Contact Information

- POC Name*
- POC Email*
- Company Name*
- POC Title*
- Phone Number* (add field for Country Code)
- Company/Project Website*

Questions

- 1. What option best describes your (company's) role in this project?* (select one only)
 - Financial Advisor/Consultant/Broker
 - Grant Provider/Technical Assistance Provider
 - Insurance Provider
 - Investor
 - Lender
 - Project Developer/Project Company
 - EPC/O&M Contractor
 - Fund Manager
 - Other

2. In which country will this investment be made?*

Drop down list of options, based on the same list of countries/regions that are used in DFC's CRM.

Please note that DFC can only work in select countries and prioritizes investments in low- and lowermiddle income countries (LICs/LMICs) as designated by the World Bank. Please see <u>Where We</u> <u>Work</u> to ensure your country is eligible.

- 3. Which option best describes the industry/sector in which this project will operate?* (select one only) Below bullet points are not options, but examples of what types of projects belong in these categories.
 - Infrastructure & Critical Minerals
 - Transport (highways, airports, port terminals, railways)
 - WASH (performance-based leak reduction, water/wastewater treatment)
 - ICT (telecommunications networks/broadband, data centers, optical fiber lines/networks)
 - Community Infrastructure (schools, hotels, housing)
 - Mining and Critical Minerals (mine greenfield/expansions, processing plants, critical minerals recycling)
 - Energy
 - Utility-scale renewable energy projects
 - Gas-to-power (limited to low/low-middle-income countries)
 - Distributed renewable energy projects and debt funds
 - Transmission and distribution
 - Electric vehicles and charging infrastructure
 - Clean energy component manufacturing

- Health
 - Services & infrastructure (hospitals, clinics, specialty care, diagnostic centers/labs, pharmacies)
 - Manufacturing & supply chain (production of vaccines, diagnostics, therapeutics, and additional medical supplies (e.g., syringes) as well as logistics, cold-storage, and delivery of medical supplies)
 - Technology (patient or provider digital health applications, electronic patient records/health information or data systems, health insurance/financial systems, disease surveillance)
- Agribusiness
 - Agricultural inputs (seeds, fertilizer/crop nutrition products, crop protection products i.e. anti-fungal, pest control)
 - Capital equipment (irrigation, land preparation, mechanization, seeding, harvesting, processing/transforming of commodities)
 - Storage & logistics (i.e. silos, warehouses, cold rooms, transportation/distribution of agricultural goods)
 - Access to finance (intermediaries providing financial products tailored to the needs of agricultural value chains, such as seasonal working capital, trade finance, capex loans)
 - Nature-based Solutions (sustainable landscapes & forestry, biodiversity & ecosystems, oceans & coastal zones)
 - Nutrition/Sustainable protein (fish farming; livestock rearing; dairy farming; egg production; alternative protein production)
 - Primary agriculture
- Small Business & Financial Services
 - MSME (micro-, small-, and medium-sized enterprises) Lenders, including Regulated Banks, MFIs (microfinance institutions), NBFIs (non-bank financial institutions)
 - NBFIs/Credit Funds focused on SME lending
 - Insurance Companies providing climate-focused coverage, etc.
 - FinTech (financial technology) Companies
- Other If selected, this will create a mandatory text field.

4. Indicate which DFC financing or investment product is of primary interest.*

- Direct Funding (Loan)
- Direct Equity
- Credit Guaranty
- Political Risk Insurance (PRI) ← if this is selected, the following questions will populate the "PRI Question" as outlined below.

If you are raising capital on behalf of an investment fund, please contact <u>funds@dfc.gov</u> for more information. If you are interested in technical assistance (feasibility studies), click <u>here</u> (hyperlink to be provided later) to learn more.

Please note DFC does not offer revolving lines of credit or short-term loans with tenors of less than three years.

5. Which of the following best describes the primary use of proceeds for this project?* (select one only)

- Greenfield Development / Construction Project
- Expanding Existing Operations (new geographic market/customer segment)
- Launch New Business/Product Line
- Working Capital / Capital Expenditures for Scaling Growth / Production Capacity etc.
- Equity Capitalization
- On-lending for MSMEs
- Other

Please note DFC generally does not fund pure debt refinancing as a primary use of proceeds or independent from a larger transaction. In addition, DFC does not pilot projects or research and development efforts.

PRI Question:

Select the type of political risk insurance coverage that is being requested.* (select one only)

- Political violence
- Currency inconvertibility and inability to transfer funds
- Expropriation
- Arbitral award default
- Denial of recourse
- Breach of contract for capital markets

6. Do you have a written business plan or project proposal?*

- Yes
- No

Please note that if your project is aligned with DFC investment priorities, we will request the submission of a business plan to move forward with our review process.

PRI Question:

A) Do you have a written business plan or project proposal?*

- Yes
- No

Please note that if your project is aligned with DFC investment priorities, we will request the submission of a business plan to move forward with our review process.

B) What are you seeking to insure?* (select all that apply)

- Assets
- Debt
- Equity
- Contract(s)

7. What is the total cost of the proposed project/investment (in USD)?*

Numerical field (\$00.00)

This question will be the same for PRI.

8. How much of this total project/investment cost (%) is being requested from DFC?* Numerical field (%)

PRI Question:

What is the amount of coverage you are seeking (in USD) from DFC?* Numerical field (\$00.00)

9. How much equity has been raised to date for this company or proposed project?*

Numerical field (%)

PRI Question:

Is the government of the host country involved in this project?*

- Yes
- No

10. Transaction Structure & Track Record

- A) What type of transaction structure are you seeking?* (select one only)
- Corporate Loan
- Equity Investment into a Company
- Project Finance
- Equity Investment into a Project

Q-10B will populate based on the answer provided above:

B) Corporate Loan/Equity Investment into a Company – How many years has the company been operational or revenue generating? Project Finance/Equity Investment into a Project – How many projects have you executed in this or a similar industry/sector?

Numerical field.

PRI Question:

- A) How many years has the company been operational or revenue generating? Numerical field.
- **B)** How many projects have you executed in this or a similar industry/sector? Numerical field.
- 11. What is your expected/target financial close?*

Date entry box.

Please note that the DFC review and due diligence process typically takes several months.

12. Is there any other information you would like DFC to consider? (optional)

Free text response box. (limit 250 words)

