GRAINS, OILSEEDS and PULSE CROPS OPERATION PROFILE 2023

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United States Department of Agriculture



NATIONAL AGRICULTURAL STATISTICS SERVICE

USDA/NASS - Iowa

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Please make corrections to name, address and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your response will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection and Statistical Efficiency Act of 2018, Title III of Pub. L. No. 115-435, codified in 44 U.S.C. Ch. 35 and other applicable Federal laws. For more information on how we protect your information please visit: https://www.nass.usda.gov/confidentiality. Response is voluntary.

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| 1 Yes - Continue 3 No - Go t | | | | s from U.S. farmers during the next 12 months? | | |
|---|------|-----|----|--|-----|----|
| Include all varieties, grades and qualities | | YES | NO | Include all varieties, grades and qualities | YES | NO |
| Corn (yellow and white) | 0102 | 1 | 3 | | | |
| Oats | 0128 | 1 | 3 | Other Dry Edible Beans 0138 | 1 | 3 |
| Soybeans | 0126 | 1 | 3 | | | |
| Other - Specify | | 1 | 3 | | | |
| Other - Specify | | 1 | 3 | | | |

If all commodities are checked 'NO', thank the respondent and conclude the interview.

. ..

| 0182 — | , | c commodities? | |
|---|--|--|--|
| ⁰¹⁸² ₃ No | yes - specify | commodities | |
| 3. Does this o | peration purchase Non-G i | MO and/or specialty grains? | |
| 0228 ₃ No | Yes - specify | ′ | |
| 4. Will this opε | eration purchase any comi | modities from farmers in other states ? | |
| ⁰¹⁸³ ₃ No | Yes - specify | commodities | |
| 5. (Ask for ele | vators which are part of m | ultiple unit firms/locations only.) | |
| (Verify that the lift necessary | ew the attached sheet. the list of firms is correct a y, make appropriate deletion in list and continue.) | and complete. ons, additions, and/or capacity changes. | |
| Considering all | the elevators and location | ns listed, how would this operation prefer | to report? |
| ⁰¹⁸⁴ ₁ Eacl | h site reports individually | | |
| ₂ Com | nbined totals reported for a | all sites | |
| 3 Hea | idquarters reports all locati | ions separately | |
| preferred re | | ty of all firms that this operation will repo | wt muiss plata for along with the |
| ioiai quantit | | pacity of all lines if this is a Headquarters s value from all lines are reported.) | |
| · | | s value from all lines are reported.) STORAGE CAPACTIY | unit or a Multi-unit firm where UNIT (Circle one) |
| · | ty purchased and the gros | s value from all lines are reported.) | unit or a Multi-unit firm where |
| CUINOTE: Inform Value, adjusted settlement sheet | ty purchased and the gross RRENT FIRM LOCATION the respondent our report of for quality discounts and et (check stub, sales ticker) | s value from all lines are reported.) STORAGE CAPACTIY | UNIT (Circle one) O227 1 Bu. 2 Lbs. 3 Tons 4 Cwt. Indard moisture and Total Gross the respondent to provide a ansaction and a monthly |
| CUINOTE: Inform Value, adjusted settlement sheet summary (mon 7. Will this firm | ty purchased and the gross RRENT FIRM LOCATION the respondent our reported for quality discounts and et (check stub, sales ticked the stub). It will help in a report quantities purchased | s value from all lines are reported.) STORAGE CAPACTIY 0226 Ling specifications call for Quantity at star premiums but not other deductions. Asl t, assembling sheet) showing a typical tr determining the firm's ability to report based on a dry (shrunk) weight basis (that i | UNIT (Circle one) O227 1 Bu. 2 Lbs. 3 Tons 4 Cwt. Indard moisture and Total Gross the respondent to provide a ansaction and a monthly sed on our guidelines. |
| NOTE: Inform Value, adjusted settlement sheet summary (mon | ty purchased and the gross RRENT FIRM LOCATION the respondent our report of for quality discounts and et (check stub, sales tickenthly report). It will help in | s value from all lines are reported.) STORAGE CAPACTIY 0226 Ling specifications call for Quantity at star premiums but not other deductions. Asl t, assembling sheet) showing a typical tr determining the firm's ability to report based on a dry (shrunk) weight basis (that i | UNIT (Circle one) O227 1 Bu. 2 Lbs. 3 Tons 4 Cwt. Indard moisture and Total Gross the respondent to provide a ansaction and a monthly sed on our guidelines. Is standard moisture content)? |
| NOTE: Inform Value, adjusted settlement shees summary (mon 7. Will this firm 185 1 Yes a. On a mo | ty purchased and the gross RRENT FIRM LOCATION the respondent our report of for quality discounts and et (check stub, sales ticked) the port of the purchase | s value from all lines are reported.) STORAGE CAPACTIY 0226 Ling specifications call for Quantity at star premiums but not other deductions. Asl t, assembling sheet) showing a typical tr determining the firm's ability to report based on a dry (shrunk) weight basis (that i | UNIT (Circle one) O227 1 Bu. 2 Lbs. 3 Tons 4 Cwt. Indard moisture and Total Gross the respondent to provide a ansaction and a monthly sed on our guidelines. Is standard moisture content)? |
| NOTE: Inform Value, adjusted settlement shees summary (mon 7. Will this firm 10185 1 Yes a. On a mon (standar truck buyers) | the respondent our report of for quality discounts and et (check stub, sales tickenthly report). It will help in report quantities purchase - Go to item 8 5 N/A onthly basis, will this firm erd moisture) basis? | s value from all lines are reported.) STORAGE CAPACTIY 0226 sing specifications call for Quantity at star premiums but not other deductions. Aslet, assembling sheet) showing a typical tradetermining the firm's ability to report based on a dry (shrunk) weight basis (that it - Go to item 8 1 No - Continue to estimate quantities on a dry rchased from non-farmers such as other | UNIT (Circle one) O227 1 Bu. 2 Lbs. 3 Tons 4 Cwt. Indard moisture and Total Gross of the respondent to provide a cansaction and a monthly sed on our guidelines. Is standard moisture content)? 7a O186 1 Yes 3 No elevators, firms, brokers, or |
| NOTE: Inform Value, adjusted settlement shee summary (mon) 7. Will this firm 1 Yes 2. On a mone (standar) 3. Will this firm truck buyers 1 Yes | the respondent our report of for quality discounts and et (check stub, sales tickenthly report). It will help in a report quantities purchase - Go to item 8 5 N/A onthly basis, will this firm end moisture) basis? | s value from all lines are reported.) STORAGE CAPACTIY 0226 sing specifications call for Quantity at star premiums but not other deductions. Asl t, assembling sheet) showing a typical tr determining the firm's ability to report based on a dry (shrunk) weight basis (that i - Go to item 8 1 No - Continue to estimate quantities on a dry rchased from non-farmers such as other - Go to item 9 1 No - Continue to | UNIT (Circle one) O227 1 Bu. 2 Lbs. 3 Tons 4 Cwt. Indard moisture and Total Gross of the respondent to provide a cansaction and a monthly sed on our guidelines. Is standard moisture content)? 7a O186 1 Yes 3 No elevators, firms, brokers, or |
| NOTE: Inform Value, adjusted settlement shees summary (monomore) 7. Will this firm 1 Yes a. On a mode (standar) 8. Will this firm truck buyers 1 Yes a. What pe | the respondent our report of for quality discounts and et (check stub, sales tickenthly report). It will help in a report quantities purchase - Go to item 8 5 N/A onthly basis, will this firm end moisture) basis? | s value from all lines are reported.) STORAGE CAPACTIY 0226 sing specifications call for Quantity at star premiums but not other deductions. Aslet, assembling sheet) showing a typical tradetermining the firm's ability to report based on a dry (shrunk) weight basis (that it - Go to item 8 1 No - Continue to estimate quantities on a dry rchased from non-farmers such as other | UNIT (Circle one) O227 1 Bu. 2 Lbs. 3 Tons 4 Cwt. Indard moisture and Total Gross of the respondent to provide a cansaction and a monthly sed on our guidelines. Is standard moisture content)? Ta O186 1 Yes 3 No elevators, firms, brokers, or 8a & 8b O188 W |

| 9. Will this operation include all purchases (that is, direct or brokered sales)? | from farmers delivered to a terminal or processir | ng facility |
|---|--|--|
| 0190 $_1$ Yes - Go to item 10 $_5$ N/A - G | o to item 10 ₁ No - Continue to 9a | |
| a. On a monthly basis, will this operation | | 1 Yes 3 No |
| 10. Will this operation exclude commodities | ourchased from producers or firms in other coun | tries? |
| 0192 $_1$ Yes - Go to item 11 $_5$ N/A - G | o to item 11 1 No - Continue to 10a | |
| a. On a monthly basis, will this operation them in the total quantity and gross va | estimate these purchases and exclude only lalue reported? | ³ ₁ Yes ₃ No |
| 11. Will this operation exclude commodities | ourchased for resale as seed? | |
| 0194 $_1$ Yes - Go to item 12 $_5$ N/A - G | o to item 12 $_1$ No - Continue to 11a | |
| a. On a monthly basis, will this operation them in the total quantity and gross va | estimate these purchases and exclude 01999 of the ported? | ⁵ ₁ Yes ₃ No |
| NOTE: For questions 12 and 13, if the respondent discount to be subtracted or the premium to | answers NO, ask if they will be able to estimate the am | ount of the |
| aleasant to be capitalized of the profilmant to | s de daded to the monthly global value. | |
| 12. Will this operation report the monthly gros | ss value of purchases from farmers after: | |
| subtracting discounts for moisture content. | 0196 ¹ ☐ Yes ⁵ ☐ N/A ³ ☐ No - Will you estimate? | 0197 ¹ ☐ Yes ³ ☐ No |
| subtracting discounts for quality factors such as grade, test weight, protein content, foreign matter or damage | 0198 ¹ ☐ Yes ⁵ ☐ N/A ³ ☐ No - Will you estimate? | 0199 ¹ ☐ Yes ³ ☐ No |
| subtracting discounts for transportation charges from farm to elevator (price should reflect point at which grain changes possession) | 0200 ¹ ☐ Yes ⁵ ☐ N/A ³ ☐ No - Will you estimate? | 0201 ¹ ☐ Yes ³ ☐ No |
| adding premiums for farmer delivering the grains, oilseeds or pulse crops to a mill, processor or terminal | 0202 ¹ ☐ Yes ⁵ ☐ N/A ³ ☐ No - Will you estimate? | 0203 ¹ Yes ³ No |
| adding premiums for quality factors | 0204 1 \square Yes 5 \square N/A 3 \square No - Will you estimate? | ⁰²⁰⁵ ¹ ☐ Yes ³ ☐ No |
| 13. Will this operation report the monthly gros | ss value of purchases from farmers before item | i zed deductions are |
| Drying | 0208 1 ☐ Yes 5 ☐ N/A 3 ☐ No - Will you estimate? | 0209 1 ☐ Yes 3 ☐ No |
| Storage | 0210 1 \square Yes 5 \square N/A 3 \square No - Will you estimate? | 0211 1 ☐ Yes 3 ☐ No |
| Check-off fees | $0212 {}_{1} \square \text{ Yes} {}_{5} \square \text{ N/A} {}_{3} \square \text{ No - Will you estimate?}$ | 0213 ₁ ☐ Yes ³ ☐ No |
| Service fees | 0214 1 ☐ Yes 5 ☐ N/A 3 ☐ No - Will you estimate? | 0215 ₁ Yes ³ No |
| Cleaning or grading | 0216 1 ☐ Yes 5 ☐ N/A 3 ☐ No - Will you estimate? | 0217 1 ☐ Yes 3 ☐ No |
| Transportation or handling charges from farm to first point of sale (if billed to farmer). | 0218 ¹ Yes ⁵ N/A ³ No - Will you estimate? | 0219 1 Yes 3 No |

| 14. Will this operation report contract purchase both reported in the same month? (Include hedge-to-arrive contracts.) | | | | | | es are |
|--|--|---|---|--|--|--------|
| 0220 ₁ Yes - Go to item 15 ₅ N/A - Go | to item 15 1 N | No - Continue to | o 14a, 14l | o, & 14c | | |
| a. What percent of this operation's month | ly purchases are co | ntract purchas | | 0221 | | % |
| b. Does this change after harvest? | | | | 0222 | Yes ₃ | No |
| c. On a monthly basis, will this operation (settled, closed) and include these pure | | | | 0223 | Yes ₃ | No |
| 15. Does this operation accounting period allowed allowed a lower than 15. Does this operation accounting period allowed allowed a lower than 15. Does this operation accounting period allowed allowe | w for a calendar mo | onth? | | | | |
| ₃ No From: | To: | | | | | |
| 16. Who will be the primary contact at this op | peration for complet | ing our monthly | survey? | | | |
| Name: | | Position: | | | | |
| Telephone: () | Check if cell phone | Fax: () | | | | |
| Email: | | | | | | |
| 17. Who will be the alternate contact at this contact. | peration for comple | eting our month | ly survey′ | ? | | |
| Telephone: () | Check if cell phone | Fax: () | | | | |
| Email: | | | | | | |
| Thank you so much for your assistance today and for your month we will mail this operation a monthly Prices Rece instructions for reference. This operation may also fill the access the survey. If you have any questions, feel free primary contact, ask to speak with the primary contact a | ived questionnaire to co iis survey out on the Inte to contact our office usir | omplete. We will a ernet. Instructions ng our toll free nun | lso include a will be mad nber. [If you | a copy of th le available ı did not inte | e reporting as to how erview the | 9 |
| Respondent Name: | Respondent Phone | | | | | |
| 9912 | 9911 | | check if cell phone | 9910 _M | M DD | YY |
| This complete: | s the survey. Thank y | ou for your help | | | | |

| Respondent | Mode | | | | | | | | | |
|--|--------------------------------|-----------------------|-----------------------|-----------------------|---|---|-----------------------|-----------------------|-----------------------|-----------------------|
| | Mode | | Enum. | Eval. | Change | Office Use for POID | | | | |
| 2-PATI (Tel) 3-Acct/Bkpr 3-PAPI (Face-to-Face) 3-Other 6-Email | 9998 9900 | 9985 | 9989 Optional Use | | | | | | | |
| | 7-Fax 19-Other | | | | | 9921 | 9907 | 9908 | 9906 | 9916 |
| 2- 3- 4- | Spouse Acct/Bkpr Partner | Spouse 2-PATI (Tel) | Spouse 2-PATI (Tel) | Spouse 2-PATI (Tel) | Spouse 2-PATI (Tel) Acct/Bkpr 3-PAPI (Face-to-Partner Face) Other 6-Email 7-Fax | Spouse 2-PATI (Tel) Acct/Bkpr 3-PAPI (Face-to-Partner 6-Email 7-Fax | Spouse 2-PATI (Tel) | Spouse 2-PATI (Tel) | Spouse 2-PATI (Tel) | Spouse 2-PATI (Tel) |