



Homeowner Costs and Expectations

American Survey of Mortgage Borrowers

The best way to learn about the experiences of mortgage borrowers today is to hear directly from you.

The survey may be completed in one of two ways, online or you can complete the paper survey and return it in the postage paid envelope.

To complete the survey online, in English or Spanish

Go to: www.ASMBsurvey.com

Enter your unique access code provided in the letter we sent you.

Para contestar la encuesta por Internet en inglés o en español

Vaya a: www.ASMBsurvey.com

Ingrese el código de acceso único que se le envió en la carta.

If you have any questions, please call us toll free 1-855-531-0724 or visit our websites, <u>www.fhfa.gov/ASMB</u> or <u>consumerfinance.gov</u>.

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WHO ARE THE SURVEY SPONSORS?

The **Federal Housing Finance Agency** (**FHFA**) is an independent regulatory agency responsible for the effective supervision, regulation, and housing mission oversight of **Fannie Mae**, **Freddie Mac**, the Federal Home Loan Bank System, and the Office of Finance, and ensures a competitive, liquid, efficient, and resilient housing finance market.

The Consumer Financial Protection Bureau (CFPB) is a Federal agency created in 2010 to make mortgages, credit cards, automobile and other consumer loans work better and ensure that these markets are fair, transparent, and competitive.

HOW WERE YOU SELECTED?

Survey recipients were selected at random from across the United States. Your answers will not be connected to your name or any other identifying information.

HOW LONG WILL IT TAKE?

The time will vary based on your experiences, but you can expect to spend 15-25 minutes.

Privacy Act Notice: In accordance with the Privacy Act, as amended (5 U.S.C. § 552a), the following notice is provided. The information requested on this survey is collected pursuant to 12 U.S.C. 4544 for the purposes of gathering information for the National Mortgage Database. Routine uses which may be made of the collected information can be found in the Federal Housing Finance Agency's System of Records Notice (SORN) FHFA-21 National Mortgage Database. Providing the requested information is voluntary. Submission of the survey authorizes FHFA to collect the information provided and to disclose it as set forth in the referenced SORN.

Paperwork Reduction Act Statement: Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

OMB No. XXXX-XXXX Expires xx/xx/xxxx

Your Mortgage Today

	Your Mortgage Today	6.	When you took out this mortgage, what was
1.	Do you currently have a mortgage loan?		the dollar amount you borrowed?
_	■☐ Yes, I have at least one mortgage loan		\$ 00 \text{Don't know}
	□ No, I do not have a mortgage loan on any property Skip to 68 on page 7	7.	What was the interest rate on this mortgage?
V 2.	Which one of these reasons best describes why you took out this mortgage? If you have more than one mortgage loan, answer about the mortgage on your primary residence. If you don't have a mortgage on your primary residence, answer about a mortgage on another property. To buy a property To refinance or modify an earlier mortgage To add/remove co-signer(s)/co-owner(s) To finance a construction loan To take out a new loan on a mortgage-free	8.	% □ Don't know Is the current interest rate on your mortgage higher or lower than the mortgage rates lenders are offering today? □ A lot higher □ A little higher □ About the same □ A little lower □ A lot lower □ Don't know
	property Some other purpose (specify)	9.	How do you think the mortgage rates offered by lenders will change in the next two years?
 4. 	When did you take out this mortgage? / month year Did we mail this survey to the address of the property you financed with this mortgage?		☐ Increase a lot ☐ Increase a little ☐ Stay about the same ☐ Decrease a little ☐ Decrease a lot ☐ Don't know
	☐ Yes ☐ No		Property Associated with
5.	Who signed or co-signed for this mortgage? Mark all that apply.		this Mortgage
	☐ I signed ☐ Spouse/partner including a former spouse/partner ☐ Parents ☐ Children ☐ Other relatives ☐ Other (e.g., friend, business partner)		When did you <u>first</u> become the owner of the property associated with this mortgage?

12. Which <u>one</u> of the following best describes this property?	18. In general, how satisfied are you with this property?
 □ Single-family detached house □ Mobile home or manufactured home □ Townhouse, row house, or villa □ 2-unit, 3-unit, or 4-unit dwelling □ Condo, co-op, or apartment in a building with 5 or more units □ Unit in a partly commercial structure □ Other (specify) 	 □ Very satisfied □ Somewhat satisfied □ Neither satisfied nor dissatisfied □ Somewhat dissatisfied □ Very dissatisfied 19. In the last two years, have you considered selling this property?
13. When was this property built?	□ Yes □ No
☐ 2020 or later ☐ 2010 − 2019 ☐ 2000 − 2009	20. Do any of the following describe why you did not sell this property?
☐ 1990 - 1999 ☐ 1980 - 1989 ☐ 1970 - 1979 ☐ 1960 - 1969 ☐ 1950 - 1959 ☐ Earlier than 1950	Mortgage has a low interest rate Happy with the property or location Close to family and friends Close to job Could not find another property to buy Difficult to qualify for new mortgage
14. How much do you think this property would sell for today?	Difficult to qualify for new mortgage \square
\$ 00 \text{Don't know}	21. When do you think you might sell this property, if at all?
15. What do you think will happen to the prices of homes in this property's neighborhood over the next two years? ☐ Increase a lot ☐ Increase a little ☐ Stay about the same ☐ Decrease a little ☐ Decrease a lot	☐ Currently trying to sell ☐ 1-2 years ☐ 3-4 years ☐ 5-6 years ☐ 7-8 years ☐ 9-10 years ☐ More than 10 years ☐ Do not expect to sell
16. How would you describe the physical condition of this property?	22. If mortgage rates offered by lenders decreased significantly, would you be more or less likely to:
☐ Excellent ☐ Very good ☐ Good	More No Less Likely Change Likely
☐ Fair ☐ Poor	Refinance this mortgage
17. How many bedrooms and bathrooms are in	Sell this property
this property/your unit?	Buy a new property \square \square Move within the area (less
Bedrooms	than 50 miles)
Bathrooms	Move to a new area (more than 50 miles) □ □ □ □ □ □ □ □
	Renovate this property

Your Mortgage Payment

23.	What is the req payment on this amount paid in	s prop	erty i	ncludi	ng the	!	▶28. What is the on this pro		propert	y taxo	es
	•						\$. 00	□ Don't	know	7
	\$	00) ப	Don't	know		29. What is the	annual cost for	· the hom	eowr	iers
24.	Does this month include any of t	-			nent		insurance o	on this property earthquake, or wi	? Do not i	nclude	e the
					Yes	No	that is covere	ed by a separate po	olicy.		
	Property taxes						\$	00	□ Don't	know	,
	Homeowners insu	rance					Ψ	00	_ Don t	KHOW	
	Separate insurance earthquake, or w Private mortgage	vindsto	orm	M)			the following	two years, have g	meowner	-	of
	HOA/condo/coop						insurance o	on this property	?		
									,	Yes	No
25.	Has your requir						Got price que	otes to consider ch			1,0
	this property ch	ange	d in th	e last 1	two yea	ars?	insurance p				
1	☐ Yes, it increas	hed						urance providers			
П	☐ Yes, it decreases							coverage or increa	ased my	_	
1'	•						deductible Filed a claim				
ı	□ No □ Don't know	S k	kip to 2	28				nt for making retro	ofits or		
1	Doll t know							nprovements that r			
26.	In the last two y	ears,	how n	nuch v	vas the	<u> </u>					
	change in your	_			mortg	age		two years, have	-		
	payment for thi	s pro	perty?	1				following challer			
	☐ Less than \$10	0					homeownei	rs insurance on	this prop	erty	•
	□ \$100-\$199	O .								Yes	No
	□ \$200-\$299						Difficulty fin	ding an insurance	company		
	□ \$300-\$399							cover this property			
	□ \$400-\$499 □ \$500							et insurance from		_	_
	□ \$500 or more							plan or insurer of l			
	☐ Don't know						Claim was re	mpany canceled m	ly policy		
								ot cover the full cos	st of repair		
27.	In the last two y payment change		-					tting assistance or			_
	reasons?		Ma		Don't	4		or assistance were i	not availal	ole	
	Incr	eased (No Change	Decrease		-	in my prefe	erred language			
	Interest rate										
	Private Mortgage										
	Insurance (PMI)										
	Property taxes										
	Homeowners insurance										

Your Total Housing Costs

4	Do you have a separate policy for floearthquake, or windstorm insurance addition to homeowners insurance? Mark all that apply. Flood insurance Earthquake insurance Windstorm insurance No Don't know Skip to 36 What is the total annual cost for you earthquake, and/or windstorm insurance Don't Don't	e in	ood,	37. 38.	Is this proper homeowners Yes No What is the new series In the last 12 required any additional parts No	associ Skip monthl montt specia	to 40 y associ 00 hs, has y al assess ts?	ation fo	ee? Don't k sociat	know ion
34.	In the last two years, have any of the following happened with your flood, earthquake, and/or windstorm insurthis property?	,	e on		What was the assessments a \$ In the last tw	and ad	ditional	l payme □	ents? Don't	know
	Cat main and the transition of the state of	Yes	No		following cha	•				
	Got price quotes to consider changing				_	_				
	insurance providers Changed insurance providers					creased A Lot	Increased A Little	Same of Decreas		
	•	ш			Property taxes	Lot				
	Reduced my coverages or increased my				Homeowners	ш	ш			
	deductible									
	Filed a claim				insurance					
	Got a discount for making retrofits or	_	_		Flood insurance	e 🗆			ш	
	improvements that reduce risk				Earthquake	_	_	_	_	_
			_		insurance					
35.	In the last two years, have you encou				Windstorm	_	_	_	_	_
	any of the following challenges with	youi	r		insurance					
	flood, earthquake, and/or windstorm	n			HOA/condo/	_	_	_	_	_
	insurance on this property?				coop fees					
	1 1 1	Yes	No	41	T 41 4 4		1			.4.41
	Difficulty finding an insurance company			41.	In the next ty	-		-	_	t me
	that would cover this property				cost of the fol	llowin	g to cna	nge 10r	tnis	
	Could only get insurance from a state-				property?		_	~	_	
	sponsored plan or insurer of last resort					ncrease A Lot	Increase A Little		r Don	•
	Insurance company canceled my policy				Property taxes	A Lot		Decreas	e Kno	w N/A
	Claim was rejected				Homeowners					
	Claim did not cover the full cost of repairs	s 🗆								П
	Difficulty getting assistance or poor				insurance Flood insurance	e 🗆				
	customer service					е ப		Ц	Ш	Ш
	Documents or assistance were not				Earthquake					
	available in my preferred language				insurance					
					Windstorm				П	
					insurance					
					HOA/condo/	_	_	_	_	_
					coop fees					

42. Do you currently have an escrow action this property?	ccour	ıt	46.	What was the total amount you bo				
 Yes No escrow account Don't know Skip to 45 In the last two years, did your serving notify you of a shortage of funds or deficiency in your escrow account? Yes, I paid a lump sum to resolve it Yes, monthly payment was increased No Don't know In the last two years, have you had the following challenges with the estacount for this property? 	d any c		47.	get? ☐ Less than \$5,000 ☐ \$5,000-\$9,999 ☐ \$10,000-\$19,999 ☐ \$20,000-\$49,999 ☐ \$50,000-\$99,999 ☐ \$100,000 or more ☐ Don't know Did you use the money you borrow any of the following? College expenses Auto or other major purchase Buy out co-signer(s)/co-owners(s) Pay off other bills or debts	Yes	No		
decount for this property.				Home repairs, renovations, or				
C	Yes	No		Improvements				
Servicer made delayed or incorrect payments for taxes, insurance etc.				Savings				
Servicer made other mistakes				Closing costs of new mortgage				
Paid added fees or costs due to mistakes	_	_		Business or investment				
made by the servicer				Routine living expenses				
Did not receive advanced notice about	_	_		Other (specify)	_ 🗆			
a change to required escrow payment Servicer purchased insurance for me (force-placed insurance) Had difficulty getting assistance or poor customer service				Property Repairs & Improve	men	ts		
Documents or assistance were not	ш		► 48.	In the last two years, have you don	e ren	airs		
available in my preferred language			70.	or home improvements to any of the				
				following for this property? HOA/condo/coop:				
Accessing This Property's Eq	uity			do not include repairs to shared spaces.				
				Puilding systems: plumbing bosting at	Yes	No		
45. In the last two years, have you born				Building systems: plumbing, heating, etc Kitchen or bathrooms	<i>5.</i> □			
against the equity in this property u	using	any		Other interior living spaces				
of the following? <i>Mark all that apply.</i>				Foundation, roof, or home exterior				
☐ Home equity loan or line of credit				Deck, porch, or yard				
☐ Cashout refinance				Built new addition or added living space				
\square Did not borrow against the equity S	kip to	48		Energy efficiency upgrades (solar	_	_		
	•			panels, heat pump, etc.) Retrofits to better protect against				
				natural disasters				
				Other (specify)				
				☐ No repairs/improvements made →	aı •	to 51		

49. What was the total cost of all repairs and improvements to this property in the last two years?	54. Does this property currently need any repairs?
□ \$100 or less □ \$100-\$999 □ \$1,000-\$4,999 □ \$5,000-\$9,999 □ \$10,000-\$19,999	Yes □ No □ Don't know Skip to 57 55. What is your best guess of what those repairs would cost?
☐ \$20,000-49,999 ☐ \$50,000 or more 50. Compared to prior years, was the total	☐ Less than \$100 ☐ \$100-\$999 ☐ \$1,000-\$4,999
amount spent for this property □ A lot higher □ A little higher □ About the same	□ \$5,000-\$9,999 □ \$10,000-\$19,999 □ \$20,000-\$49,999 □ \$50,000 or more
☐ A little lower ☐ A lot lower	56. Are any of the following reasons you have not made those repairs?
\square N/A – owned less than two years	Could not afford it Could not find a contractor
51. Did you use any of the following to pay for the repairs and improvements?	Waiting for the cost or materials or labor to come down □ □
Savings or cash Loan from family or friends Credit card paid off over time Home equity loan or line of credit Financing through the contractor	Could not get approved for financing Waiting for the interest rate on financing to come down Haven't had time Waiting a little longer, repairs aren't urgent Property Uses
Other loan or financing 52. How much of these costs were due to unexpected repairs? All Most Some None None 53. Were any of these costs because of damage from a major weather event or natural disaster? Yes No	57. Which one of the following best describes how you use this property today? □ Primary residence (where you spend the majority of your time) Skip to 61 □ Seasonal or second home □ Home for other relatives □ Rental or investment property □ Vacant or currently for sale □ Other (specify) 58. Have you previously lived in this property as your primary residence? □ Yes □ No Skip to 60

59. When did you move out of this property?	66. Do any of the following describe	why you
☐ Within the last 2 years	did not sell that property?	Yes No
☐ 3-4 years ago	Mortgage has a low interest rate	
☐ 5-6 years ago	Happy with the property or location	
☐ 7-8 years ago	Close to family and friends	
☐ 9-10 years ago	Close to job	
☐ More than 10 years ago	Could not find another property to buy	
_	Difficult to qualify for a new mortgag	,
60. Do you own or rent your current primary		
residence?	\square N/A – none of the above	
☐ Own with a mortgage	67. If the mortgage rates offered by	lenders
Own free and clear (no mortgage)	decreased significantly, would yo	ou be more
Rent	or less likely to:	
□ Other	More	No Less
61. Do you own any other properties?	-	Change Likely
of. Do you own any other properties:	Refinance the mortgage Sell the property	
r □ Yes	Sen the property	
□ No Skip to 68	You and Your Househ	old
62. Have you previously lived in any of these		
properties as your primary residence?	68. What is your current marital sta	tus?
r □ Yes	─ □ Married	
□ No Skip to 64	☐ Separated	
\psi	☐ Never married	
63. How long ago did you move out of that	☐ Divorced	
property? If multiple properties, answer for the	□ Widowed	
property you lived in most recently.	- V	
D W/4: 4 1 42	69. Do you have a partner who sl	hares the
☐ Within the last 2 years	decision-making and respons	ibilities of
☐ 3-4 years ago	running your household but i	is not your
☐ 5-6 years ago ☐ 7-8 years ago	legal spouse?	
□ 9-10 years ago	☐ Yes	
☐ More than 10 years ago		
in whose than to years ago	▼ □ 140	
64. Which of the following best describes how you use that property today?	Please answer the following questions for and your spouse or partner, if applicable	
☐ Seasonal or second home	70. Age at last birthday:	
☐ Home for other relatives	-	Spouse/
☐ Rental or investment property	You	Partner
☐ Vacant or currently for sale	year	rsyears
☐ Other (specify)		
•	71. Highest level of education:	G
65. In the last two years, have you considered	You	Spouse/ Partner
selling that property?	Some schooling	
-	High school graduate	
□ Yes	Technical school	
□ No	Some college	
	College graduate	
	Postgraduate studies	

72.	Race and/or ethnicity: Mark	all that ap		77. Ever serve on active duty in the U		rmed
		You	Spouse/ Partner	Forces, Reserves or National Gua		
	White			You		Spouse/ Partner
	Hispanic or Latino			Never served in the military \Box	l	
	Black or African American			Only on active duty for training in		ш
	Asian			the Reserves or National Guard		
	Middle Eastern or North African			Now on active duty		
	American Indian or Alaska Nativ			On active duty in the past, but		
	Native Hawaiian or Pacific Island			not now		
		uci —	_	not now		
73.	Sex:			78. Do you speak a language other th	an Er	nglish
		You	Spouse/ Partner	at home?		
	Male					
	Female			□ Yes		
	Temate	ш		□ No		
74.	Current work status: Mark a	ll that app	oly.			_
			Spouse/	79. Besides you (and your spouse/par		, who
	0.10 1.011.2	You	Partner	else permanently lives in your ho	me?	
	Self-employed full time			Mark <u>all</u> that apply.		
	Self-employed part time					
	Employed full time			☐ Children/grandchildren 12 and und	ler	
	Employed part time			☐ Children/grandchildren 13 -18		
	Retired			☐ Children/grandchildren aged 19 or		
	Unemployed, temporarily	_	_	☐ Parents of you or your spouse/parts		
	laid-off, furloughed			☐ Other relatives like siblings or cou	sins	
	Not working for pay (student,	_	_	☐ Non-relatives		
	homemaker, disabled)					
75	How long doos it usually tak	o to oom	muto	☐ No one else		
75.	How long does it usually tak		mute		i	
	from home to work (one-way	y):	Spouse/	80. In the last two years, did any of the	1e	
		You	Spouse/ Partner	following happen?		
	Less than 15 minutes				Yes	No
	15-29 minutes			Married, remarried or new partner		
	30-59 minutes			Separated, divorced or partner left		
	An hour or longer			Disability of a household member		
	N/A – no commute			Serious illness of a household member		
				Had a baby or added a new person to		
76.	Have you teleworked or wor	ked fror	n home	household (not spouse/partner)		
, 0.	in the last month?	1104 1101	1101110	Death of household member		
	in the last month.		Spouse/	Person left household (not		
		You	Partner	spouse/partner)		
	Every day			r		
	Most days					
	Some days					
	No days					

81.	In the next two years, do you expethe following to happen?	·		85. Which <u>one</u> of the following statements best describes the amount of financial risk you
	House a habit on odd mart manage to	Yes	No	are willing to take when you save or make
	Have a baby or add new person to household			investments?
	Decrease in household members			☐ Take substantial risks expecting to earn
	Move more than 50 miles away			substantial returns
	Retirement (you or spouse/partner)			☐ Take above-average risks expecting to earn
	Change jobs (you or spouse/partner)			above-average returns
	Telework less (you or spouse/partner)			☐ Take average risks expecting to earn average returns
82.	Approximately how much is your			☐ Not willing to take any financial risks
	annual household income from all		ees	86. In the last 12 months, how often have you
	(wages, salaries, tips, interest, child sup	-	_	struggled to pay all your bills on time?
	investment income, retirement, social s	ecurity,	, and	
	alimony)?			☐ Almost every month
	☐ Less than \$35,000			☐ Some months
	□ \$35,000 to \$49,999			☐ A couple of months
	□ \$50,000 to \$49,999			□ Never
	□ \$75,000 to \$74,399			87. If your household faced an unexpected
	□ \$75,000 to \$99,999 □ \$100,000 to \$174,999			personal financial crisis in the next couple
				of years, how likely is it you could
	□ \$175,000 or more			of years, now fixely is it you could
83.	Does your total annual household include any of the following source		ie	Very Somewhat At All Pay your bills for the next 3
				months without borrowing \square
	Wagaa an calamy	Yes	No	Get significant financial help
	Wages or salary			from family or friends
	Business or self-employment			Borrow a significant amount
	Interest or dividends			from a bank or credit union
	Alimony or child support			Significantly increase your
	Social Security, pension or		_	income
	other retirement benefits			00 T. 41 . 1 4 4 1 41 .
84.	Do you or anyone in your househo	old hav	ve	88. In the last two years, how have the following changed?
	any of the following?			Significant Little/No Significant
		Yes	No	Increase Change Decrease
	401(k), 403(b), IRA, or pension plan			Household income
	Stocks, bonds, or mutual funds (not in			Housing expenses \Box \Box
	retirement accounts or pension plans) 🗆		Non-housing expenses \Box
	Certificates of deposit			00 0 41 44 1 1
	Investment real estate			89. Over the next two years, how do you expect
	Cryptocurrencies			the following to change?
				Significant Little/No Significant Increase Change Decrease
				Household income
				Housing expenses \Box \Box
				Non-housing expenses \Box \Box

Do <u>not</u> put your name or address on the questionnaire.						
Thank you for o		•				

Please use the enclosed business-reply envelope to return your completed questionnaire.

FHFA 1600 Research Blvd, RC B16 Rockville, MD 20850