**Financial Data**

Balance Sheet Projections

(in thousands of United States dollars)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Year One |  | Year Two |  | Year Three |
| Assets |  |  |  |  |  |
|  |  |  |  |  |  |
| Cash and due from depository institutions |  |  |  |  |  |
|  |  |  |  |  |  |
| United States Treasury securities |  |  |  |  |  |
|  |  |  |  |  |  |
| Obligations of states and political subdivisions in the United States |  |  |  |  |  |
|  |  |  |  |  |  |
| Other bonds, notes, debentures, and corporate stock  |  |  |  |  |  |
|  |  |  |  |  |  |
| Federal funds sold and securitiespurchased under agreements to resell |  |  |  |  |  |
|  |  |  |  |  |  |
| Total Loans |  |  |  |  |  |
|  |  |  |  |  |  |
| Lease financing receivables |  |  |  |  |  |
|  |  |  |  |  |  |
| Customer’s liability on acceptances outstanding |  |  |  |  |  |
|  |  |  |  |  |  |
| Other assets (itemize any item exceeding 10 percent of other assets) |  |  |  |  |  |
|  |  |  |  |  |  |
| Net due from head office and other related institutions in the United States and in foreign countries |  |  |  |  |  |
|  |  |  |  |  |  |
| **Total Assets**  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Memo Account Information |  |  |  |  |  |
|  |  |  |  |  |  |
| Net direct country exposure |  |  |  |  |  |
|  |  |  |  |  |  |
| Net indirect country exposure |  |  |  |  |  |

Balance Sheet Projections

(in thousands of United States dollars)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Year One |  | Year Two |  | Year Three |
| Liabilities |  |  |  |  |  |
|  |  |  |  |  |  |
| Demand deposits/call money/credit balances |  |  |  |  |  |
|  |  |  |  |  |  |
| Time deposits |  |  |  |  |  |
|  |  |  |  |  |  |
| Total deposits |  |  |  |  |  |
|  |  |  |  |  |  |
| Federal funds purchased and securities sold under agreements to repurchase |  |  |  |  |  |
|  |  |  |  |  |  |
| Other liabilities for borrowed money |  |  |  |  |  |
|  |  |  |  |  |  |
| Acceptances executed and outstanding |  |  |  |  |  |
|  |  |  |  |  |  |
| Other liabilities (itemize any item exceeding 10 percent of other liabilities) |  |  |  |  |  |
|  |  |  |  |  |  |
| Net due to head office and other related institutions in the United States and in foreign countries |  |  |  |  |  |
|  |  |  |  |  |  |
| Required capital equivalency deposit |  |  |  |  |  |
|  |  |  |  |  |  |
| **Total Liabilities** |  |  |  |  |  |

Summary of Projected Contingent Liabilities

(in thousands of United States dollars)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Year One |  | Year Two |  | Year Three |
| Letters of Credit |  |  |  |  |  |
|  |  |  |  |  |  |
|  Commercial (issued/confirmed) |  |  |  |  |  |
|  |  |  |  |  |  |
|  Standby |  |  |  |  |  |
|  |  |  |  |  |  |
| Commitments |  |  |  |  |  |
|  |  |  |  |  |  |
|  To grant/purchase loans/ securities |  |  |  |  |  |
|  |  |  |  |  |  |
|  To place/accept deposits |  |  |  |  |  |
|  |  |  |  |  |  |
|  Other |  |  |  |  |  |
|  |  |  |  |  |  |
| Contracts |  |  |  |  |  |
|  |  |  |  |  |  |
|  To buy foreign exchange/ bullion |  |  |  |  |  |
|  |  |  |  |  |  |
|  To sell foreign exchange/ bullion |  |  |  |  |  |
|  |  |  |  |  |  |
|  Other |  |  |  |  |  |
|  |  |  |  |  |  |
| Other  |  |  |  |  |  |
|  |  |  |  |  |  |
| **Total Contingent Liabilities** |  |  |  |  |  |

Income and Expense Projections

(in thousands of United States dollars)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Year One |  | Year Two |  | Year Three |
| Income |  |  |  |  |  |
|  |  |  |  |  |  |
| Interest and fees on loans |  |  |  |  |  |
|  |  |  |  |  |  |
| Income on: |  |  |  |  |  |
|  |  |  |  |  |  |
|  Federal funds sold |  |  |  |  |  |
|  |  |  |  |  |  |
|  Time placements |  |  |  |  |  |
|  |  |  |  |  |  |
|  Certificates of deposit  purchased |  |  |  |  |  |
|  |  |  |  |  |  |
| Interest on investment securities |  |  |  |  |  |
|  |  |  |  |  |  |
| Service charges, commissions, andfees |  |  |  |  |  |
|  |  |  |  |  |  |
| Other operating income (itemize any category exceeding $100,000) |  |  |  |  |  |
|  |  |  |  |  |  |
| Income from funds loaned to head office, other offices of applicant bank, and related entities |  |  |  |  |  |
|  |  |  |  |  |  |
| **Total Operating Income** |  |  |  |  |  |

Income and Expense Projections

(in thousands of United States dollars)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Year One |  | Year Two |  | Year Three |
| Expenses |  |  |  |  |  |
|  |  |  |  |  |  |
| Salaries and other employee benefits |  |  |  |  |  |
|  |  |  |  |  |  |
| Interest on: |  |  |  |  |  |
|  |  |  |  |  |  |
|  Time certificates of deposits |  |  |  |  |  |
|  |  |  |  |  |  |
|  All other deposits and credit  balances |  |  |  |  |  |
|  |  |  |  |  |  |
| Interest on borrowings: |  |  |  |  |  |
|  |  |  |  |  |  |
|  From head office, other offices  of applicant bank, and related entities |  |  |  |  |  |
|  |  |  |  |  |  |
|  Other borrowings |  |  |  |  |  |
|  |  |  |  |  |  |
| Interest on federal funds purchased |  |  |  |  |  |
|  |  |  |  |  |  |
| Occupancy expense |  |  |  |  |  |
|  |  |  |  |  |  |
| Provision (if any) for possible loan losses |  |  |  |  |  |
|  |  |  |  |  |  |
| Other expenses (itemize anycategory exceeding $100,000) |  |  |  |  |  |
|  |  |  |  |  |  |
| **Total Operating Expenses** |  |  |  |  |  |
|  |  |  |  |  |  |
| Income before income taxes and securities gains/losses |  |  |  |  |  |
|  |  |  |  |  |  |
| Applicable income taxes, gains, and losses |  |  |  |  |  |
|  |  |  |  |  |  |
| Net securities gains or losses (net of related tax effects) |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| **Net Income** |  |  |  |  |  |
|  |  |  |  |  |  |
| Memo information |  |  |  |  |  |
|  |  |  |  |  |  |
| Fees payable to head office/affiliates |  |  |  |  |  |

Fiduciary Income and Expense Projections

(in thousands of United States dollars)

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | Year One |  | Year Two |  | Year Three |
| Operating Income |  |  |  |  |  |
|  |  |  |  |  |  |
| Estates and trusts |  |  |  |  |  |
|  |  |  |  |  |  |
| Custodial and agency accounts |  |  |  |  |  |
|  |  |  |  |  |  |
| Corporate trusts (for example, indentured trustee, transfer agent) |  |  |  |  |  |
|  |  |  |  |  |  |
| Employee benefit trusts |  |  |  |  |  |
|  |  |  |  |  |  |
| Other operating income |  |  |  |  |  |
|  |  |  |  |  |  |
| **Total Operating Income** |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Expenses |  |  |  |  |  |
|  |  |  |  |  |  |
| Salaries and other employee benefits |  |  |  |  |  |
|  |  |  |  |  |  |
| Other |  |  |  |  |  |
|  |  |  |  |  |  |
| **Total Operating Expenses**  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| **Net Operating Income** |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Memo Information |  |  |  |  |  |
|  |  |  |  |  |  |
| # of accounts under management |  |  |  |  |  |
|  |  |  |  |  |  |
| Value of assets under management |  |  |  |  |  |