

DFC Consultation Request Form

Contact Information

- POC Name*
- POC Email*
- Company Name*
- POC Title*
- Phone Number* (add field for Country Code)
- Company/Project Website*

Questions

1. **What option best describes your (company's) role in this project?* (select one only)**

- Financial Advisor/Consultant/Broker
- Grant Provider/Technical Assistance Provider
- Insurance Provider
- Investor
- Lender
- Project Developer/Project Company
- EPC/O&M Contractor
- Fund Manager
- Other

2. **In which country will this investment be made?***

Drop down list of options, based on the same list of countries/regions that are used in DFC's CRM.

Please note that DFC can only work in select countries and prioritizes investments in low- and lower-middle income countries (LICs/LMICs) as designated by the World Bank. Please see [Where We Work](#) to ensure your country is eligible.

3. **Which option best describes the industry/sector in which this project will operate?* (select one only)** *Below bullet points are not options, but examples of what types of projects belong in these categories.*

- Infrastructure & Critical Minerals
 - Transport (highways, airports, port terminals, railways)
 - WASH (performance-based leak reduction, water/wastewater treatment)
 - ICT (telecommunications networks/broadband, data centers, optical fiber lines/networks)
 - Community Infrastructure (schools, hotels, housing)
 - Mining and Critical Minerals (mine greenfield/expansions, processing plants, critical minerals recycling)
- Energy
 - Utility-scale renewable energy projects
 - Gas-to-power (limited to low/low-middle-income countries)
 - Distributed renewable energy projects and debt funds
 - Transmission and distribution
 - Electric vehicles and charging infrastructure
 - Clean energy component manufacturing

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- Health
 - Services & infrastructure (hospitals, clinics, specialty care, diagnostic centers/labs, pharmacies)
 - Manufacturing & supply chain (production of vaccines, diagnostics, therapeutics, and additional medical supplies (e.g., syringes) as well as logistics, cold-storage, and delivery of medical supplies)
 - Technology (patient or provider digital health applications, electronic patient records/health information or data systems, health insurance/financial systems, disease surveillance)
- Agribusiness
 - Agricultural inputs (seeds, fertilizer/crop nutrition products, crop protection products i.e. anti-fungal, pest control)
 - Capital equipment (irrigation, land preparation, mechanization, seeding, harvesting, processing/transforming of commodities)
 - Storage & logistics (i.e. silos, warehouses, cold rooms, transportation/distribution of agricultural goods)
 - Access to finance (intermediaries providing financial products tailored to the needs of agricultural value chains, such as seasonal working capital, trade finance, capex loans)
 - Nature-based Solutions (sustainable landscapes & forestry, biodiversity & ecosystems, oceans & coastal zones)
 - Nutrition/Sustainable protein (fish farming; livestock rearing; dairy farming; egg production; alternative protein production)
 - Primary agriculture
- Small Business & Financial Services
 - MSME (micro-, small-, and medium-sized enterprises) Lenders, including Regulated Banks, MFIs (microfinance institutions), NBFIs (non-bank financial institutions)
 - NBFIs/Credit Funds focused on SME lending
 - Insurance Companies providing climate-focused coverage, etc.
 - FinTech (financial technology) Companies
- Other *If selected, this will create a mandatory text field.*

4. Indicate which DFC financing or investment product is of primary interest.*

- Direct Funding (Loan)
- Direct Equity
- Credit Guaranty
- Political Risk Insurance (PRI) *← if this is selected, the following questions will populate the "PRI Question" as outlined below.*

If you are raising capital on behalf of an investment fund, please contact funds@dfc.gov for more information. If you are interested in technical assistance (feasibility studies), click [here](#) (hyperlink to be provided later) to learn more.

Please note DFC does not offer revolving lines of credit or short-term loans with tenors of less than three years.

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5. Which of the following best describes the primary use of proceeds for this project?*
(select one only)

- Greenfield Development / Construction Project
- Expanding Existing Operations (new geographic market/customer segment)
- Launch New Business/Product Line
- Working Capital / Capital Expenditures for Scaling Growth / Production Capacity etc.
- Equity Capitalization
- On-lending for MSMEs
- Other

Please note DFC generally does not fund pure debt refinancing as a primary use of proceeds or independent from a larger transaction. In addition, DFC does not pilot projects or research and development efforts.

PRI Question:

Select the type of political risk insurance coverage that is being requested.* (select one only)

- Political violence
- Currency inconvertibility and inability to transfer funds
- Expropriation
- Arbitral award default
- Denial of recourse
- Breach of contract for capital markets

6. Do you have a written business plan or project proposal?*

- Yes
- No

Please note that if your project is aligned with DFC investment priorities, we will request the submission of a business plan to move forward with our review process.

PRI Question:

A) Do you have a written business plan or project proposal?*

- Yes
- No

Please note that if your project is aligned with DFC investment priorities, we will request the submission of a business plan to move forward with our review process.

B) What are you seeking to insure?* (select all that apply)

- Assets
- Debt
- Equity
- Contract(s)

7. What is the total cost of the proposed project/investment (in USD)?*

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Numerical field (\$00.00)

This question will be the same for PRI.

8. **How much of this total project/investment cost (%) is being requested from DFC?***

Numerical field (%)

PRI Question:

What is the amount of coverage you are seeking (in USD) from DFC?*

Numerical field (\$00.00)

9. **How much equity has been raised to date for this company or proposed project?***

Numerical field (%)

PRI Question:

Is the government of the host country involved in this project?*

- Yes
- No

10. **Transaction Structure & Track Record**

A) What type of transaction structure are you seeking?* (*select one only*)

- Corporate Loan
- Equity Investment into a Company
- Project Finance
- Equity Investment into a Project

Q-10B will populate based on the answer provided above:

B) Corporate Loan/Equity Investment into a Company – How many years has the company been operational or revenue generating?

Project Finance/Equity Investment into a Project – How many projects have you executed in this or a similar industry/sector?

Numerical field.

PRI Question:

A) How many years has the company been operational or revenue generating?

Numerical field.

B) How many projects have you executed in this or a similar industry/sector?

Numerical field.

11. **What is your expected/target financial close?***

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Date entry box.

Please note that the DFC review and due diligence process typically takes several months.

12. Is there any other information you would like DFC to consider? (*optional*)

Free text response box. (*limit 250 words*)

SUBMIT