



# Homeowner Costs and Expectations

### American Survey of Mortgage Borrowers

The best way to learn about the experiences of mortgage borrowers today is to hear directly from you.

The survey may be completed in one of two ways, online or you can complete the paper survey and return it in the postage paid envelope.

To complete the survey online, in English or Spanish

Go to: www.ASMBsurvey.com

Enter your unique access code provided in the letter we sent you.

Para contestar la encuesta por Internet en inglés o en español

Vaya a: www.ASMBsurvey.com

Ingrese el código de acceso único que se le envió en la carta.

If you have any questions, please call us toll free 1-855-531-0724 or visit our websites, <u>www.fhfa.gov/ASMB</u> or <u>consumerfinance.gov</u>.

### **American Survey of Mortgage Borrowers**

#### WHO ARE THE SURVEY SPONSORS?

The **Federal Housing Finance Agency (FHFA)** is an independent regulatory agency responsible for the effective supervision, regulation, and housing mission oversight of **Fannie Mae**, **Freddie Mac**, the Federal Home Loan Bank System, and the Office of Finance, and ensures a competitive, liquid, efficient, and resilient housing finance market.

The Consumer Financial Protection Bureau (CFPB) is a Federal agency created in 2010 to make mortgages, credit cards, automobile and other consumer loans work better and ensure that these markets are fair, transparent, and competitive.

#### **HOW WERE YOU SELECTED?**

Survey recipients were selected at random from across the United States. Your answers will not be connected to your name or any other identifying information.

#### **HOW LONG WILL IT TAKE?**

The time will vary based on your experiences, but you can expect to spend 15-25 minutes.

**Privacy Act Notice:** In accordance with the Privacy Act, as amended (5 U.S.C. § 552a), the following notice is provided. The information requested on this survey is collected pursuant to 12 U.S.C. § 4544 for the purposes of gathering information for the National Mortgage Database. Routine uses which may be made of the collected information can be found in the Federal Housing Finance Agency's System of Records Notice (SORN) FHFA-21 National Mortgage Database. Providing the requested information is voluntary. Submission of the survey authorizes FHFA to collect the information provided and to disclose it as set forth in the referenced SORN.

**Paperwork Reduction Act Statement:** Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

OMB No. XXXX-XXXX Expires xx/xx/xxxx

## Your Mortgage Today

1.	Do you currently have a mortgage loan?		the dollar amount you borrowed?
_	■□ Yes, I have at least one mortgage loan		\$ 00  \text{Don't know}
	□ No, I do not have a mortgage loan on any property Skip to 68 on page 7	7.	What was the interest rate on this mortgage?
<b>Y</b> 2.	Which one of these reasons best describes why you took out this mortgage? If you have more than one mortgage loan, answer about the mortgage on your primary residence. If you don't have a mortgage on your primary residence, answer about a mortgage on another property.	8.	
	<ul> <li>□ To buy a property</li> <li>□ To refinance or modify an earlier mortgage</li> <li>□ To add/remove co-signer(s)/co-owner(s)</li> <li>□ To finance a construction loan</li> <li>□ To take out a new loan on a mortgage-free</li> </ul>		□ A little higher □ About the same □ A little lower □ A lot lower □ Don't know
	property  Some other purpose (specify)	9.	How do you think the mortgage rates offered by lenders will change in the next two years?
	When did you take out this mortgage? /		☐ Increase a lot ☐ Increase a little ☐ Stay about the same ☐ Decrease a little ☐ Decrease a lot ☐ Don't know
5.	☐ Yes ☐ No  Who signed or co-signed for this mortgage?		Property Associated with this Mortgage
	<ul> <li>Mark <u>all</u> that apply.</li> <li>☐ I signed</li> <li>☐ Spouse/partner including a former spouse/partner</li> <li>☐ Parents</li> <li>☐ Children</li> <li>☐ Other relatives</li> <li>☐ Other (e.g., friend, business partner)</li> </ul>		When did you <u>first</u> become the owner of the property associated with this mortgage? /

6. When you took out this mortgage, what was

12. Which <u>one</u> of the following best describes this property?	18. In general, how satisfied are you wi property?	th this
□ Single-family detached house □ Mobile home or manufactured home □ Townhouse, row house, or villa □ 2-unit, 3-unit, or 4-unit dwelling □ Condo, co-op, or apartment in a building with 5 or more units □ Unit in a partly commercial structure	<ul> <li>□ Very satisfied</li> <li>□ Somewhat satisfied</li> <li>□ Neither satisfied nor dissatisfied</li> <li>□ Somewhat dissatisfied</li> <li>□ Very dissatisfied</li> <li>19. In the last two years, have you conselling this property?</li> </ul>	idered
☐ Other (specify)		
13. When was this property built?	□ Yes □ No	
□ 2020 or later □ 2010 − 2019 □ 2000 − 2009	20. Do any of the following describe wh did not sell this property?	iy you
☐ 1990 − 1999	N	Yes No
□ 1980 – 1989	Mortgage has a low interest rate	
□ 1970 – 1979	Happy with the property or location	
□ 1960 − 1969	Close to family and friends	
□ 1950 – 1959	Close to job	
☐ Earlier than 1950	Could not find another property to buy	
	Difficult to qualify for new mortgage	
14. How much do you think this property would sell for today?	$\square$ N/A – none of the above	
\$ 00	21. When do you think you might sell to property, if at all?	his
15. What do you think will happen to the prices of homes in this property's neighborhood over the next two years?	☐ Currently trying to sell☐ 1-2 years☐ 3-4 years☐ 5.6	
☐ Increase a lot	☐ 5-6 years	
☐ Increase a little	☐ 7-8 years ☐ 9-10 years	
☐ Stay about the same	☐ More than 10 years	
☐ Decrease a little	in whole than 10 years	
☐ Decrease a lot	☐ Do not expect to sell	
16. How would you describe the physical condition of this property?	22. If mortgage rates offered by lender decreased significantly, would you lor less likely to:	
☐ Excellent ☐ Very good	More N Likely Cha	o Less ange Likely
Good	Refinance this mortgage	ם ם
☐ Fair	Borrow against this property's	
□ Poor	equity $\square$	
17. How many bedrooms and bathrooms are in		
this property/your unit?	Buy a new property □	
this property/your unit:	Move within the area (less	
Bedrooms	than 50 miles)	
Bathrooms	Move to a new area (more	
<del></del>	,	
	Renovate this property $\Box$	

### Your Mortgage Payment

23.	What is the req payment on this amount paid in	s prope	rty in	<del>cl</del> uding	the		<b>→</b> 28.	What is the on this pro	e <u>annual</u> cost for perty?	property	y taxe	es
	amount paid in	to escre	)W II a	ррисал	ne:			\$	. 00	□ Don't	know	
	\$	00		Oon't kn	ow			***				
24	Does this month	ılv mar	taaaa	navma	nt		29.		e <u>annual</u> cost for			
<b>44.</b>	include any of t				Πt				on this property: earthquake, or wi			
	include any of t	ne iono	, wing	•					ed by a separate po		isurun	ice
	D				Yes	No				•		
	Property taxes Homeowners insu	ronoo						\$	. 00	☐ Don't	know	
	Separate insurance		nd		ш		20	T (1 1	,	•		•
	earthquake, or w						30.		two years, have		_	10
	Private mortgage			I)					ng with your hor		S	
	HOA/condo/coop							insurance (	on this property:	<b>(</b>		
	**	•								Y	es	No
25.	Has your requir								otes to consider ch			
	this property ch	anged	in the	last tw	o yea	rs?		insurance p				
	■ □ Yes it increas	sed							urance providers			
П	☐ Yes, it increas ☐ Yes, it decreas	sed						deductible	coverage or increa	ised my		
ľ								Filed a claim				
ı	□ No □ Don't know	- Skij	p to 28	3			J		nt for making retro	fits or		
1	Don't know								nprovements that re			
<b>26.</b>	In the last two y	ears, h	ow m	uch wa	s the				•			
	change in your	require	ed <u>mo</u>	nthly m	ortga	ıge	31.		two years, have y			
	payment for thi	s prope	erty?						following challer			
	☐ Less than \$10	0						homeowne	rs insurance on t	this prop	erty?	,
	□ Less than \$10 □ \$100-\$199	U									Vos	No
	□ \$200-\$299							Difficulty fir	nding an insurance	company	Yes	No
	□ \$300-\$399								cover this property			
	□ \$400-\$499								get insurance from			
	□ \$500 or more								plan or insurer of l			
	☐ Don't know								mpany canceled m	y policy		
	□ Doll t know							Claim was re		. 2		
27.	In the last two y	ears, h	as voi	ur mort	tgage				ot cover the full cos		s 🗀	
	payment change					g		customer s	etting assistance or	poor		
	reasons?		•			O			or assistance were i	not availab		
			No		Don't				erred language	iot availac		
	Interest rate			ecreased				The state of the s				
	Private Mortgage											
	Insurance (PMI)	П										
	Property taxes											
	Homeowners					-						
	insurance											

**Your Total Housing Costs** 

Mark all that apply.  ☐ Flood insurance ☐ Earthquake insurance ☐ Windstorm insurance ☐ No ☐ Don't know ☐ Skip to 36  33. What is the total annual cost for your flood, earthquake, and/or windstorm insurance?  ☐ Yes ☐ No ☐ No ☐ Skip to 40  37. What is the monthly associate the second of the secon	□ Do	on't kn ociatio	
\$ 00 □ Don't know □ No ■ Skip to 40			
34. In the last two years, have any of the following happened with your flood, earthquake, and/or windstorm insurance on this property?  39. What was the total amount assessments and additional services and additional services.	paymen □ I	i <b>ts?</b> Don't k	now
Got price quotes to consider changing  Yes No following change for this pro			
insurance providers $\square$ Increased Increased Changed insurance providers $\square$ A Lot A Little	Decreased		N/A
Reduced my coverages or increased my deductible Property taxes Homeowners			
Filed a claim			
Got a discount for making retrofits or improvements that reduce risk    Flood insurance    Earthquake			
insurance			
35. In the last two years, have you encountered any of the following challenges with your flood, earthquake, and/or windstorm  Windstorm insurance □ □ □  HOA/condo/			
insurance on this property?			
Yes No 41 In the part two years have d	do vou e	vnect	the
Difficulty finding an insurance company that would cover this property  Could only get insurance from a state-  41. In the next two years, now do cost of the following to chan property?	•	-	tiit
sponsored plan or insurer of last resort $\Box$ $\Box$ Increase Increase	Same or		
Insurance company canceled my policy $\square$ $\square$	Decrease	Know	N/A
Claim was rejected $\Box$ Homeowners			
Claim did not cover the full cost of repairs $\square$ insurance $\square$			
Difficulty getting assistance or poor customer service			
ovailable in my preferred language			
insurance $\square$			
HOA/condo/ coop fees □ □			

42.	Do you currently have an escrow ac for this property?	coun	t	46.	What was the total amount you bor. If a cashout refinance, how much cash diaget?		
43.	☐ Yes ☐ No escrow account ☐ Skip to 45 ☐ Don't know Skip to 45 ☐ In the last two years, did your servinotify you of a shortage of funds or deficiency in your escrow account? ☐ Yes, I paid a lump sum to resolve it ☐ Yes, monthly payment was increased ☐ No			47.	□ Less than \$5,000 □ \$5,000-\$9,999 □ \$10,000-\$19,999 □ \$20,000-\$49,999 □ \$50,000-\$99,999 □ \$100,000 or more □ Don't know  Did you use the money you borrowe any of the following?		
	☐ Don't know				College expenses	Yes	No
					Auto or other major purchase		
44.	In the last two years, have you had	•	f		Buy out co-signer(s)/co-owners(s)		
	the following challenges with the es	crow			Pay off other bills or debts		
	account for this property?				Home repairs, renovations, or	_	_
		Yes	No		Improvements		
	Servicer made delayed or incorrect				Savings		
	payments for taxes, insurance etc.				Closing costs of new mortgage		
	Servicer made other mistakes				Business or investment		
	Paid added fees or costs due to mistakes				Routine living expenses		
	made by the servicer  Did not receive advanced notice about				Other (specify)		
	a change to required escrow payment				(	. —	_
	Servicer purchased insurance for me (force-placed insurance)  Had difficulty getting assistance or poor customer service				Property Repairs & Improver	nen	ts
	Documents or assistance were not	_		<b>►48.</b>	In the last two years, have you done	repa	airs
	available in my preferred language				or home improvements to any of the	-	
					following for this property? HOA/con	ndo/c	oop:
	Accessing This Property's Equ	uity			do not include repairs to shared spaces.		
4-	* * * * * * * * * * * * * * * * * * * *				Building systems: plumbing, heating, etc.	Yes	No
45.	In the last two years, have you borr				Kitchen or bathrooms		
	against the equity in this property u	ising	any		Other interior living spaces		
	of the following? Mark all that apply.				Foundation, roof, or home exterior		
	☐ Home equity loan or line of credit				Deck, porch, or yard		
	☐ Cashout refinance				Built new addition or added living space		
	☐ Did not borrow against the equity SI	zin ta	48_		Energy efficiency upgrades (solar		
	Did not borrow against the equity Si	ահ տ	TU -		panels, heat pump, etc.)		
					Retrofits to better protect against	_	
					natural disasters		
					Other (specify)		
					□ No repairs/improvements made → S		

49. What was the total cost of all repairs and improvements to this property in the last two years?	54. Does this property currently need any repairs?
□ \$100 or less	Yes No.
□ \$100-\$999	□ No □ Don't know Skip to 57
□ \$1,000-\$4,999	↓ 2 Bon chino.
□ \$5,000-\$9,999	55. What is your best guess of what those
□ \$10,000-\$19,999	repairs would cost?
□ \$20,000-49,999	☐ Less than \$100
□ \$50,000 or more	□ \$100-\$999
70 C	□ \$1,000-\$4,999
50. Compared to prior years, was the total	□ \$5,000-\$9,999
amount spent for this property	□ \$10,000-\$19,999
☐ A lot higher	□ \$20,000-\$49,999
☐ A little higher	□ \$50,000 or more
☐ About the same	
☐ A little lower	56. Are any of the following reasons you have
☐ A lot lower	not made those repairs?
N/A extraod loss than two years	Yes No
$\square$ N/A – owned less than two years	Could not afford it  Could not find a contractor
51. Did you use any of the following to pay for	Waiting for the cost or materials or labor
the repairs and improvements?	to come down
-	Could not get approved for financing
Savings or cash $\begin{array}{ccc} & \text{Yes} & \text{No} \\ & \Box & \end{array}$	Waiting for the interest rate on financing
Loan from family or friends	to come down  Haven't had time
Credit card paid off over time	Haven't had time □ □ □ Waiting a little longer, repairs aren't urgent □ □
Home equity loan or line of credit □ □	wateing a nitile tonger, repairs aren't argent.
Financing through the contractor $\Box$	Duon outre Hass
Reimbursements from an insurance claim $\Box$	Property Uses
Other loan or financing	57. Which are of the following heat describes
72 H 1 64 4 1 4	57. Which <u>one</u> of the following best describes how you use this property today?
52. How much of these costs were due to unexpected repairs?	now you use this property today.
unexpected repairs:	☐ Primary residence (where you spend
□ All	the majority of your time) Skip to 61
□ Most	☐ Seasonal or second home
Some	☐ Home for other relatives
□ None	<ul><li>□ Rental or investment property</li><li>□ Vacant or currently for sale</li><li>□ Other (specify)</li></ul>
52 Ware any of these agets because of damage	Other (specify)
53. Were any of these costs because of damage from a major weather event or natural	
disaster?	58. Have you previously lived in this property
	as your primary residence?
☐ Yes	□ Yes
□ No	□ No <b>Skip to 60</b>

59.	When did you move out of this property?	66.	Do any of the following d		hy yo	u
	☐ Within the last 2 years		did not sell that property	?	Vac	Nia
	☐ 3-4 years ago		Mantagas has a lavy interest of	·oto	Yes	No
	☐ 5-6 years ago		Mortgage has a low interest in Happy with the property or le			
	☐ 7-8 years ago		Close to family and friends	Jeanon		
	□ 9-10 years ago		Close to job			
	☐ More than 10 years ago		Could not find another prope	rty to huy		
	,		Difficult to qualify for a new			
<b>60.</b>	Do you own or rent your current primary		Difficult to qualify for a new	mortgage	_	
	residence?		$\square$ N/A – none of the above			
	☐ Own with a mortgage	67.	If the mortgage rates offe	ered by le	nders	
	☐ Own free and clear (no mortgage)		decreased significantly, v	-		
	□ Rent		or less likely to:	, , , , , , , , , , , , , , , , , , , ,		
	□ Other		or ress interpress	More	No	Less
			D. C	Likely C	_	
61.	Do you own any other properties?		Refinance the mortgage			
_	■□ Yes		Sell the property			
	□ No Skip to 68 ————		Von and Von I	[arraa <b>k</b> a]	l d	
<b>♦</b>			You and Your H	louseno	lu	
02.	Have you previously lived in any of these properties as your primary residence?	68.	What is your current ma	rital statı	ıs?	
		_	■□ Married			
Г	□ Yes					
1	□ No Skip to 64		☐ Separated			
63	How long ago did you move out of that		☐ Never married			
05.			☐ Divorced			
	<b>property?</b> If multiple properties, answer for the		□ Widowed			
	property you lived in most recently.		69. Do you have a partne	r who sh	aras tl	
	☐ Within the last 2 years					
	☐ 3-4 years ago		decision-making and			
	☐ 5-6 years ago		running your househo	dia dut is	not yo	our
	☐ 7-8 years ago		legal spouse?			
	□ 9-10 years ago		☐ Yes			
	☐ More than 10 years ago	<b>\</b>	□ No			
64	Which of the following best describes how	Ple	ease answer the following qu	estions for	you	
•	you use that property today?	and	d your spouse or partner, if a	applicable	•	
	☐ Seasonal or second home	70.	Age at last birthday:			
	☐ Home for other relatives		, and the second		Sp	ouse/
	☐ Rental or investment property			You		rtner
	☐ Vacant or currently for sale			years		years
	☐ Other (specify)					
	(1 )/	71.	Highest level of education	n:	~	
<b>65.</b>	In the last two years, have you considered			You		pouse/ artner
	selling that property?		Some schooling	You 🗆	r	artner
			High school graduate			
	□ Yes		Technical school			
	□ No		Some college			
			College graduate			
			Postgraduate studies			

72.	Race and/or ethnicity: Mark	all that		78. Have you teleworked or	r worked fro	om l	home
		You	Spouse/ Partner	in the last month?			G /
	White				You	;	Spouse/ Partnei
	Hispanic or Latino			Every day	100		
	Black or African American			Most days			
	Asian			Some days			
	Middle Eastern or North African	_					
	American Indian or Alaska Nativ	_		No days	Ш		ш
	Native Hawaiian or Pacific Island			70 F	4 41 TT (	C .	<b>_</b>
	Native Hawaiian of Facilic Island		Ш	79. Ever serve on active du	•		rmea
73	What sex were you (or your	cnauce	/nartner)	Forces, Reserves or Nat	tional Guar	d?	
75.	assigned at birth?	spouse	partner)		You		Spouse. Partner
	assigned at birth:		Spouse/	Never served in the military			
		You	Partner	Only on active duty for train			ш
	Male			the Reserves or National			
	Female			Now on active duty			
				On active duty in the past,			Ш
74.	<b>Gender:</b> <i>Mark all that apply.</i>			• • • • • • • • • • • • • • • • • • • •			
	11 2		Spouse/	not now	ш		Ш
		You	Partner	00 D	4 4	10	1. 1
	Male			80. Do you speak a languag	ge otner tna	n Ei	ngusn
	Female			at home?			
	Transgender, non-binary, or						
	another gender			☐ Yes			
				□ No			
<i>75.</i>	<b>Sexual Orientation:</b> <i>Mark all</i>	that app					_
			Spouse/	81. Besides you (and your s			, who
	C1-1:	You	Partner -	else permanently lives i	n your hom	e?	
	Gay or lesbian			Mark <u>all</u> that apply.			
	Straight, that is not gay or lesbian						
	Bisexual			☐ Children/grandchildren	12 and under	r	
	Use a different term	_	_	☐ Children/grandchildren	ı 13 -18		
	(specify)	_ 🗆		☐ Children/grandchildren	aged 19 or o	lder	
7.	C	11 .1 .	1	☐ Parents of you or your	spouse/partne	er	
/6.	Current work status: Mark a	u tnat a		☐ Other relatives like sibl	lings or cousi	ns	
		You	Spouse/ Partner	□ Non-relatives	C		
	Self-employed full time						
	Self-employed part time			☐ No one else			
	Employed full time						
	Employed run time Employed part time			82. In the last two years, di	d any of the	•	
	Retired		<u> </u>	following happen?	·		
	Unemployed, temporarily	ш		iono wing imprem			
	laid-off, furloughed					Yes	No
		Ш	Ш	Married, remarried or new	1		
	Not working for pay (student,			Separated, divorced or part			
	homemaker, disabled)	Ш	Ш	Disability of a household m		]	
77	How long does it usually tak	a ta ca	mmuta	Serious illness of a househo			
//•			mmute	Had a baby or added a new			
	from home to work (one-way	<i>(</i> ):	S	household (not spouse/pa			
		You	Spouse/ Partner	Death of household member	er [		
	Less than 15 minutes			Person left household (not			
	15-29 minutes			spouse/partner)	Γ		
	30-59 minutes						
	An hour or longer						
	N/A – no commute						
	1 W// IIO COMMINUC	ш					

83.	In the next two years, do you expethe following to happen?		87. Which <u>one</u> of the following statements best describes the amount of financial risk you						
		Yes	No	are willing to take when you save or make					
	Have a baby or add new person to household			investments?					
	Decrease in household members			☐ Take substantial risks expecting to earn					
	Move more than 50 miles away			substantial returns					
	Retirement (you or spouse/partner)			☐ Take above-average risks expecting to earn					
	Change jobs (you or spouse/partner)			above-average returns					
	Telework less (you or spouse/partner)			☐ Take average risks expecting to earn average returns					
84.	Approximately how much is your	total		☐ Not willing to take any financial risks					
	annual household income from all		es	88. In the last 12 months, how often have you					
	(wages, salaries, tips, interest, child sup			struggled to pay all your bills on time?					
	investment income, retirement, social se		struggieu to pay an your oms on time:						
	alimony)?			☐ Almost every month					
	T 1 425.000			☐ Some months					
	☐ Less than \$35,000			☐ A couple of months					
	□ \$35,000 to \$49,999			□ Never					
	□ \$50,000 to \$74,999								
	□ \$75,000 to \$99,999			89. If your household faced an unexpected					
	\$100,000 to \$174,999			personal financial crisis in the next couple					
	□ \$175,000 or more			of years, how likely is it you could					
85.	Does your total annual household include any of the following source		ie	Very Somewhat At All Pay your bills for the next 3					
	merade any of the following source			months without borrowing $\square$					
	W7 1	Yes	No	Get significant financial help					
	Wages or salary			from family or friends					
	Business or self-employment			Borrow a significant amount					
	Interest or dividends			from a bank or credit union					
	Alimony or child support			Significantly increase your					
	Social Security, pension or	_		income $\square$					
	other retirement benefits			00. In the last two years, how have the					
86.	Do you or anyone in your househo any of the following?	ld hav	ve	90. In the last two years, how have the following changed?					
	any of the following.			Significant Little/No Significant					
	401(1) 402(1) ID 4 : 1	Yes	No	Increase Change Decrease					
	401(k), 403(b), IRA, or pension plan			Household income					
	Stocks, bonds, or mutual funds (not in			Housing expenses □ □ □ □  Non-housing expenses □ □ □					
	retirement accounts or pension plans, Certificates of deposit			Non-nousing expenses $\Box$					
	Investment real estate			91. Over the next two years, how do you expec					
				the following to change?					
	Cryptocurrencies	Ш	Ш						
				Significant Little/No Significant					
				Increase Change Decrease Household income					
				Housing expenses $\Box$ $\Box$					
				Non-housing expenses $\Box$ $\Box$ $\Box$					
				<u> </u>					

If you wish to add comments or further explain any of your answers, please do that here.  Do <u>not</u> put your name or address on the questionnaire.
Thank you for completing our survey!
Please use the enclosed business-reply envelope to return your completed questionnaire.  FHFA
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