## Proposed Registration Questions

Small Business Forum April 10, 2025

	Registration Questions
	(for Qualtrics Registration)
1.	First Name
	Last Name
	Email
	Where are you located?
	(City + State)
	Attending (Select one)
	o In person
	<ul> <li>Via Webcast</li> </ul>
	What role do you play with respect to raising capital from investors?
	(Select all that apply)
	<ul> <li>Founder/Entrepreneur/Business Leader</li> </ul>
	o Investor
	<ul> <li>Attorney/Accountant/Professional Advisor</li> </ul>
	• Government
	Community/Nonprofit Leader
	Academia/Researcher
	<ul> <li>Advocacy/Trade Association</li> </ul>
	• Other:
	Do you identify as any of the following?
	(Select all that apply)
	<ul> <li>Woman-owned business or its investor</li> </ul>
	<ul> <li>Minority-owned business or its investor</li> </ul>
	<ul> <li>Located in or investing in a rural community</li> </ul>
	<ul> <li>Located in or investing in an area recently affected by natural disasters</li> </ul>
8.	Which stage of raising capital from investors is your primary interest?
	<ul> <li>Small and emerging (e.g., Angel, Pre-Seed, Seed)</li> </ul>
	<ul> <li>Mature and later-stage (e.g., Series A-C+)</li> </ul>
	<ul> <li>Smaller public company (pre- or post-IPO)</li> </ul>
	<ul> <li>I am still focused on non-dilutive capital (e.g., grants, loans, etc.)</li> </ul>
9.	What kind of educational or informational resources on raising capital from investors do you find
	most helpful?
	<ul> <li>Question &amp; Answer Format</li> </ul>
	o Glossary
	Brief Overviews
	<ul> <li>Videos</li> </ul>
	<ul> <li>Other [with blank field to include additional input]</li> </ul>
	We want to hear from you! Please share questions or suggested topics of discussion for the
	panelists or for future events.

## 44<sup>th</sup> SEC Annual Small Business Forum

Registration Questions (WORKING DRAFT)
11. As part of your capital-raising journey, have you raised capital using any of the following methods?
[Select all that apply]:
<ul> <li>Grants, Loans, or Other Non-Dilutive Funding</li> </ul>
<ul> <li>Friends and Family Investors</li> </ul>
<ul> <li>Investment Crowdfunding</li> </ul>
<ul> <li>Angel Investors or other Accredited Investors</li> </ul>
<ul> <li>Venture Capital Investors or other Private Funds</li> </ul>
<ul> <li>Regulation A (or "Mini IPO")</li> </ul>
• Public Offering
12. Which of the following do you believe are the biggest barriers to accessing capital?
(Rank the following from most to least difficult: 1 for most difficult, 7 for least difficult)
<ul> <li>Networks and connections to investors</li> </ul>
<ul> <li>Information, education, and knowledge</li> </ul>
<ul> <li>Laws, policies, and regulations</li> </ul>
<ul> <li>Personal wealth or assets</li> </ul>
<ul> <li>Investor bias</li> </ul>
<ul> <li>Valuations or offering terms</li> </ul>
<ul> <li>Macroeconomic factors or market trends (e.g., inflation, interest rates, etc.)</li> </ul>
13. Where do you find information about accessing capital and the requirements to raise capital?
(Select all that apply)
<ul> <li>Government agency websites (e.g., SEC, SBA, state agency, etc.)</li> </ul>
<ul> <li>Professional networks</li> </ul>
<ul> <li>Paid advisors (attorneys, accountants, consultants, etc.)</li> </ul>
<ul> <li>Local resources (e.g., Small Business Development Centers, Economic Development Centers,</li> </ul>
incubator, etc.)
o Library
<ul> <li>Internet search, news, or social media</li> </ul>
<ul> <li>In-person meetings or conferences</li> </ul>
<ul> <li>Virtual meetings or conferences</li> </ul>
• Other:
14. Which of the following do you believe are the greatest challenges facing smaller public
companies seeking to access capital?
(Rank from greatest to least: 1 for greatest, 5 for least)
<ul> <li>Research coverage</li> </ul>
<ul> <li>Liquidity</li> </ul>
<ul> <li>Burden of reporting requirements</li> </ul>
<ul> <li>Cost of compliance</li> </ul>
<ul> <li>Volatility</li> </ul>
15. Which of the following do you believe is a top priority for smaller public companies when it comes
to their investors?
(Rank from most to least important: 1 for most important, 5 least important)
<ul> <li>Attracting more institutional investors</li> </ul>
<ul> <li>Engaging with investors</li> </ul>
<ul> <li>Understanding the shareholder base</li> </ul>
<ul> <li>Building analyst relationships</li> </ul>
<ul> <li>Effectively telling the company's story</li> </ul>