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In VAAR clause 852.228-71, the use of language such as paragraph (b)'s "a condition precedent to award" in a government contract means the contracting officer (CO) needs to make a responsibility determination before award. When a CO determines a small business nonresponsible, the contractor may appeal to the Small Business Administration. This triggers a tedious process that could be avoided by simply changing paragraph (b) to instead say, "a condition precedent to performance beginning under the contract." The contractor cannot get paid until it performs, so it is naturally incentivized to go get the insurance post-award.