

## LOST SALES AND LOST REVENUE SURVEY

### INVESTIGATION TITLE (PRODUCT FROM COUNTRIES)

This survey must be received by the Commission by **DATE**  
See last page for instructions regarding how to file this questionnaire.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its **countervailing duty/antidumping** investigation(s) concerning **#abbrproduct** from **#ctrysubs** (inv. Nos. **701/731-TA-xxx** (Preliminary)). The information requested in the survey is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this survey can be obtained from **ECONOMIST** (202-205-XXXX; [XXXXXX@usitc.gov](mailto:XXXXXX@usitc.gov)).

Please enter your firm's official name with proper capitalization and punctuation. Correct formatting is necessary for the Commission's records.

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Website \_\_\_\_\_

Has your firm purchased **#abbrproduct** from any source (domestic or foreign), or imported **#abbrproduct** for internal consumption, at any time since January 1, **#bopyear**?

**NO** (Type signature in the certification below and promptly return **only** this page of the survey to the Commission)

**YES** (Complete all parts of the survey, and return the entire survey to the Commission)

Return questionnaire via the Commission's secure portal by clicking on the following link:  
<https://usitc.gov/qportal>. (PIN: **XXX**, PHASE: **Preliminary**). See last page for detailed instructions.

### REQUEST / CERTIFICATION / ACKNOWLEDGEMENT

*I request that the Commission treat as business proprietary information (as defined below) all information submitted in response to this questionnaire, except as indicated below in response to question 1.1b. I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I, the undersigned, acknowledge that information submitted in response to this request for information and throughout this proceeding or other proceedings may be disclosed to and used: (i) by the Commission, its employees and Offices, and contract personnel (a) for developing or maintaining the records of this or a related proceeding, or (b) in internal investigations, audits, reviews, and evaluations relating to the programs, personnel, and operations of the Commission including under 5 U.S.C. Appendix 3; or (ii) by U.S. government employees and contract personnel, solely for cybersecurity purposes. I understand that all contract personnel will sign appropriate nondisclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Type Signature (e.g., "/s/ full name") Phone

\_\_\_\_\_  
Email address

**GENERAL INFORMATION**

**Background.**--This proceeding was instituted in response to a petition filed on **DATE**, by **COMPANY NAME, CITY, STATE**. **Countervailing/antidumping** duties may be assessed on the subject imports as a result of these proceedings if the Commission makes an affirmative determination of injury, threat, or material retardation, and if the U.S. Department of Commerce (“Commerce”) makes an affirmative determination of **subsidization/dumping**. Pertinent information to this proceeding is available at:

Questionnaires: [https://usitc.gov/reports/active\\_import\\_injury\\_questionnaires](https://usitc.gov/reports/active_import_injury_questionnaires).

Other case information: **{add IDS investigation specific website link}**

**#abbrproduct** covered by this proceeding are...**{COMMERCE SCOPE LANGUAGE}**.

The HTSUS subheadings and specifications above are provided for convenience and customs purposes only. The written description of the scope of the investigations is dispositive.

**Reporting of information.**-- If information is not readily available from your records, provide carefully prepared estimates.

**Business proprietary information.** Information that concerns or relates to the trade secrets, processes, operations, style of works, or apparatus, or to the production, sales, shipments, purchases, transfers, identification of customers, inventories, or amount or source of any income, profits, losses, or expenditures of any person, firm, partnership, corporation, or other organization, or other information of commercial value, the disclosure of which is likely to have the effect of causing substantial harm to the competitive position of the person, firm, partnership, corporation, or other organization from which the information was obtained, unless the Commission is required by law to disclose such information.

**Confidentiality.** The business proprietary information furnished in response to this questionnaire will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as may be required by law (*see* 19 U.S.C. § 1677f). Such information will not be published in a manner that will reveal the individual operations of your firm.

**Release of information.**--The information provided by your firm in response to this survey, as well as any other business proprietary information submitted by your firm to the Commission in connection with this proceeding, may become subject to, and released under, the administrative protective order provisions of the Tariff Act of 1930 (19 U.S.C. § 1677f) and section 207.7 of the Commission’s Rules of Practice and Procedure (19 CFR § 207.7). This means that certain lawyers and other authorized individuals may temporarily be given access to the information for use in connection with this proceeding or other import-injury proceedings conducted by the Commission on the same or similar merchandise; those individuals would be subject to severe penalties if the information were divulged to unauthorized individuals. Please also retain a copy of the final document that you submit.

**Contact information.**--Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the information submitted in this survey. This may or may not be the person whose signature is at the bottom of page 1.

Name	
Title	
Email	

Telephone	
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**Firms operating more than one establishment should combine the data for all establishments into a single response.**

**PURCHASE INFORMATION**

1. **Purchases and imports.**— Report separately your firm’s domestic purchases and imports of #abbrproduct.

**“Purchase”** – Purchase from a U.S. entity, such as a U.S. producer, a U.S. importer, or other U.S. firm.

**“Import”** – Purchase directly from a foreign supplier, and your firm is the importer of record.

Item	#year1	#year2	#year3
	Quantity (in #units)		
<b>Purchases of #abbrproduct produced in—</b> United States			
#ctrysubA			
#ctrysubB			
#ctrysubC			
All other countries <sup>1</sup>			
Sources unknown <sup>2</sup>			
Total purchases	0	0	0
<b>Imports of #abbrproduct from—</b>			
#ctrysubA			
#ctrysubB			
#ctrysubC			
All other countries <sup>1</sup>			
Total imports <sup>3</sup>	0	0	0

<sup>1</sup> Please identify these countries:  
<sup>2</sup> Please indicate the firm(s) from which you purchased this merchandise:  
<sup>3</sup> If your firm imported #abbrproduct at any time since January 1, #bopyear, please also complete and return a U.S. importers' questionnaire in this proceeding.



**3. Purchasing subject imports rather than domestic products.—**

- (a) Since January 1, **#bopyear**, did your firm import and/or purchase imports of **#abbrproduct** from **#ctrysubs** instead of purchasing U.S.-produced **#abbrproduct**? Respond for each subject country.

Source	Yes (also respond to parts (b) and (c))	No (If “No” for all countries, skip to next question)
<b>#ctrysubA</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>#ctrysubB</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>#ctrysubC</b>	<input type="checkbox"/>	<input type="checkbox"/>

- (b) If you responded “Yes” to part (a), was the imported product priced lower than the domestic product?

Source	Yes	No
<b>#ctrysubA</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>#ctrysubB</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>#ctrysubC</b>	<input type="checkbox"/>	<input type="checkbox"/>

- (c) If you responded “Yes” to part (a), was price a primary reason for importing and/or purchasing subject imports rather than domestic product?

Source	Yes	If Yes, estimate the quantity of imports purchased and/or imported instead of domestic product since January 1, <b>#bopyear</b> (in #units)	No	If No, please indicate the reason your firm imported and/or purchased imports instead of domestic product
<b>#ctrysubA</b>	<input type="checkbox"/>		<input type="checkbox"/>	
<b>#ctrysubB</b>	<input type="checkbox"/>		<input type="checkbox"/>	
<b>#ctrysubC</b>	<input type="checkbox"/>		<input type="checkbox"/>	
If the quantity reported above exceeds the total quantity reported in Question 1, please explain.				

**4. U.S. producers and import competition.**—

- (a) Since January 1, **#bopyear**, in connection with a sale or offer to sell **#abbrproduct** to your firm, did U.S. producers reduce their prices of domestically produced **#abbrproduct** in order to compete with lower-priced imports of **#abbrproduct** from the subject countries? Respond for each subject country.

Source	Yes (also respond to question part (b))	No (If “No” for all countries, skip to next question)	Don’t know
<b>#ctrysubA</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>#ctrysubB</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>#ctrysubC</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (b) If your firm responded “yes” to any of the above countries, please provide an estimate of the reduction in U.S. producers’ prices and any additional explanations.

Source	Estimated reduction in U.S. prices (percent)	Additional explanation, including such information as timing (e.g., months/years), frequency of price reductions, or other market/competitive factors
<b>#ctrysubA</b>	%	
<b>#ctrysubB</b>	%	
<b>#ctrysubC</b>	%	

5. **Major purchasing factors.**--Please list, in order of their importance, the main factors your firm considers in deciding from whom to purchase **#abbrproduct**.

1.	
2.	
3.	
Please list any other factors that are very important in your purchase decisions:	

6. **Other explanations**--Please provide any additional comments in this box.

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7. **Stock symbol information**-- If your firm or parent firm is publicly traded, please specify the stock exchange and trading symbol: \_\_\_\_\_.

8. **External counsel**-- If your firm or parent firm is represented by external counsel in relation to this proceeding, please specify the name of the law firm and the lead attorney(s).

Law firm:	
Lead attorney(s):	

9. **Reporting requirements.**--Please report the actual number of hours required and the cost to your firm of completing this survey for use by the Office of Management and Budget.

Hours	Dollars

Public reporting burden for this survey is estimated to average 4 hours per response, including the time for reviewing instructions, gathering data, and completing and reviewing the survey.

We welcome comments regarding the accuracy of this burden estimate, suggestions for reducing the burden, and any suggestions for improving this questionnaire. Please provide such comments to the Office of Investigations, [import\\_injury@usitc.gov](mailto:import_injury@usitc.gov).

10. **Treatment of information.** Please indicate below the questions in each section of the questionnaire for which your response consists of information that is **not** business proprietary information.

	My firm’s responses to questions <b>do not</b> contain business proprietary information in the following specific questions (e.g., question II-2):
Purchase Information section:	

## HOW TO FILE YOUR SURVEY RESPONSE

***Please do not attempt to modify the format or permissions of the survey document.***

Please submit the completed survey using one of the methods noted below. If your firm is unable to complete the MS Word survey or cannot use one of the electronic methods of submission, please contact the Commission for further instructions.

- **Upload via Commission’s secure submission portal.**— The questionnaire must be uploaded in two formats: (1) a Microsoft Word document with a typed signature (must type as follows: “/s/ full name”); and (2) a PDF copy of the complete questionnaire with the typed signature on the first page. Please include any attachments at the end of the PDF (e.g., APO certification, additional comments, etc.).

**Web address:** <https://usitc.gov/qportal>

**Pin:** XXX

**Phase:** Preliminary

- **E-mail.**— *E-mail the MS Word questionnaire to [XXXX@usitc.gov](mailto:XXXX@usitc.gov); include a PDF copy of the complete questionnaire with a typed signature on the first page. Submitters are strongly encouraged to encrypt nonpublic documents that are electronically transmitted to the Commission to protect your sensitive information from unauthorized disclosure. The USITC secure submission portal and the Electronic Document Information System (EDIS) use Federal Information Processing Standards (FIPS) 140-2 cryptographic algorithms to encrypt data in transit. Submitting your nonpublic documents by a means that does not use these encryption algorithms (such as by email) may subject your firm’s nonpublic information to unauthorized disclosure during transmission. If you choose a non-encrypted method of*

*electronic transmission, the Commission warns you that the risk of such possible unauthorized disclosure is assumed by you and not by the Commission.*

**If your firm did not purchase this product**, please fill out page 1, type in your signature (must type as follows: “/s/ full name”), and submit a PDF copy, with the typed signature, via the Commission’s secure submission portal or email.