OMB Control No. 0625-0139 Expiration Date: 07/31/2028

# Application for New Foreign-Trade Zone under the Alternative Site Framework (ASF)

#### **Instruction Sheet**

This collection of information contains Paperwork Reduction Act (PRA) requirements approved by the Office of Management and Budget (OMB). Notwithstanding any other provision of law, no person is required to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the PRA unless that collection of information displays a currently valid OMB control number. Public reporting burden for this collection of information is estimated to average 148 hours, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Persons wishing to comment on the burden estimate or any aspect of this collection of information, or offer suggestions for reducing this burden, should send their comments to the ITA Reports Clearance Officer, International Trade Administration, U.S. Department of Commerce, 14<sup>th</sup> and Constitution Avenue, NW, Washington, DC 20230.

No zone, subzone, zone expansion/reorganization/modification, or production authority may be approved unless a completed application/notification/request has been received (19 U.S.C. 81a-81u; 15 CFR Part 400). The Foreign-Trade Zones Board has no authority to finance zone projects. Its approval is in the form of a grant of authority (license) for operating a facility under foreign-trade zone procedures. The basic requirements for foreign-trade zone applications are found in the regulations of the Foreign-Trade Zones Board (15 CFR Part 400), including Sections 400.21 through 400.25. Application formats are available on the <u>FTZ Board web site</u>.

Corporations submitting applications must be qualified to apply under the laws of the state in which the zone is to be located. Applicants may submit drafts of their applications to the FTZ Staff, who can provide comments and technical assistance in interpreting the Board's regulations.

Applicants should note that conduct of their proposed activity under FTZ procedures includes an additional, ongoing information-collection burden associated with the Annual Report from Foreign-Trade Zones (OMB Control No. 0625-0109).

FTZ Staff March 2013

Foreign-Trade Zones Board U.S. Department of Commerce 1401 Constitution Avenue, N.W., Room 21013 Washington, D.C. 20230 (202) 482-2862

# ESTABLISHMENT OF NEW FOREIGN-TRADE ZONE UNDER THE ALTERNATIVE SITE FRAMEWORK

#### **OVERVIEW**

The U.S. Foreign Trade Zones (FTZ) Program was founded through the FTZ Act of 1934 and intends to encourage foreign commerce in the United States by allowing special customs-related benefits to businesses locating their international operations in a U.S. FTZ. The program is administered by the Foreign-Trade Zones Board. The FTZ Board and its staff are responsible for licensing and monitoring FTZs across the fifty United States and Puerto Rico and granting authority to local organizations (usually public) to establish and operate zones in their communities. These grants of authority are obtained through an application to the FTZ Board. If the application is approved, the organization is referred to as the "grantee" of the newly established zone. Operations within the zone would then be overseen by the local U.S. Customs and Border Protection (CBP) office. Any company seeking to "operate" in the zone must first obtain "activation" approval from CBP. The following application format is the first step in the process to request establishment of a new FTZ.

Organizations submitting applications must be qualified to apply for a zone grant of authority under state laws. Applicants are usually state, county or public organizations such as Port Authorities or economic development agencies. All zones must be operated as a "public utility" with equal access provided to all potential use at fair and reasonable rates.

Under the FTZ Board's regulations, FTZ sites must be in or "adjacent" to a CBP port of entry, meaning that each site associated with the zone must be no more than 60 miles/90 minutes' driving time of the outer limits of a CBP Port of Entry. Each CBP port of entry is entitled to a zone. Those proposing a FTZ for a CBP Port of Entry already served by a zone(s) must justify why an additional zone is needed to meet the "convenience of commerce."

In applying to establish a proposed FTZ or "zone," the applicant has two options in terms of the "framework" under which the zone will operate:

- The Traditional Site Framework is designed to serve zones that are focused on attracting FTZ activities to a limited number of fixed FTZ sites that serve multiple users such as port or airport facilities.
- The Alternative Site Framework (ASF) is designed to serve zones that attract users/operators to certain fixed sites but also has the flexibility to serve companies at other locations where the demand for FTZ services arises in the future.

The following instructions and application format are for the Alternative Site Framework.

Under the Alternative Site Framework, FTZs are based on a "service area." The service area is defined as one or more jurisdictions (often counties) within which the grantee will be able to propose zone sites. The ASF allows grantees to use a simple, 30-day process to establish new

sites geared towards specific companies either as a "Subzone" or a "Usage-driven" site. These sites enable grantees to locate zone designation where companies' needs actually arise. By bringing zone designation to firms, subzones or usage-driven sites help grantees respond to growth opportunities in the local economy and largely eliminate the need to try to anticipate where future activity may occur.

Under the ASF, a zone also can establish a limited number of multi-user sites across its service area. These "Magnet" sites are akin to sites under the traditional framework and are intended to attract users to a single fixed location, generally in a business park or a port facility. The ASF has a general goal of six or fewer Magnet sites per zone. Each Magnet site must be justified, including the criteria the proposed grantee used to select the site, the application must include letters of intent specific to each proposed Magnet site from firms considered prime prospects for use of the particular site.

Any magnet, subzone or usage-driven site designated under the ASF is subject to a sunset time limit that automatically removes the FTZ designation if no FTZ activation/activity had occurred within a specified period. The ASF allows for a grantee to request the exemption of <u>one</u> magnet site from the "sunset" time limits that generally apply to sites under the ASF, as well as for a grantee to request (with justification) an initial sunset period of longer than five years for one or more magnet sites. The standard sunset limit for magnet sites is five years; for subzone and usage-driven sites, the sunset period is three years. The sunset mechanism helps to ensure that FTZ designation is retained only at locations that are actually being used for FTZ activity, and it is neutral and equitable for all affected parties. FTZ activity at a magnet/usage-driven site or subzone during the sunset period resets the sunset date for an additional five years for magnet sites or additional three years for subzone or usage-driven sites.

#### THINGS TO CONSIDER BEFORE YOU APPLY

## Is your CBP port entry currently served by a zone?

If your CBP port of entry is already served by one or more zone grantees, the FTZ Act requires you (the applicant) to demonstrate why the existing zone(s) "will not adequately serve the convenience of commerce" (that is, is unable to meet FTZ-related needs).

# What type of organization is proposing to act as Grantee?

Public or quasi-public organizations tend to be the best suited to sponsor FTZs since administration of a FTZ has a core goal of serving the public interest. Any grantee must operate its zone as a public utility with fair, reasonable fees and uniform treatment provided to all users. An organization tasked with economic development is in an ideal position to gauge if and how a FTZ might fit into its community's overall economic development strategy, a point which any applicants need to address in its application to establish a new FTZ.

### Does the organization have the resources to operate an FTZ?

Administration of an FTZ demands staff time and financial resources for management and marketing. The core Grantee responsibility is to ensure that the zone provides uniform treatment and fair and reasonable rates to all potential users. Other basic Grantee responsibilities include maintaining required documents (such as all correspondence to and from the FTZ Board), establishing and maintaining a "zone schedule" of rates and policies, and maintaining communication with the FTZ's operators. A Grantee must also coordinate data submission to fulfill annual reporting requirements established in the FTZ Act. Potential applicants should identify which position or office in their organization is best suited to manage a FTZ before they begin the application process.

#### Is there current or potential demand for zone services?

The resources and time spent on zone administration is only offset when a zone realizes actual use. Therefore, the decision to apply for and administer a zone should be carefully considered and balanced against the likelihood of actual use. For instance, are there local industries that currently trade internationally or are preparing to do so in the near future? Has the applicant organization surveyed the business community or otherwise gauged demand for such services?

#### **INSTRUCTIONS**

The ASF application format is divided into three parts. Part One is intended to provide the FTZ Board with general information on the structure and organization of the proposed zone. In this section, the applicant will establish its legal authority to apply, justify the proposed zone and sites in terms of economic need and viability, and define the structure and jurisdiction of the proposed zone. In Part Two, the applicant will provide site-specific information for each proposed Magnet site. (Part Two may be omitted if there are no Magnet sites proposed.) In Part Three, the applicant will provide site-specific information for each proposed Subzone or Usage-driven site, if requested. (Part Three may be omitted from the application if there are no Subzones or Usage-driven sites proposed at the time of the application).

<u>Leave each question in place (including its number) and provide your response directly below each question</u>. For all responses, the burden of proof is on the applicant.

In addition to written responses to questions, the application format requests a series of documents to be provided. Required attachments for Part One include the Legal Authority to Apply, Support from Local Jurisdictions, Support from Local Organizations, and a General Maps section. For Parts Two and Three (which must be completed separately for each proposed Magnet site and Subzone/Usage-Driven site), required attachments include a street map outlining the proposed site boundaries in red, a detailed site map, documentation of the right to use the site, and (if applicable) correspondence from affected parties where taxes on business inventories or real property are present. Part Two also requires attaching letters of intent from firms considered prime prospects for use of the particular site.

#### Major steps in assembling your application will include:

# 1. Establish Legal Authority to make an application to the FTZ Board

Legal Authority is demonstrated through the presentation of several documents:

- a. <u>Current copy of state legislation</u>: Provide a "current copy of the state enabling legislation" regarding FTZs this is to satisfy the requirement in Section 400.21(d)(1)(i) of the FTZ Board's regulations.
- b. <u>Copy of Relevant Sections of Applicant's charter</u>: Provide a "copy of the relevant sections of the applicant's charter or organization papers" this is to satisfy the requirement in Section 400.21(d)(1)(ii) of the FTZ Board's regulations. While some organizations' charters have sections specific to FTZs, other organizations only have general or broader authority (that is, nothing specific to FTZs). In that case, the applicant should provide a copy of the section(s) of the charter that establishes general authority to establish an FTZ.
- c. <u>Certified copy of grantee resolution</u>: You should submit a certified copy of a resolution of the applicant's governing body specific to the FTZ application authorizing the official signing the application letter. The resolution must be dated no more than six months prior to the submission of the application. The resolution should indicate the nature of the application.

# 2. Justify economic need for the proposed FTZ

Applicants will need to describe the characteristics of the local economy and cite evidence of the need for availability of FTZ procedures through the proposed zone. Where the CBP port of entry is already served by an existing FTZ(s), a new zone can only be approved if the applicant demonstrates that the existing FTZ(s) "will not adequately served the convenience of commerce" (19 U.S.C. 81b(b)). Any letters of support from local organizations, including businesses and other private sector organizations, should be included in an attachment. See the "Economic Justification" section of the application format for the specific information required.

### 3. Define the Service Area and document support from/notification to jurisdictions

Within the regulatory adjacency limits (see below), applicants are advised to engage local jurisdictions (generally counties) that will be included with the zone's service area. For each such jurisdiction proposed for inclusion in the service area, the application also must include evidence of either 1) support from the jurisdiction or 2) notification to the jurisdictions using the standard language established by the FTZ Board. The standard language for concurrence and notification letters is included as part of this document.

<u>Adjacency Requirement:</u> The FTZ Act and Regulations require each zone site to be within or adjacent to a U.S. Customs and Border Protection (CBP) port of entry (as listed in the CBP regulations – 19 CFR Part 101). That requirement can be satisfied if the zone site is: 1)

within the limits of a CBP port of entry; or, 2) within 60 statute miles or within 90 minutes' driving time from the outer limits of the boundaries of a CBP port of entry, as determined or concurred upon by CBP. The entirety of the proposed service area must meet the adjacency requirement.

# 4. Describe the criteria for site selection and indicate specific sites

For selection of Magnet sites, applicants must describe the criteria used for site selection, which should be consistent with the economic development goals of the community. Each proposed site should be selected through the application of those criteria.

<u>Site Identification</u>: Use sequential numbers to identify each new Magnet or Usage-driven site starting with 1 followed by 2 and so on. For Subzones, use letters to identify each new Subzone starting with A followed by B and so on.

<u>Sites versus Parcels</u>: A zone site (site) means a physical location of a zone or Subzone. A "site" is composed of one or more generally contiguous parcels of land organized and functioning as an integrated unit, such as all or part of a port facility, airport facility or industrial park. If parcels do not share an identity, then they must be treated as separate sites. Note that all FTZ sites must match this definition in order to be entered into the CBP Automated Commercial Environment computer system.

Local Tax Exemptions: A small number of states (such as TX, KY, AZ) have one or more taxes for which collections will be affected by the proposed FTZ designation of the site. If your state has a tax for which collections will be affected by your FTZ proposal, you must attach to your application: 1) documentation that explains the specific local taxes that will be affected; 2) a letter signed by an official of the grantee organization certifying a list of affected parties; and, 3) for each site in your proposal, correspondence from all affected parties (such as a local school board) indicating their concurrence (or non-objection) to the proposed FTZ designation.

#### SUBMISSION OF APPLICATIONS

**Pre-Docketing Submission:** Applicants shall submit a complete copy of an application for predocketing review. The complete copy must include all required answers and documents, including the application letter and resolution. The application should be submitted via e-mail (ftz@trade.gov). Under the FTZ Board's regulations, the FTZ Board's staff will review the predocketing submission within 30 days and will notify the applicant either to correct deficiencies of if it is sufficient for docketing.

**Final Submission;** Submit the final application by email (<a href="ftz@trade.gov">ftz@trade.gov</a>) (<a href="Mode PDF">Adobe PDF</a> format preferred; you may use MS Word format if you are unable to submit PDF). The application must include color maps and signed versions of all letters. The application must be submitted by or copied (CC'd) to the grantee.

**Filing Fees:** The FTZ Regulations dictate that each CBP port of entry is entitled to a zone. No fee applies to an application to establish the first FTZ in a given CBP port of entry and adjacent area. If the proposed FTZ is in or adjacent to a port of entry already served by a foreign-trade zone(s), a \$3,200 filing fee is applicable (§400.29(b)(1)). Your regional representative will issue an invoice via pay.gov when the completed application has been received, payable by credit card or ACH (eCheck) transaction.

# Timeframe for FTZ Board to process request: The ordinary timeframe is ten months from the date of docketing. Application for New Foreign-Trade Zone Under the Alternative Site Framework

#### PART ONE: GENERAL INFORMATION

### **Application Letter**

1. The core of the application is a letter from the proposed grantee that summarizes the application and transmits the full application (in this format with attachments) to the FTZ Board. The letter should be dated within six months prior to the submission of the application and signed by an authorized officer of the grantee corporation (see Legal Authority for the application).

The letter should summarize:

- the relationship of the proposal to the state enabling legislation and the proposed grantee's charter;
- the specific authority requested from the Board;
- the proposed zone structure including a description of the service area;
- the proposed zone sites(s) and facility(ies) and any larger project of which the zone is a part;
- the background regarding the zone proposal;
- the relationship of the proposed zone to the community's and state's international traderelated goals and objectives;
- any production authority being requested; and,
- any additional pertinent information needed for a complete summary description of the proposal.

# **Grantee Structure and Legal Authority**

- 2. Legal Authority for the Application. Please provide the following documents as Attachment I:
  - a) a current copy of the state enabling legislation regarding FTZs;
  - b) a copy of the relevant sections of the applicant's charter or organization papers; and,
  - c) a certified copy of a resolution of the applicant's governing body specific to the application authorizing the official signing the application letter. The resolution must be dated no more than six months prior to the submission of the application. The resolution should indicate the nature of the application.

- 3. Discuss the nature of the grantee organization (public or private; non-profit or for-profit). For applicants that are non-public, provide evidence of the organization's current legal standing with the state. This can include a letter or documentation from an appropriate state official or the state's official website.
- 4. Summarize what you foresee as the operating structure of the zone and discuss the financing plan (as applicable).

#### **Economic Justification**

- 5. State the community's overall economic and trade-related goals and strategies in relation to those of the region and state, including a reference to the plan or plans on which the goals are based and how they relate to the proposed zone. If you have letters of support from local organizations, please include those letters as Attachment II.
- 6. Describe the economic profile of the community and discuss the following:
  - Dominant sectors in terms of employment or income
  - Area strengths and weaknesses
  - Unemployment rates
  - Area foreign trade statistics
- 7. State the role and objective of the proposed zone and discuss the anticipated economic impact, direct and indirect, of the zone, including references to public costs and benefits, employment and U.S. international trade.
- 8. Describe the need for zone services in your community. If the CBP port of entry (which you will identify in response to Question 10 below) is already served by one or more foreigntrade zone(s), explain why the existing zone(s) will not adequately serve the "convenience of commerce" (needs of potential users). Cite evidence to support all assertions.
- 9. Provide specific expressions of interest from proposed zone users. Please include those letters as Attachment III.

#### **Proposed Zone Structure and Description**

- 10. Indicate the CBP port of entry for the proposed zone.
- 11. Describe the counties or other distinguishable legal jurisdictions that make up the proposed service area. In the Service Area Correspondence attachment (Attachment IV), please include documentation of support from each county in your proposed Service Area (using the standard language provided in the attached "Sample Service Area Concurrence Letter"). Alternatively, you may provide evidence that you have contacted the counties/jurisdictions in the proposed service area (using the standard language provided in the attached "Sample Service Area Notification letter") by attaching a signed copy of the letter along with evidence

of transmittal. If your focus is less broad than a county-wide level, documents may be provided relating to the appropriate sub-county jurisdiction(s).

- 12. In a "General Map(s)" as Attachment V, provide the following:
  - a. a map of the proposed service area with proposed boundaries outlined in red;
  - b. if your proposed service area includes any partial jurisdiction(s), provide a map(s) clearly showing in red the line dividing the portions of the jurisdiction(s) inside and outside the Service Area; and,
  - c. one or more maps showing the proposed sites in a regional context. All documents must be legible and letter-sized (8 ½" X 11").

# **Proposed Magnet Sites and Site Selection Criteria (if applicable)**

Questions 13 through 17 apply only if you are proposing one or more Magnet sites:

13. Using the table format below, provide the following information for each Magnet site: the site number; the county or other legal jurisdiction in which the site is located (which must correspond to the county or legal jurisdictions listed for Question 11); a basic description of the site and its address; and the site's acreage.

Table 1 - Magnet Sites

Site Number	County/Legal Jurisdiction	Basic Description of Site and Address	Acreage within site boundaries
1	Adams County	Acme Industrial Park	300
		1234 S. Main Street	
		Townville, PA 50000	

- 14. Describe in detail the grantee's process for selecting <u>each</u> site for which Magnet designation is proposed. Discuss the criteria applied in that process and how those criteria relate to the local economic development plans. Indicate the public entities involved in the site-selection process.
- 15. Explain in detail why <u>each</u> proposed Magnet site is needed to provide FTZ services to your community(ies). Address the degree to which each site may duplicate types of facilities at other proposed sites.
- 16. The default sunset period for each designated Magnet site in a zone is five years. A proposed grantee is allowed to request a possible exemption from the sunset limits for <u>one</u> Magnet site. If you would like to request an exemption from the sunset limits for one of your Magnet

- sites, indicate the site number and describe in detail why this site was chosen for the exemption request. Key considerations would be the publicly-owned nature of a site and public processes leading to the site's selection.
- 17. If you believe that a sunset period of longer than five years is justified for one or more specific Magnet sites, provide <u>separately for each such site</u> a detailed description of the specific circumstances that you believe justify a sunset period of longer than five years for the site in question.

# Proposed Subzone/Usage-Driven sites (if applicable)

Question 18 only applies if you are proposing one or more Subzone/Usage-Driven sites:

18. Using the table format below, outline your zone describing the proposed <u>Subzones or usage-driven sites</u>, if applicable, with site type, site identification, which county or other legal jurisdiction (which must correspond to the county or legal jurisdictions listed for Question 10) they are located in, basic description of site and address, and the acreage.

Table 2 - SUBZONE OR USAGE-DRIVEN SITES

Site Type (Subzone/ Usage- driven)	Site Identification (Letter/Number )	County/Legal Jurisdiction	Basic Description of Site and Address	Acreage within site boundaries
Subzone	A	Adams County	XYZ Company 567 Main Street Anywhere, PA 50001	25
Usage-driven	2	Adams County	ABC Company 89 10 <sup>th</sup> Street Anytown, PA 50002	5

#### **Other Requirements**

- 19. For the proposed new sites, confirm that the grantee commits to working with Customs and Border Protection, as appropriate, to meet current and future CBP automated-systems requirements (such as ACE) and to meet any CBP security requirements related to activation.
- 20. Confirm that the applicant is aware that FTZ status would not exempt any site or party (e.g. operators or users) from any Federal, state or local environmental requirements.

### **General Attachments**

- I. Legal Authority to Apply (see Question 2)II. Letters of Support, where applicable (see Question 5)III. Expressions of Interest (Question 9)IV. Service Area Correspondence (see Question 11)V. General Map(s) (see Question 12)

#### SAMPLE SERVICE AREA CONCURRENCE LETTER

IMPORTANT: The language in this letter is standard for any Service Area concurrence letter. However, some circumstances may create a need to include additional language specific to the situation. In particular, the grantee will need to examine whether:

1) any other grantee(s) has been approved for the same CBP port of entry; and,

2) a given county/jurisdiction proposed as part of the Service Area may also be "adjacent" to another CBP port of entry served by another grantee.

If you are certain that neither of those circumstances applies, simply use the language already provided in this letter. Questions or uncertainty about the possible need for additional language in a support letter should be addressed before the grantee presents any letter to a local official for signature.

Finally, if the grantee wishes to customize the language of this letter for other reasons, the grantee should obtain approval in advance from the FTZ Board staff for the specific proposed modification(s).

[Use letterhead appropriate for the county official signing the letter]

Date
Grantee Official Name Grantee Organization Address
Dear:
[The following paragraph is standard for all Service Area letters:]

The purpose of this letter is to document the support of this county for inclusion within the Service Area of Foreign-Trade Zone (FTZ) **[insert FTZ number]**. We understand that this means that the grantee, **[insert name of grantee organization]**, will be able to apply to the Foreign-Trade Zones Board for authority to serve sites located within this county based on businesses' trade-related needs. We also note that the zone will be made available on a uniform basis to companies within this county, in a manner consistent with the legal requirement that each FTZ be operated as a public utility.

[The following paragraph must be included if the zone is in a state where FTZ designation of specific sites may have an impact on state/local tax collections (for example, *ad valorem* property taxes in Texas or real property taxes in Arizona):]

Regarding state or local taxes for which collections may be affected by FTZ designation of sites, this letter is not intended to provide a position on state or local tax issues for any site within this jurisdiction. At the time that any specific site is proposed for FTZ designation, parties potentially affected by the site's proposed designation (such as a local school board) will need to provide their own correspondence indicating their views on the impact on tax collections related to the proposed designation.

[Signature of county official] [Title of county official]

#### SAMPLE SERVICE AREA NOTIFICATION LETTER

[IMPORTANT: In the absence of letters from the appropriate jurisdictions within your proposed service area, provide as part of your ASF application copies of the original letters (using the standard language below) sent to the appropriate jurisdictions, as well as proof that those letters were received at the offices of those jurisdictions.

The language in this letter is standard for any Service Area notification letter. However, some circumstances may create a need to include additional language specific to the situation. In particular, the grantee will need to examine whether:

1) any other grantee(s) has been approved for the same CBP port of entry; and,

2) a given county/jurisdiction proposed as part of the Service Area may also be "adjacent" to another CBP port of entry served by another grantee.

If you are certain that neither of those circumstances applies, simply use the language already provided in this letter. Questions or uncertainty about the possible need for additional language in a support letter should be addressed before the grantee sends any notification letter to a county or other jurisdiction.

<u>Finally</u>, if the grantee wishes to customize the language of this letter for other reasons, the grantee should obtain approval in advance from the FTZ Board staff for the specific proposed modification(s).]

This letter is intended to provide information to you pertaining to the **[Name of grantee organization]**'s application to the U.S. Foreign-Trade Zones (FTZ) Board for authority to use a new procedure (the "Alternative Site Framework") to provide quick and simple access to FTZ service for companies in our region. Our organization is the grantee of FTZ **[insert zone number]** and currently sponsors a limited number of FTZ sites in our region. The authority we are requesting from the FTZ Board would enable us to quickly bring FTZ designation to any company within our proposed "service area." Our proposed service area includes **[name the county that the letter will be sent to] as well as [list of all other counties in proposed service area]**.

FTZ designation can provide companies with customs duty savings and logistical benefits that can help encourage them to establish or maintain operations in the U.S. As such, access to FTZ benefits can be an important tool in economic development efforts. If the FTZ Board approves our application, [Name of grantee organization] will be able to bring FTZ designation to companies anywhere in the proposed service area based on those companies' trade-related needs. We also note that FTZ access will be made available on a uniform basis to companies across the service area, in a manner consistent with the legal requirement that each FTZ be operated as a public utility.

[The following paragraph must be included if the zone is in a state where FTZ designation of specific sites may have an impact on local tax collections (for example, *ad valorem* property taxes in Texas or real property taxes in Arizona):

Regarding any local taxes for which collections may be affected by FTZ designation of sites, FTZ **[insert zone number]**'s application to establish its "service area" under the Alternative Site Framework does not propose any specific new FTZ sites (and therefore can have no impact on tax collections). At the time that any specific new site is proposed for FTZ designation in the future, we will contact parties potentially affected by the site's proposed designation (such as the county government) so that they can indicate their views on the impact on tax collections related to the proposed designation.]

If you have questions about the [Name of grantee organization]'s application to the FTZ Board, please contact [Name of grantee contact] at [Contact information]. If you have comments you would like the FTZ Board to consider regarding the proposed inclusion of [Name of county] in the proposed service area of FTZ [insert zone number], please provide your comments to the staff of the FTZ Board by [insert date, which must be at least 30 days after the letter is transmitted to the county official to which it is addressed]. The FTZ Board staff also welcomes any questions you may have – the staff can be reached at ftz@trade.gov.

# Application for New Foreign-Trade Zone Under the Alternative Site Framework

# PART TWO: SITE-SPECIFIC INFORMATION FOR MAGNET SITES (if applicable)

This section should be filled out <u>separately</u> for each magnet site. Attach any documents needed for Questions M13 and M14 (and M15, if applicable) directly behind the copy of this section for each site.

- M1. Site Number: \_\_\_\_\_. This distinct identifying number must tie to your table for Question 13 in Part One of this application.
- M2. List the site's address, including the jurisdiction in which the site falls (town, city, county, and zip code).
- M3. Indicate the acreage of the proposed site.
- M4. Explain if the site is within the boundaries of the CBP port of entry (as listed in Question 9 in Part One of the application). If not, indicate how many miles the site is from the outer limits of the CBP port of entry. If the site is beyond 60 miles from the outer limits of the CBP port of entry, provide the driving time from the outer limits of the port of entry to the site.
- M5. Indicate the type of site (port facility, airport facility, industrial park, warehouse complex) and its current zoning. Where applicable, provide a summary description of the larger project of which the site is a part, including type, size, location and address. (Note: Sites (or areas within a site) with inappropriate zoning such as agricultural, retail, or residential are not eligible for FTZ status and should not be included in any FTZ application.)
- M6. Describe the proposed site's:
  - existing and planned buildings (including square footage)
  - existing and planned activities
  - whether the site is master planned
  - projected timetable for construction and activation
  - possibilities and plans for future expansion of the site.
- M7. List the companies that currently occupy the site:
- M8. Briefly describe the transportation infrastructure serving the site, including its ties to the broader regional/national transportation system:
- M9. Explain how the site will accommodate multiple companies' use.
- M10. Briefly describe the physical security measures that will be used for the proposed site in order to meet CBP requirements.

M11.	Is FTZ designation or the use of FTZ procedures a requirement or a precondition for future activity or construction at the site?				
	Yes	No			

M12. List the owner(s) of the property. If not owned by the applicant, then provide a "Site Ownership" attachment with a letter of concurrence from the property owner(s).

#### **ATTACHMENTS**

Attach each of the documents listed for Items M13 and M14 (and M15, if applicable) below, with the document labeled appropriately (including the letter of the required item, such as "Item M13"). Your map(s) for the site must show sufficient detail to enable the FTZ Board and your local CBP port officials to understand the exact boundaries of the proposed site.

- M13. A clear and detailed site map showing existing and planned structures. The site boundaries must be outlined clearly <u>in red</u>. Note that if streets or similar landmarks are not legible on the site map, you will also need to provide a detailed street map with the proposed site's boundaries <u>in red</u>. Any map should be no larger than letter-sized (8 ½" x 11") and clearly labeled, with legends provided for any markings.
- M14. Signed letters of <u>intent</u> to use the proposed FTZ site in question on letterhead from firms considered prime prospects for use of the site.
- M15. If your state (such as TX, KY, AZ) has one or more taxes for which collections will be affected by the proposed FTZ designation of the new site, please attach all of the following:
  - a) An explanation of the specific local taxes that will be affected;
  - b) A stand-alone letter (in other words, a letter separate from the application letter) that:
    - Lists all of the affected parties;
    - Includes a statement below the list certifying that this is a complete list of all parties that would be affected by this particular request; and,
    - Is signed by an official of the grantee organization.
  - c) Correspondence from all of the affected parties (such as a local school board) indicating their concurrence (or non-objection) regarding the proposed FTZ designation.

# Application for New Foreign-Trade Zone Under the Alternative Site Framework

# PART THREE: SITE-SPECIFIC INFORMATION FOR SUBZONES OR USAGE-DRIVEN SITES (if applicable)

This section should be filled out <u>separately</u> for each proposed Subzone or Usage-driven site in a manner consistent with the instructions above. Attach any documents needed for Item I (and Item J, if applicable) directly behind the copy of this section for each subzone or usage-driven site.

SIL	<b>:.</b>			
A.	Indicate the site identification applying to the site: This letter/number should tie to your site table in Question 18 in Part One of the application.			
В.	List the address of the site, including the jurisdiction in which the site falls (town, city, county, and zip code) and explain how the site is within the grantee's proposed Service Area.			
C.	Indicate the acreage of the proposed site.			
D.	Indicate the company for which the site will be designated and the company's planned activities (for example, distribution or production activities and the types of products involved).			
E.	Describe the type of site (for example, warehouse building), the current zoning and the existing and planned buildings (including square footage) for the site(s). (Note: Areas with inappropriate zoning – such as agricultural, retail, or residential – are not eligible for FTZ status and should not be proposed in any MBM request.)			
F.	Briefly describe the physical security measures that will be used for the proposed site in order to meet CBP requirements.			
G.	Is FTZ designation or the use of FTZ procedures a requirement or a precondition for future activity or construction at the site?			
	YesNo			
Н.	List the owner(s) of the property. If not owned by the applicant or the company for which the site will be designated, then provide a "Right to Use" letter: either a signed letter from the			

# ATTACHMENTS

Attach each of the documents listed for Item I (and J, if applicable) below, with the document labeled appropriately (including the letter of the required item, such as "Item I"). Your map(s)

owner of the site(s) attesting to the operator's right to use the property.

proposed operator on its letterhead attesting to its right to use the property or a letter from the

for the site must show sufficient detail to enable the FTZ Board and your local CBP port officials to understand the exact boundaries of the proposed site.

- I. A clear and detailed site map showing existing and planned structures. The site boundaries must be outlined clearly <u>in red</u>. Note that if streets or similar landmarks are not legible on the site map, you will also need to provide a detailed street map with the proposed site's boundaries <u>in red</u>. Any map should be no larger than letter-sized (8 ½" x 11") and clearly labeled, with legends provided for any markings.
- J. If your state (such as TX, KY, AZ) has one or more taxes for which collections will be affected by the proposed FTZ designation of the new site, please attach all of the following:
  - a) An explanation of the specific local taxes that will be affected;
  - b) A stand-alone letter (in other words, a letter separate from the application letter) that:
    - Lists all of the affected parties;
    - Includes a statement below the list certifying that this is a complete list of all parties that would be affected by this particular request; and,
    - Is signed by an official of the grantee organization.
  - c) Correspondence from all of the affected parties (such as a local school board) indicating their concurrence (or non-objection) regarding the proposed FTZ designation.