

EXIM EIB 92-79 Broker Registration Form

Non-Substantive Change

EXIM is requesting a non-substantive change on page 5 of the **Form EIB 92-79** in the table titled **Type of Policyholder Commission Rate (percentage of premium)**. The Short Term Multi-Buyer Commission Rate for All Financial Institutions is incorrectly specified as **NA** and should be corrected to state **8%**. See below:

FROM:

Type of Policyholder Commission Rate (percentage of premium)

Policyholder	Policy Type		
	Short Term Multi-Buyer	Short Term Single Buyer	Medium Term
SBA Small Business	15%	15%	10%
SBA Small Business + EXIM or SBA Working Capital Loan	20%	15%	10%
SBA Small Business + 3- year average annual export credit sales ≤ \$10 million	40%	15%	10%
SBA Small Business + 3- year average annual export credit sales ≤ \$10 million + EXIM or SBA Working Capital Loan	50%	15%	10%
Not SBA Small Business	15%	10%	10%
All Financial Institutions	NA	8%	8%

TO:

Type of Policyholder Commission Rate (percentage of premium)

Policyholder	Policy Type		
	Short Term Multi-Buyer	Short Term Single Buyer	Medium Term
SBA Small Business	15%	15%	10%
SBA Small Business + EXIM or SBA Working Capital Loan	20%	15%	10%
SBA Small Business + 3- year average annual export credit sales ≤ \$10 million	40%	15%	10%
SBA Small Business + 3- year average annual export credit sales ≤ \$10 million + EXIM or SBA Working Capital Loan	50%	15%	10%
Not SBA Small Business	15%	10%	10%
All Financial Institutions	8%	8%	8%

The purpose of the change is to correct erroneous information. No additional burden or change in user experience will result.