

[Consent language goes here]

Respondent Information

How many properties were referenced in your outreach e-mail?

- 1
- 2
- 3
- 4
- 5

Please provide the following information in the boxes below as designated in your outreach e-mail.

Name:

E-mail address:

Property #1

Property #2

Property #3

Property #4

Property #5

GRRP application survey

Survey sorting

Please answer the following questions based on the information provided in your outreach e-mail about [property name from above].

Please answer the following question based on the information provided in your outreach e-mail.

Which of the following best describes you?

	I applied to GRRP and received an award for this property.	I applied to GRRP and have not received an award for this property (i.e., on the waitlist).	I applied to GRRP and withdrew the application for this property (this includes withdrawals before or after funding decisions).	I did not apply to GRRP for this property.
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Property #1				
Property #2				
Property #3				
Property #4				
Property #5				

Please answer the following question based on the information provided in your outreach e-mail.
 Which cohort did you apply to? **{This question is asked to everyone except those who did not apply.}**

	Elements	Leading Edge	Comprehensive
Property #1			
Property #2			
Property #3			
Property #4			
Property #5			

Awardees

Do you plan to highlight improvements funded by GRRP when you advertise your property to prospective tenants?

	Yes	No	Unsure
Property #1			
Property #2			
Property #3			
Property #4			
Property #5			

Non-awardees

Please indicate the extent to which you agree or disagree with the following statement. It was clear why my property's application was denied.

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	Strongly agree	Agree	Neither agree nor	Disagree	Strongly
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			disagree		disagree
Property #1					
Property #2					
Question for Elements Applicants					
Property #3					
Please indicate the extent to which you agree or disagree with the following statement. GRRP allowed us to add scope on top of our existing recapitalization transaction.					
Property #4					
Property #5	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree
			disagree		disagree
Property #1					
Property #2					
Property #3					
Property #4					
Property #5					

Question for Leading Edge Applicants

Why did you choose the green certification you chose in your application? (*Select all that apply.*)
 {Response options are listed for each property separately because it did not work in a matrix format}

- It was the easiest green certification to achieve.
- It was the only achievable green certification.
- It was the green certification that our developer and/or architect was most familiar with.
- It was the most cost effective.
- Our consultant, developer, or architect chose it.
- Another reason (*please describe*)

All applicants

How did you hear about the GRRP funding opportunity? (*Select all that apply.*)

- Email from HUD
- Direct contact from HUD staff
- Grants.gov
- Federal Register
- Member organization, industry association, or other organization
- Another owner
- Consultant or vendor
- News
- Social media
- Another source (please specify)

Which of the following membership organization, industry association, or other organization shared information about the GRRP funding opportunity? Select all that apply. {This question is shown to those who selected "Member organization, industry association, or other organization" from the question above}

- American Society of Home Inspectors
- Council for Affordable and rural Housing (CARH)
- Council of Large Public Housing Authorities (CLPHA)
- Council of State Governments
- Institute of Real Estate Management
- International Right of Way Association (IRWA)
- LeadingAge (formerly American Association of Homes and Services for the Aging)
- Mortgage Bankers Association
- National Affordable Housing Management Association (NAHMA)
- National Association for County Community and Economic Development
- National Association of Certified Home Inspectors
- National Association of Counties
- National Association of Development Organizations
- National Association of Home Builders
- National Association of Home Inspectors, Inc. (NAHI)
- National Association of Housing and Redevelopment Officials (NAHRO)
- National Association of Housing Cooperatives
- National Association of Independent Fee Appraisers
- National Association of Local Housing Finance Agencies
- National Association of Mortgage Brokers
- National Association of Mortgage Planners
- National Association of Professional Mortgage Women
- National Association of Realtors
- National Association of Regional Councils
- National Association of Residential Property Managers
- National Center for Housing Management
- National Civil League
- National Community Development Association
- National Community Reinvestment Coalition
- National Conference of State Legislatures
- National Council for Urban Economic Development (CUED)
- National Governor's Association
- National Housing & Rehabilitation Association
- National League of Cities
- National Leased Housing Association
- National Multi Housing Council
- National Reverse Mortgage Lenders Association
- State Housing Finance Agencies
- USFN – America's Mortgage Banking Attorneys

Approximately how many hours did it take to gather information needed to complete the application?

	Less than 2 weeks	2 weeks to less than 1 month	1 month to less than 2 months	2 months to less than 3 months	3 months to less than 4 months	4 months or more
Property #1						
Property #2						
Property #3						
Property #4						
Property #5						

Approximately how many hours did it take to fill out the application form?

	Less than 1 hour	1 - 5 hours	6 - 10 hours	11 - 15 hours	More than 15 hours
Property #1					
Property #2					
Property #3					
Property #4					
Property #5					

Approximately how many hours did it take to submit the application on Grants.gov?

	Less than 1 hour	1 - 5 hours	6 - 10 hours	11 - 15 hours	More than 15 hours
Property #1					
Property #2					
Property #3					
Property #4					
Property #5					

(If applicable) Approximately how many hours did it take to complete the Multifamily Building Efficiency

Screening Tool (MBEST)?

	Less than 1 hour	1 - 5 hours	6 - 10 hours	11 - 15 hours	More than 15 hours	Not applicable
Property #1						
Property #2						
Property #3						
Property #4						
Property #5						

Select the option that best describes how you engaged with a third party to prepare or help prepare the application. {Response options are listed for each property separately because it did not work in a matrix format}

- We hired a third party to complete the application.
- We consulted a third party on the application and got assistance completing part of the application.
- We consulted a third party on the application, but we completed it ourselves.
- We attempted to consult a third party on our application but were unsuccessful.
- We did not consult a third party on our application.

Please rate how easy or difficult it was to determine which GRRP cohort (Elements, Leading Edge, or Comprehensive) to apply to.

	Very easy	Easy	Neither easy nor difficult	Difficult	Very difficult
Property #1					
Property #2					
Property #3					
Property #4					
Property #5					

Why did you choose to apply to the cohort(s) (Elements, Leading Edge, or Comprehensive) you applied to? (*Select all that apply.*) {Response options are listed for each property separately because it did not work in a matrix format}

- The maximum award amount best fit my property's needs or goals.
- The eligible investments funded for the cohort best fit my property's needs or goals.
- The level of technical assistance available for the cohort was the right amount for my needs.
- The application requirements of the other cohorts were too challenging (*please describe*).
- The award requirements of the other cohorts were too challenging (*please describe*).
- It was the cohort my property was eligible for.
- It was the cohort I thought my property would be most competitive on/would be scored the highest on.
- It was the cohort that offered the most flexibility.
- Another reason (*please describe*)

For each of the following resources HUD provided to explain the GRRP program and the application process, please rate how helpful you found the resource.

	Not at all helpful	Slightly helpful	Moderately helpful	Very helpful	Extremely helpful	N/A - I did not use this resource
Webinars and/or overview videos	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>		<input type="radio"/>	
Office hours	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>		<input type="radio"/>	
E-mail assistance inbox	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>		<input type="radio"/>	
Fact sheets	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>		<input type="radio"/>	
FAQs	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>		<input type="radio"/>	
GRRP website	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>		<input type="radio"/>	

Please indicate the extent to which you agree or disagree with the following statement. The GRRP application requirements (Excel application form and required documentation) were reasonable.

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree
Property #1					
Property #2					
Property #3					
Property #4					
Property #5					

Please indicate the extent to which you agree or disagree with the following statement. Based on my understanding of the scoring criteria, I could determine whether my property would be competitive for an award.

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	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree

			disagree		disagree
Property #1					
Property #2					
Property #3					
Property #4					
Property #5					

How important were the following factors in your decision to apply to GRRP?

	Not at all important	Slightly important	Moderately important	Very important	Extremely important
Making physical improvements to the property	<input type="radio"/>			<input type="radio"/>	<input type="radio"/>
Reducing utility costs	<input type="radio"/>			<input type="radio"/>	<input type="radio"/>
Achieving deeper efficiency improvements	<input type="radio"/>			<input type="radio"/>	<input type="radio"/>
Avoiding potential damage due to climate or disaster events	<input type="radio"/>			<input type="radio"/>	<input type="radio"/>
Reducing future hazard insurance premiums	<input type="radio"/>			<input type="radio"/>	<input type="radio"/>
Another factor (please describe)	<input type="radio"/>			<input type="radio"/>	<input type="radio"/>

Please indicate the extent to which you agree or disagree with the following statement. The extended use restriction regarding affordability is a reasonable tradeoff for the investment.

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree
Property #1					
Property #2					
Property #3					
Property #4					
Property #5					

Capital Needs

Please indicate the extent to which you agree or disagree with the following statement. The types of retrofit projects covered under GRRP are consistent with my property's currently known capital needs.

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree
Property #1					
Property #2					
Property #3					
Property #4					
Property #5					

Approximately what percentage of your property's known capital needs (in terms of dollars) are eligible for GRRP funding? {Response options are listed for each property separately because it did not work in a

matrix format}

Utilities Contribution

Do tenants contribute to payment of utilities at this property?

- Yes, tenants pay for some or all utilities.
- No, the owner pays for all utilities.

	Yes, tenants pay for some or all utilities.	No, the owner pays for all utilities.
Property #1		
Property #2		
Property #3		

Property #4		
Property #5		

Shared Savings Retainer

Were you aware that, under GRRP, some of the savings from reduced utility bills paid by tenants would be retained for the owner?

- Yes
- No

Please indicate the extent to which you agree or disagree with the following statement. GRRP's Shared Savings Retainer, which would keep some of the savings from reduced tenant-paid utility costs for the owner, was a motivating factor for my application to GRRP.

	Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree
Property #1					
Property #2					
Property #3					
Property #4					
Property #5					

Non-Applicants

Have you heard of the Green and Resilient Retrofit Program, also known as GRRP?

- Yes
- No

Non-Applicants: Heard of GRRP

How did you hear about the GRRP funding opportunity? *(Select all that apply.)*

- Email from HUD
- Direct contact from HUD staff
- Grants.gov
- Federal Register
- Member organization, industry association, or other organization
- Another owner
- Consultant or vendor
- News
- Social media
- Another way (please describe)

Which of the following membership organization, industry association, or other organization shared information about the GRRP funding opportunity? Select all that apply. {This question is shown to those who selected "Member organization, industry association, or other organization" from the question above}

- American Society of Home Inspectors
- Council for Affordable and rural Housing (CARH)
- Council of Large Public Housing Authorities (CLPHA)
- Council of State Governments
- Institute of Real Estate Management
- International Right of Way Association (IRWA)
- LeadingAge (formerly American Association of Homes and Services for the Aging)
- Mortgage Bankers Association
- National Affordable Housing Management Association (NAHMA)
- National Association for County Community and Economic Development
- National Association of Certified Home Inspectors
- National Association of Counties
- National Association of Development Organizations
- National Association of Home Builders
- National Association of Home Inspectors, Inc. (NAHI)
- National Association of Housing and Redevelopment Officials (NAHRO)
- National Association of Housing Cooperatives
- National Association of Independent Fee Appraisers
- National Association of Local Housing Finance Agencies
- National Association of Mortgage Brokers
- National Association of Mortgage Planners
- National Association of Professional Mortgage Women
- National Association of Realtors
- National Association of Regional Councils
- National Association of Residential Property Managers
- National Center for Housing Management
- National Civil League
- National Community Development Association

- o National Community Reinvestment Coalition
- o National Conference of State Legislatures
- o National Council for Urban Economic Development (CUED)
- o National Governor's Association
- o National Housing & Rehabilitation Association
- o National League of Cities
- o National Leased Housing Association
- o National Multi Housing Council
- o National Reverse Mortgage Lenders Association
- o State Housing Finance Agencies
- o USFN – America's Mortgage Banking Attorneys

1. Did you consider applying to GRRP?

o

	Yes	No
Property #1		
Property #2		
Property #3		
Property #4		
Property #5		

Non-Applicants: Reasoning for Not Applying

Why did you not apply to GRRP? (*Select all that apply.*) {Response options are listed for each property separately because it did not work in a matrix format}

- My property was recently constructed or recently completed a rehabilitation.
- The timeline for my property's future rehabilitation does not align with the timeline of the program.
- My property has capital needs not covered by GRRP.
- My property already has utility efficiency and/or climate resilience investments.
- My organization felt that the award amount was insufficient.
- My organization felt that identifying additional sources of funding would be too challenging.
- My organization does not have the staffing or capacity to manage the award.
- The GRRP application requirements were too challenging.
- The GRRP award requirements were too challenging.
- My organization did not want to disrupt residents.
- My organization did not feel the property would be competitive based on scoring criteria.
- The cost-sharing requirement was a barrier to our decision to apply.
- The extended use restriction regarding affordability is not a reasonable tradeoff for the investment.
- Another reason (*please describe*)

Non-applicants: Application requirements

Which application requirements were too challenging? (*Select all that apply.*)

- Multifamily Building Efficiency Screening Tool (MBEST)
- Benchmarking in Portfolio Manager
- Another requirement (please describe)

Non-applicants: Award requirements

Which award requirements were too challenging? (*Select all that apply.*)

- Environmental review
- Section 3 requirements
- Davis-Bacon requirements
- Resident engagement requirements
- Capital needs assessment (for Comprehensive)
- Energy audit (for Comprehensive)
- Renewable energy assessment (for Comprehensive)
- Resilience survey (if applicable)
- Another requirement (please describe)

Non-Applicants: Did Not Hear About GRRP

What could HUD have done to improve the likelihood that you knew about the GRRP opportunity?

Other Green or Resilient Retrofits

Are you pursuing green or resilient retrofits outside of GRRP?

- Yes
- No

Other Green or Resilient Retrofits: Funding Source

Please list the programs or funding sources you are using to fund your green or resilient retrofits.

Owner Demographics

Which option best describes the current ownership entity for your property (-ies)?

- Nonprofit organization (including religious institution, labor union, or fraternal organization)
- LLP, LP, or LLC
- General partnership
- Real Estate Investment Trust (REIT)
- Real estate corporation
- Housing cooperative organization or stock cooperative
- Tenancy in common
- Individual investor, including joint ownership by two or more individuals, such as a married couple
- Trustee for estate
- Another kind of institution (*please describe*)

How many properties does your organization own?

- 1 property
- 2 - 5 properties
- 6 - 10 properties
- More than 10 properties

Select the option that best describes the location of your organization's properties.

- Primarily in one metro area
- Primarily in one state
- In multiple states and/or territories within the same region
- In multiple regions

Do you have a parent organization?

- Yes
- No

How many properties does your parent organization own?

- 1 property
- 2 - 5 properties
- 6 - 10 properties
- More than 10 properties
- Unsure

- Select the option that best describes the location of your highest-level parent organization's properties. Primarily in one metro area
- Primarily in one state
- In multiple states and/or territories within the same region
- In multiple regions

Suggestion boxes

These questions provide an opportunity to provide feedback and suggestions for similar program offerings in the future.

What aspects of the application process went well?

What are your suggestions, for improving the application process?

What are the strengths of the program's design (for instance, the three-cohort design, the program requirements, the award types, etc.)?

What are your suggestions for improving the design of the program (for instance, the three-cohort design, the program requirements, the award types, etc.)?

[click submit]

Thank You

Thank you for taking the time to complete this survey! Your voice matters. This information will provide important insights to HUD and help understand owner's experiences applying to the Green and Resilient Retrofit Program (GRRP) application process.

If you have any questions or feedback regarding this survey, please contact the research team at [study email address].