ANNUAL REPORT OF DAIRY PRODUCTS - 2023

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United States Department of Agriculture



NATIONAL AGRICULTURAL STATISTICS SERVICE

USDA/NASS - California Pacific Region 650 Capitol Mall, #6-100 Sacramento, CA 95814 Phone: 1-800-851-1127 Fax: 1-855-270-2722 E-mail: NASSRFOPCR@usda.gov

Please make corrections to name, address, and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your response will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection and Statistical Efficiency Act of 2018, Title III of Pub. L. No. 115-435, codified in 44 U.S.C. Ch. 35 and other applicable Federal laws. For more information on how we protect your information please visit: https://www.nass.usda.gov/confidentiality. Response to this survey is voluntary.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0535-0020. The time required to complete this information collection is estimated to average 60 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

Under Public Law No. 106-532, for those facilities storing human grade nonfat dry milk or dry whey, response to this inquiry is mandatory. This law specifically protects the confidentiality of your report from public disclosure, except as directed by the U.S. Secretary of Agriculture or the U.S. Attorney General for enforcement purposes to ensure compliance with the Dairy Product Mandatory Reporting program. For those facilities which do not store human grade nonfat dry milk or dry whey, response to this inquiry is voluntary.

INSTRUCTIONS

- 1. This report includes production statistics of all leading dairy products made in the United States as well as stocks, shipments, and prices of selected dry milk and whey products. Please promptly complete and return this form in the enclosed envelope or fax to 1-855-270-2722. Report the volume of dairy products manufactured, stored or shipped from your plant during the previous year. Report the quantity of each product listed. If a product is not listed on this form, please report it in the additional spaces provided. Your cooperation is very important in order to accurately estimate the production, stocks and shipments of manufactured dairy products. If you need additional information to prepare this report or to properly classify the various manufactured products, refer to the detailed section by section instructions included with this form, or contact the Dairy Products statistician at the number found above.
- 2. The quantities should be reported in pounds or gallons, as indicated for the product.
- Total dollars paid should be reported f.o.b. plant or your receiving station, whichever is the customary point for determining prices. Show total before hauling costs are deducted. Include quality, quantity, bulk tank or any other premiums.
- 4. All other instructions on how to complete this report start on page 14.

A. FROZEN DAIRY PRODUCTS AND MIXES

INCLUDE product used in novelties unless otherwise specified.	. Purchased	mix should be	e inclu	ded in	mix used. I	Record units as	s gallons
					January	February	March
1a. Regular Ice Cream, Hard Quant	ity Produced		52	11			
1b. Regular Ice Cream, Mix Used fo	or Hard Produ	uction	51	06			
2. Regular Ice Cream, Total Mix Pro	duced		51	10			
3a. Lowfat Ice Cream, (light/reduced Hard Quantity Produced			52	21			
3b. Lowfat Ice Cream, (light/reduced Used for Hard Production		Mix ₅₁	26				
4. Lowfat Ice Cream, (light/reduced Mix Produced			20				
5a. Nonfat Ice Cream, Hard Quantit	y Produced		52	41			
5b. Nonfat Ice Cream, Mix Used for	Hard Produc	ction	51	39			
6. Nonfat Ice Cream, Total Mix Prod	luced		51	40			
7a. Reg/Lowfat Frozen Yogurt, Haro	d Quantity Pro	oduced	57	11			
7b. Reg/Lowfat Frozen Yogurt, Mix	Used for Har	d Production.	56	16			
8. Reg/Lowfat Frozen Yogurt, Total	Mix Produced	d	56	11			
9a. Nonfat Frozen Yogurt, Hard Qua	antity Produce	ed	57	21			
9b. Nonfat Frozen Yogurt, Mix Used	l for Hard Pro	duction	56	17			
10. Nonfat Frozen Yogurt, Total Mix	Produced		56	12			
11a. Sherbet, Hard Quantity Produc	ed		52	31			
11b. Sherbet, Mix Used for Hard Pro	oduction		51	36			
12. Sherbet, Total Mix Produced			51	30			
13. Juice and Water Ices			55	00			
14. Other frozen dairy products Name	_	% milł	kfat 52	81			
15. Other frozen dairy products Name	_	% milł	kfat 52	82			
16. Other frozen dairy products Name		% milł	kfat 52	83			
		F MIX FOR FI					
Of the total mix produced (Items 2, 4, 6, 8, 10		· · · ·				1	1
Disposition	Regular Ice Cream Mix (Item 2) gallons	Lowfat Ice Cream Mix (Item 4) gallons	Crear (Iter	at Ice m Mix m 6) lons	Regular/Low Yogurt Mix (Item 8) gallons		Sherbet Mix (Item 12) gallons
Shipments WITHIN State							
⁵⁴⁰⁰ Shipment OUT of State To: (State)							
⁵⁴⁰⁰ Shipment OUT of State To: (State)							
⁵⁴⁰⁰ Shipment OUT of State To: (State)							

A. FROZEN DAIRY PRODUCTS AND MIXES

	April	Мау	June	July	August	Septembe	Octobe	er November	December	Total
5211										
106										
110										
221										
126										
120										
241										
139										
140										
5711										
616										
611										
721										
617										
612										
231										
136										
130										
500										
281										
282										
283										
						IX FOR FRO				
Of	the total mix p	roduced (Iter	ns 2, 4, 6, 8,				nounts of mix	shipped or transfer		side the State
	Dis	sposition		Regula Cream (Item gallo	Mix Care		Cream Mix (Item 6) gallons	Regular/Lowfat Yogurt Mix (Item 8) gallons	Nonfat Yogurt Mix (Item 10) gallons	(Item 12) gallons
400	Shipment	OUT of St	ate							
	To: (State)							
400	Shipment To: (State									
400	Shipment To: (State	OUT of St	ate							
400		OUT of St	ate							

B. CHEESE For the Year of 2023

		Production (Quantity in pounds)					
PRODUCT		January	February	March	April		
1. American Cheddar cheese	6110						
2. Colby, washed or stirred curd, Jack or Monterey cheese	6120						
3. Swiss cheese	6200						
4. Brick cheese	6310						
5. Muenster cheese	6320						
6. Hispanic type cheese	6710						
7. Italian Hard, Parmesan and Similar cheese	6430						
8. Italian Hard, Provolone and Similar cheese	6410						
9. Italian Hard, Romano and Similar cheese	6421						
10. Italian Hard, Asiago and Similar cheese	6441						
11. Italian Soft, Mozzarella and Similar cheese	6450						
12. Italian Soft, Ricotta and Similar cheese	6460						
13. Italian Soft, Mascarpone and Similar cheese	6475						
14. Italian, Other, Name	6482						
15. Italian, Other, Name	6492						
16. Cream cheese (not less than 33 percent milkfat)	6610						
17. Neufchatel cheese (20 to 32 percent milkfat)	6620						
18. No Fat Cream cheese	6630						
19. Blue cheese and Gorgonzola	6500						
20. Limburger cheese	6700						
21. Feta cheese	6808						
22. Brie and Camembert cheese	6809						
23. Gouda cheese	6803						
24. Edam cheese	6802						
25. Havarti cheese	6807						
26. Other cheese Name, % milkfat	6912						
27. Other cheese Name, % milkfat	6922						
Cottage cheese (see instructions)			· · · · ·		•		
28. Cottage cheese curd made in this plant	1910						
29. Creamed cottage cheese, 4% or more milkfat	1920						
30. Lowfat cottage cheese, less than 4% milkfat	1930						
Processed Cheese and Cheese Foods							
31. Pasteurized processed cheese (made from natural cheese)	7110						
32. Pasteurized processed cheese foods and spreads	7120						
33. Cold pack cheese, cheese foods	7130						

B. CHEESE

For the Year	of 2023
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	Production (Quantity in pounds)										
	Мау	June	July	August	September	October	November	December	Total		
6110											
6120											
6200											
6310											
6320											
6710											
6430											
6410											
6421											
6441											
6450											
6460											
6475											
6482											
6492											
6610											
6620											
6630											
6500											
6700											
6808											
6809											
6803											
6802											
6807											
6912											
6922											
1910											
1920											
1930											
			1				1				
7110											
7120											
7130											

C. MANUFACTURER'S WHEY PRODUCTS REPORT

		Proc	Production (Quantity in pounds)				
PRODUCT			January	February	March		
CONCENTRATED WHEY (EXCLUDE pre-concentrated for dry	ying)			· · · ·			
1. Sweet-type - Food (pounds of solids)	Human	3501					
2. Sweet-type - Feed (pounds of solids)	Animal	3502					
3. Acid-type - Food (pounds of solids)	Human	3503					
4. Acid-type - Feed (pounds of solids)	3504						
DRY WHEY PRODUCTS							
5. Dry whey - Food	Human	4821					
6. Dry whey - Feed	Animal	4822					
7. Reduced lactose whey - Food	Human	4881					
8. Reduced lactose whey - Feed	Animal	4882					
9. Reduced minerals whey - Food	Human	4883					
10. Reduced minerals whey - Feed	Animal	4884					
11. Whey protein concentrate:							
11a. 25 -49.9% Protein - Food	Human	4893					
11b. 25 - 49.9% Protein - Feed	Animal	4894					
11c. 50 - 89.9% Protein - Food	Human	4895					
11d. 50 - 89.9% Protein - Feed	Animal	4896					
12.Whey Protein Isolate: 90% or greater - Food	Human	4898					
13. Whey Protein Fractions - Food	Human	4690					
14. Lactose - Food	Human	4887					
15. Lactose - Feed	Animal	4888					
16. Whey solids in wet blends - Food (pounds of solids)	Human	4889					
17. Whey solids in wet blends - Feed (pounds of solids)	Animal	4890					
WHEY and MILK PERMEATE (INCLUDE solids removed for a	all purposes, in	ncluding	g fed and disp	osed by field s	preading)		
18. Permeate, Dry, Finished Product	4610						
19. Permeate, On or Off Farm UF or MPC by-product	4620						
20. Delactose Permeate, Mother Liquor	4630						
21. Deproteinized Whey		4640					

C. MANUFACTURER'S WHEY PRODUCTS REPORT

	For the Year of 2023									
					1	uantity in pou		I	I I	
	April	Мау	June	July	August	September	October	November	December	Total
3501										
3502										
3503										
3504										
			1			1 1			I I	
4821										
4822										
4881										
4882										
4883										
4884										
T				1	1	1		1	1 1	
4893										
4894										
4895										
4896										
4898										
4690										
4887										
4888										
4889										
4890										
10/5			1	1	1	1 1			<u>т</u> т	
4610										
4620										
4630										
4640										

D. MANUFACTURER'S DRY MILK REPORT

	Production (Quantity in pound					
PRODUCT		January	February	March		
DRY MILK for HUMAN FOOD						
1. Nonfat dry milk (spray and roller)	4219					
2. Skim Milk Powders (30 - 40%)	4217					
3. Skim Milk Powder Blends (i.e., fortified with vitamins, minerals or oi	ls) ⁴²¹⁸					
4. Dry buttermilk	4310					
DRY MILK for ANIMAL FEED (spray and roller)						
5. Dry skim milk	4220					
DRY WHOLE MILK (spray and roller)						
6. Packages of over 5 pounds	4110					
DRY MILK PROTEINS						
7. Milk Protein Concentrate, dry:						
7a. 40.0 - 59.9% Protein	4651					
7b. 60 - 89.9% Protein	4652					
8. Milk Protein Isolate, dry: 90% or greater	4653					
9. Casein, Dry	4810					
10.Caseinates, Dry	4815					

D. MANUFACTURER'S DRY MILK REPORT

Production (Quantity in pounds)										
	April	Мау	June	July		September	October	November	December	Total
4219										
4217										
4218										
4310										
I										
4220										
	I							1	11	
4110										
	·		·	·	·					
			1	-	-			1		
4651										
4652										
4653										
4810										
4815										

E. OTHER DAIRY PRODUCTS

PRODUCT		Prod	uction (Quan	tity in Pound	s)
	1	January	February	March	April
1. Butter	2100				
2. Anhydrous Milkfat	8025				
3. Butter Oil	8030				
4. Butter/margarine Products containing milkfat	8035				
CONDENSED or EVAPORATED PRODUCTS	_				
1. Evaporated whole milk, case goods	3214				
2. Evaporated skim milk, case goods	3215				
3. Unsweetened (plain) condensed whole milk, bulk goods	3111				
4. Unsweetened (plain) condensed skim milk, bulk goods	3112				
5. Sweetened condensed whole milk, bulk goods	3121				
6. Sweetened condensed whole milk, case goods	3124				
7. Sweetened condensed skim milk, bulk goods	3122				
8. Condensed or evaporated buttermilk	3400				
9. Canned concentrated milk, containing fats other than milkfat	9330				
OTHER DAIRY PRODUCTS MANUFACTURED					
1. Lowfat dairy spread (% milkfat)	8020				
2. Sour Cream	8080				
3. Dry Cream	4830				
4. Milk Calcium, dry	4670				
5. Other unit	8051				
6. Other unit	8052				
7. Other unit	8053				
8. Other unit	8054				
YOGURT/KEFIR	L				
9. Total Yogurt, including plain and flavored	1699				
10. Total Kefir, including plain and flavored	1700				

E. OTHER DAIRY PRODUCTS

	Production (Quantity in Pounds)										
	Мау	June	July	August	September	October	November	December	Total		
2100											
8025											
8030											
8035											
3214											
3215											
3111											
3112											
3121											
3124											
3122											
3400											
9330											
		L			1						
8020											
8080											
4830											
4670											
8051											
8052											
8053											
8054											
		1	I	1	I		1				
1699											
1700											

F. MILK and CREAM RECEIPTS

For the Year of 2023

INCLUDE all milk and cream received direct from any producer regardless of location. EXCLUDE receipts from other plants.

Instructions: Total dollars paid should be reported f.o.b. plant or your receiving station, whichever is the customary point for determining prices. Report total before hauling costs are deducted. Include quality, quantity, bulk rate or other premiums.

FLUID GRADE MILK (Grade A)

- 1. Total fluid grade milk received from farmers and your receiving stations
- 2. Total pounds of milkfat in fluid grade milk
- 3. Total dollars paid for fluid grade milk
- 4. Of the fluid grade milk reported in item 1, how much was produced outside of State?

MANUFACTURING GRADE MILK (Grade B)

- 5. Total manufacturing grade milk received from farmers and your receiving stations (not eligible for fluid uses)
- 6. Total pounds of milkfat in manufacturing grade milk
- 7. Total dollars paid for manufacturing grade milk
- 8. Of the manufacturing grade milk reported in item 5, how much was produced outside of State?

		January	February	March
lb.	0111			
lb.	0112			
dol.	0113			
lb.	0121			

lb.	0211		
lb.	0212		
dol.	0213		
lb.	0221		

F. MILK AND CREAM RECEIPTS

For the Year of 2023

INCLUDE all milk and cream received direct from any producer regardless of location. EXCLUDE receipts from other plants.

Instructions: Total dollars paid should be reported f.o.b. plant or your receiving station, whichever is the customary point for determining prices. Report total before hauling costs are deducted. Include quality, quantity, bulk rate or other premiums.

	April	Мау	June	July	August	September	October	November	December	Total
0111										
0112										
0113										
0121										

0211					
0212					
0213					
0221					

INSTRUCTIONS

- 1. Report only the quantities of dairy products manufactured in your plant or plants at the address indicated.
- 2. The quantities should be reported in pounds or gallons, as indicated for the product.
- 3. Total dollars paid should be reported f.o.b. plant or your receiving station, whichever is the customary point for determining prices. Report total before hauling costs are deducted. Include quality, quantity, bulk tank or any other premiums.
- 4. Section A FROZEN PRODUCTS Frozen dairy products are to be reported only by plants that do the freezing. Include production for both wholesale and retail sale. Include the equivalent, in gallons, of novelties and specialties, whether frozen with or without agitation; also freezer-made milkshake, frozen custards, frosted malted milk and any other frozen products except water ices according to the product definitions below. (Mix used for making frozen products should include total mix to make products manufactured regardless of whether it is purchased or made at your factory or plant.)
 - a. **Regular Ice Cream** Include all ice cream and any other frozen dairy products made with a minimum milkfat content of 10 percent and not less than 4.5 pounds per gallon.
 - b. Light/Reduced Fat/Lowfat Ice Cream Include all frozen desserts (except sherbet, frozen yogurt products and nonfat ice cream) made with less than 10 percent milkfat required for ice cream. Include all freezer-made milkshakes.
 - c. Nonfat Ice Cream Include all frozen desserts that contain less than 0.5 grams total fat per 1/2 cup serving.
 - d. **Sherbet** Include all frozen sherbet products made with milk (except Light/Reduced Fat/Lowfat/Nonfat Ice Cream and freezermade milkshake) made with a milkfat content of not less than 1 percent and not more than 2 percent. Exclude water ices.
 - e. Frozen Yogurt and Light/Reduced Fat/Lowfat Frozen Yogurt Include all cultured (i.e. by lactic acid producing bacteria) frozen dairy desserts which contain the same ingredients as ice cream. Frozen yogurt and lowfat frozen yogurt products have a milkfat content 0.5 grams or greater per 1/2 cup serving and not less than 4.0 pounds per serving.
 - f. **Nonfat Frozen Yogurt** Include all cultured (i.e. by lactic acid producing bacteria) frozen dairy desserts which contain the same ingredients as ice cream. Nonfat yogurt products must contain less than 0.5 grams of fat per 1/2 cup serving and not less than 4.0 pounds per gallon.
 - g. Other frozen dairy products Include all frozen dairy products which are made with dairy ingredients that are not included in other categories. Also, **show** any other products not reported under the above frozen items, giving the name and fat content, if any, of each product. Exclude whipped cream products.

MIX for FROZEN PRODUCTS

- h. Regular Ice Cream mix Include all mix manufactured which contains at least 10 percent milkfat content (with or without additional ingredients such as egg yolk and malted milk powder) required for ice cream, whether for use in own plant or for sale to other plants. Mix for freezer-made milkshake, frozen custard, and frosted malted milk which does not contain at least 10 percent milkfat should be reported in the appropriate Light/Reduced Fat/Lowfat/Nonfat Ice Cream category.
- Light/Reduced Fat/Lowfat Ice Cream mix Include all mix manufactured which contains less than 10 percent milkfat (with or without additional ingredients such as egg yolk and malted milk powder) required for ice cream, whether for use in own plant or for sale in other plants.
- j. Regular and Lowfat Frozen Yogurt mix Include all frozen yogurt mix which contains at least 0.5 grams of fat per 1/2 cup serving.
- 5. Section B CHEESE Report under Natural Cheese the weight of all cheese made from cow's milk, whether or not it may be subsequently converted to Processed Cheese or cold pack. Under Pasteurized Process and Cold Pack Cheese Products, report the weight of the final product, not the weight of the natural cheese used.
 - a. **Fresh Hispanic cheese** Report all cheese classified as Hispanic and not reported in other categories. Hispanic cheese is a natural cheese with a ph of 5.7 or higher and a moisture content of 40 percent or more.
 - b. Cottage cheese curd Report all curd made in your plant regardless of whether it is used for making partially creamed or creamed cottage cheese on the premises, or sold as curd either to consumers as such or to other plants for resale or further manufacture. Include under this item, all production of pot and Bakers cheese.
 - c. **Lowfat cottage cheese** Report the final weight after creaming of all cottage cheese which has a milkfat content of less than 4 percent. Include production from both curd made in this plant and curd received from other plants. Include nonfat cottage cheese.
 - d. **Creamed cottage cheese** Report the final weight after creaming of all cottage cheese which has a milkfat content of 4 percent or more. Include production from both curd made in this plant and curd received from other plants.

6. Section C - WHEY PRODUCTS

- a. Include production, prices, and stocks for each plant.
- b. **PRICES**: Average price should reflect manufacturer's price f.o.b. factory for all quantities sold during the month. (Value of sales divided by quantity sold.)
- c. **STOCKS**: Report all stocks on hand, regardless of ownership, whether held at the manufacturing plant, packaging plant, distribution points or in transit.
- d. DRY WHEY STOCKS: Stocks of dry whey for human consumption, regardless of grade, must be reported monthly. Both sweet and acid dry whey that has been pasteurized with no preservatives added, having all constituents of fluid whey, except moisture, retained in the same relative proportion, should be reported. Report all stocks on hand, regardless of ownership, whether held at the manufacturing plant, packaging plant, distribution points, or in transit. Stocks of purchased dry whey not intended for sale because it is intended to be used to produce other products should not be reported. Whey that has been modified (for example, whey protein concentrate or whey protein isolate) should not be reported as dry whey. Stocks of these products should be reported in the area indicated on the questionnaire.
- e. **CONCENTRATED WHEY**: The product obtained by the partial removal of water from fresh whey which has been pasteurized. Report final marketable product only. **DO NOT** include quantity used or shipped to another plant for further processing into dry whey or modified whey products.
- f. **REDUCED LACTOSE WHEY**: Whey from which a portion of the lactose has been removed. The lactose content of the dry product is less than 60%.
- g. **REDUCED MINERALS WHEY**: Whey from which a portion of the minerals has been removed. The ash (mineral) content of the dry product may not exceed 7%.
- h. WHEY PROTEIN CONCENTRATE (WPC): Whey product obtained by the removal of sufficient non-protein constituents (lactose, minerals) so that the finished dry product contains not less than 25% or more than 89.9% protein.
- i. WHEY PROTEIN ISOLATE (WPI): Whey product obtained by the removal of sufficient non-protein constituents (lactose, minerals) so that the finished product contains 90% or more protein.
- j. WHEY PROTEIN FRACTIONS: Any major or minor fraction obtained from whey.
- k. LACTOSE: Lactose for animal or industrial use. Report final marketable product only. DO NOT include quantity of crude sugar used or shipped to another plant for further processing into lactose for human consumption.
- I. **PERMEATE, DRY, FINISHED PRODUCT**: One of the products from ultra filtration, usually containing about 4.5% lactose. The concentration can be done either in a hyper filtration plant and an evaporator or in an evaporator alone to 60% solids.
- m. DELACTOSE PERMEATE, MOTHER LIQUOR: In lactose production the remaining product after separation of the lactose crystals, usually by decanting, is called mother liquor. Usually contains 33 percent protein, 33 percent lactose solution/crystals, and 33 percent mineral salts.
- n. PERMEATE, ON or OFF FARM UF or MPC BY PRODUCT: By product of UF milk or MPC production.
- o. **DEPROTEINIZED WHEY**: Product produced from sweet whey by means of ultra filtration when sufficient protein is removed from whey so that the finished dry product contains more than 75 percent lactose.

7. Section D - DRY MILK PRODUCTS

- a. Include shipments, prices, and stocks for all plants of your entire firm or cooperative.
- b. **SHIPMENTS**: Report as shipments only those goods shipped that have been sold. Exclude owned or custom dried quantities moving inter-plant or into storage.
- c. **PRICES**: Average price should reflect manufacturer's price f.o.b. factory or packaging plant for all bulk quantities sold during the month. The average price for packaged goods should include the cost of the package.
- d. **STOCKS**: Report all stocks on hand, regardless of ownership, whether held at the manufacturing plant, packaging plant, distribution points or in transit.
- e. **NONFAT DRY MILK STOCKS**: Stocks of nonfat dry milk for human consumption, regardless of grade, must be reported monthly. Nonfat dry milk stocks should be reported if produced from pasteurized skim milk, and contain not more than 5% moisture by weight and not more than 1.5% by weight of milkfat. Include instant nonfat dry milk, product fortified with vitamins and minerals, and all nonfat dry milk regardless of the type of heat process used to produce it. Spray dry and roller type nonfat dry milk should be reported. Report all stocks on hand, regardless of ownership, whether held at the manufacturing plant, packaging plant, distribution points, or in transit. Stocks purchased nonfat dry milk not intended for sale because it is intended to be used to produce other products should not be reported. A common example of nonfat dry milk stocks to exclude is nonfat dry milk purchased from someone else for use by your firm with the intention of cheese vat fortification.
- f. **NONFAT DRY MILK**: Product obtained by removal of water only from pasteurized skim milk. Contains not more than 5% by weight of moisture and not more than 1.5% by weight of milkfat. Include product fortified with vitamins and minerals. Include all nonfat dry milk regardless of the type of heat process used to produce product.
- g. **DRY WHOLE MILK**: Product obtained by removal of water only from whole milk. Contains not less than 26% or more than 40% by weight of milkfat. Contains not more than 5% by weight of moisture on a milk solids no fat basis. Include product fortified with vitamins and minerals.

- h. **DRY BUTTERMILK**: Product obtained by drying liquid buttermilk that was derived from the churning of butter and pasteurized prior to condensing. Has a protein content not less than 30%. It may not contain, or be derived from, nonfat dry milk, dry whey or products other than buttermilk and contains no added preservative, neutralizing agent or other chemical.
- SKIM MILK POWDER (SMP): Essentially Nonfat Dry Milk which does not conform to the applicable provisions of 21 CFR part 131 Milk and Cream as issued by the Food and Drug Administration, due to the mixing with lactose\permeate to standardize the protein percent to a desired level for the world market.
- j. SKIM MILK POWDER BLENDS (SMP BLENDS): Skim Milk Powders fortified with vitamins and minerals or oils.
- k. MILK PROTEIN CONCENTRATE, DRY (MPC): The finished dry product contains not less than 40% or more than 89.9% protein. Skim milk that has been concentrated by ultra-filtration to retain most of the protein (casein and whey proteins) while removing much of the water and some of the lactose, ash and other solids.
- I. MILK PROTEIN ISOLATES, DRY (MPI): The finished dry product contains 90% or more protein. In addition to high protein content, MPI is rich in calcium, and contains very low levels of lactose and fat.
- m. CASEIN, DRY: Include acid and rennet casein. Acid casein is manufactured with low microbial content and high solubility. Rennet casein is manufactured from fresh milk by coagulating action of the enzyme rennin.
- n. **CASEINATES, DRY**: Soluble salts of acid casein generally having a minimum protein concentration of 90%. Include sodium caseinates, calcium caseinates and special blends.

8. Section E - OTHER DAIRY PRODUCTS

- a. **BUTTER**: The food product usually known as butter, with or without common salt, with or without additional coloring matter, and containing not less than 80% by weight of milkfat all tolerances having been allowed for. Include butter that was custom churned and butter produced from whey cream. Do not include anhydrous milkfat buttermilk or pastic cream.
- b. **CONDENSED or EVAPORATED PRODUCTS**: Include all bulk condensed milk produced for sale or use in manufacturing frozen product mix or proprietary products in your plant or plants. Condensed or evaporated milk concentrated at one plant and canned at another should be reported by the plant where canned. Include canned concentrated milk made with oils or fats other than milkfat. This product is frequently referred to as filled milk.
- c. TOTAL YOGURT: Include the yogurt component used in production of yogurt beverages.
- d. MILK CALCIUM, DRY: The product obtained by precipitating Ca-phosphate from whey or permeate. The product can be sold as milk calcium.
- e. Report products not listed above or for which sufficient space is not available, such as additional types of cheese, anhydrous milkfat butter oil, or plastic cream.

9. Section F - MILK and CREAM RECEIPTS

- a. Include all milk and cream received direct from any producer regardless of location. Exclude receipts from other plants.
- b. Total dollars paid should be reported f.o.b. plant or your receiving station, whichever is the customary point for determining prices.
- c. Report total before hauling costs are deducted. Include quality, quantity, bulk tank or any other premiums.

COMMENTS:

Respondent Name:	Respondent Phone								
9912	9911	Check if cell phone	9910	MM	DD	ΥY			
	()		Date:						

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Response		Respond	lent	Mode		Enum.	Eval.	Change	Office Use for POID		D	
1-Comp 2-R 3-Inac 4-Office Hold 5-R – Est	-Comp 9901 -R -Inac -Office Hold		9902	1-PASI (Mail) 2-PATI (Tel) 3-PAPI (Face-to- Face) 6-Email 7-Fax	9903	9998	9900 R. Unit	9985	9989			
6-Inac – Est 7-Off Hold – Est				19-Other			9921		9907	9908	9906	9916
S/E Name												