

Online Customer Relationship Management (CRM)/ Performance Databases System

Screen Shots

October 2022

Accounts Fields – Entered by Project



New Account: Account	Required Fields
Industry Information	Account Name
* Primary NAICS Search NAICS Code Q	Business Center
NAICS 2	Phone:
Program (Select at least one program)	Email Address
Advanced Manufacturing Program Export Program	Website
Business Center Program Federal Procurement Center Program	Race/Ethnicity
Capital Program	Primary NAICS
Business Address	Business Address
Country * City United States Vlew all dependencies	Program Type(s)
*Address Line 1 * State None View all dependencies	
Address Line 2 * ZIP Code	
Suite ZIP+4	

Contact Fields – Entered by Project



New Contact:	Contact Record Type		Required Fields
Contact Information			
Contact Owner Jerry Higgins	Status Active	•	
*Name Salutation	* Phone		First & Last Name
Address Information			Job Title
Country	* City		Status of Engagement
United States View all dependencies			Business Center
* Business Address 1	* State		Phone
	None	•	Fmail
Business Address 2	* ZIP Code		Address Information
Suite	ZIP+4		
Search respect			
Manager Name Search Contacts Q	Directors Contact		
Contact Type			
-None			
* Status of Engagement			
Made Initial Contact			
*Business Center	_		
Search Business Centers Q			

Service Fields – Entered by Project



Information Service Request Lest Name Find Name Service Request Search Business Centers Contact Name Service Request Information * Contact Name Service Type Search Contacts Contact Name Search Contacts Contact Na	New Service	: New Service
Service Request Let Name Ist Name Beach Business Centers Center Business Centers Center Business Centers Center Name Isolation Sine Arts Emponiums Isolation Sine Arts Emponiums Isolation Sine Arts Emponiums Isolation Sine Arts Emponiums Isolation Sine Description Information Statest Isolation Sine Piosing Isolation Sine Description Isolation Sine Piosing Isolation Sine Description Isolation Sine Statest Isolation Sine Description Isolation Sine	Information	
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• Business Centers Search Business Centers • Service Request Information • Account Name • Higgins Fine Arts Emporiums • Service Type • None • Contact Name Search Contacts • Priority • ALDDIUM		
Search Business Centers Q Service Request Information *Account Name *Fee Amount Billed Image: Higgins Fine Arts Emporiums *Fee Amount Collected *Service Type *Fee Amount Collected Image: Name *Fee Amount Collected Image: Name *Tetal Attendees Image: Name *Tetal Attendees Subject *Description Subject *Description Frequent Supplement Program Extern Information	* Business Center	
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Priority Total Attendees 3-MEDIUM Description Information Subject * Description	Search Contacts Q	
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Subject Description Program (Select only one program) Federal Procurement Supplement Program Sustem Information	Description Information	
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Program (Select only one program) Federal Procurement Supplement Program		
Program (Select only one program) Federal Procurement Supplement Program Suptem Information	* Description	
Program (Select only one program) Federal Procurement Supplement Program System Information		
Program (Select only one program) Federal Procurement Supplement Program System Information		
Federal Procurement Supplement Program	Program (Select only one program)	
System Information	Federal Procurement Supplement Program	
System Information		
system mormation	System Information	

DocuSign – Client Actions





First page will always be the Electronic Record and Signature Disclosures. Please advise your Client to review the form for accuracy before clicking sign.





Minority Business Development Agency Program Services MBDA Internal/External Client Engagement Form

The U.S. Department of Commerce Minority Business Development Agency's (MBDA) mission is to foster the growth and global competitiveness of U.S. businesses that are minority-owned. MBDA accomplishes its mission by facilitating transactions through referrals, business consulting, contract bid/proposal preparation, loan packaging, and/or matching contract opportunities and capital sources (i.e. loans, equity, bonding, etc.). In addition, MBDA helps clients to achieve their growth objectives by connecting them with prospective strategic partners through business-to-business matching, teaming arrangements, joint ventures, or other strategic advisory services.

Acknowledgement of Client Relationship

Daily Planet Newspaper

("client") has engaged with MBDA for business consulting or other services. The services provided by MBDA and/or MBDA Business Centers to the client are subsidized through Federal appropriations. MBDA agrees to provide one or more of the following services:

- X business consulting X contract opportunity sourcing
- X business match-making X capital sourcing

X other services (describe) Specialized Training

MBDA does not guarantee any particular outcome or business result on behalf of the client or associated third parties and is not liable for any outcomes or business decisions made by the client or associated third parties.

Acceptance of Client Relationship

The client agrees to: (a) acknowledge the relationship with MBDA (as demonstrated in this agreement); (b) provide firm contact and profile information; (c) disclose outcome(s) based on the services provided to the client by MBDA and/or MBDA business centers to MBDA and/or MBDA business centers; and (d) provide documentary verification to MBDA and/or MBDA business centers for transactions resulting from services provided pursuant to this engagement.

Client receives digital document and reviews



Privacy Disclosure and Information Use

By submitting this form, your company agrees to allow the Minority Business Development Agency (MBDA) in Washington, D.C. to share this document, information contained therein, and any supplementary material provided by your company (collectively "Client Engagement Form") on an as needed basis, with other United States Government agencies to carry out appropriate due diligence and more effectively advocate for your interests. The Client Engagement Form also may be used by MBDA and MBDA Business Centers for the purposes of conducting research, studies, and analysis consistent with the MBDA mission as stated in Executive Order 11625. The Client Engagement Form is considered business confidential and will not be shared with any other person or organization outside the U.S. Government unless the MBDA Headquarters is given permission to do so by your company. All business confidential information will be protected from disclosure to the extent permitted by law.

DocuSigned by lois lane 9/2/2022 Signature of Authorized Client Representative (Date) Lois Lane Print Name of Authorized Client Representative **Daily Planet Newspaper** Name of Business Dear Reader Drive Address 19901 Dover Delaware City, State, Zip 5555556743 Telephone info@dp.com E-Mail DocuSigned by Clark Kent 9/2/2022 Signature of MBDA Business Center Representative (Date) Clark Kent Print Name of MBDA Business Center Representative

OMB Control No. 0640-002 Approved – DOC/OGC: 4/21/15

Client clicks to sign document

DocuSign – Client Transaction Verification Form



Client reviews outcome document

Minority Business I	Development	Agency
Client Transaction	Nerification	Form

Pursuant to the mutually agreed upon terms of the Minority Business Development Agency (MBDA) Internal/External Client Engagement Form, your firm contracted with MBDA to provide one or more of the following services:

X Contract Assistance X Financing Assistance Business Consulting Other

For transactions in which the services provided by MBDA, either directly or indirectly, by providing business consulting, referrals or other services, resulted in either a contract or capital award, please answer the following questions:

Contract Award Did you receive a contract award? Yes X No_____ What type of contract? X Standard _____Multiple/Multi-Year ____ IDIQ If yes, what was/were the Dollar Amount(s) of the award(s)? Date: <u>08/03/2022</u> <u>53000000</u> From Whom: DOJ

Date: ______ \$ _____ From Whom:

Date: _____ \$ ____ From Whom:

Capital Award (loan, bonding, equity, or other) Did you receive a capital award? Yes <u>X</u> No_____ If yes, what was/were the Dollar Amount(s) of the capital obtained? Date: <u>08/09/2022</u> <u>\$2300000</u> From Whom:

Date: _____ \$ ____ From Whom:

Date: _____ \$ ____ From Whom:

Job Opportunities Created New Jobs Created: 5,000

DOL

b. Jobs Retained: 14,000

Pursuant to the client responsibilities outlined in Section (d) of the MBDA Internal/External Client Engagement Form, please provide any and all documentary evidence (contract award documents, agreements, etc.) to your servicing MBDA Business Center Program or MBDA Business Development Specialist as evidence of the above transaction(s). All documentation will be kept on file and confidential within the MBDA Business Center. MBDA and MBDA Business Center Programs will take reasonable action to restrict access to such information by non-governmental entities. All information will remain confidential to the fullest extent of the law.

Please provide a brief narrative description of the MBDA services provided to your firm:



Client provides description of services received and clicks to sign document

1	They helped
	I hereby certify that the information and statements provided in this document are truthful and accurate representations of the transaction(s) that occurred as a result of MBDA's services. I also certify that all verifying documents are authentic and accurately represent the transaction(s) referenced above.
	Client Firm Name: Daily Planet Newspaper
	Print Name:Lois Lane
	Authorized Client Representative Title Title
	Signature:
	Date:
	Clark Kent 8/18/2022 CBE171655CA44DF
	Clark Kent

Please provide a brief narrative description of the MBDA services provided to your firm: