

Questions Library

Do you currently work in airport services and management? Please note that this application is targeted to mid-to-senior level professionals working in the Airport Development industry.

Do you currently work in the clean energy/renewable energy industry? Please note that this application is targeted to mid-to-senior level professionals working in the clean energy/renewable energy industry.

Do you currently work in the waste management industry? Please note that this application is targeted to mid-to-senior level professionals working in the waste management industry.

Do you currently work in the municipal water management industry? Please note that this application is targeted to mid-to-senior level professionals working in the municipal water management industry.

Do you currently work in the agricultural industry? Please note that this application is targeted to mid-to-senior level professionals working in the agribusiness industry.

Do you currently work in the food processing and food packaging industry? Please note that this application is targeted to mid-to-senior level professionals working in the food processing and packaging industry.

Describe your present employing organization (please be specific in terms of private, non-profit, or public sector, the date it was formed, what the mission and goals are, what areas of work it is involved in, how it is structured and /or types of goods and services it provides)

Please give a description of your specific responsibilities in the organization. This must include: your title; the name and title of the person whom you work for; the name of the division or department for which you work; and its major function within the enterprise; how many employees report to you directly; some of the major problems you have encountered in your work and how you think this program might assist you with those problems; and, any other information you think would be of interest

What are your goals in coming to the United States for an internship program, and how do these relate to your short-term and long-term career goals?

How do you plan to apply the knowledge you will gain on the SABIT training program to your work back home -- both in your company and the country as a whole? What makes you a good candidate for this program?

Are there other topics that are of interest to you that you would like to see addressed in the program?

What specific types of technologies or equipment are you interested in? Please list the type of equipment and the names of U.S. companies you would like to meet with to discuss their product offerings.

What is the most important thing you want to see or learn by coming on this program?

Please provide information about specific projects, joint ventures, or business relationships you would like to develop with U.S. companies. In addition, please provide a short list of particular U.S. companies or organizations you would like to meet with

Please list the products that your facility currently produces, and how much (in tons or litres) you produce each year

Please list the products that you would like to produce in the future

Please list the specific types of agribusiness projects your organization has worked on, or plans to work on

Industry Specific Information

Cold Chain Infrastructure/ Facilities

Cold Chain Industry Issues

Federal Regulatory Agencies

Warehouse design, construction, and maintenance

Clean and Renewable Power Generation

Distributed Energy Resources
Utility Scale Clean Power
Dynamic Utility Infrastructure
Energy Storage
Distributed Energy Storage Systems
Grid Modernization/Smart Grid
Renewable Energy-to-Grid Integration
Off-grid Electricity
Rural Energy Programs
Green Hydrogen
Carbon Capture and Storage
Electrification and Other Solutions to Reduce Emissions in Industrial Applications
Emerging Technologies that Support Decarbonization
Energy Power Market
Capacity Market
Ancillary Services Market
Energy Management Systems
Energy Efficiency and Demand-side Management
Financing and Venture Capital
R&D and Commercialization
Industry Coordination
Public Private Partnerships
Government Incentives and Tax Policy
Market Regulation and Pricing
Regional Connectivity
Airport Design and Construction
Financing
Airport Physical Structure and Facility
Airport Terminals and Building Facilities
Passenger Experience
Passenger Services
Airport Management and Employee Retention
Airport Management and Finance
Technology (Digitalization and Automation)
Airport Security
Sustainability and Energy-Efficiency
Business and Regulatory Issues`
Regulatory Issues
Airfield Lighting and Signage
Baggage Handling Equipment
Cargo Handling Equipment
Ground Support Equipment
Ground Support and Maintenance
Governmental Issues and Non-Governmental Sector
Airport Management Systems
Emergency Management Systems
Technologies and IT Applications

Supply Chain Industry Trends and Concepts
Business and Management
Procurement and Purchasing Strategies and Processes
Energy Efficiency and Sustainability across the Supply Chain
Transportation Management Systems
Warehouse Management Systems
Cloud Computing and Applications
Inventory Strategy Optimization Systems
Just-in-Time (JIT) and Lean Manufacturing Systems
Outsourcing vs. Domestic Production/Sourcing
Collection and Transfer
Municipal Solid Waste Management and Programs
Municipal Solid Waste Landfills
Municipal Recycling Programs
Municipal Composting Programs
Zero Waste Concept
Creating and Finding Markets for Recycled Materials
Materials Recovery Facilities and Equipment

Revenue Sources and Cost Reduction Strategies for Waste Diversion, Recycling, or Disposal Programs
Legal and Regulatory Framework for Waste Management
International Standards for Municipal Solid Waste Management
Industry Associations and Professional Organizations
Single-Stream Recycling Sorting Facilities, Design and Equipment
Advanced Waste Treatment and Waste-to-Energy Technologies
Thermal Waste Treatment Technologies
Modern Incineration Technologies with Energy Recovery and Emissions Controls
Gasification with Energy Recovery
Plasma Gasification with Energy Recovery
Anaerobic Digestion/Co-Digestion with Energy Recovery
Landfill Gas-to-Energy
Automated/Optical Sorters
Compactors/Crushers
Baler
Reprocessing/Recycling Equipment and Technologies
Sorters/Separators
Shredders/Grinders
Paper Products or Corrugated Boxes Reprocessing
Plastics Reprocessing
Steel Reprocessing
Glass Reprocessing
Composting Food Waste
Waste Management Software
Packaging for Food Products
Packaging for Beverages
Factory Design
Worker Safety

Sanitation Considerations
Wastewater Disposal
Ultra-processed food
High Pressure/Temperature Processing
Food Additives and Stabilizers
Labeling
Glass Packaging
Plastic Packaging
Metal Packaging
Paper Packaging
Packaging films
Bioplastics
Flexible Packaging
Packaging Equipment
Automation and Robotics
3D Printing
Distribution/Transportation Networks
Import/Export Regulations
Virtual Design of Packaging Systems
IT Applications and Software
Auto ID Systems (including RFID)
Structure of the U.S. Dairy Market
Sales and Marketing
Distribution and Logistics Management
Relationships with Suppliers
Customer Service
Governmental and Regulatory Issues
Worker Safety and Machinery Safety Regulations
Industry Standards
Production Automation
Energy-Efficient Production Equipment
Health Additives in Dairy Products
Organic Dairy Production
Aseptic Packaging
Processing Technologies and Equipment
Packaging Technologies and Equipment
Packaging and Packing Materials
Labeling Materials and Technologies
Raw Material Delivery, Storage and Processing
Quality Control
Storage, Shipping and Warehousing
Waste, Waste Removal and Environmental Protection
Food Waste Reduction and Recycling
Sustainability and Food Sourcing

If you are interested in implementing any of the above technologies, do you have facilities and financial resources to do so? Please explain below.

If you are interested in reprocessing any of the above materials, do you have short-term plans and financing to build or retrofit existing facilities to reprocess these materials? Have you identified a target market for reprocessed materials? Please explain below.

What are your major concerns about energy reliability and transitioning to clean energy in your region or country?

Describe the type of organization you work for and the role it plays in the power sector, i.e. independent power producer, utility.

Are you interested in transportation, warehouse, storage, manufacturing, or packaging equipment, or applications related to these aspects of the supply chain? If you are, please describe what you are interested in seeing while in the United States. You should specify the equipment or technology, the U.S. producer or developer, and model/version (if you know it). Please do not list European, Chinese, or other non-U.S. manufacturers, applications, or programs.

What sector/segment of the cold chain are you involved in?

What commodities do you store or transport requiring temperature control? What portion of your business activities do these commodities represent?

Program Rules and Agreement

I understand that all meetings are mandatory and can only be missed for illness or if pre-approved by SABIT staff. I understand that if I miss any meetings without an approved excuse, my program participation may be terminated.

I understand that even excused absences may affect whether I receive a certificate upon completion of the program.

I affirm that the information submitted in this application is complete and accurate. I understand that providing false information on this application or during the interview will automatically disqualify me from participation in the SABIT Program. If I am selected for participation in the program, and it is determined during the training that any of the information provided in this application or during the interview was false, I understand that this will mean immediate dismissal from the program.

I understand that I will be provided with medical insurance to be used only for emergency situations and not for routine medical care or treatment for any pre-existing medical or dental condition. I further understand that I will be required to pay all deductibles and other miscellaneous expenses not covered by the insurance. I understand that I may purchase my own travel and/or health insurance before departing for the United States. If I choose to do so, this may act as additional coverage for me while I am on the SABIT Program.

I understand that the U.S. visa obtained in connection with my SABIT program training is not valid for employment in the United States.

I declare my intent to return to my home country with the SABIT delegation at the end of my training as a SABIT Program Participant, even if I had a visa prior to being accepted into the SABIT Program. I understand that returning to my home country at the end of the program is a condition of my participation in the SABIT Program. I further understand that traveling outside of the United States (for example, to Canada or Mexico) is strictly prohibited and would be in violation of my U.S. visa and would mean immediate dismissal from the program. Travel to cities in the United States that are not part of the specific SABIT training program is strictly prohibited. This training is sponsored by SABIT therefore all program rules and regulations also pertain to those who already possess a valid U.S. visa.

I understand that this program prohibits my spouse and/or children or other family members to accompany SABIT Program Participants.

I understand that friends and family may not stay with me in the hotel room provided by the SABIT Program.

I understand that this program will be conducted in English.

If for any reason I must return home early, I understand that I must return the remainder of any stipend I have received to the SABIT Program.

Important	Somewhat important	Not important
Important	Somewhat important	Not important
Important	Somewhat important	Not important
Important	Somewhat important	Not important
Important	Somewhat important	Not important

Pre-departure Questions

Result 1:

What is your organization's current level of engagement with U.S. businesses for procurement?
Have you initiated any discussions or negotiations with U.S. businesses in the past year?
On a scale of 1 to 5, with 1 being very low and 5 being very high, how interested is your organization in collaborating with U.S. businesses?
Are there any specific U.S. industries or sectors you are particularly interested in collaborating with?

Result 2:

What specific practices or processes within your organization do you plan to introduce or improve?
Have there been any recent discussions or plans within your organization to enhance collaboration with U.S. businesses?
How would you rate your organization's current process efficiency on a scale of 1 to 5, with 1 being very low and 5 being very high?
Are there any obstacles or challenges that you anticipate in the process improvement?

Result 3:

What is your current level of knowledge regarding U.S. trade regulations and market trends?
Have you or your organization engaged in any trade activities with the United States in the past year?
On a scale of 1 to 5, with 1 being not prepared at all and 5 being very prepared, how prepared is your organization for trade?
Are there specific areas or aspects of trade readiness that you believe need improvement?

Post-program Assessment questions

Result 1:

Have you entered into any formal agreements or partnerships with U.S. businesses or organizations?
How would you rate the level of collaboration with U.S. businesses for procurement cooperation?
Can you provide examples of specific collaborations or procurement activities with U.S. businesses?
What factors or aspects of the program/initiative contributed to the changes in your organization?

Result 2:

Have the planned practices or process improvements within your organization been successfully implemented?
How would you rate the effectiveness of the changes made to existing processes or procedures?
Have you observed any quantifiable improvements in organizational performance or efficiency?
What were the main challenges or obstacles encountered during the implementation of the program?

Result 3:

How has your knowledge of U.S. trade regulations, market trends, and business practices improved?
Have you or your organization engaged in any trade activities with the United States in the past year?
On a scale of 1 to 5, with 1 being not prepared at all and 5 being very prepared, how prepared is your organization for trade?
Can you identify specific areas or skills that have improved, which have contributed to your organization's trade readiness?

Baseline Survey Questions

What is your age group?

Young Adults Middle-age Adults Seniors or Older Adults

18-29 years old 30-44 years old 45-59 years old 60+ years old

What is your gender?

Male Female Other (please specify):

What country are you from?

Azerbaijan Georgia Kazakhstan Kyrgyz Republic Moldova Tajikistan Turkmenistan Ukraine

What year did you participate in the SABIT Program (Fiscal Year – October to September)?

What industry sector do you represent?

Agriculture Business Energy/Clean Energy Environmental Financial Services Construction Healthcare Marketing Telecommunications

What is your organization's type and size?

Organization Type

Private Business Association Government Academia Other (please specify):

Organization Size

Small Enterprise Medium-sized Corporation

What is your education level?

High School Bachelor's Master's DPhD Multiple Degree

How do you assess your income level?

Low Income Mid Income High Income

What is your experience level in international business/trade?

Novice Intermediate Expert

Since your participation in SABIT Program, has your organization established partnerships?

If yes, how many partnerships have you established?

Do you anticipate increasing the number of partnerships with U.S. entities in the next 6 months?

Since your participation in SABIT program, has your organization signed any bilateral MOUs?

If yes, how many agreements have been signed?

Are there plans to sign any/additional agreements with U.S. businesses for procurement?

What is your familiarity with U.S. business practices, regulations, and market dynamics?

Limited Moderate Extensive

Has your organization introduced or implemented any new practices or enhanced existing ones?

If yes, please briefly describe the new practices or processes implemented.

Do you plan to introduce or implement additional new practices or enhance existing ones?

Has your organization utilized any innovative technologies or methodologies in the past 6 months?

If yes, please specify the type(s) of innovative technologies or methodologies utilized:

On a scale of 1 to 5, with 1 being low and 5 being high, rate the level of utilization of innovative technologies/methodologies:

Are you an alumna/us of the SABIT program?

If yes, have you initiated any business/trade engagements since completing the training?

If yes, how would you rate the success of these engagements?

Not successful Somewhat Successful Very successful

What is your perception of readiness for business/trade engagements with the United States?

Not ready Somewhat Ready Very ready

What barriers to engaging in business/trade activities with the United States have you identified?

What challenges have you faced in previous business/trade engagements?

What gaps in knowledge or resources are hindering your successful engagements?

Do you have any additional comments or information you would like to share regarding your engagement with the United States?

Gap Analysis and Internal Evaluation Questions

Are all program staff informed and convinced of the usefulness of the monitoring and evaluation system?

Do we know what aspects the monitoring and evaluation system should cover and what data should be collected?

Is it clear who will use the information generated by the M&E system?

Is there a Theory of Change (ToC) or defined cause-effect assumptions that show through the program?

Do all staff agree with these cause-effect assumptions?

Does the ToC (cause-effect assumptions) take into account the conditions or assumptions of the United States?

Are all expected outcomes and targets/results linked to appropriate indicators?

Is it clear who will collect what data and with what methods?

Is the frequency of data collection clear?

Are the data collection tools to be used available?

Is it clear who will analyze the data collected?

Is there a comprehensive monitoring and evaluation work plan with a timeline?

Do we already know how the data is/will be stored?

Is data securely stored with adequate level of protection?

How do we ensure the quality of the data?

Do you have the respondent's permission to also record personal information such as name, phone number, etc.?

Is it clear who is communicating the collected and analyzed information, in what form, and to whom?

Have you identified the best communication channels for each audience?

Have you decided which methods/approaches to use to reflect on the results of monitoring and evaluation?

Are there sufficient financial resources to create and implement the monitoring and evaluation system?

Is there sufficient staff capacity to create and implement the M&E system?

Are additional support measures (including necessary capacity building) needed to establish the M&E system?

Is it clear who will be the person(s) responsible for designing and overseeing the monitoring and evaluation system?

Agreement or collaboration?
Interest regarding potential partnerships or contracts?
How is your organization working with U.S. businesses for equipment, services, experts, and technology collaborating with?

How do you plan to improve in the coming year?
Are you refining existing processes or implement new ones?
How do you rate efficiency with 1 being very inefficient and 5 being highly efficient?
What are your implementation efforts?

What are your trends?
Has there been any change in the past? If so, please describe.
How prepared do you feel for conducting business or trade with the United States?
What are your current efforts for investment or development?

How many new organizations have you established since participating in the program/initiative?
How has this changed compared to before participating in the program/initiative? (Scale: Significantly Increased, No Change, Decreased)
How many new U.S. businesses that have occurred as a result of your participation?
How has this changed compared to before participating in the program/initiative?
How has your investment and collaboration with U.S. businesses changed?

How many new practices have you successfully implemented since participating in the program/initiative?
How has this changed compared to before participating in the program/initiative? (Scale: Highly Effective, Moderate Effectiveness, Low Effectiveness, No Effectiveness)
How has the introduction of new practices compared to before participating? (Scale: Highly Effective, Moderate Effectiveness, Low Effectiveness, No Effectiveness) as a result of the implemented changes? If yes, please provide details.
What are the challenges of the changes, and how were they addressed?

How many new activities have evolved since participating in the program/initiative?
How has this changed following your participation? If yes, please describe the nature of these activities.
How prepared do you feel now for conducting business or trade with the United States compared to before?
How has your enhanced readiness for U.S. business and trade changed?

Uzbekistan Other (please specify):
Other (please specify):

Transportation Tourism Other (please specify):

Other (please specify)

ships with U.S. entities?

year?

MOUs, agreements, or LOIs with U.S. businesses for procurement purposes?

nt in the coming year?

s?

ting processes since your participation in the SABIT Program?

rocesses in the next year?

st year since your participation in the SABIT Program?

nnovative technologies or methodologies within your organization.

ng program?

States?

perceived?

g your organization's activities or participation in the survey?

evaluation system?

at information should be collected?

ugh which measures and results/outputs which outcomes and impacts are to be achiev

ons necessary to achieving an outcome/impact?

the respondent's address, passport, etc?

to whom and when? / Is there a communication or dissemination plan?

oring and evaluation, with which stakeholder groups?

valuation system?

establish or implement the M&E system?

oring system?

technology procurement?

), Slightly Increased, No Change, Slightly Decreased, Significantly Decreased)

ive, Somewhat Effective, Neutral, Somewhat Ineffective, Highly Ineffective)

ared to before your participation?

ed?