**EXIM EIB 92-79 Broker Registration Form**

**Non-Substantive Change**

EXIM is requesting a non-substantive change on page 5 of the **Form EIB 92-79** in the table titled **Type of Policyholder Commission Rate (percentage of premium)**. The Short Term Multi-Buyer Commission Rate for All Financial Institutions is incorrectly specified as **NA** and should be corrected to state **8%**. See below:

**FROM:**

**Type of Policyholder Commission Rate (percentage of premium)**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Policy Type** |  |  |
| **Policyholder** | **Short Term Multi-Buyer** | **Short Term Single Buyer** | **Medium Term** |
| SBA Small Business | 15% | 15% | 10% |
| SBA Small Business + EXIM or SBA Working Capital Loan | 20% | 15% | 10% |
| SBA Small Business + 3- year average annual export credit sales ≤ $10 million | 40% | 15% | 10% |
| SBA Small Business + 3- year average annual export credit sales ≤ $10 million + EXIM or SBA Working Capital Loan | 50% | 15% | 10% |
| Not SBA Small Business | 15% | 10% | 10% |
| All Financial Institutions | **NA** | 8% | 8% |

**TO:**

**Type of Policyholder Commission Rate (percentage of premium)**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **Policy Type** |  |  |
| **Policyholder** | **Short Term Multi-Buyer** | **Short Term Single Buyer** | **Medium Term** |
| SBA Small Business | 15% | 15% | 10% |
| SBA Small Business + EXIM or SBA Working Capital Loan | 20% | 15% | 10% |
| SBA Small Business + 3- year average annual export credit sales ≤ $10 million | 40% | 15% | 10% |
| SBA Small Business + 3- year average annual export credit sales ≤ $10 million + EXIM or SBA Working Capital Loan | 50% | 15% | 10% |
| Not SBA Small Business | 15% | 10% | 10% |
| All Financial Institutions | **8%** | 8% | 8% |

The purpose of the change is to correct erroneous information. No additional burden or change in user experience will result.