR concept. Use corresponding term defined for Unregulated Applicants above.					
Total Equity Investments closed in PPCs serving an Eligible Market and/or Target Market (\$)	There is no corresponding UBPR concept. Use corresponding term defined for Unregulated Applicants above.					
Loan Guarantees made in PPCs serving an Eligible Market and/or Target Market (\$)	There is no corresponding UBPR concept. Use corresponding term defined for Unregulated Applicants above.					
Total On- Balance Sheet Financial Products closed in Persistent Poverty Counties serving an Eligible Market and/or Target Market	Calculated value - no data entry.					

(Includes On-
Balance Sheet
Loans, Equity
Investments
and Loan
Guarantees)
(\$)

Appendix B(iv): Required Application Financial Data Inputs: Cooperativa Applicants

Cooperativa applicants should use information from their audited financial statements and Automatización de Informe Trimestral y Sistema Actuarial (AITSA) to complete the Application Financial Data subsection in AMIS. Cooperativa applicants are advised to use their best efforts to provide data for the financial inputs that have no corresponding references by using the guidance provided below. **Note that a cooperativa Applicant will not be penalized if it is unable to provide the data requested.** The CDFI Fund will continue to work directly with cooperativas and COSSEC to refine financial data points and improve the application process.

Note: For any item that is listed where your organization has no data, you must enter the number zero ("0"). AMIS will return a red error message if the required response to a field is not provided.

AMIS Inputs	Equivalent Financial St		
Assets	Audited Financial Statements in Spanish	Reference	AITSA
Allowance for Loan and Lease Losses (\$)	Provisión para Préstamos Incobrables	Loans and Provision for Possible Loan Losses	11000
Total Assets (\$)	Total de Activos	Total Assets	10000
Liabilities	Audited Financial Statements in Spanish	Reference	AITSA
Total Borrowings (\$)	Obligaciones por Pagar	Liabilities-Accounts Payable	21000
Shares/Deposits	Audited Financial Statements in Spanish	Reference	AITSA
Total Shares and Deposits (\$)	Total de Acciones y Depósitos (\$)	Total Shares & Deposits	30500 + 20500
Net Worth	Audited Financial Statements in Spanish	Reference	AITSA
Total Net Worth (\$)	Total de Capital Indivisible	Elements of Undistributed Capital	16530

AMIS Inputs	Equivalent Financial St		
Income/Revenue	Audited Financial Statements in Spanish	Reference	AITSA
Total Interest Income (\$)	Ingresos de Intereses	Total Interest Income (Interest on Loans+Interest on Savings Accounts & CD+Interest on Investment)	40500 + 41000 + 41500
Net Income (\$)	Economía Neta	Net Income	80000
Expenses	Audited Financial Statements in Spanish	Reference	AITSA
Total Interest Expense (\$)	Total Gasto de Intereses	Total Interest Expense (Interest on Deposits & Borrowed Money)	50500 + 51000
Loan Portfolio	Audited Financial Statements in Spanish	Reference	AITSA
Total On-Balance Sheet Loan Portfolio (\$)	Total (\$) de Préstamos en Cartera	Total Loans & Leases	10500
Total On-Balance Sheet Loan Portfolio (#)	Número de Préstamos en Cartera	Not Available in Audit Financial Statement. Available in Quarterly Call Reports. Use corresponding term defined for Unregulated Applicants above.	Number of total Loans (Loans Schedule Section on Call Report) AITSA 10500
Total On-Balance Sheet Loan Portfolio in an Eligible Market and/or Target Market (\$)	Use corres	ponding term defined for Unregulated Applica	nts above.
On-Balance Sheet Loans Closed (\$)	Total (\$) de Préstamos Originados	Not Available in Audit Financial Statement. Available in Quarterly Call Report Use corresponding term defined for Unregulated Applicants above.	Dollar amount of total loans granted quarterly and in the fiscal year. AITSA 17000
On-Balance Sheet Loans Closed (#)	Número de Préstamos Originados	Not Available in Audit Financial Statement. Available in Quarterly Call Report Use corresponding term defined for Unregulated Applicants above.	Number of total loans granted quarterly and in the fiscal year. AITSA 17000
On-Balance Sheet Loans			

AMIS Inputs	Equivalent Financial St	atement Field		
Closed in an Eligible Market and/or Target Market (\$)	Use corresp	nts above.		
Loan Portfolio	Audited Financial Statements in Spanish	Reference	AITSA	
Charge-offs (\$)	Préstamos Cargados Contra la Reserva	Total Loans Charged Off (Loans and Accounts Charged-off)	00060	
Troubled Debt Restructuring (\$)	Préstamos Restructurados	Restructured Loans (Total TDR First RE, Other RE, Consumer, and Commercial Loans)	10570	
Recoveries (\$)	Recobro de Préstamos Previamente Cargados a Reserva	Net Recoveries (Total Loans Recovered)	00065	
Loans 60 Days (or more) Past Due (\$)	Préstamos Morosos (\$) con más de 60 días de atraso	Total Loans - All Types (>60 Days) past due	15000	
Loans 60 Days (or more) Past Due (#)	Préstamos Morosos (#)con más de 60 días de atraso	Not Available CDFI Fund Staff Comments: The total number (#) of loans 60 or more days past due. Loans should be considered past due if any part of the payment is past due.	Total Number Delinquent Loans Schedule AITSA 15000	
Total Loans Delinquent 31 to 60 Days (\$)	Préstamos Morosos (\$) a 31 a 60 días de atraso	Oute. Not Available CDFI Fund Staff Comments: The total amount (\$) of all loans 31 to 60 days past due. Loans should be considered past due if any part of the payment is past due.		
Total Loans Delinquent 31 to 60 Days (#)	Préstamos Morosos (#) con 31 a 60 días de atraso	Not Available CDFI Fund Staff Comments: The total number (#) of all loans 31 to 60 days past due. Loans should be considered past due if any part of the payment is past due.		
On-Balance Sheet Loan Guarantees Made (\$)_	Not Available			
On-Balance Sheet Loan Guarantees	Use corresponding term defined for Unregulated Applicants above. Not Available			

AMIS Inputs	Equivalent Financial Sta	atement Field				
Made in an Eligible Market and/or Target Market (\$)	Use corresponding term defined for Unregulated Applicants above.					
Total On-Balance Sheet Loan Guarantees	Not Available					
Outstanding (\$)- Total On-Balance Sheet Loan Guarantees	Use corresp	oonding term defined for Unregulated Applicants above.				
Outstanding in an Eligible Market and/or Target Market (\$)	Use corresp	Not Available onding term defined for Unregulated Applicants above.				
Equity Portfolio	Audited Financial Statements in Spanish	Reference				
Equity Investments Exited this Year (\$)	Use corresp	Not Available ponding term defined for Unregulated Applicants above.				
Equity Investments Exited this Year (#)	Not Available					
Investments Written-Off this Year (\$)	Use corresponding term defined for Unregulated Applicants above. Not Available Use corresponding term defined for Unregulated Applicants above.					
Investments Written-Off this Year (#)		Not Available				
Total Equity Investments Portfolio (\$)		Not Available ponding term defined for Unregulated Applicants above.				
Total Equity Investments Portfolio (#)		Not Available				
Total Equity Investments Portfolio in an Eligible Market and/or Target		Not Available				

AMIS Inputs	Equivalent Financial Sta	itement Field					
Market (\$)							
Total Equity Investments Closed (\$)	Not Available Use corresponding term defined for Unregulated Applicants above.						
Total Equity Investments Closed in an Eligible Market and/or Target Market (\$)	Use corresp	Not Available Use corresponding term defined for Unregulated Applicants above.					
% of Financial Products Closed in an Eligible Market and/or Target Market	and/or Target Mar Market and/or Target and/or Target Marke	Not Available culated value (no data entry): On-Balance Sheet Loans Closed in an Eligible Market nd/or Target Market (\$) + On-Balance Sheet Loan Guarantees Made in an Eligible tet and/or Target Market (\$) + Total Equity Investments Closed in an Eligible Market d/or Target Market (\$) / (On-Balance Sheet Loans Closed + On-Balance Sheet Loan Guarantees Made + Total Equity Investments Closed					
Membership	Audited Financial Statements in Spanish	Reference	AITSA				
Total Membership (#)	Socios de la Cooperativa	(Num Current Members)	00115				
Total Field of Membership (#)	Not Available	-	ulation per Census ial Members)				
Total Members (%)	Not Available		/ailable to Potential Members)				
		Not Available					
Total Financial Services Provided in an Eligible Market and/or Target Market (#)	Market including nu certified checks, auton	CDFI Fund Staff Comments: Aggregate number of Financial Services provided in an Eligible Market and/or Target Market including number of checking, savings accounts, check cashing, money orders, certified checks, automated teller machines, deposit taking, safe deposit box services, and other similar services, over the 12-month reporting period.					
On-Balance Sheet Financial Products Closed in Persistent Poverty Counties	Audited Financial Statements in Spanish	Reference					
On-Balance Sheet Loans closed in PPCs serving an	Use corresp	Not Available Use corresponding term defined for Unregulated Applicants above.					

AMIS Inputs	Equivalent Financial Statement Field
Eligible Market	
and/or Target	
Market (\$)	
Total Equity	
Investments	
closed in PPCs	Not Available
serving an Eligible	
Market and/or	Use corresponding term defined for Unregulated Applicants above.
Target Market (\$)	
Loan Guarantees	
made in PPCs	Not Available
serving an Eligible	
Market and/or	Use corresponding term defined for Unregulated Applicants above.
Target Market (\$)	
Total On-Balance	
Sheet Financial	
Products closed in	
Persistent	
Poverty Counties	
serving an Eligible	
Market and/or	Not Available
Target Market	
(Includes On-	Calculated value - no data entry.
Balance Sheet	
Loans, Equity	
Investments and	
Loan Guarantees)	
(\$)	

APPENDIX C: Matching Funds Retained Earnings Calculators

This Appendix only applies to Applicants using retained earnings as Matching Funds, who must complete and attach the appropriate Retained Earnings Calculator in AMIS, based on financial institution type. Only CDFI Program FA Core Applicants are required to submit Matching Funds, with the exception of Native American CDFIs.

	Retained Earnings Calculator: Non-Regulated Entities							
Line	Financial Data	Select FYE	Select FYE	Select Most Recent FYE:	Notes/ Documentation:			
А	Total Income/Revenue							
В	LESS Income from Federal Sources (Itemize source and amount in the lines below. Add additional lines as necessary)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}				
		(Auto	(Auto	(Auto				
С	LESS Income listed as Matching Funds Used (Itemize source and amount in the lines below. Add additional lines as necessary).	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}				

D	LESS Retained Earnings Used in Previous Award Years	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
D1	FYE Retained Earnings Used				
D2	Previous 3 Year Average Retained Earnings Used (Two Year Overlap)				
D3	Previous 3 Year Average Retained Earnings Used (One Year Overlap)				
E	Subtotal: Adjusted Operating Income/Revenue	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
F	Total Expenses				
G	LESS Total Expenses Associated with Lines B and C (Itemize source and amount in the lines below. Add additional lines as necessary)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
	Review?	Ok!	Ok!	Ok!	
	Salary and fringe benefits				
	Bad debt/loan loss provision				
	Program services funded through				
	grants				
	Grant expense Other				
н	Subtotal: Adjusted Expenses	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
I	TOTAL RETAINED EARNINGS (E-H)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
			I		

J	Retained Earnings Increase from Fiscal Year End(s) within the Matching Funds Window:		Three Year Average Retained Earnings Initial Increase	{Auto Calculated}
к	Three Year Average Retained Earnings Eligible for MF	{Auto Calculated}	Prior Three Year Average Retained Earnings Used for MF (Two Years of Overlap)	{Auto Calculated}
L	Matching Funds Used		Prior Three Year Average Retained Earnings Used for MF (One Year of Overlap)	\$0

	Retained Earnings Calculator: Credit Unions							
Line	Call Report and other Financial Data	Select FYE	Select FYE	Select FYE	Select Most Recent FYE:	Notes/ Documentation:		
A	Total Net Worth (from PCA Net Worth Calculation Worksheet, Line 8 in Call Report Form 5300)							
В	LESS: Uninsured Secondary Capital (Call Report Form 5300: Line 9. Uninsured Secondary Capital, "Total Amount")							
	Subtotal Modified Retained Earnings (A-B)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}			
	Change in Modified Retained	N/A	{Auto	{Auto	{Auto			

	Earnings		Calculated}	Calculated}	Calculated}	
С	LESS Income from Federal Sources Itemize source and amount in the lines below.	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
D	LESS Matching Funds Used (include current and prior years) (Itemize source and amount in the lines below - report retained earnings from prior award years below in Section E.)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
E	LESS Retained Earnings Used in Previous Award Years (Insert year retained earnings generated)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
E1	FYE Retained Earnings Used					
E2	Previous 3 Year Average Retained Earnings Used (Two Year Overlap)					
E3	Previous 3 Year Average Retained Earnings Used (One Year Overlap)					

F	Adjusted Retained Earnings	N/A	\$0	\$0	\$0			
Any	of the Results Below Can Be Use	d As Match:						
G	Retained Earnings Increase from Fiscal Year End(s) within the Matching Funds Window:				verage Retained gs Increase	{Auto Calculated}		
н	Three Year Average Retained Earnings:	{Auto Calculated}		Retained Ea	e Year Average rnings Used for ears of Overlap)	{Auto Calculated}		
I	Matching Funds Used			Retained Ea	e Year Average rnings Used for ear of Overlap)	{Auto Calculated}		
Appli	Applicants using Retained Earnings <u>Since Inception</u> , must complete Test 1 and Test 2 below Test #1							
К	Total FA Request Amount (Base-FA + PPC-FA + DF-FA)							
L	Total Net Worth (from PCA Net Worth Calculation Worksheet, Line 8 in Call Report Form 5300)	{Auto Calculated}						
М	LESS: Uninsured Secondary Capital (Call Report Form 5300: Line 9. Uninsured Secondary Capital, "Total Amount")	{Auto Calculated}						
Ν	Adjusted Retained Earnings	{Auto Calculated}						

0	Since Inception Match Available	No, not eligible to use Since Inception option
	Test #2	
	Section I: Shares/Deposits	;
Ρ	Dec 31, 2020 Call Report Form 5300: Line 19c. Total Shares and Deposits, "Total Amount"	
Q	Dec 31, 2021 Call Report Form 5300: Line 19c. Total Shares and Deposits, "Total Amount"	
R	Increase over the past year	{Auto Calculated}
S	% of Award	{Auto Calculated}
т	Minimum Threshold Met	{Auto Calculated}
	Section II: Loans & Leases	
U	Dec 31, 2019 Call Report Form 5300: Loans & Leases	{Auto Calculated}
U1	Dec 31, 2019 Call Report Form 5300: Line 16. Total Loans & Leases, "Amount"	

	Dec 31, 2019	
U2	Call Report Form 5300: Line 17. Less: Allowance for Loan &	
	Lease Losses, "Amount"	
V	Dec 31, 2020 Call Report Form 5300: Loans &	{Auto
	Leases	Calculated}
	Dec 31, 2020	
V1	Call Report Form 5300: Line 16.	
	Total Loans & Leases,	
	"Amount"	
	Dec 31, 2020	
V2	Call Report Form 5300: Line 17. Less: Allowance for Loan &	
	Less: Allowance for Loan & Lease Losses, "Amount"	
		()
W	Increase over the past year	{Auto Calculated}
Х	% of Award	{Auto
~		Calculated}
		{Auto Calculated}
Y	Minimum Threshold Met	calculatedy
Sectio	on III: Increase in Shares/Deposits	and Loans &
	Leases	
Z	Minimum Threshold Met	{Auto
	Mannan Micshold Met	Calculated}

	Retained Earnings Calculator: Bank & Bank Holding Companies						
Line	Call Report Data	Select FYE	Select FYE	Select FYE	Select Most Recent FYE:	Notes/ Documentation:	
A	Retained earnings (Line 16c from Holding Company report FR Y-9SP; line 20d from FR Y-9LP; Schedule RC, line 26a from Bank Call Report)						
В	Accumulated other comprehensive income (Line 16d from Holding Company report FR Y-9SP; line 20e from FR Y-9LP; Schedule RC, line 26b from Bank Call Report)						
	Subtotal Modified Retained Earnings (A+B)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}		
	Change in Modified Retained Earnings	N/A	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}		
с	LESS Income from Federal Sources (Itemize source and amount in the lines below.)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}		

D	LESS Matching Funds Used (include current and prior years) (Itemize source and amount in the lines below, include retained earnings from prior Award years below in Section E.)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
E	LESS Retained Earnings Used in Previous Award Years (Insert year retained earnings generated)	N/A	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
E1	FYE Retained Earnings Used					
E2	Previous 3 Year Average Retained Earnings Used (Two Year Overlap)					
E3	Previous 3 Year Average Retained Earnings Used (One Year Overlap)					
F	Adjusted Retained Earnings	N/A	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
			1			
	Any of the Results Below Can Be Used As	Match:				
G	Retained Earnings Increase from Fiscal Year End(s) within the Matching Funds Window:			Retained Ea	rr Average rnings Initial ease	{Auto Calculated}
н	Three Year Average Retained Earnings Increase:	{Auto Calculated}			-	{Auto Calculated}
Ι	Matching Funds Used			Prior Three \	/ear Average	{Auto Calculated}

			Retained Earnings Used for MF (One Year of Overlap)
Appli	cants using Retained Earnings <u>Since Incepti</u>	<u>on</u> , must comp	lete Test 1 and Test 2 below
к	Test #1 Total FA Request Amount (Base-FA + PPC-FA + DF-FA)		
L	Retained earnings (Line 16c from Holding Company report FR Y-9SP; line 20d from FR Y-9LP; Schedule RC, line 26a from Bank Call Report) Dec 31, 2019	{Auto Calculated}	
М	LESS Accumulated other comprehensive income (Line 16d from Holding Company report FR Y-9SP; line 20e from FR Y-9LP; Schedule RC, line 26b from Bank Call Report) Dec 31, 2019	{Auto Calculated}	
N	Adjusted Retained Earnings	{Auto Calculated}	
Ο	Since Inception Match Available	No, not eligible to use Since Inception option	
	Test #2 Section I: Deposits		

Ρ	Dec 31, 2020 Call Report: Schedule RC - Balance Sheet, Line 13a - Deposits: In domestic offices	
Q	Dec 31, 2021 Call Report: Schedule RC - Balance Sheet, Line 13a - Deposits: In domestic offices	
R	Increase over the past year	{Auto Calculated}
S	% of Award	{Auto Calculated}
Т	Minimum Threshold Met	{Auto Calculated}
	Section II: Loans & Leases	
U	Dec 31, 2019 Call Report: In Schedule RC - Balance Sheet, Line 4d - Loans and leases held for investment, net of allowance	
V	Dec 31, 2020 Call Report: In Schedule RC - Balance Sheet, Line 4d - Loans and leases held for investment, net of allowance	

	Re	tained Earnings	Calculator: Coop	erativas		
Line	Call Report and other Financial Data	Select FYE	Select FYE	Select FYE	Select Most Recent FYE:	Notes/ Documentation:
A	Total Net Worth (from Total de Capital Indivisible, AITSA 16530)					

В	LESS: Uninsured Secondary Capital (from Obligaciones de Capital, AITSA 30501)					
	Subtotal Modified Retained Earnings (A-B)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
	Change in Modified Retained Earnings	N/A	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
с	LESS Income from Federal Sources Itemize source and amount in the lines below.	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
D	LESS Matching Funds Used (include current and prior years) (Itemize source and amount in the lines below, include retained earnings from prior Award years below in Section E.)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
E	LESS Retained Earnings Used in Previous Award Years (Insert year retained earnings generated)	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
E1	FYE Retained Earnings Used					

E2	Previous 3 Year Average Retained Earnings Used (Two Year Overlap)					
E3	Previous 3 Year Average Retained Earnings Used (One Year Overlap)					
F	Adjusted Retained Earnings	N/A	{Auto Calculated}	{Auto Calculated}	{Auto Calculated}	
Ar	ny of the Results Below Can Be Used A	s Match:		_		_
G	Retained Earnings Increase from Fiscal Year End(s) within the Matching Funds Window:				verage Retained s Increase	{Auto Calculated}
н	Three Year Average Retained Earnings:	{Auto Calculated}		Retained Ear	Year Average nings Used for ars of Overlap)	{Auto Calculated}
I	Matching Funds Used			Retained Ear	Year Average nings Used for ar of Overlap)	{Auto Calculated}
Applica	nts using Retained Earnings <u>Since Ince</u> Test #1	e <u>ption,</u> must con	nplete Test 1 and	Test 2 below		
К	Total FA Request Amount (Base-FA + PPC-FA + DF-FA)					
L	Total Net Worth (from Total de Capital Indivisible, AITSA 16530)	{Auto Calculated}				
М	LESS: Uninsured Secondary Capital (from Obligaciones de Capital, AITSA 30501)	{Auto Calculated}				

N	Adjusted Retained Earnings	{Auto Calculated}
0	Since Inception Match Available	No, not eligible to use Since Inception option
	Test #2	
	Section I: Shares/Deposits	
	Dec 31, 2020	
Р	AITSA: Sum of "Acciones" and "Depósitos" (20500 + 30500)	
	Dec 31, 2021	
Q	AITSA: Sum of "Acciones" and "Depósitos" (20500 + 30500)	
R	Increase over the past year	{Auto Calculated}
S	% of Award	{Auto Calculated}
т	Minimum Threshold Met	{Auto Calculated}
	Section II: Loans & Leases	
U	Dec 31, 2019	{Auto
- 0	AITSA: Préstamos	Calculated}

U1	Dec 31, 2019	
	AITSA: Préstamos (10500)	
	Dec 31, 2019	
U2	AITSA: Provisión de Préstamos Incobrables (11000)	
V	Dec 31, 2020	{Auto
v	AITSA: Préstamos	Calculated}
	Dec 31, 2020	
V1	AITSA: Préstamos (10500)	
	Dec 31, 2020	
V2	AITSA: Provisión de Préstamos Incobrables (11000)	
W	Increase over the past year	{Auto Calculated}
х	% of Award	{Auto Calculated}
Y	Minimum Threshold Met	{Auto Calculated}
Section	III: Increase in Shares/Deposits and L	oans & Leases
Z	Minimum Threshold Met	{Auto Calculated}

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