

CONSERVATION PRACTICE ADOPTION MOTIVATIONS SURVEY - VERSION 3

GRAZING PRACTICES

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**United States
Department of
Agriculture**



**NATIONAL
AGRICULTURAL
STATISTICS
SERVICE**

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1. Have you grazed livestock on your operation in the last 10 years?

INCLUDE land you own or rent and graze or have grazed livestock on.

EXCLUDE land you rented out to someone else to use for grazing.

¹³⁰ ☐ Yes - Go to Section 1 on page 2

☐ No - Complete Item 1a below, then go to
Section 14 on page 32

a. What is the current status of the operation?

¹³¹

☐ Out of business

☐ All land is leased out

☐ No livestock in the last 10 years but still in business

After completing Item 1a above, Go to Section 14 on page 32.

Section 1 - Land Use and Livestock

Please report farm/ranch land owned, rented, or used in your operation.

All land includes all cropland, idle land, Conservation Reserve Program (CRP), pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation.

Grazing land includes permanent pasture, rangeland, and woodland pastured.

1. On December 31, 2023, how many acres did this operation:

a. Own?

b. Rent or lease from others or use rent free? INCLUDE any short term leases or land used on an animal unit month (AUM) basis.

c. Rent to others?

2. Calculate Items 1a + 1b - 1c. Then the total acres operated on December 31, 2023, was

3. How many acres of grazing land, operated on December 31, 2023, were irrigated in at least 2 of the past 4 years? Do not include cropland even if crop residues or small grains were grazed.

All Land (Acres)	Grazing Land (Acres)
901	xxx
132	xxxx
905	xxxx
900	102
	xxxx

4. Of the total acres operated, how many acres are considered:

a. Cropland, including land in hay, summer fallow, cropland idle, and cropland in government programs?

b. Woodland, not pastured?

c. Other land?

5. Of the total acres operated, how many acres were enrolled in the Conservation Reserve Program (CRP), Wetland Reserve Program (WRP), Farmable Wetlands Program (FWP), Conservation Reserve Enhancement Program (CREP), Agricultural Conservation Easements Program (ACEP, WRE, ALE) and Farm and Ranch Lands Protection Program (FRPP) on December 31, 2023?

Acres
101
103
104
107

6. Report the total number of livestock and poultry, by type, on your operation on December 31, 2023. If you do not know the total number of animals, please provide an estimate.

	Number
a. Beef cows - INCLUDE beef heifers that have calved. EXCLUDE heifers that have not calved, steers, calves, and bulls.	108
b. Milk cows - INCLUDE any dry cows. EXCLUDE any heifers not yet freshened.	109
c. Other cattle and calves - INCLUDE fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.	110
d. All hogs and pigs	111
e. All Poultry - INCLUDE layers and pullets, including table and hatching, turkeys, broilers, other chickens, ducks, etc.	112

7. During 2023, did this operation produce organic products according to USDA's National Organic Program (NOP) standards or have acres transitioning into USDA NOP Production?
EXCLUDE processing and handling.

106

1 ☐ Yes3 ☐ No

Section 2 - Approach to Conservation

1. In this survey, conservation practices refer to actions taken, or new technologies adopted to conserve soil, water, or wildlife habitat on your grazing operation. Report your agreement or disagreement with the following statements about your approach to using conservation practices.

	Agree	Neither Agree nor Disagree	Disagree
xxx I seek out information about conservation practices and their implementation.	1 ☐	2 ☐	3 ☐
xxx I generally adopt new conservation practices before other ranchers or grazing land managers in my local area.	1 ☐	2 ☐	3 ☐
xxx I experiment with new conservation practices on grazing land that I manage.	1 ☐	2 ☐	3 ☐
xxx I do not implement new conservation practices unless I know that they will increase my profits or reduce my workload.	1 ☐	2 ☐	3 ☐
xxx I am willing to adopt conservation practices that improve environmental quality, even if they do not increase my profit or reduce my workload.	1 ☐	2 ☐	3 ☐
xxx I am willing to adopt conservation practices that protect my investment in the land, even if they do not increase my profit or reduce my workload.	1 ☐	2 ☐	3 ☐
xxx I am willing to adopt conservation practices that preserve land for the next generation, even if they do not increase my profit or reduce my workload.	1 ☐	2 ☐	3 ☐

2. Thinking in general about the conservation practices that you have used on your grazing land, what are your objectives when deciding to use conservation practices? Select all that apply.

- xxx ☐ Improving forage production or forage quality
- xxx ☐ Improving long term productivity
- xxx ☐ Enhancing soil health or soil quality
- xxx ☐ Reducing erosion
- xxx ☐ Supporting wildlife habitat
- xxx ☐ Improving water quality in the area (e.g., avoiding polluting streams, rivers, and lakes)
- xxx ☐ Sequestering carbon
- xxx ☐ Mitigating the effects of drought
- xxx ☐ Maintaining or improving scenery or beauty of the grazing land
- xxx ☐ Enhancing recreational opportunities such as hunting

Section 3 - Technical Assistance

1. Have you ever received technical assistance (expertise or information) for conservation on grazing land you operate from any federal, state, local university, or other source?

INCLUDE

- Expertise or information provided for planning or implementing conservation practice or designing, laying out, or installing conservation structures
- Expertise or information from a government agency, private consultant, or other technical expert that may be paid or free
- Expertise or information from private technical service providers (TSPs) that is reimbursed by federal, state, or local governments

EXCLUDE financial assistance that helps defray the cost of installing or implementing conservation practices.

200

₁ ☐ Yes - Continue

₃ ☐ No - Go to Item 1b

- a. Have you received technical assistance for conservation from any of these sources? Check all that apply.

201

☐ Federal agencies

202

☐ State or local agencies

203

☐ Private sources

- b. Report your agreement or disagreement with the following statements about technical assistance on your grazing land.

	Agree	Neither Agree nor Disagree	Disagree	N/A
204 Technical assistance is available to me	₁ ☐	₂ ☐	₃ ☐	
xxxx I am comfortable using free technical assistance from federal government employees	₁ ☐	₂ ☐	₃ ☐	
xxxx I am comfortable using free technical assistance from non-federal government sources	₁ ☐	₂ ☐	₃ ☐	
207 I have never sought any form of technical assistance	₁ ☐	₂ ☐	₃ ☐	
xxxx I tried to get free technical assistance from the federal government but could not	₁ ☐	₂ ☐	₃ ☐	₄ ☐
xxxx I tried to get free technical assistance from a non-federal government source but could not	₁ ☐	₂ ☐	₃ ☐	₄ ☐
xxxx I received technical assistance and it was beneficial	₁ ☐	₂ ☐	₃ ☐	₄ ☐
xxxx I received technical assistance but it took too long	₁ ☐	₂ ☐	₃ ☐	₄ ☐
xxxx I received technical assistance but it did not meet my needs	₁ ☐	₂ ☐	₃ ☐	₄ ☐

Section 4 - Herd Composition and Animal Performance Goals

1. Please answer the following about any domestic livestock that grazed on your operation in 2023.

INCLUDE all grazing operations, regardless of land ownership, lease, rent or permit status.

EXCLUDE animals that grazed only on crop residues or annuals including small grains.

	Cattle	Sheep	Goats	Other
Peak number on operation during 2023	320	321	322	323
Number of separate grazing herds	324	325	326	327
Average number of pastures (fenced areas of pasture, rangeland, or woodland that can be grazed separately) used for grazing each herd	300	301	302	303
Average number of acres for grazing each herd	304	305	306	307
This livestock operation is primarily for breeding (e.g., cow/calf)	308 1 ☐ Yes 3 ☐ No	309 1 ☐ Yes 3 ☐ No	310 1 ☐ Yes 3 ☐ No	311 1 ☐ Yes 3 ☐ No
This livestock operation is primarily for stockers (non-breeding animals)	312 1 ☐ Yes 3 ☐ No	313 1 ☐ Yes 3 ☐ No	314 1 ☐ Yes 3 ☐ No	315 1 ☐ Yes 3 ☐ No
This livestock operation is a mix of breeding and stockers	316 1 ☐ Yes 3 ☐ No	317 1 ☐ Yes 3 ☐ No	318 1 ☐ Yes 3 ☐ No	319 1 ☐ Yes 3 ☐ No

2. Do you have a breeding herd that grazed on your operation in 2023.

xxxx

1 ☐ Yes - Continue

3 ☐ No - Go to Item 4 on page 7

3. Complete the following table for breeding livestock grazed on your operation in 2023.

	Cattle	Sheep	Goats	Other
Average mature sire (bull, ram, etc.) weight	332	333	334	335
Average mature breeding female (cows, ewes, etc.) weight	336	337	338	339
Current percentage breeding crop (calving rate/lambing rate/etc.)	340	341	342	343
Desired percentage breeding crop	344	345	346	347
Average age in months at weaning	348	349	350	351
Average weight at weaning	352	353	354	355

4. Complete the following table for stockers or non-breeding livestock on your operation in 2023.

	Cattle	Sheep	Goats	Other
Average weight of stockers or other non-breeding livestock when placed	356	357	358	359
Average number of days stockers or other non-breeding livestock were on the operation	360	361	362	363
Average weight of stockers or other non-breeding livestock when removed	364	365	366	367

5. When you select animals to purchase, please rate the importance of each factor.

	Important	Neither Important Nor Unimportant	Unimportant
368 Breed	1 ☐	2 ☐	3 ☐
369 Genetics	1 ☐	2 ☐	3 ☐
370 Ease of Gain	1 ☐	2 ☐	3 ☐
371 Age	1 ☐	2 ☐	3 ☐
373 Open (not pregnant)	1 ☐	2 ☐	3 ☐
374 Pregnant	1 ☐	2 ☐	3 ☐

6. When you decide to reduce herd size or de-stock, please rate the importance of each factor.

	Important	Neither Important Nor Unimportant	Unimportant
376 Weather	1 ☐	2 ☐	3 ☐
377 Forage quantity and/or quality	1 ☐	2 ☐	3 ☐
378 Animal behavior	1 ☐	2 ☐	3 ☐
379 Animal age, gain, breed-back success	1 ☐	2 ☐	3 ☐
xxx Favorable market prices	1 ☐	2 ☐	3 ☐

Section 5 - Grazing Management

1. Tell us about your basic grazing management.

a. My stocking rate is based on: (check all that apply)

xxx

☐ Historical rates for the area

xxx

☐ My experience with my grazing land

xxx

☐ Available forage determined by weighing

xxx

☐ Available forage estimated using other methods

b. I move livestock based on: (check all that apply)

xxx

☐ Calendar dates

xxx

☐ Plant height

xxx

☐ Other methods of forage monitoring

xxx

☐ Availability of drinking water

c. During the growing season, I typically rest my grazing land (no grazing)
(If you do not rest your grazing land during the growing season, enter zero)

Number of Days

xxx

d. During the dormant season, I typically rest my grazing land (no grazing)
(If you do not rest your grazing land during the dormant season, enter zero)

xxx

e. I stockpile grass for dormant season grazing (stockpiling is leaving grass standing for dormant season grazing).

xxx

1 ☐ Yes3 ☐ No

f. I feed hay during the dormant season.

xxx

1 ☐ Yes3 ☐ No

g. I have access to emergency forage in the event of drought or other feed shortage.

xxx

1 ☐ Yes3 ☐ No

h. I reduce my herd size in the event of a drought or other feed shortage.

xxx

1 ☐ Yes3 ☐ No

i. I keep records and use them to improve/adapt my management decisions.

xxx

1 ☐ Yes3 ☐ No

j. My management decisions are affected by lease, permit, or regulatory restrictions.

xxx

1 ☐ Yes3 ☐ No

2. A grazing plan identifies how you intend to manage the harvest of vegetation with grazing and/or browsing animals. It typically captures the following six items: stocking rates, timing, duration and frequency of grazing, a contingency plan for unforeseen events, and a forage monitoring plan.

Based on this description, do you have a written grazing plan?

408

¹ ☐ Yes - Go to Item 3

³ ☐ No - Complete Item 2a below, then go to Section 6 on page 13

- a. Please report your agreement or disagreement with the following statements about a written grazing plan.

My reasons for not using a written grazing plan include:

	Agree	Neither Agree nor Disagree	Disagree
412 Written plans cannot cover every situation	¹ ☐	² ☐	³ ☐
413 No reason to change my grazing management	¹ ☐	² ☐	³ ☐
xxx It costs too much money	¹ ☐	² ☐	³ ☐
xxx Too much time or effort	¹ ☐	² ☐	³ ☐
416 I did not receive technical assistance	¹ ☐	² ☐	³ ☐
417 I did not receive financial assistance	¹ ☐	² ☐	³ ☐
xxx Not required by regulation	¹ ☐	² ☐	³ ☐

After completing Item 2a above, go to Section 6 on page 13.

3. Does your written grazing plan have a contingency plan for unforeseen events, such as drought, fire, or flood?

xxx

¹ ☐ Yes

³ ☐ No

4. What year did you first follow your written grazing plan? year

422

a. In the first year, what percentage of your grazing land was in your written grazing plan?

423

%

b. In the first year, did you receive technical or financial assistance?

INCLUDE technical assistance from a government agency, private consultant, or other technical expert.

	Did you receive technical assistance?	Did you receive financial assistance?	How many acres had financial assistance?	Percentage of total cost covered by financial assistance
Developing and writing a grazing management plan	424 1 ☐ Yes 3 ☐ No	425 1 ☐ Yes 3 ☐ No	426	427 %
Implementing a written grazing management plan	428 1 ☐ Yes 3 ☐ No	429 1 ☐ Yes 3 ☐ No	430	431 %

i. What percentage of financial assistance came from federal sources?

INCLUDE Natural Resources Conservation Service, U.S. Forest Service, Bureau of Land Management, Bureau of Indian Affairs, and Fish & Wildlife Service

EXCLUDE assistance from state or local agencies.

Enter 0 if no financial assistance was received from federal sources.

432

%

c. My reasons for developing and using a written grazing management plan include:

	Agree	Neither Agree nor Disagree	Disagree
433 Addressing conservation needs	1 ☐	2 ☐	3 ☐
434 Used successfully by others	1 ☐	2 ☐	3 ☐
435 Higher net return on grazing	1 ☐	2 ☐	3 ☐
xxx Preserving long-term productivity	1 ☐	2 ☐	3 ☐
436 Anticipated saving time or effort	1 ☐	2 ☐	3 ☐
437 Availability of technical assistance	1 ☐	2 ☐	3 ☐
438 Availability of financial assistance	1 ☐	2 ☐	3 ☐
439 Required by regulation (e.g. for BLM or USFS allotments)	1 ☐	2 ☐	3 ☐

5. Since you first began using a written grazing plan, have you expanded the percentage of grazing land covered by the plan?

442 1 ☐ Yes - Continue 3 ☐ No - Go to Item 6

- a. Did you receive the following for expanding the use of your grazing management plan?

	Did you receive technical assistance?	Did you receive financial assistance?	How many acres had financial assistance?	Percentage of total cost covered by financial assistance
Developing and writing a grazing management plan	443 1 ☐ Yes 3 ☐ No	444 1 ☐ Yes 3 ☐ No	445	446 %
Implementing a written grazing management plan	447 1 ☐ Yes 3 ☐ No	448 1 ☐ Yes 3 ☐ No	449	450 %

- i. What percentage of financial assistance came from federal sources?

INCLUDE Natural Resources Conservation Service, U.S. Forest Service, Bureau of Land Management, Bureau of Indian Affairs, and Fish & Wildlife Service

EXCLUDE assistance from state or local agencies.

Enter 0 if no financial assistance was received from federal sources.

451 %

- b. My reasons for expanding use of my written grazing management plan included:

	Agree	Neither Agree nor Disagree	Disagree
452 Successfully addressed conservation need(s)	1 ☐	2 ☐	3 ☐
458 Unified management of all grazing lands	1 ☐	2 ☐	3 ☐
xxx Increased net return on grazing	1 ☐	2 ☐	3 ☐
xxx It helps preserve long term productivity	1 ☐	2 ☐	3 ☐
455 Saving time or effort	1 ☐	2 ☐	3 ☐
456 Availability of technical assistance	1 ☐	2 ☐	3 ☐
457 Availability of financial assistance	1 ☐	2 ☐	3 ☐

6. In 2023, on what percentage of your grazing land did you follow your written grazing plan?

Enter 0 if you did not use your grazing plan in 2023.

420 %

- a. If you reported less than 100% in Item 6 above, did the plan exclude any of the following categories of land?

- Leased from private landowner
- Leased or permitted from a State agency
- Permitted from a Federal agency (e.g. BLM, USFS)

421 1 ☐ Yes 3 ☐ No

- b. If you did not use a written grazing plan in 2023 (reported 0% in Item 6 above), do you plan to do so again within 3 years?

460

1 ☐ Yes - Go to Section 6 on page 13 3 ☐ No - Continue

- c. My reasons to stop using my written grazing management plan included:

	Agree	Neither Agree nor Disagree	Disagree
461 Adapting to changing conditions was a challenge	1 ☐	2 ☐	3 ☐
462 Other federal benefits do not depend on use of grazing plan	1 ☐	2 ☐	3 ☐
463 Monitoring required too much time or effort	1 ☐	2 ☐	3 ☐
464 Monitoring did not help me make better decisions	1 ☐	2 ☐	3 ☐
465 Technical assistance ended	1 ☐	2 ☐	3 ☐
466 Financial assistance ended	1 ☐	2 ☐	3 ☐
467 Financial assistance did not cover enough of the cost	1 ☐	2 ☐	3 ☐

Section 6 - Brush and Weed Control

1. Have either of the following practices been used on grazing land you own or lease during the past 15 years? Follow the instructions at the end of the table.

	Land Owned	Land Leased
Brush control - The management, control or removal of woody plants (shrubs, trees, cacti) including invasive, noxious, or undesirable plants.	501 1 ☐ Yes 3 ☐ No	502 1 ☐ Yes 3 ☐ No
Weed control - The management, control or removal of non-woody plants (grasses, herbs), including invasive, noxious, or undesirable plants.	503 1 ☐ Yes 3 ☐ No	504 1 ☐ Yes 3 ☐ No

If you answered "Yes" to any of the above questions in Item 1, go to Item 2.
If you answered "No" to all of the above questions in Item 1, continue.

- a. Please report your agreement or disagreement with the following statements about brush (woody plants) and weed (non-woody plants) control. Complete the table below then go to Section 7 on page 15.

My reasons for not taking action to control brush (woody plants) or weeds (non-woody plants) include:

	Agree	Neither Agree nor Disagree	Disagree
505 Brush (woody plants) and/or weeds (non-woody plants) are not a problem on my grazing land	1 ☐	2 ☐	3 ☐
506 It costs too much money	1 ☐	2 ☐	3 ☐
507 Too much time or effort	1 ☐	2 ☐	3 ☐
508 I did not receive technical assistance	1 ☐	2 ☐	3 ☐
509 I did not receive financial assistance	1 ☐	2 ☐	3 ☐
510 The brush (woody plants) and weed (non-woody plants) issues are too extensive to treat effectively	1 ☐	2 ☐	3 ☐

After completing the above table, Go to Section 7 on page 15.

2. Complete the table below for the methods used to control brush and weeds.

	Brush (woody plants)	Herbaceous Weeds (non-woody plants)
Mechanical	512 1 ☐ Yes 3 ☐ No	516 1 ☐ Yes 3 ☐ No
Chemical, broadcast	513 1 ☐ Yes 3 ☐ No	517 1 ☐ Yes 3 ☐ No
Chemical, spot spray	xxx 1 ☐ Yes 3 ☐ No	xxx 1 ☐ Yes 3 ☐ No
Biological	514 1 ☐ Yes 3 ☐ No	518 1 ☐ Yes 3 ☐ No
Controlled burning	515 1 ☐ Yes 3 ☐ No	519 1 ☐ Yes 3 ☐ No

- a. Over the past 15 years, on what percentage of your grazing land have you removed or managed brush (woody plants)? 520 %
- b. Over the past 15 years, on what percentage of your grazing land have you controlled herbaceous (non-woody plants) weeds? 521 %

3. To control brush (woody plants) and weeds (non-woody plants), have you received technical or financial assistance at any time during the past 15 years?

	Did you receive technical assistance?	Did you receive financial assistance?	How many acres had financial assistance?	Percentage of total cost covered by financial assistance
Brush (woody plants) control	522 1 ☐ Yes 3 ☐ No	523 1 ☐ Yes 3 ☐ No	524	525 %
Weed (non-woody plants) control	526 1 ☐ Yes 3 ☐ No	527 1 ☐ Yes 3 ☐ No	528	529 %

- i. What percentage of financial assistance came from federal sources?

INCLUDE Natural Resources Conservation Service, U.S. Forest Service, Bureau of Land Management, Bureau of Indian Affairs, and Fish & Wildlife Service

EXCLUDE assistance from state or local agencies.

Enter 0 if no financial assistance was received from federal sources. 530 %

- a. My reasons for taking action to control brush (woody plants) or weeds (non-woody plants) include:

	Agree	Neither Agree nor Disagree	Disagree
531 Improving forage production or quality	1 ☐	2 ☐	3 ☐
xxx Higher net return on grazing	1 ☐	2 ☐	3 ☐
xxx Preserving long-term productivity	1 ☐	2 ☐	3 ☐
533 Used successfully by others	1 ☐	2 ☐	3 ☐
534 Availability of technical assistance	1 ☐	2 ☐	3 ☐
535 Availability of financial assistance	1 ☐	2 ☐	3 ☐
536 Wildlife habitat improvement	1 ☐	2 ☐	3 ☐

Section 7 - Drinking Water and Source Water for Livestock

1. Please report your agreement or disagreement with the following statements about your livestock watering system.

	Agree	Neither Agree nor Disagree	Disagree
⁶⁰⁰ Livestock water is adequately spread throughout grazing areas	1 ☐	2 ☐	3 ☐
⁶⁰¹ Grazing is fairly uniform between watering points	1 ☐	2 ☐	3 ☐
⁶⁰² Around ponds or streams used for livestock water, soil is protected from erosion	1 ☐	2 ☐	3 ☐
⁶⁰³ My livestock water system delivers all the drinking water needed (I do not need to haul water)	1 ☐	2 ☐	3 ☐
⁶⁰⁴ I do not have an adequate water source and must haul water to my range or pasture	1 ☐	2 ☐	3 ☐
^{xxx} I cannot haul water and, therefore, do not graze land that could be grazed	1 ☐	2 ☐	3 ☐

2. In 2023, which of the following structures or facilities did you use to make water available to livestock?

	Used on operation?	Number on land owned by you?	Number on land leased from others, including federal/state lands?
Pond/dirt tank/stock tank (earthen storage and/or drinking structures)	⁶⁰⁵ 1 ☐ Yes 3 ☐ No	⁶⁰⁶	⁶⁰⁷
Pipeline	⁶⁰⁸ 1 ☐ Yes 3 ☐ No		
Pumping plant or water pump	⁶¹¹ 1 ☐ Yes 3 ☐ No	⁶¹²	⁶¹³
Spring development	⁶¹⁴ 1 ☐ Yes 3 ☐ No	⁶¹⁵	⁶¹⁶
Stream	⁶¹⁷ 1 ☐ Yes 3 ☐ No		
Storage tank (concrete, galvanized, poly, or other non-earthen water storage)	⁶²⁰ 1 ☐ Yes 3 ☐ No	⁶²¹	⁶²²
Livestock trough	⁶²³ 1 ☐ Yes 3 ☐ No	⁶²⁴	⁶²⁵
Water well	⁶³² 1 ☐ Yes 3 ☐ No	⁶³³	⁶³⁴

3. On grazing land you own, did you build, re-build, or improve livestock water system structures, at any time during the past 15 years?

EXCLUDE routine maintenance of existing water system structures

⁶³⁸ ₁ ☐ Yes - Go to Item 3b ₃ ☐ No - Complete Item 3a below, then go to Section 8 on page 18

- a. Please report your agreement or disagreement with the following statements about building, re-building, or improving your livestock drinking water systems.

My reasons for not building, re-building or improving livestock drinking water systems include:

	Agree	Neither Agree nor Disagree	Disagree
⁶³⁹ My existing water systems are adequate	₁ ☐	₂ ☐	₃ ☐
^{xxx} It costs too much money	₁ ☐	₂ ☐	₃ ☐
⁶⁴¹ Required permits were difficult or costly to obtain	₁ ☐	₂ ☐	₃ ☐
^{xxx} I did not receive technical assistance	₁ ☐	₂ ☐	₃ ☐
⁶⁴² I did not receive financial assistance	₁ ☐	₂ ☐	₃ ☐
⁶⁴⁴ Financial assistance would not cover enough of the cost	₁ ☐	₂ ☐	₃ ☐

After completing Item 3a above, Go to Section 8 on page 18.

- b. For the water system structures you built, re-built, or improved, did you receive technical or financial assistance?

	Did you build, rebuild, or improve structures?	Did you receive technical assistance?	Did you receive financial assistance?	How many acres of grazing land were benefited?	Percentage of total cost covered by financial assistance
Pond/dirt tank/stock tank (earthen)	646 1 ☐ Yes 3 ☐ No	647 1 ☐ Yes 3 ☐ No	648 1 ☐ Yes 3 ☐ No	649	650 %
Pipeline	651 1 ☐ Yes 3 ☐ No	652 1 ☐ Yes 3 ☐ No	653 1 ☐ Yes 3 ☐ No	654	655 %
Pumping plant	656 1 ☐ Yes 3 ☐ No	657 1 ☐ Yes 3 ☐ No	658 1 ☐ Yes 3 ☐ No	659	660 %
Springs	661 1 ☐ Yes 3 ☐ No	662 1 ☐ Yes 3 ☐ No	663 1 ☐ Yes 3 ☐ No	664	665 %
Watering facility (storage tank or trough)	666 1 ☐ Yes 3 ☐ No	667 1 ☐ Yes 3 ☐ No	668 1 ☐ Yes 3 ☐ No	669	670 %
Water well	671 1 ☐ Yes 3 ☐ No	672 1 ☐ Yes 3 ☐ No	673 1 ☐ Yes 3 ☐ No	674	675 %

- i. What percentage of financial assistance came from federal sources?

INCLUDE Natural Resources Conservation Service, U.S. Forest Service, Bureau of Land Management, Bureau of Indian Affairs, and Fish & Wildlife Service

EXCLUDE assistance from state or local agencies.

Enter 0 if no financial assistance was received from federal sources.

676	%
-----	---

- c. My reasons for building, re-building, or improving livestock drinking water systems include:

	Agree	Neither Agree nor Disagree	Disagree
677 Some parts of my water systems failed	1 ☐	2 ☐	3 ☐
678 Encourage more uniform grazing	1 ☐	2 ☐	3 ☐
xxx Improve long-term productivity	1 ☐	2 ☐	3 ☐
679 Improving livestock drinking water quality	1 ☐	2 ☐	3 ☐
681 Provide drinking water for wildlife	1 ☐	2 ☐	3 ☐
682 Availability of technical assistance	1 ☐	2 ☐	3 ☐
683 Availability of financial assistance	1 ☐	2 ☐	3 ☐

Section 8 - Controlled Burning (Prescribed Burning)

1. Have you ever used controlled burning on your grazing operation?

⁷⁰⁰ 1 ☐ Yes - Go to Item 2 3 ☐ No - Complete Item 1a below, then go to Section 9 on page 22

a. Please report your agreement or disagreement with the following statements about controlled burning.

My reasons for not using controlled burning include:

	Agree	Neither Agree nor Disagree	Disagree
⁷⁰² Not needed on the type of grazing land I have	1 ☐	2 ☐	3 ☐
^{xxx} Potential liability from escaped fire is too high	1 ☐	2 ☐	3 ☐
⁷⁰³ Regulations effectively prohibit burning	1 ☐	2 ☐	3 ☐
^{xxx} Smoke bothers nearby residents	1 ☐	2 ☐	3 ☐
^{xxx} It costs too much money	1 ☐	2 ☐	3 ☐
⁷⁰⁶ Too much time or effort	1 ☐	2 ☐	3 ☐
⁷⁰⁷ I did not receive technical assistance	1 ☐	2 ☐	3 ☐
⁷⁰⁸ I did not receive financial assistance	1 ☐	2 ☐	3 ☐
^{xxx} I could not find a contractor to do the burn	1 ☐	2 ☐	3 ☐

After completing the Item 1a above, Go to Section 9 on page 22.

2. Did you first use controlled burning more than 15 years ago?

⁷¹⁰ 1 ☐ Yes - Go to Item 5 on page 21 3 ☐ No - Continue

3. What year did you first use controlled burning? year

712

a. In the first year, on what percentage of your grazing land did you use controlled/prescribed burning? %

713 %

b. Did you receive technical or financial assistance?

	Did you receive technical assistance?	Did you receive financial assistance?	How many acres had financial assistance?	Percentage of total cost covered by financial assistance
Controlled/Prescribed burning	714 1 ☐ Yes 3 ☐ No	715 1 ☐ Yes 3 ☐ No	716	717 %

i. What percentage of financial assistance came from federal sources?

INCLUDE Natural Resources Conservation Service, U.S. Forest Service, Bureau of Land Management, Bureau of Indian Affairs, and Fish & Wildlife Service

EXCLUDE assistance from state or local agencies.

Enter 0 if no financial assistance was received from federal sources.

718 %

c. My reasons for using controlled burning include:

	Agree	Neither Agree nor Disagree	Disagree
719 Weed and shrub control	1 ☐	2 ☐	3 ☐
720 Improving forage production or quality	1 ☐	2 ☐	3 ☐
xxx Preserving long-term productivity	1 ☐	2 ☐	3 ☐
722 Used successfully by others in my area	1 ☐	2 ☐	3 ☐
723 Availability of technical assistance	1 ☐	2 ☐	3 ☐
724 Availability of financial assistance	1 ☐	2 ☐	3 ☐
725 Wildlife habitat improvement	1 ☐	2 ☐	3 ☐

4. Since you first began using controlled burning, have you expanded the percentage of grazing land regularly burned?

727

1 ☐ Yes - Continue3 ☐ No - Go to Item 5 on page 21

- a. Did you receive the following for expanding the use of controlled burning?

	Did you receive technical assistance?	Did you receive financial assistance?	How many acres had financial assistance?	Percentage of total cost covered by financial assistance
Controlled/prescribed burning	728 1 ☐ Yes 3 ☐ No	729 1 ☐ Yes 3 ☐ No	730	731 %

- i. What percentage of financial assistance came from federal sources?

INCLUDE Natural Resources Conservation Service, U.S. Forest Service, Bureau of Land Management, Bureau of Indian Affairs, and Fish & Wildlife Service

EXCLUDE assistance from state or local agencies.

Enter 0 if no financial assistance was received from federal sources.

732	%
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- b. My reasons for expanding my use of controlled burning include:

	Agree	Neither Agree nor Disagree	Disagree
733 Weed and shrub control	1 ☐	2 ☐	3 ☐
734 Improved forage production or quality	1 ☐	2 ☐	3 ☐
xxx Net return to grazing increased	1 ☐	2 ☐	3 ☐
xxx Helps preserve long-term productivity	1 ☐	2 ☐	3 ☐
737 Availability of technical assistance	1 ☐	2 ☐	3 ☐
738 Availability of financial assistance	1 ☐	2 ☐	3 ☐

5. On what percentage of your grazing land did you use controlled burning in 2023? 740 %

If you reported 100% for Item 5, go to Section 9 on page 22.

If you reported between 1 and 99% for Item 5, continue.

If you reported 0% for Item 5, go to Item 5b.

a. What factors limit your use of controlled burning?

Some of my grazing land would not respond well to burning	xxx 1 ☐ Yes 3 ☐ No
Burning could expose land to soil erosion	745 1 ☐ Yes 3 ☐ No
Because rainfall is limited in my area, forage recovery could be delayed	xxx 1 ☐ Yes 3 ☐ No
Some of my grazing lands are too close to urban or suburban areas	743 1 ☐ Yes 3 ☐ No
Some landlord(s), including state or federal agencies, will not allow it	741 1 ☐ Yes 3 ☐ No

After completing 5a above, Go to Section 9 on page 22.

b. Do you plan to use controlled or prescribed burning again within three years?

xxx 1 ☐ Yes - Go to Section 9 on page 22 3 ☐ No - Continue

c. My reasons for stopping the use of controlled burning include:

	Agree	Neither Agree nor Disagree	Disagree
xxx Did not control weeds or shrubs	1 ☐	2 ☐	3 ☐
xxx Did not improve forage quantity or quality	1 ☐	2 ☐	3 ☐
xxx Potential liability from escaped fire is too high	1 ☐	2 ☐	3 ☐
xxx Smoke bothers nearby residents	1 ☐	2 ☐	3 ☐
xxx I can no longer find a contractor to do the burn	1 ☐	2 ☐	3 ☐
xxx It costs too much money	1 ☐	2 ☐	3 ☐
754 Too much time or effort	1 ☐	2 ☐	3 ☐
755 Technical assistance ended	1 ☐	2 ☐	3 ☐
756 Financial assistance ended	1 ☐	2 ☐	3 ☐
757 Financial assistance did not cover enough of the cost	1 ☐	2 ☐	3 ☐

Section 9 - Forage Improvement or Establishment

1. Have you seeded or re-seeded grazing land at any time during the last 15 years?

	Owned Land	Leased Land
Pasture Pasture is land composed of introduced forage plants used primarily for livestock production.	xxxx 1 ☐ Yes 3 ☐ No	xxxx 1 ☐ Yes 3 ☐ No
Rangeland Rangeland is land where plant cover is primarily native grasses, some introduced grasses (such as crested wheatgrass), grass-like plants, forbs, or shrubs suitable for grazing.	xxxx 1 ☐ Yes 3 ☐ No	xxxx 1 ☐ Yes 3 ☐ No

If you answered 'Yes' to any of the above questions in Item 1, go to Item 2 on page 23.
 If you answered 'No' to all of the above questions in Item 1, complete Item 1a below, then go to Section 10 on page 24.

- a. Please report your agreement or disagreement with the following statements about forage planting.

My reasons for not seeding or re-seeding grazing land include:

	Agree	Neither Agree nor Disagree	Disagree
801 I do not have access to proper equipment	1 ☐	2 ☐	3 ☐
802 Harsh conditions would limit success	1 ☐	2 ☐	3 ☐
803 Plants that would improve forage are not available	1 ☐	2 ☐	3 ☐
804 It costs too much money	1 ☐	2 ☐	3 ☐
805 Too much time or effort	1 ☐	2 ☐	3 ☐
806 I did not receive technical assistance	1 ☐	2 ☐	3 ☐
807 I did not receive financial assistance	1 ☐	2 ☐	3 ☐

After completing Item 1a above, Go to Section 10 on page 24.

2. On grazing land that you own, have you received technical or financial assistance during the past 15 years?

	Did you receive technical assistance?	Did you receive financial assistance?	How many acres had financial assistance?	Percentage of total cost covered by financial assistance
Pasture planting	809 1 ☐ Yes 3 ☐ No	810 1 ☐ Yes 3 ☐ No	811	812 %
Range planting	813 1 ☐ Yes 3 ☐ No	814 1 ☐ Yes 3 ☐ No	815	816 %

i. What percentage of financial assistance came from federal sources?

INCLUDE Natural Resources Conservation Service, U.S. Forest Service, Bureau of Land Management, Bureau of Indian Affairs, and Fish & Wildlife Service

EXCLUDE assistance from state or local agencies.

Enter 0 if no financial assistance was received from federal sources. 817 %

a. My reasons for seeding or re-seeding grazing land include?

	Agree	Neither Agree nor Disagree	Disagree
818 Improve forage production or quality	1 ☐	2 ☐	3 ☐
xxx Improve long-term productivity	1 ☐	2 ☐	3 ☐
820 Improve the species diversity	1 ☐	2 ☐	3 ☐
821 Extend the grazing season	1 ☐	2 ☐	3 ☐
822 Protect the soil from eroding	1 ☐	2 ☐	3 ☐
823 Availability of technical assistance	1 ☐	2 ☐	3 ☐
824 Availability of financial assistance	1 ☐	2 ☐	3 ☐
825 Used successfully by others	1 ☐	2 ☐	3 ☐

Section 10 - Wildlife Habitat Management

1. Have you ever taken any of the following actions to enhance wildlife habitat on your grazing land?

Follow instructions at end of table.

Delayed entry of livestock into specific grazing lands	947	1 ☐ Yes 3 ☐ No
Changed the duration of grazing	948	1 ☐ Yes 3 ☐ No
Changed how often livestock return to specific grazing lands	902	1 ☐ Yes 3 ☐ No
Modified existing fences to allow for safer wildlife passage	903	1 ☐ Yes 3 ☐ No
Moved livestock drinking water to trough(s) off-stream or away from ponds	904	1 ☐ Yes 3 ☐ No
Added escape ramps or other safety structures to livestock troughs	949	1 ☐ Yes 3 ☐ No
Planted areas with wildlife-friendly vegetation	906	1 ☐ Yes 3 ☐ No
Controlled undesirable plants to improve quality or connectivity of wildlife habitat	907	1 ☐ Yes 3 ☐ No

If you answered "Yes" to any of the above questions in Item 1, go to Item 3 on page 25.
If you answered "No" to all of the above questions in Item 1, continue.

2. Please report your agreement or disagreement with the following statements about wildlife habitat management. Complete Item 2 below then go to Section 11 on page 27.

My reasons for not taking action to improve wildlife habitat include:

	Agree	Neither Agree nor Disagree	Disagree
908 Habitat is too broken up from development or issues beyond my control	1 ☐	2 ☐	3 ☐
1160 Habitat quality is already good	1 ☐	2 ☐	3 ☐
1161 It costs too much money	1 ☐	2 ☐	3 ☐
1162 Too much time or effort	1 ☐	2 ☐	3 ☐
1163 It would take away forage/water resources from my livestock	1 ☐	2 ☐	3 ☐
1164 I did not receive technical assistance	1 ☐	2 ☐	3 ☐
1165 I did not receive financial assistance	1 ☐	2 ☐	3 ☐

After completing Item 2 above, Go to Section 11 on page 27.

3. Did you take actions to enhance wildlife habitat on grazing land in 2023?

1167

1 ☐ Yes - Continue3 ☐ No - Go to Item 4

- a. On what percentage of your grazing land have you taken actions to enhance wildlife habitat on grazing land? INCLUDE changes in grazing management intended to benefit wildlife. ...

1168

%

4. What year did you first take action to enhance wildlife habitat on grazing land?..... year

1169

- a. For the first year, did you receive technical or financial assistance?

	Did you receive technical assistance?	Did you receive financial assistance?	How many acres had financial assistance?	Percentage of total cost covered by financial assistance
Wildlife habitat management	1170 1 ☐ Yes 3 ☐ No	921 1 ☐ Yes 3 ☐ No	1171	1172 %

- i. What percentage of financial assistance came from federal sources?

INCLUDE Natural Resources Conservation Service, U.S. Forest Service, Bureau of Land Management, Bureau of Indian Affairs, and Fish & Wildlife Service

EXCLUDE assistance from state or local agencies.

Enter 0 if no financial assistance was received from federal sources.

1173

%

- b. My reasons for enhancing wildlife habitat include:

	Agree	Neither Agree nor Disagree	Disagree
1174 I like to see wildlife	1 ☐	2 ☐	3 ☐
1175 My friends or I enjoy hunting	1 ☐	2 ☐	3 ☐
1176 I lease land or allow access for hunting	1 ☐	2 ☐	3 ☐
1177 Availability of technical assistance	1 ☐	2 ☐	3 ☐
1178 Availability of financial assistance	1 ☐	2 ☐	3 ☐
1179 Regulation requires habitat conservation/preservation	1 ☐	2 ☐	3 ☐

5. Since the first year you took action to enhance wildlife habitat, have you expanded habitat-enhancing actions to a larger share of your grazing land?

932

1 ☐ Yes - Continue3 ☐ No - Go to Item 6

- a. To expand your use of habitat-enhancing actions, have you received technical or financial assistance?

	Did you receive technical assistance?	Did you receive financial assistance?	How many acres had financial assistance?	Percentage of total cost covered by financial assistance
Wildlife habitat management - INCLUDE changes in grazing management intended to benefit wildlife	933 1 ☐ Yes 3 ☐ No	934 1 ☐ Yes 3 ☐ No	935	936 %

- i. What percentage of financial assistance came from federal sources?

INCLUDE Natural Resources Conservation Service, U.S. Forest Service, Bureau of Land Management, Bureau of Indian Affairs, and Fish & Wildlife Service

EXCLUDE assistance from state or local agencies.

Enter 0 if no financial assistance was received from federal sources.

937
%

6. If you did not take habitat-enhancing actions in 2023, do you plan to do so again within 3 years?

938

1 ☐ Yes - Go to Section 11 on page 273 ☐ No - Continue

- a. My reasons for stopping action to enhance wildlife habitat include:

	Agree	Neither Agree nor Disagree	Disagree
939 Habitat is already spoiled by development or issues beyond my control	1 ☐	2 ☐	3 ☐
940 Wildlife has not increased	1 ☐	2 ☐	3 ☐
941 Habitat did not improve	1 ☐	2 ☐	3 ☐
942 It costs too much money	1 ☐	2 ☐	3 ☐
943 Too much time or effort	1 ☐	2 ☐	3 ☐
944 Technical assistance ended	1 ☐	2 ☐	3 ☐
945 Financial assistance ended	1 ☐	2 ☐	3 ☐
946 Financial assistance did not cover enough of the cost	1 ☐	2 ☐	3 ☐

Section 11 - Conservation Stewardship Program (CSP) Participation

1. Are your grazing lands currently, or have they ever been, enrolled in the Conservation Stewardship Program (CSP)?

1100

₁ ☐ Yes - Continue

₃ ☐ No - Go to Section 12 on page 28

- a. Have you received financial assistance through the CSP for the enhancement of an annual practice on any lands within your grazing operation?

1101

₁ ☐ Yes - Continue

₃ ☐ No - Go to Section 12 on page 28

- b. Please provide the number of acres where you received financial assistance through CSP for applying an enhancement on grazing lands for any of the following purposes.

	Acres	Percentage of Cost Covered by CSP Payment
Grazing plan	1102	1103 %
Brush or weed control	1104	1105 %
Controlled or prescribed burning	1106	1107 %
Forage improvement or establishment	1108	1109 %
Wildlife habitat management	1110	1111 %
Supplementation (mineral; energy) for livestock distribution	1114	1115 %
Monitoring - collection of plant or animal data to determine if objectives are being met	1116	1117 %
Collection and analysis of fecal matter to improve forage/livestock management	1118	1119 %

Section 12 - Demographics

1. Please answer the following for the operator:

a. What is the operator's sex?

910

1 ☐ Male

2 ☐ Female

b. What was the operator's age on December 31, 2023?

911

c. Is the operator of Hispanic, Latino or Spanish origin?

912

1 ☐ Yes

3 ☐ No

d. What is the operator's race? Select all that apply.

913

☐ White

914

☐ Black or African American

915

☐ American Indian or Alaska Native

916

☐ Asian

917

☐ Native Hawaiian or Other Pacific Islander

e. Has the operator ever served on active duty in the U.S. Armed Forces, Reserves or National Guard?

918

1 ☐ Never served in the military

2 ☐ Only on active duty for training in the Reserves or National Guard

3 ☐ Now on active duty

4 ☐ On active duty in the past, but not now

2. How many years have you been continuously managing a forest, farm or ranch operation?

years

919

3. At which occupation did the operator spend the majority (50 percent or more) of his/her time in 2023?

920

1 ☐ Forestry, farm or ranch work

2 ☐ Work other than forestry, farming or ranching

4. Is the operator retired from forestry, farming or ranching?

1212

1 ☐ Yes

3 ☐ No

5. What is the highest level of formal education the operator has achieved?

922

- 1 ☐ Less than high school diploma
- 2 ☐ High school
- 3 ☐ Some college (include associates degree)
- 4 ☐ Four-year college graduate and beyond

6. In 2023, what was this operation's legal status for tax purposes? Select one answer only.

923

1	☐ Family or individual operation - EXCLUDE partnerships and corporations.		
2	☐ Partnership operation - INCLUDE family partnerships - If option 2 is selected:		
	Is this partnership registered under state law?	924	1 ☐ Yes 3 ☐ No
3	☐ Incorporated under state law - If option 3 is selected:		
	Is this a family held corporation?	925	1 ☐ Yes 3 ☐ No
	Are there more than 10 stockholders?	926	1 ☐ Yes 3 ☐ No
4	☐ Other - If option 4 is selected:		
	Estate or trust	927	1 ☐ Yes 3 ☐ No
	Grazing association, government facility or American Indian reservation	928	1 ☐ Yes 3 ☐ No
	Other, specify type: 929	930	1 ☐ Yes 3 ☐ No

Section 13 - Value of Sales

1. Please classify this operation in terms of the gross value of sales and government agricultural payments in 2023.

INCLUDE sales of all the crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2023

- the value of hay, silage, and other crops harvested in 2023, but not sold
- the value of all crops, livestock and poultry produced under contract in 2023
- landlord's share of government payments and crops sold in 2023

EXCLUDE dollars received on land rented to others.

860

- 1 ☐ \$0 - \$999
- 2 ☐ \$1,000 - \$9,999
- 3 ☐ \$10,000 - \$49,999
- 4 ☐ \$50,000 - \$99,999
- 5 ☐ \$100,000 - \$249,999
- 6 ☐ \$250,000 - \$499,999
- 7 ☐ \$500,000 - \$999,999
- 8 ☐ \$1,000,000 - \$4,999,999
- 9 ☐ \$5,000,000 and over

2. Of the farm or ranch income reported, which of these categories represents the largest percentage of the gross income from the operation?

Code

- | | |
|---|-----------------------------|
| 1 – Grains, Oilseeds, Dry Beans, and Dry Peas | 1 ☐ |
| (corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, straw, etc.) | |
| 2 – Tobacco | 2 ☐ |
| 3 – Cotton and Cottonseed | 3 ☐ |
| 4 – Vegetables, Melons, Potatoes and Sweet Potatoes | 4 ☐ |
| (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.) | |
| 5 – Fruit, Tree Nuts and Berries | 5 ☐ |
| (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.) | |
| 6 – Nursery, Greenhouse, Floriculture and Sod | 6 ☐ |
| (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.) | |
| 7 – Cut Christmas Trees and Short Rotation Woody Crops | 7 ☐ |
| 8 – Other Crops and Hay, CRP and Pasture | 8 ☐ |
| (grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.) | |
| 9 – Hogs and Pigs | 9 ☐ |
| 10 – Milk and Other Dairy Products from Cows | 10 ☐ |
| 11 – Cattle and Calves | 11 ☐ |
| (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.) | |
| 12 – Sheep, Goats, and their Products | 12 ☐ |
| (wool, mohair, milk and cheese) | |
| 13 – Horses, Ponies, and Mules | 13 ☐ |
| (burros and donkeys) | |
| 14 – Poultry and Eggs | 14 ☐ |
| (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.) | |
| 15 – Aquaculture | 15 ☐ |
| (catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.) | |
| 16 – Other Animals and Other Animal Products | 16 ☐ |
| (honey bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.) | |

Farm Type
Code

862

Section 14 - Conclusion

1. Has this operation (name on label) been sold, or turned over to someone else?

₁ ☐ Yes - Identify the new operator(s) below ₃ ☐ No - Go to Item 2

Operation Name: _____		
Operator Name: _____		
Address: _____		
City: _____	State: _____	Zip: _____
Phone: (____) _____		☐ Check if cell phone

a. Did this person operate land individually on June 1, 2023? ₁ ☐ Yes ☐ No

2. Comments related to the information you reported: 1511

3. Contact Information:

Operator Email:

Operator Phone:

9929	Check to receive results by email ☐	9918 (____) _____	Check if cell phone ☐
------	---	----------------------	---

Operation Email: (if different from above)

Operation Phone: (if different from above)

9937	Check to receive results by email ☐	9936 (____) _____	Check if cell phone ☐
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Respondent Name:

Respondent Phone: (if different from above)

9912	9911 (____) _____	Check if cell phone ☐	9910 MM DD YY Date: ____ - ____ - ____
------	----------------------	---	--

This completes the survey. The results will be available on the release date at nass.usda.gov/results.
Thank you for your help.

OFFICE USE ONLY

Response		Respondent		Mode		Enum.	Eval.	R. Unit	Change	Office Use for POID			
1-Comp 2-R 3-Inac 4-Office Hold 5-R – Est 6-Inac – Est 7-Off Hold – Est	9901	1-Op/Mgr 2-Spouse 3-Acct/Bkpr 4-Partner 9-Other	9902	1-PASI (Mail) 2-PATI (Tel) 3-PAPI (Face-to-Face) 6-Email 7-Fax 19-Other	9903	9998	9900	9921	9985	9989 ____ - ____ - ____ - ____			
										Optional Use			
										9907	9908	9906	9916
S/E Name													